

The DELTASIG

Volume XV OCTOBER—DECEMBER, 1922 Number One



**The Official Publication
of the International Fraternity of
DELTA SIGMA PI**

THE DELTASIG

OCTOBER-DECEMBER, 1922

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PAUL K. LOVEGREN, LaGrange, Ill.



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THE DELTASIG

Volume XV

OCTOBER-DECEMBER, 1922

Number One

A NEW PROFESSION

By G. STANLEY SHOUP, MU.

THE first two decades of the twentieth century have been marked by a development in economic relations which surpasses any similar development since the Middle Ages. The economic fabric of society has become so complex that it has taken first place among the factors which control social relations. Nowhere is this movement more obvious than in the sphere of international relations. The time when wars were fought for power, religious bigotry, or to gain military predominance has passed. Modern warfare is brought about by friction between the economic forces.

The unusual importance which has attached to the economic element in international relations is being stressed by every modern writer on that subject. The late Lord Bryce in his recent book entitled "International Relations," stresses the importance of the economic factor, and the Rev. Edmund A. Walsh, former Regent of the Georgetown University School of Foreign Service, in his book entitled "The History and Nature of International Relations," dwells particularly on the new importance attaching to economic considerations in foreign affairs.

This recent tendency has caused governments to give especial attention to the factors which control international economic relations. Within the last decade no less than nineteen governments have established a corps of specialists to study economic conditions throughout the world in an endeavor to promote greater goodwill among the commercial interests of the leading nations.

The United States has not been negligent in this development. In 1914 it established a corps of commercial attachés, at that time appointing ten representatives, one to each of the leading countries. This Service has developed until at the present time there are over ninety representatives of the Department of Commerce in foreign countries studying economic conditions in their territory and promoting the commercial interests of the United States.

The function of the commercial attaché is threefold. It is his primary duty to interpret economic developments in his territory. These studies are published either in the weekly publication of the Bureau of Foreign and Domestic Commerce entitled "Commerce Reports," or as special trade circulars which are sent to all interested business men throughout the United States. In his capacity as commercial attaché he is the commercial specialist of the embassy or legation to which he is accredited. His third duty is to render direct assistance to American business men who call upon him either personally or through correspondence.

This service has received an enormous impetus from the powerful support of Secretary of Commerce Hoover, who is personally interested in it. The appropriations for the Bureau of Foreign and Domestic Commerce, which has jurisdiction over the Foreign Service of the Department of Commerce, have almost doubled within the last two years.

This service has developed from ten commercial attachés and ten secretaries until now we have a well-regulated service composed of eleven commercial attachés, thirty-nine trade commissioners, twenty-three assistant trade commissioners, and thirty secretaries to foreign representatives.

It is the policy of the Bureau of Foreign and Domestic Commerce to train young men in the lower grades and then to promote them as they demonstrate particular ability. Since this policy was begun, one of our commercial attachés has advanced from the position of secretary and a number of trade commissioners have reached their present positions by promotion from the grade of secretary. With its well-defined policy of promotion within the service, this field is especially attractive to young men of ambition who have a good fundamental economic education.

The type of man sought is the young man of pleasing personality who has a keen interest in international commercial relations, and a business instinct sufficient to enable him to appreciate the importance of business firms operating at a profit. Students who have no commercial instinct are of little value in this Foreign Service. The young man with a desire to go abroad and who does not have a particularly strong domestic instinct will usually find the Foreign Service of the Department of Commerce a happy career. It affords him an opportunity to delve into the romantic history, art, and literature of a civilization which in many parts of the world is much older than his own. His opportunities to gain practical knowledge are unsurpassed, and even a few years' experience abroad will be one of his greatest assets.

Appointment to any of the positions in the Foreign Service of the Department of Commerce is through rigid written and personal examination. The written examination is held under the direction of the Civil Service Commission and is composed of questions in general economics, foreign trade technique, an exhaustive language examination, and the writing of a thesis on some commercial or economic subject. Successful candidates are then invited to appear in Washington before an oral examining board composed of officials of the Bureau of Foreign and Domestic Commerce. These examinations are for the purpose of ascertaining a man's personal characteristics, resourcefulness, ability to converse, and quickness of mind.

The salaries of secretaries to foreign representatives range from \$1,800 to \$2,500 per annum; assistant trade commissioners range from \$2,500 to \$3,500 per annum; trade commissioners from \$3,500 to \$6,000 per annum; and commercial attachés receive remuneration varying from \$5,000 to \$8,000 per annum.

Although this is a Government Service, it is an organization with a thorough appreciation of commercial requirements and no bureaucratic hierarchy controls the progress of men who enter its service. In addition to the unusual opportunity to travel abroad and study life in foreign countries, the representatives in this Service are rendering practical and valued service to the American business community. In view of the excellent service these foreign representatives are rendering, and its constantly increasing prestige, it is not an exaggeration to predict that this service will undoubtedly expand enormously in the near future, and with it, of course, will be a corresponding increase in the opportunities it offers to the young men in its service.*

*The members of Delta Sigma Pi should be especially well qualified for this field and if those interested will apply to the Chief Clerk of the Bureau of Foreign and Domestic Commerce, Washington, D. C., they will receive a pamphlet describing this work in detail, together with an application for appointment.



Some of the visiting members and delegates of the Fraternity Congress in front of Beta's Chapter House

THE FRATERNITY CONGRESS

THE bi-annual congress of the Fraternity held September 15, 16 and 17 at Beta Chapter, Northwestern University, will forever live in the memories of the 137 members of the Fraternity who attended. The spirit that prevailed during this meeting was wonderful to behold. A great amount of work was accomplished, considerable time devoted to play and every one seemed to enjoy himself to the utmost. The only criticism made was that it lasted "too short."

Beta Chapter had seven committees working on the arrangements and everything went off in precision-like manner. The first delegates to arrive were Brothers Wehe, Schewe, Hemphill and Brinkerhoff of Lambda, who motored over from Pittsburgh and arrived Thursday evening. An hour or so later Brothers Schmidt, Gregory, Hess, Solsberg and Metzger arrived by motor from Theta, while Brothers Corrington (Upsilon), Hughes (Tau), and Adams (Xi) had arrived by train.

