

The
DELTASIG

VOL. XVIII

FEBRUARY, 1926

ISSUE 2

George V. McLaughlin Ap-
pointed Police Commissioner
of New York City

Survey of the Growth in
Commerce Education

By H. G. Wright, *Beta*

A Few Impressions of Russia

By Lowell K. Hanson, *Nu*

The New Beta Chapter House

By Bert C. Brumm, *Beta*

Installation of Alpha-Omicron and
Alpha-Pi Chapters

Opportunities in Accounting

By Alexander F. Makay, *Alpha*

Sizing Up the Prospect

By Warren A. Brooks, *Gamma*

Builder of Spirit

By Rudolph Janzen, *Alpha-Epsilon*

New Business Books



The DELTASIG

Published by the International Fraternity of Delta Sigma Pi

H. G. Wright, Editor

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Neither the Editor nor the Board of Directors is necessarily in sympathy with any of the opinions expressed in THE DELTASIG. We feel that one of the most important missions of a fraternity magazine is to cause the members to think about themselves; thought being the chief desideratum, authors are sometimes solicited for expressions of opinions in the feeling that their opinions are wrong, but likely to stimulate argument.

Members of the fraternity are requested to contribute special articles on business subjects and news items concerning alumni.

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GEORGE V. McLAUGHLIN, *Alpha*

—Drawn from life by S. J. Woolf of the New York Times.

The DELTASIG

VOLUME XVIII

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Geo. V. McLaughlin, *Alpha*, Appointed Police Commissioner of N. Y. City



ONE of the highest honors received during recent years by any member of Delta Sigma Pi, occurred on January 1 when Brother George V. McLaughlin, *Alpha*, was appointed Police Commissioner of New York City by the new Mayor, James E. Walker. This news was more than gratifying to the members of the fraternity who know George, and particularly so to his classmates in *Alpha*.

Brother McLaughlin certainly can qualify as one of the "old-timers" in the fraternity. He was assigned number eight as his history blank number when initiated into *Alpha* Chapter back in 1908, and this is just as near to number one as one can get.

Brother George Vincent McLaughlin was born in Brooklyn, May 20, 1887, and is thirty-eight years of age—one of the youngest Police Commissioners in the history of New York City. He graduated from the Eastern District High School of Brooklyn, and then entered the School of Commerce, Accounts and Finance of New York University. As stated before, he was initiated into *Alpha* in 1908 and served as its Head Master in 1910, and for several years thereafter he was active in the House corporation. After graduating from New York University in 1910, he entered the Brooklyn Law School, and after receiving his LL.B. there he passed the examination to the New York Bar. He also secured his C.P.A. in the state of New York.

When he graduated from New York University he was employed by the North Side Bank of Brooklyn, but being dissatisfied with the prospects of future advancement he took the civil service examination for a post as State Bank Examiner, and came through with colors flying, so that he got the place in short order.

For three years Brother McLaughlin plodded along in this capacity and in 1914 he was advanced to the post of Special Deputy Superintendent, at the age of twenty-seven. It was not until six years later that Governor Alfred Smith, during his first term, reached the conclusion that here was merit worthy of better things and elevated him to the Superintendency. During the next year there was a severe financial depression, of a sort that in the old days would have been called a panic, and the new Superintendent of Banks had to close

several private banks and a bond corporation. He did his work quietly, and made a good impression on legislative committees, when he went before them to suggest changes in legislation. He devoted a good deal of attention to the regulation of credit unions and to the protection of immigrants from swindlers in New York City. Governor Miller, Republican, though so well of his work that he kept him at it, and Governor Smith, when he returned to Albany, re-appointed him.

That Brother McLaughlin has a real job ahead of him, is beyond question of any doubt. The Police Commissioner is the most important officer in the Mayor's Cabinet, yet Brother McLaughlin is not what is known as a Tammany man, as the Mayor is; he is not even a politician. He is a civilian, educated in law, accounting and certain branches of banking, but wholly unfamiliar, as more of his predecessors in this office have been, with police administration.