But on Friday morning the real crowd began to arrive. Incoming trains brought delegates from McGill, Utah, Georgia and all other chapters and by noon delegations had arrived from the various chapters as follows: Alpha: Makay, Warner, Kenny, Warden, MacDonald, McGoldrick, Alexander, Lawrence, and Steele; Gamma: Mann and McNulty; Delta: J. E. Vaughan, D. J. Vaughan, Maes, Barzen, Walkama, Coyle, Hallgren, Carr and Meitner; Epsilon: Lovegren, Case, Ribbink and Bunker; Zeta: Putman, Mikkelsen and Rost; Theta: Gregory, Schmidt, Solsberg, Hess and Metzger; Iota: Boyer; Kappa: Carr; Lambda: Hemphill, Wehe, Schewe and Brinkerhoff; Mu: Schultz and Hunter; Nu: Grosjean; Xi: Lain, Buck, Adams and Hart;

Omicron: Templeton; Sigma: Kirkham; Tau: Hughes; Upsilon: Corrington, Anderson, Koerner and Pirie. The registration showed 54 visiting brothers and 83 from Beta, or a total of 137.

The business sessions occupied all of Friday, Saturday and Sunday morning, and among the major matters disposed of were: Increasing the size of the Board of Directors from 5 to 7; permitting alumni clubs in any city in the world; adoption of a pledging ceremony and examination; providing for the Fraternity to pay the expenses of all official delegates from undergraduate chapters to the convention, and for the Fraternity to collect from each chapter on a basis of active membership a certain sum each year, which is to be determined by the Board of Directors, to be set aside to defray the total expenses of the convention; enlargement of The DELTASIG and the publishing annually of the pocket directory; adoption of the Constitution and printing of same; providing for the division of the chapters into districts or provinces with an officer in charge of each district; selected Alpha Chapter at New York University as the place to hold the next congress; adopted a Fraternity song written and composed by Brother Gregory of Theta.

A luncheon was held at the Chicago Yacht Club Friday noon, but the brothers seemed to be reserving their real pep for the big dinner-dance at the Edgewater Beach Hotel that evening. Beta certainly did herself proud with the array of beautiful ladies provided for the occasion and every visiting brother who had indicated his preferences in advance had a "lady in waiting" for this event. Seventy-five couples attended the dinner-dance and 72 couples were still there when the orchestra refused to play any longer. Ask the visiting brothers who attended.

Luncheon was held Saturday noon at Marshall Field's Men's Grill, while that evening the Stag Banquet was held at the University Club with over 100 in attendance. The memory of this banquet will long live in the minds of every Deltasig who attended this event; and it was some event for the enthusiasm and spirit displayed by the brothers was all that could be expected and even more. Delegations vied with each other in presenting their college yells and songs in real loyal university fashion. Speeches were made by several of the leading members of the fraternity and the report of each official chapter delegate was rendered. The diamond fraternity pin which was presented by our official jewelers, J. F. Newman, Inc., was raffled off. Every brother who was seated at the tables wrote his name on the back of his ticket, these were collected, placed in a box, thoroughly shuffled and "The Gentleman from Vanderbilt," properly blindfolded, proceeded to draw the names, one by one from the box. As the names remaining in the box became fewer, the excitement became more intense and noisy when only two names were left, those of Brothers Harvard L. Mann of Gamma and Charles G. Munz of Beta. The final drawing resulted in Brother Munz of Beta being the lucky brother.

The reports rendered by the chapter delegates were indicative of the strength of Delta Sigma Pi and they were certainly well received by the brothers and showed that the officers of the Fraternity had acted wisely in establishing new chapters.

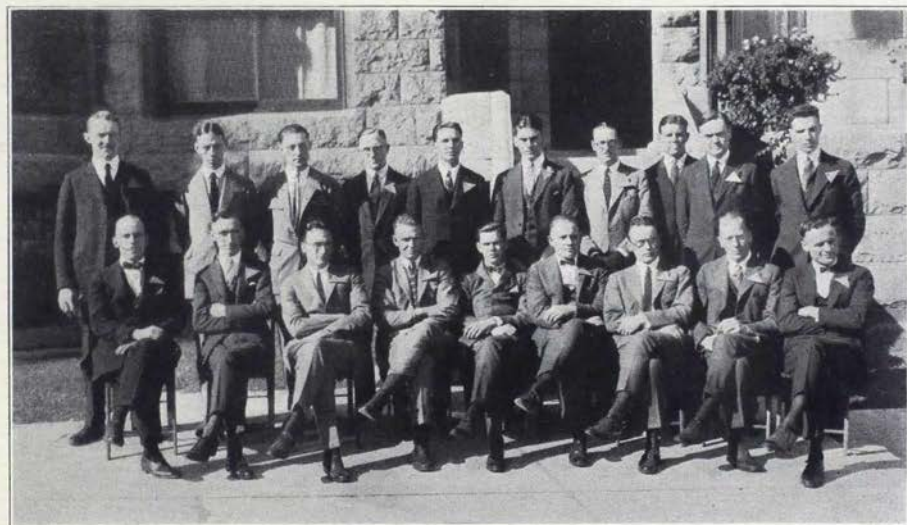
Following the banquet, a tour was made of some of Chicago's night life and the business session again resumed Sunday morning when sufficient brothers could be aroused from their slumbers, and business started under way.

The election of officers then followed and Brother Wright was nominated for another term as President and after much persuasion, he consented to accept the office. Then in turn followed the election of Brother Charles Cobeen (Delta) as Secretary-Treasurer and Brothers Alexander F. Makay (Alpha), J. Buford Edgar (Beta), Clarence W. Fackler (Epsilon), Rudolph C. Schmidt (Theta), and Frank J. Kenny (Alpha) as Directors; for members of the Court of Appeals, Brother Philip J. Warner (Alpha) was elected as Chief Justice and Brothers Harvard L. Mann (Gamma) and Frank J. McGoldrick (Alpha) as Associate Justices. Photographs and other information in connection with these officers are published elsewhere in this issue.

Alpha and Mu Chapters invited the Congress to meet with them in 1924 and after some discussion, Alpha Chapter was selected as the place of holding our next Congress. Several other matters of minor importance were disposed of and the convention then adjourned.

In the afternoon an automobile tour of the city was made and then the brothers began departing for their respective homes.

Many words of praise can be said for the way in which the Beta brothers entertained the visiting brothers at this convention and much credit is due to the officers of Beta Chapter and the respective committees for the success of the convention.



OFFICIAL DELEGATES TO THE 1922 CONGRESS

Top row, left to right: L. H. SCHULTZ, MU; J. R. HUGHES, TAU; H. S. BUNKER, EPSILON; WM. F. GREGORY, THETA; WM. S. CARR, KAPPA; J. E. VAUGHAN, DELTA; W. H. WEHE, LAMBDA; REDDING PUTNAM, ZETA; F. J. KENNY, New York Alumni; J. H. MACDONALD, ALPHA

Bottom row, left to right: H. P. MERRY, BETA; C. E. FREEMAN, BETA; J. W. CORRINGTON, UPSILON; ALVIN W. KIRKHAM, SIGMA; J. L. TEMPLETON, OMICRON; AL GROSJEAN, NU; S. A. BOYER, IOTA; H. L. MANN, Boston Alumni; DOLPH LAIN, XI



HENRY GILBERT WRIGHT
President



CHARLES COBEEN
Secretary-Treasurer

A MESSAGE FROM THE PRESIDENT

I WISH to take this opportunity of expressing my appreciation to the members of the Fraternity for the honor they have bestowed on me by electing me to another term as President. I value highly the friendships formed during the past two and a half years, and all that I ask is that the brothers give me the same splendid support they did during the term just closed.

Considerable attention must be paid during the next two years to several matters of great importance. With members of the Fraternity going out into the business world in greater numbers each year, we should establish Alumni Clubs in such cities as Kansas City, Los Angeles, Atlanta, Pittsburgh, Detroit, Cincinnati, Cleveland, Philadelphia, Buffalo, Syracuse, St. Louis, Minneapolis, Milwaukee, Baltimore and other cities where four or more brothers reside. A special committee has been appointed to foster this activity, and I hope that all brothers residing in any of the cities mentioned, or others, will communicate with me at once regarding the prospects of establishing such clubs without delay.

Several chapters are in need of chapter houses, and I trust that when the undergraduate chapters make their appeal to their alumni, that the alumni will give as freely as it is within their power. Also keep in touch with the activity of your chapter and visit the chapter whenever possible.

To assist the Editor of The DELTASIG, a Business Manager has been appointed this year. This will divide a great deal of the work, and I urge that all brothers support The DELTASIG by contributing articles, sending

in news items of national interest and using the advertising columns. The rates for "cards" are most reasonable and the income from the sale of such space can be profitably used.

I also urge the brothers whose business necessitates their travel around the country, to pay a visit to all chapters possible, even though it entails a little extra travel. You will enjoy the visit and the chapters will enjoy meeting you. The older alumni particularly can address the chapters in connection with their respective vocations and pass on the benefit of their years of experience to the undergraduates.

To the undergraduate chapters, I wish to say that the office of both the Secretary-Treasurer and President will be better equipped to render most prompt and efficient service than ever before. Official communications will go out regularly and we solicit opportunity to advise or assist you in any undertaking that you may have in mind. Officials of the fraternity will visit all chapters during the coming year, the date of this visit being determined in advance.

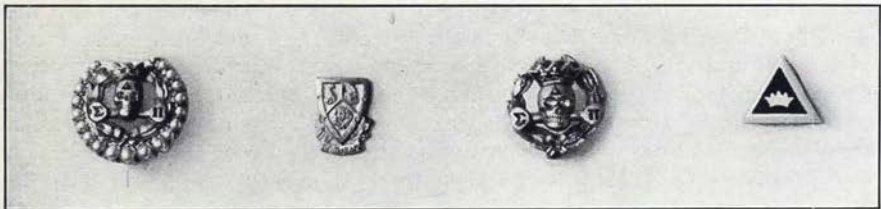
As to the work ahead, I might state that we have investigation under way on several petitions for new chapters; our constitution and by-laws are being printed; a pledging ceremony and examination are under process of completion; a larger and better DELTASIG will be issued regularly in October, January, April and July; our annual pocket directory will be off the press shortly; our new Fraternity song will be available at the same time; additions are being made to our ritualistic work and the division of the chapters into provinces is under way.

Your officers welcome constructive advice and it will be our earnest desire at all times to develop the Fraternity in such a manner that will best serve the universities, the communities and the brothers.

HENRY GIBERT WRIGHT.

Official DELTA SIGMA PI Jewelry

Effective January 1, 1923, all orders for Delta Sigma Pi jewelry must be sent with remittance to Charles Cobeen, Secretary-Treasurer, 129 Thirteenth St., Milwaukee, Wis.



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1. Jeweled Badge, whole pearls, crown set \$22.00. Diamond and pearls alternate \$60.00. Diamonds entire, platinum set \$125.00. Note: The jeweled badge is the official sister pin. It may also be worn by alumni but not by undergraduate members.

2. Coat-of-Arms in solid gold, watch charm or scarf pin \$3.00.

3. Standard Plain Badge for active members \$4.00.

4. Standard Pledge Button, enameled \$1.00 each.

CHAPTER LETTERS

ALPHA, New York University

THE Season 1922-1923 opens with the brightest prospects in years. With fifty men already registered and fourteen pledges, Alpha Chapter is fortified for a prosperous, glorious and successful year.

Brother Hutchinson, Master of Festivities, has arranged a schedule, which has been adopted by the Chapter, comprising at least three dances, two smokers, five initiations and the annual banquet. These events, plus a schedule of twelve regular business meetings, will make every month an active one.

Not only from a standpoint of men and activities do prospects loom so bright. A house for Alpha is practically insured within the very near future. The usual dull summer months have been ones of hard work for our House Committee, and their efforts will soon be rewarded in the realization of the aim of every Alpha man—another home. And when the House is ready, "WELCOME" will be on every brick.

While classes have not been organized, Alpha can be counted upon to uphold her prestige at New York University and always be in the front rank. Two honors have already been awarded to Delta Sigs, Brother George Degge winning the Alpha Kappa Psi award for proficiency in first year studies and Brother Harry Bancker being awarded 50% of the Phi Sigma Sigma annual award for the most thorough and commendably written thesis or report, it having been impossible for the Committee to choose between the report of Brother Bancker and another undergraduate.

FRANK B. MORGAN, Head Master.

BETA, Northwestern University

ACTIVITIES at Beta did not cease with the close of the school year but meetings were held during the summer months for the purpose of getting things in order for the National Convention held in September. Details of the Convention will be found in another part of the DELTASIG but it may be said here that it was a rare privilege to entertain such a bunch of jolly good fellows and it is hoped that we will again have a similar opportunity in the not too distant future. The convention was undoubtedly the beginning of many friendships and it is our sincere wish that any and all Brothers passing through the city will stop with us if only for a few hours.