Now the qualities which made Brother McLaughlin a good banking superintendent will stand him in good stead at 240 Centre Street, the Headquarters of the Police Department of New York City, according to Silas Bent, a special writer for the *New York Times*; for he commanded a large staff of banking examiners, whose duty is detective in character, and he had to deal at times with slippery citizens, against whom it was his duty to protect the public. Frequently his position made it necessary to do disagreeable things unflinchingly, and even more frequently it became necessary for him to refuse favors or immunities when it would have been easier (and might have done no great harm), to grant them.

As Police Commissioner, Brother McLaughlin has an executive task on a vastly augmented scale, and must resist importunities much more insistent and subtle than he encountered in his former post. As a State official he supervised institutions with aggregate resources of ten billions, which is but a drop in the bucket compared to the property interests he must now guard and protect. The administration of the New York Police Department is a business, not a sleuthing, task; and it calls for those qualities of leadership, shrewdness and firmness which make for success in the business world.

After Tammany Hall refused last summer to support Mayor Hylan for another term there was serious consideration of Brother McLaughlin as the organization candidate for Mayor. Against this the arguments were conclusive. He was a Brooklyn man and his selection might seem a yielding to the Tylan-Hearst-McCooley forces, and he was practically unknown to the New York voters because he had never made a race for office. Tammany felt that it must have a vote-getting ticket. So he remained at the head of the State Banking Department.

There are 14,000 employees in the Police Department of New York City, and the new Chief, according to newspaper reports, is to have a free hand. Tammany has been most often overthrown because of some scandal in the police department, and for some years past, Tammany has kept its hands off, on the theory that police graft cost more than it was worth. If the promises made along these lines are to be taken at their face value, the new Police Commissioner

(Continued on page 97)

A Survey of the Growth in Commerce Education

By H. G. WRIGHT, *Beta*



IN VIEW of the large number of universities establishing schools or colleges of Commerce during the past fifteen years, it is extremely interesting to analyze this growth and to note certain marked tendencies. Many administrative officials of different Schools of Commerce have also suggested to me that such a survey would prove exceedingly interesting. While it would be practically impossible to attempt to "rate" the different colleges according to academic rank, this survey has been confined to purely statistical information and comments connected therewith. A series of four different questionnaires were sent to the ninety odd universities throughout the United States and Canada offering work in Commerce, requesting specific information. If the information for certain universities is missing, it is because of their failure to coöperate to the extent of supplying this information.

I wish to thank the many Deans, Directors, Department Heads and others who so kindly coöperated with me in making this report as complete as it is. No regard has been paid to admission requirements of the different colleges, other than no college is listed unless it is considered of a highly reputable character among educational circles.

At the outset I wish to call the attention of the readers to the difficulty of comparison, or rather the injustice of comparison, in the registration statistics of the so-called "two-year" Schools of Commerce and the "four-year" Schools of Commerce. The majority of the schools have what is commonly known as a "four-year" course, i.e., the student registers in the School of Commerce at the beginning of his freshman year. Others have what is known as a "two-year" or "three-year" course, i.e., the student registers first in the college of Liberal Arts where he pursues a one- or two-year "pre-commerce" course, and then enters the School of Commerce at the close of either his freshman or sophomore year. Thus the registration figures for Schools of Commerce operating on the "two-year" basis cannot be equitably compared with the Schools operating on a "four-year" basis. Indiana University has an indicated registration of 234 students, and is ranked 47th in size, but this is really doing an injustice to Indiana, for they have approximately 500 pre-commerce students, making the total registration in excess of 700, which should put them about 18th in size. However, this cannot be helped, and in listing the Schools of Commerce according to size, we have indicated which were not "four-year" schools, and the reader should take this into consideration. Generally speaking, in the average School of Commerce, there are twice as many underclassmen as upperclassmen. In other words, if

the registration is 250 juniors and seniors, you will usually find approximately 500 freshmen and sophomores. This average can be used by those desirous of estimating the total registration of both commerce and pre-commerce students in the "two-year" schools.

The principal chart accompanying this article is a general summary of such information as the *Name of University, Location, State or Private institution, Name of Department of College, Year department was established, Name of Dean, Director or Department Head, Years Work Offered in the Course, Day or Evening Divisions, Registration statistics for a six-year period*, separating men from women students when such distinction was furnished by the university in question, *number of Degrees Given in 1924-1925*, and this means degrees the equivalent of an A.B., *Number of Instructors*, including both full and part-time, *Graduate School information and registration*. Wherever possible, the men have been separated from women students in listing registration. If no figures are indicated for women, the figures indicated for men mean both men and women, except in the case of Notre Dame, which is not a co-educational institution.