A beach party, of the kind that produces that "Grand and Glorious feelin'" of genuine pleasure, was held at Waverly Beach among the sand dunes of Indiana early in August. The car strike prevented many from attending the party but through the good offices of the brothers who own cars a goodly number of the Chapter with their ladies was able to make the trip. Needless to say it was well worthwhile.

The enthusiasm of the convention has been carried over into the activities at school particularly those of the Commerce Club in which organization we are very well represented. Brother Lindstrom, as President, has taken

advantage of this enthusiasm and by guiding it along the proper channels will produce a banner year for the credit of the School and his administration. Several get-together meetings have been held and the good fellowship developed can only result in good to the School and to ourselves. Brother Cy Wood is Chairman of the first big dance of the season and if work is any indication of results the evening of October 28 at the Drake Hotel, will be long remembered by those lucky enough to attend. Other social events will follow in rapid succession throughout the year.

A series of "Smokers" is being held at Beta Chapter House to enable the brothers to entertain their friends and line up those who may be best expected to have the qualities required for closer association with us. A number of good speakers have been arranged for and they will add greatly to the pleasure and benefit obtained at these little gatherings.

The first Smoker meant a great deal to Beta for it marked the departure of Brother "Charlie" Freeman from our midst. Charlie has gone East to go into the advertising field and while his presence in our councils will be missed we can only wish for him the success he so richly deserves. Be it said that he always gave of his best and that without stint. More good times are scheduled for the season but these will only be fitting rewards for the efforts that every brother is expected to make in furthering the interests of his Fraternity.

MALCOLM G. McEACHREN, Scribe.

GAMMA, Boston University

GAMMA Chapter is now located at the new chapter house, 262 Newbury Street, and is in better position than ever to serve the members of the Fraternity. We invite visiting brothers to stop with us while in Boston, and they will find our house very centrally located.

All but a few of the brothers have reported back in school. The members of the Junior class of last year are now out on their supervised employment year. Various lines of work are being pursued in order to acquire the B. B. A. degree.

Our new house was opened by an informal smoker at which a large number of brothers and guests attended. Brother Harvard Mann outlined the work accomplished at the convention. Dr. Perrson, Boston University's representative at Nanking University, China, gave a most interesting talk on Chinese people, and the present conditions existent in China.

Brother Pitts has been appointed assistant registrar at the College of Business Administration. Brothers Mann and McNulty speak highly of the fine way they were treated while attending the convention, as the guests of BETA.

One of the biggest years in the history of Gamma is expected the coming year. A goodly number of brothers are back, the enthusiasm displayed is of the highest order and there is no reason why Gamma should not have a most prosperous year.

JOSEPH J. LAWLOR, Head Master.

DELTA, Marquette University

DELTA Chapter enters the new year with very bright prospects. Sixteen of the active brothers are back at school and the other members are well placed in their respective fields. Brother Dan Vaughan, who received his degree at Marquette last June, is now enrolled in post-graduate work at Chicago University and Brother McCarthy has transferred to the Law Department at Marquette.

The line-up of new members is very promising. Six are now wearing the pledge pin and one or two more will be pledged this week for the coming initiation. Three classes are planned for this year; one about Thanksgiving, another between semesters and the last in May.

Delta has cause to be proud of the honor that has been bestowed on one of its most prominent members, Brother Chas. Cobeen, who was elected Secretary-Treasurer at the national convention. Ten Delta brothers were present at the convention and all reported an enjoyable time.

Honors bestowed on Delta men. Brother Emil Nelson was awarded the Deltasig key for the class of 1922. This is the second time the key remained in the family, Brother Thalsofer winning it the preceding year. Brother Watson has been elected President of the Junior class and Brother Miller Vice President of the Spanish Club.

The Marquette Commerce Club is being conducted this year by Brother Fuss as President. Under his able direction we are sure that it will experience and enjoy a successful year.

We are represented on the football squad this year by Brother Nellis. His work in the first two games is a splendid showing of what he can do. We know that "Hank" will be a big factor in Marquette's Gridiron victories.

The semi-monthly smokers that were so popular with the brothers last year will be continued with even a greater amount of enthusiasm. Arrangements have been made so that each smoker will have a prominent business man or distinguished person present to lend a business and cultural atmosphere. Master of Festivities, Brother Miller, promises some novel entertainments, and Brother Denessen will see that no one goes away hungry. These smokers also give us an opportunity of meeting in a social way and becoming better acquainted with men who are being considered for pledging.

Our financial worries are lessened due to the fact that the chapter house will be self-sustaining. Seventeen brothers and two pledges are staying at the house.

Delta takes this opportunity of wishing all chapters a most successful year.

EDMUND McKUNE, Scribe.

ZETA, Northwestern University, Evanston

THE first thing Zeta Chapter wants to do is to commend and congratulate Beta Chapter on the efficient and pleasing way in which the Convention was put over. Several members of this chapter were there and all agreed heartily that they were treated wonderfully and had an incomparably

good time. Well, we expected it, for we have been down at the Beta house before.

We have come back this year only thirteen strong—but strong is the exact word there, because those thirteen men are as twenty or more. We do not have a house to fill so we will not promise a large number of pledges, but we are looking 'em over and we are sure of getting the cream of the campus. We have had only one meeting at the time of writing, but by the time this goes to press we will have had a couple more, and we're going to set a pace then.

The three big men in athletics at Northwestern are Brothers Paterson, Mills, and McKenzie. "Pat" is football captain and President of Deru, Honorary Senior Society; and Dwight and "Mac" as President of the Athletic Association and captain of the basket-ball team are also members of Deru. Brother McEachern is planning great things as President of Beta Gamma Sigma, and Brother Rost was awarded the Beta Gamma Sigma scholarship—awarded to the highest scholarship man in the Junior Class of Commerce. Brothers Putman, Mikkelson, Davis and Mills are also on the football team.

Here's for a bigger, better, healthier year for Delta Sigma Pi, as an international Fraternity striving for commercial fraternalism; and as a collection of many brothers striving for this common end everywhere in this country and Canada, and later, elsewhere.

D. B. ROST, Scribe.

ETA, University of Kentucky

ETA Chapter enters the new year of its history with very promising prospects for a larger and better chapter. Six of the members of the active chapter have returned to the University. These men are: Brothers Otis L. Jones, John Dahringer, B. B. Mann, T. C. Davidson, P. P. Cooper and T. R. Anderson.