Likewise information is furnished as to whether the institution is State-, Privately- or City-supported. The date of establishment of the department is confusing at times in that in the few cases where the work is still given in the Department of Economics, such departments were usually established many years ago, and thus it appears as though certain colleges offered commerce work many years in advance of others. Degrees given in 1924-1925 the equivalent of an A.B. includes such degrees as A.B., B.S., B.S. in Commerce, B.B.A., etc. The figures shown in this column for New York University, however, should be interpreted as meaning 58 degrees of the equivalent of an A.B. and 681 degrees known as B.C.S., which is not the equivalent of an A.B., but which represents approximately the equivalent of three years of college work. In other words, the B.C.S. degree is given at New York for what is usually the end of the Junior year at other colleges. The majority of Schools of Commerce now give the B.S. degree in Commerce, for four years of academic work. The information in the column titled Number of Instructors is rather deceiving, as this includes both full- and part-time instructors. Thus at one university, say, where ten instructors give two hours of instruction each, apparently more credit would be given than at another university where two instructors gave the same total of twenty hours of instruction. However, it was felt that this information, while at times deceptive, would indicate the approximate size of the instructional staff.

Likewise an injustice to the University of Kansas and the University of Michigan must be commented on. Both of these excellent universities have recently materially changed their Schools of Commerce. Kansas changed over to a two-year school and prohibited the majority of their commerce students, already majored in the Economics Department, from changing their majors to the School of Business. Thus for a period of two years at least, awaiting the advancing of the pre-business students in the College of Liberal Arts to the School of Business, the registration figures for Kansas will not give due credit to this university. Michigan on the other hand changed to a five-year course, requiring three years of pre-commerce work. Thus at Michigan, too, until the present crop of pre-commerce students reaches the School of Business Adminis-

tration proper, their registration figures will suffer by comparison with other universities.

The father of the modern School of Commerce is, of course, the well-known Wharton School of Finance and Commerce of the University of Pennsylvania, Philadelphia. This department was founded in 1894, with others in the following order:

1894	Pennsylvania	1916	Columbia, Detroit, Idaho, Ohio State, Temple, Tennessee
1898	Arkansas, California, Wyoming	1917	Delaware, Mississippi, Washington (Seattle), Washington (St. Louis)
1900	Baker, Wisconsin	1918	Kentucky, North Dakota, Ohio Northern
1902	Illinois	1919	Drake, Duke, Emory, Georgetown, Mercer, Minnesota, Montana, North Carolina, Syracuse
1905	Millikin	1920	Alabama, Indiana, Maryland, Ohio Wesleyan, South Dakota, Southern California, Southern Methodist, Virginia
1906	Colorado, Washington & Lee	1921	Brigham-Young, Kansas State, Wittenberg
1908	Denver, Northwestern, Oregon Agricultural College, Pittsburgh	1922	New Mexico
1909	Lehigh, Ohio	1923	Buffalo, Miami, Oklahoma
1910	Marquette, McGill, New York, St. Louis	1924	Creighton, Kansas, Michigan
1911	West Virginia	1925	Florida
1912	Chicago, Cincinnati, DePaul, Georgia Tech, Penn State, Texas		
1913	Boston, Georgia, Nebraska, Notre Dame		
1914	Colorado College, Iowa, Missouri, Oklahoma A. & M., Oregon, Tulane		

Thus we find that only seven of the now *large* Schools of Commerce were founded in 1908 or earlier, as indicated in this analysis:

Year	Number established	Year	Number established
1894	1	1914	6
1898	3	1916	6
1900	3	1917	4
1902	1	1918	3
1905	1	1919	9
1906	2	1920	8
1908	4	1921	3
1909	2	1922	1
1910	4	1923	3
1911	1	1924	3
1912	6	1925	1
1913	4		
			79

We also find that the greatest growth came in 1912 to 1920, forty-six of the seventy-nine reporting dates of establishment being founded in those years, while seventeen of the forty-six were established in the two years 1919 and 1920. Since 1920 only eleven Schools of Commerce have been established and the field is now fairly well covered, practically every university of any importance having a School of Commerce.