Our graduates of the past year are well located. Brother Watson is now in Knoxville, Tenn., doing community welfare work. Brother Casner has joined in the lumber business with Ruby Lbr. Co., of Madisonville, Ky. Brother Duvall has placed his card with the Illinois Branch of the American Bell and Telephone Co., located in Chicago. Brother Allen has entered Harvard to study law. Brother Peal is now journeying forth to Oxford, England, as a Rhodes Scholarship appointee from this district. Brothers Tinsley, Kefford, and Wilhelm are in the retail business, the largest of its kind in the South.

The number of students taking commerce in the University has quadrupled in the last 3 years, and at present forms an important part of the student body of nearly 2,000. Thus the task of selecting pledges from such a large number of commerce students is a very difficult one, and requires time, so as to choose the worthy ones for Delta Sigma Pi.

The past year has been one of many accomplishments along business and social branches. The year before us now has far more opportunities for us to bring Delta Sigma Pi to the top of all fraternities on the campus, and it

is our desire to do so. With a large amount of good material to select from and with an active chapter on hand, the future looks bright for Eta Chapter. We already have many business men of prominence booked for a talk before the Chapter plus a smoker to liven us up. Several trips for the inspection of inside working of large industries have been planned. Dances galore have been booked.

We extend our greetings to all the other chapters and wish them the best of luck for the coming year.

THETA, University of Detroit

THE first problem that confronts the writer of the post-convention issue of the DELTASIG for Theta Chapter, is that of moulding into sentences, words, which will suitably convey to all the brothers of Beta Chapter, the high esteem in which the delegates and guests from our chapter hold the hospitality which was accorded them at the recent convention. They have been loud in their praise and Theta wishes to assure our Beta brothers that their kindness has not gone unremembered.

Secondly, we wish to congratulate Brother Wright on his re-election and at the same time congratulate ourselves for having as the head of our wonderful organization the type of man that Brother Wright represents. We know that his present term will be crowned with success and in no small way will it be a happy one. We trust that God will shower His benedictions on our new President and guide his steps in the attainment of glory for Delta Sigma Pi.

To the newly elected Board of Directors and Court of Appeal we also send our kind wishes and firmly believe that their respective terms of office will stand out as a guiding star to the brothers who will fill their places in future years.

Lastly, Theta Chapter wishes to assure all the newly elected national officers that it has the true Delta Sigma Pi spirit and that it will co-operate with them in all their undertakings.

Theta has already started off full of "wim, wigor and witality," and we expect that it will increase voluminously after the school term begins which will be October 2. Thirteen undergraduate brothers will be on the roll for the beginning of the term while several alumni brothers intend returning for a post-graduate course.

At present we have a house committee scouring the city for suitable quarters which we hope to have not later than November 1st. Four brothers from Xi Chapter are now located in Detroit and have consented to join us in our new prospective home.

We have under consideration with Xi Chapter joint initiations—one in Ann Arbor and one in Detroit. Such an initiation, we believe, would bring the universities as a whole into closer relationship and cement the ties of brotherhood between the two chapters to a greater degree. This is only an idea, though, and we hope that the National Body will sanction this idea.

So more power to the International Fraternity of Delta Sigma Pi!

E. W. HESS.

IOTA, University of Kansas

THE opening of the school year finds Iota located in its chapter house at 1244 Louisiana St. Heretofore we have struggled along without a chapter house, but from now on we will have a house of our own and a place to entertain all visiting Brothers who drift out this way, and we extend to every one a hearty invitation to make the house their headquarters while in Lawrence. Twenty-five of our last years active Chapter have returned to school and to this number the following pledges have been added: Richard Beatty, Milton Amos, Herman Harmes, Hubert Forney, Ordis Cox, Robert Johnson, Melvin Griffin and Harold Shaffer. These men will make a valuable addition to the Fraternity.

A smoker was held at the chapter house on Sept. 17th, and another is being planned for Oct. 4th. As the year progresses there will be several social functions for the chapter members.

Ivo Parrott has been elected Senior Warden to fill the vacancy caused by the failure of Harold Shores to return to school this fall. Francis W. Straulman was elected editor of the Iota News and promises an interesting issue in the near future.

In activities it is rather early in the year to have much of a report. Brother McDonald as President of the Men's Student Council, spoke at the student convocation held last week. Brother McDonald and Griffin are both fighting for places on the football team which leaves soon for its game with West Point, Oct. 6th. This is the first intersectional game for Kansas and much interest is being taken in the game, not only by the students but also by the Kansas Alumni throughout the East.

The Department of Economics and Commerce has now considerably over two hundred majoring students, of which one hundred are new men in the Department. The faculty has been increased to take care of the new enrollment and it is hoped we will continue to grow.

The report of the convention made by our delegate has increased the enthusiasm of each member for the good fortunes of his Fraternity and of Iota. We promise to the Fraternity a most successful year at Kansas.

GEORGE R. ESTERLY, Scribe.

KAPPA, Georgia School of Technology

PROSPECTS for a great year at Tech were never brighter, for from the pep and enthusiasm shown thus far by the men things look bright indeed. When school opened Sept. 20, Kappa Chapter returned fifteen old men as follows: D. I. Barron, W. M. Hill, W. P. Dorough, J. H. Lynn, L. J. Gassen, Errol Eckford, D. D. James, W. B. Carr, J. F. McIntyre, T. H. Yon, E. R. Morgan, R. A. Spitler, M. J. Fenton, J. L. Reeves, plus our two honorary members, Brother Watters, Dean, and Dennison, Assistant Dean.

We lost eight men by graduation, and otherwise. Brother D. E. Osborne now is with the Adair Realty and Trust Co. Brothers H. N. Levey and C. S. Newton are with the Aetna Insurance Co. Brother E. C. Liddell is with the Atlanta National Bank and Brothers D. E. Walraven, W. C. Woolfolk, H. W. McCathern, J. T. Edwards and J. W. Hasson, whose

business addresses are unknown at this writing. A majority of these men were charter members and their loss will be keenly felt. At the end of school last year, Kappa Chapter pledged eight Freshmen, these will be "taken in" at an early date, then the pledging committee will begin work going after new men, there is an abundance of material this year, and we intend getting only the best for Delta Sigma Pi.

Several social events are on the schedule already. The first initiation banquet will be held about Oct. 5. It is not yet decided whether we will hold a dance this year or not. Other social functions will be announced in our news letters.