As to size, New York, of course, heads the list, as follows:

Rank	Year Estab.	University	Total 1924-1925 Registration	Rank	Year Estab.	University	Total 1924-1925 Registration
1.	1900	New York	6691	6.	1902	Illinois	2117
2.	1894	Pennsylv'a (Wharton)	4818	7.	1908	Pittsburgh	2113
3.	1908	Northwestern	4761	8.	1916	Ohio State	1643
4.	1913	Boston	4221	9.	1912	Cincinnati	1353
5.	1916	Temple	3000	10.	1917	Washington	1209

Rank	Year Estab.	University	Total	Rank	Year Estab.	University	Total
			1924-1925 Regis- tration				1924-1925 Regis- tration
11.	1898	California	1197	46.	1906	Washington & Lee	236
12.	1919	Syracuse	1130	47.	1920	² Indiana	234
13.	1908	Oregon A. C.	1058	48.	1919	Duke	231
14.	1913	Nebraska	955	49.	1920	² Southern California	229
15.	1908	Denver	951	50.	1898	Wyoming	225
16.	1916	Detroit	812	51.		Vermont	219
17.	1912	DePaul	806	52.		South Dakota	217
18.	1912	Chicago	701	53.	1900	Baker	200
19.	1920	² Maryland	680	54.	1914	² Iowa	194
20.	1912	Georgia Tech	666	55.	1924	Creighton	192
21.	1900	² Wisconsin	636	56.	1918	Kentucky	183
22.	1913	Notre Dame	615	57.	1923	² Oklahoma	182
23.	1910	St. Louis	591	58.	1910	McGill	172
24.	1919	Georgetown	558	59.		Utah Ag. Coll.	170
25.	1919	North Carolina	481	60.		Birmingham-Southern	167
26.	1914	Oregon	463	61.		DePauw	160
27.	1898	Arkansas	430	62.	1920	² Virginia	160
28.	1914	Oklahoma A. & M.	420	63.	1917	² Washington (St. Louis)	152
29.	1914	Tulane	399	64.		West Virginia	147
30.	1920	Ohio Wesleyan	388	65.		Arizona	145
31.	1916	² Columbia	380	66.	1923	³ Miami	141
32.	1920	Alabama	377	67.	1919	Emory	139
33.	1923	Buffalo	364	68.	1893	N. H.	130
34.	1914	² Missouri	341	69.	1917	² Delaware	125
35.	1920	² Southern Methodist	334	70.	1917	Mississippi	111
36.	1913	Georgia	326	71.	1918	² North Dakota	104
37.	1919	Drake	293	72.	1905	Millikin	101
38.	1916	Idaho	293	73.	1919	² Minnesota	100
39.	1921	Kansas State	293	74.		Maine	74
40.	1921	Brigham-Young	290	75.	1924	² Kansas	67
41.	1912	² Texas	275	76.	1918	Ohio Northern	52
42.	1919	Mercer	272	77.	1924	Michigan	22
43.	1909	Ohio	272	78.	1914	Colorado College	21
44.	1909	Lehigh	268	79.	1922	New Mexico	16
45.	1916	Tennessee	252				

The figures mentioned in this survey apply to the School of Commerce only, in all cases. No attempt is made to compare registration figures of any other department in any manner.

Considering the day divisions only, the Wharton School of Finance and Commerce leads in registration as follows:

Rank	School	Number of students in Day Division	Rank	School	Number of students in Day Division
1.	Pennsylvania (Wharton)	2573	6.	Washington (Seattle)	1209
2.	Illinois	2117	7.	California	1197
3.	Ohio State	1643	8.	New York	1170
4.	Boston	1284	9.	Oregon Agricultural College	1058
5.	Pittsburgh	1211	10.	Nebraska	955

A total of twenty of the universities offer work in the evening, with registration as follows:

Rank	Date Estab.	School	Number of students in Evening Division	Rank	Date Estab.	School	Number of students in Evening Division
1.	1900	New York	5521	11.	1910	St. Louis	591*
2.	1908	Northwestern	4371	12.	1919	Georgetown	558*
3.	1913	Boston	2947	13.	1916	Detroit	552
4.	1916	Temple	2392	14.	1908	Denver	401
5.	1894	Pennsylv'a (Wharton)	2245	15.	1923	Buffalo	364
6.	1908	Pittsburgh	1788	16.	1912	Georgia Tech	323
7.	1919	Syracuse	1130*	17.	1914	Tulane	275
8.	1912	Cincinnati	1073	18.	1920	Southern Methodist	85
9.	1920	Maryland	680*	19.	1922	Mercer	84
10.	1912	DePaul	650	20.	1910	Marquette	**

² means two-year course.
³ means three-year course.