The enrollment of the school of Commerce exceeds that of last year and the Dean informs us that he is well pleased, especially from the fact that there is a larger registration of old students.

Our delegate to the Convention, Brother Carr, reports a mighty fine time during his stay in Chicago as a guest of Beta Chapter. Several of the men have already begun laying plans for the next convention.

Kappa extends greetings to all the chapter for a banner year, and wishes them every success in forwarding the high ideals of the Fraternity.

WM. B. CARR, Scribe.

LAMBDA, University of Pittsburgh

THE Lambda Chapter men who responded to our President's whole hearted appeal "*On to Chicago*," have returned to us filled with enthusiasm, and constructive plans for strengthening the chapter organization.

Head Master Joseph Schewe has outlined a conservative policy, demanding quality rather than quantity and promises plenty of hard work for each member of Lambda Chapter.

The first smoker of the school year was held at the Fort Pitt Hotel, Monday evening, October 2nd, twenty-five brothers being present.

Arrangements have been completed for one Deltasig Dance each month, the first to be October 31st, 1922, at the Heinz House on the Campus.

Thursday luncheons are to be resumed, the dinning room arrangements when completed will be announced in "Lambda News."

The unusually favorable condition for fraternity advancement in the school are being used to our advantage and we are entering with no small amount of enthusiasm on what promises to be a most prosperous year for Lambda Chapter.

C. I. BRINKERHOFF, Historian.

MU, Georgetown University

THE summer just closed, forcibly demonstrated the urgent need of a chapter house capable of accommodating a larger number of men. A committee was put to work and with the opening of the school year the Chapter announced the acquisition of a new home located at 1843 Kalorama

Road, N. W., Washington, D. C. The new house accommodates about twenty-two men and two meals a day are being served. The Chapter reiterates its previous statements concerning visiting brothers and extends to all of them a most hearty welcome to make the house their home while in Washington. Our Motto: "Always Room for a Visiting Brother."

With approximately thirty-two men on the active roll, the outlook for the year is very good, and our plans augur much towards the advancement of the Chapter in prestige and influence. Our social committee is now engaged in the working out of a program of social affairs for the year in addition to our rush smokers. The enrollment in the School of Foreign Service has reached the five hundred mark, among which some excellent material has been discovered. Our first smoker of the year is scheduled for October 14.

We take particular pride in announcing that four more Deltasigs have been added to Mu Chapter's foreign service roll of honor. Brother Cremer has sailed for Rio de Janeiro, Brazil, as an assistant trade commissioner of the Department of Commerce; Brother Pearce sailed the middle of July for Lima, Peru, as secretary to the American commercial attaché at that post; Brother Ullrich bid us a touching farewell upon leaving as secretary to the commercial attaché at Mexico City, Mexico; and Brother Flanagan has departed for far off Persia to assist that government in the revision of its finances. Although regretting their loss, we rejoice with them, knowing that they are well trained for the work ahead and that they will be a credit to their country, their school, and their fraternity.

Brother Luecker, our Head Master, and Brothers Benton, Smith, and Lyons, have returned from Mexico City where they took a summer course in the University of Mexico under the direction of the Federal Board for Vocational Education.

Brother Banda is the author of a plan for the forming of an association in the School of Foreign Service to be styled the "Pan American Students' Association," which aims to foster cordial relations and mutual understanding between the students of the American continent.

On June 3 last, the members of Mu Chapter gathered around the festive table in celebration of the transformation of Alpha Tau Delta into Mu Chapter of Delta Sigma Pi. Excellent talks were delivered by Brothers Rowe, Mu; Taylor, Beta; and Reese, Alpha. Mr. Gordon Lee, Chief of the Automotive Division of the Bureau of Foreign and Domestic Commerce, and a pledge of Mu Chapter, gave an address of particular interest to those of us who are hoping to enter foreign fields.

G. STANLEY SHOUP, Scribe.

NU, Ohio State University

WITH sixteen active men and five pledges as well as a fine outlook for a prosperous year, Nu has started its second year of existence. Several of the active brothers have, for various reasons, been unable to return to school this fall but we hope to have them with us before the year is over.

Our prospects for new men are very good and we are endeavoring to secure a chapter hall as soon as possible. A number of the brothers are out

for offices on the campus and we feel sure that when elections are over we will have added more prestige to our organization.

Everything is in readiness for the dedication of our new stadium, the finest in America, and we trust that many brothers will pay us a visit on that day.

AL GROSJEAN, Head Master.

OMICRON, Vanderbilt University

AS SOON as the Brothers of Omicron Chapter have run the gauntlet of matriculation, registration, and several other "ations," they have a wonderful growth to look forward to and plan out for Delta Sigma Pi in Vanderbilt University this year.

Vanderbilt has just opened with the largest registration in its history, and on top of this has the largest and most up-to-date concrete stadium in the South. We hope some of the Brothers from Michigan will come down with their team on October 14th, when the new stadium will be dedicated—you will surely be welcome.

While on the subject of football, Omicron Chapter is proud of its members on the Varsity. Brothers Kuhn and Sharpe are playing their fourth years as varsity quarter and center, respectively, and Brother Mixon has this year landed a regular berth as varsity half-back. We anticipate a great season.

Other brothers who have won recognition in the life of the University, include Brother Harlin, who is Manager of the Baseball team for next season; Brother Milton Jackson, Assistant Manager of the Football team this year; and Brother Sensing, who was elected President of the Artus Club just before close of school last year.

Brother J. L. Templeton has a glowing report to make to the chapter at its first meeting of his trip to the annual convention this fall, and we also look forward to the post-convention issue of the DELTASIG.

Judging from the number who are taking up the course in Commerce at Vanderbilt this year, this department bids fair to equal any department in the University within a year or so, regardless of the fact that the department is a comparatively newcomer. This will mean that Delta Sigma Pi will grow in proportion, and it is to this pleasant prospect we look forward.

THURMAN SENSING, Scribe.

Brother Horace Allen Jackson, of Omicron Chapter, Vanderbilt University, was drowned on July 15th, at Dixon, Ky., while swimming in a lake there with a party of students whom he had invited to spend the week-end at his home. Brother Jackson was a sophomore at Vanderbilt and a very active member of Omicron Chapter.

PHI, University of Southern California

PHI Chapter has lost but three active members, and these through graduation. The remaining active members have again resumed their University courses and are closely connected with the College of Commerce activities.

The prospects for the coming year are very encouraging. The registration in the College of Commerce has had a great increase; some very important additions have been made to the faculty and the students themselves have become better organized.

Several promising pledges are in sight, and with the active support of the members of PHI Chapter, we are expecting a very successful year.

ROY N. EDWARDS, Scribe.

SIGMA, University of Utah

THE Sigma brothers sixteen strong, are back to school again with the same old spirit of our Fraternity: To Do Things. The coming year looks very conducive to growth for the Sigma Chapter; for all the brothers are going to buckle right in and make the Delta Sigma Pi well known for its activity on the University of Utah campus.

We expect to enlarge our chapter membership by ten or fifteen members. Plans are made to get a group of fellows, now, from the School of Commerce and Finance who are in keeping with the standard of the brothers who are active members. We, also, expect to get one of the leading business men of Salt Lake City to represent us as an Honorary Member.

Following is the suggested tentative program which the Sigma Chapter brothers passed upon at a recent meeting: Oct. 13, rushing party; Nov. 7, Founder's Day Dance for the Commerce Club; Dec. 28, Bobsleigh canyon party; Feb. 14, Slumming through the new Federal Reserve Bank; April, Easter Sunday, Big Installation Banquet.

The brothers at the Sigma Chapter were delighted with the returns and constructive program of the Convention of the Delta Sigma Pi. Every Brother has expressed himself as a hearty subscriber to the program outlined, which will sure mean a study and "oaklike" growth of the International Fraternity of Delta Sigma Pi.

ALVIN W. KIRKHAM, Head Master.

TAU, McGill University

TAU Chapter starts the year with only nine, out of the twenty-one members of last session, back at college; the effect of which will be to make us work all the harder in getting new members.

The best bit of news for this issue is that we have managed to get a house. Brothers Tyler, Hughes, and Dustan have been working all the summer to get a suitable one, and their efforts have at last been rewarded, for we are now the proud possessors of a building that will accommodate about twenty men, and which is within convenient distance of the University campus. It is situated at 119 Metcalfe St., and we invite visiting brothers to look us up.

At the time of writing, there is only one out-of-town active member back in Montreal, but the others will soon be flocking in, as the session starts in less than a weeks time. The University authorities have cut down considerably the number of men in the incoming second year, but we expect to have a big freshman year to make up for it.

Brother Jack Hughes has come back from the convention, just brimful of enthusiasm, and when we have our first meeting, he is going to get up and tell us all about it. A better bunch of fellows, he says, he never met and he has made us all wish we had been there too.

Brother Dustan distinguished himself last May by coming out at the top of the graduating class in the School of Commerce.

Tau Chapter looks forward to a busy and progressive year, and we hope in the near future to show the other Chapters the kind of convention we can put across in Montreal.

CLIFFORD P. WILSON, Scribe.

XI, University of Michigan

XI Chapter returns to school this year minus a large number of its charter members. The total number of active members lost through graduation last June was thirteen. The majority of this number comprised the nucleus about which the Deltasig club was formed, "Deltasig" being the name of our local house before affiliation with the national organization of Delta Sigma Pi.

Opening week brought twenty-one active members back to school, most of whom reside at the chapter house. Fully realizing the necessity for strengthening our membership and our standing on the campus everyone has been lending his best endeavors towards making this year more successful than the previous one.

Brother Campbell, Treasurer of the University, has been more than busy the past two weeks collecting his yearly stipend. To allay any harsh feelings because of the sudden severing from one's summer earnings Brother Campbell very kindly gave one milk chocolate bar to each contributor to the University's coffers. The freshmen were especially pleased with this gift, being possessed with the idea that college life was one continuous round of chocolate bars.

Brother Edmonds has returned from summer school at Wisconsin and is busily engaged in organizing his classes. Brother Kalmbach has been appointed an assistant in the Economics department.

Brother Reinke, President of the Commerce Club, is bringing about its reorganization after which it will be known as the Chamber of Commerce of the University of Michigan and will be affiliated with the national Chamber of commerce. This will be the second university chamber of commerce to be affiliated with the national organization. We believe that this movement should be taken up by other university commerce clubs as the members will then be able to attend meetings of the local chambers, send delegates to the national convention and enjoy the many advantages of national affiliation.

WILLIARD GRUSCHOW, Historian.

UPSILON, University of Illinois

THE first meeting of Upsilon was held the first day of this school year. The enthusiasm shown by all brothers was remarkable. With this pep we ought to be able to accomplish much in the way of activities. At the last three meetings the same earnest spirit of co-operation prevailed.

Just before Upsilon closed her doors for the summer months a novel initiation was pulled upon the pledges. At nine o'clock the pledges and brothers met on the south campus where the informal initiation took place. The new men are: A. E. Patton, Theo. Gilchrist, D. L. Donnan, J. S. Pollock, G. F. Gilbreath, H. F. Englebrecht, J. F. Engberg.

Immediately following the initiation at the Chi Psi Lodge we found our way to Hotel Beardsley where we all enjoyed a banquet. Flowers and ribbons draped every corner to give the room a significant touch.

Of the many problems that we have to meet with every year none is more important than that to be used in our pledging activities. It sometimes is hard for us to see that those boys, today running about the campus struggling with their accountancy and their other elementary subjects, must eventually supply the material for the perpetuation of our Fraternity. But they will; and our task is to pick those men who can best carry on the work.

In general there are two types of pledges to be had. First, the man with an activity record that looks like an index to a year book. These men, generally busy as a rule, can not give much time to the organization because their time must be divided. However, these men are invaluable because, by their activity our organization becomes better known and our respect goes out to them. Then there is the other type of pledge who is only moderately active but an earnest worker. It is from him that we look for the inner work to be done in our Fraternity. Such men are all important to our organization. These types are comparable to the relation existing between the mind and the body, the organism is worthless in the absence of either. It will be our aim to have the correct balance of both types.

We are planning on two initiations this year; one for the early part of each semester.

Following the request of Mr. Wright and the national organization Upsilon has installed the system of Thursday lunches. Our plan is somewhat different from that of most chapters where weekly luncheons prevail. We have our regular business meetings on the second and fourth Thursdays of the month and the luncheons on the first and third Thursdays.

Each meeting will be devoted to business. The luncheons, however, is planned to accomplish a purpose advantageous in a way, both social and practical.

It is planned to have short talks on any topics of general interest from instructors in the University and from men of prominence in the business world. From time to time prospective Deltasigs will be brought to the luncheons and entertained. It is our earnest hope that much good will be derived from this system.

Professor E. L. Bogart, member of Upsilon Chapter of Delta Sigma Pi, head of the Department of Economics in the University of Illinois has received an appointment to Persia as economic expert. He left for his new post September the twentieth.

Dr. A. C. Millspaugh has been appointed administrator general of finances of Persia and has chosen Professor Bogart to accompany him to that country. Dr. Bogart's chief work will consist in helping to establish a national bank, refund the national debt and provide for currency reform. During the world war, Professor Bogart was economic adviser in the Central Powers' foreign trade adviser's office at Washington, D. C. Dr. Bogart is an authority in economic history, his *Economic History of the United States* being a classic in that field.

Soon after the instillation of our chapter last May, several of the more aggressive brothers urged that a committee be appointed by the Head Master to investigate campus housing conditions, in view of acquiring a modest chapter house for the ensuing year. At the following meeting, Brothers Hadley and Olcott were chosen for the task, but since only about two weeks of school remained, their quest was not quite as successful as it might have been. Available domiciles seemed to be extremely scarce and the activities of this committee it was decided, should be continued upon the resumption of school in the fall.

At the first informal get-together of the new year, a luncheon on September twentieth, the committee submitted to the enthusiastic brothers what seemed to be the only feasible method of obtaining an official residence for the new chapter. Finding it almost impossible to even locate a satisfactory house, let alone to call upon the brothers to make a large investment in so short a time, the committee proposed to rent a room, near enough to the campus to afford a convenient place to hold meetings, lounge about between classes and congregate for an idle minute's chat. In fact, with a slight assessment from each brother, it was suggested that a very attractive homelike room could be made. Such a movement, to be sure would be very unique on the Illinois campus, but the committee assured the Fraternity of its practicability by referring to the practices of numerous eastern organizations, under like conditions. The brothers ultimately expressed their approval and urged the committee to earnestly proceed with their investigations. As yet, however, we have not been able to find a location satisfactory to all of the brothers.

W. P. HADLEY, Scribe.

CHICAGO ALUMNI CLUB

THE Chicago Alumni Club hopes to begin its activities for the coming year by the first of November and we expect to hold meetings that will prove equally as interesting as those that were held last year. An endeavor will be made to make the organization more of a club for, by, and of the Alumni.

Further activities cannot be given at this time for the reason that at our first meeting to be held this year, it is hoped that the brothers will express themselves as to the activities they will sponsor.

We hope that this year will be a growing one for the Fraternity and if we are correctly informed as to the work of the convention, there should be no doubt on this point. We will endeavor to round up the Chicago Alumni Club and it will do its part in furthering the work of the Fraternity.

J. H. GILBY, President.

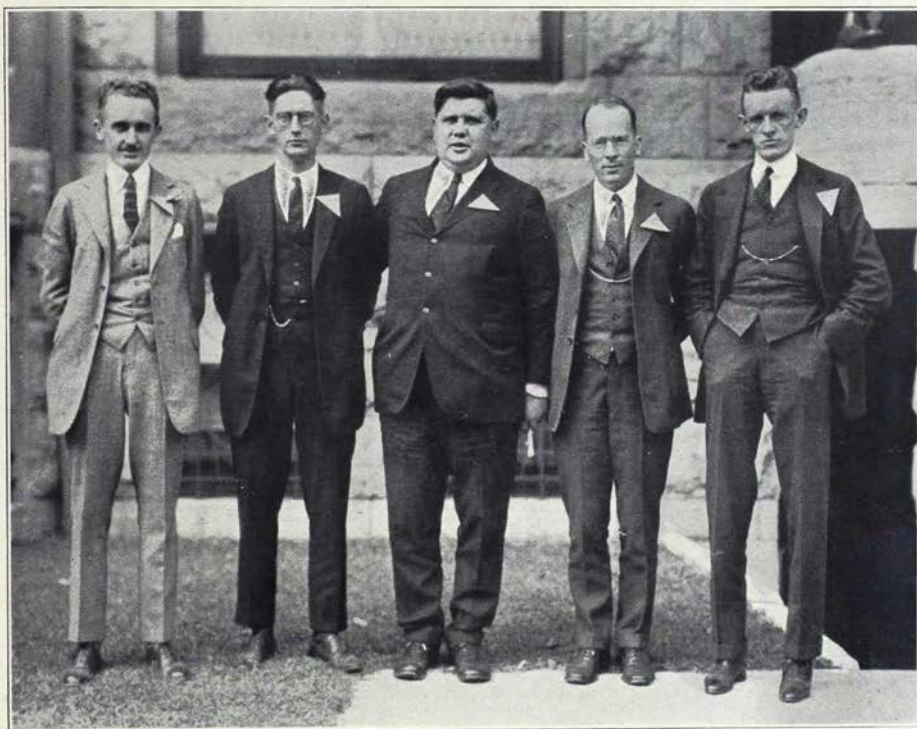
BOSTON ALUMNI CLUB

THE activities of the Boston Alumni Chapter will commence in the month of November. It is proposed that the first meeting shall be a Get-Together-Meeting at which the members of Gamma Chapter, who have graduated from college during the past year, will be the guests of honor. Invitations will be extended to them to join our Club at that time.

The entertainment committee has arranged for a series of interesting talks on topics of the day which will be delivered by able speakers at the monthly meetings. In addition to these talks, we propose to have at each meeting an entertainer to talk on humorous subjects or to soothe us with music.

All alumni members who reside in Boston or its suburbs have joined the Alumni Club. During the coming year we hope to increase our membership considerably by taking in the Gamma brothers who live in outside cities and towns.

The headquarters of the Club is maintained at the Gamma House, 262 Newbury Street.



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Founded at New York University

November 7, 1907

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Yours fraternally in

Delta Sigma Pi

THOSE brothers who attended the convention will recall the enthusiasm that was evidenced when Brother Gregory of THETA presented his song—Yours fraternally in DELTA SIGMA PI. The words and music were both written by Brother Gregory so this is truly a Deltasig song. The thoughts and sentiments expressed in this song are typical of the ideals and objects of the Fraternity and every brother should have a copy.

This song is being printed by a music publishing house and will be off the press by December 1st. Copies will then be available and you can order through the Scribe of your chapter or direct to the Secretary-Treasurer. Copies will be 50c per copy, postage prepaid. Send your orders together with check, payable to the Fraternity, to

CHARLES COBEEN, Sec'y-Treas.,
129 Thirteenth St., Milwaukee, Wis.