* includes both day and evening students; figures not separated.
** figures not available.

From this it is easily seen that the biggest demand for college work in late afternoon and evening classes is in the larger cities. Investigation indicates, however, that the percentage of "drops" in the evening divisions is much higher than in the day divisions; that a larger percentage of students in the evening divisions fail to complete their work for a degree than in the day divisions. This is attributed to several reasons, but usually to the fact that the majority of students in the evening divisions are steadily employed, can only carry from six to ten hours of college work each week, and the number of years required to receive their degree is thereby lengthened to a period of from six to eight years. This is a long grind to many.

Numbers alone mean little, so it is interesting to note how many graduate in commerce from each university.

Rank	School	Graduates in 1924-1925 with degree equivalent to A.B.	Rank	School	Graduates in 1924-1925 with degree equivalent to A.B.
1.	Pennsylvania (Wharton)	535	36.	Ohio University	36
2.	Illinois	350	37.	Temple	35
3.	Ohio State	349	38.	Creighton	34
4.	California	247	39.	Oklahoma	34
5.	Syracuse	204	40.	Vermont	35
6.	Boston	175	41.	West Virginia	31
7.	Washington (Seattle)	140	42.	Georgia	30
8.	Pittsburgh	128	43.	Ohio Wesleyan	30
9.	Northwestern	120	44.	New Hampshire	28
10.	Iowa	113	45.	Lehigh	27
11.	Notre Dame	107	46.	Southern Methodist	26
12.	Oregon Agricultural College	104	47.	Idaho	25
13.	Nebraska	101	48.	Maine	25
14.	Minnesota	100	49.	St. Louis	24
15.	Texas	100	50.	Kansas State	22
16.	Wisconsin	93	51.	Miami	22
17.	Columbia	86	52.	Montana	22
18.	Indiana	79	53.	Utah Agricultural College	22
19.	Detroit	75	54.	Brigham-Young	18
20.	Chicago	70	55.	Mercer	19
21.	Washington (St. Louis)	64	56.	Virginia	18
22.	Southern California	60	57.	Tulane	16
23.	New York	58*	58.	Tennessee	15
24.	Georgetown	48	59.	Drake	14
25.	McGill	45	60.	Arkansas	13
26.	North Carolina	44	61.	Maryland	13
27.	Oregon	44	62.	South Dakota	12
28.	Georgia Tech	43	63.	Michigan	11
29.	Oklahoma A. & M.	43	64.	Millikin	11
30.	Washington & Lee	43	65.	Kansas	7
31.	Kentucky	42	66.	Wyoming	7
32.	Denver	41	67.	Mississippi	6
33.	Missouri	41	68.	Wittenberg	6
34.	Alabama	40	69.	DePaul	3
35.	North Dakota	38	70.	Ohio Northern	2

True the above figures are misleading in some respects, for many schools recently organized have hardly had time for regular-sized graduating classes to be coming along.

*New York University also gave 681 B.C.S. degrees, but these are not the equivalent of an A.B. degree, being given for approximately the amount of credit secured at the end of the junior year.

It is also interesting to note the total registration figures:

	<i>Men</i>	<i>Women</i>	<i>Total</i>
1919-1920	27996	2467	30463
1920-1921	36791	1862	38653
1921-1922	39319	2439	41758
1922-1923	42648	2959	45607
1923-1924	45527	3491	49018
1924-1925	50941	4478	55419

While it is true that fewer universities reported their registration statistics for the years 1919 to 1922, practically all reported them for the last three years, so it is quite evident that the increase in registration since say 1922 has been approximately 33 1-3%.

As to the names by which the departments, schools or colleges are known, it is interesting to note there is a total of thirty-five different titles, listed herewith, the initials in the first column indicating the code as used in the fourth column of the general statistical report accompanying this article:

BAG	Business Administration Group
CinC	Course in Commerce
CinRC	Course in Rural Commerce
CofBA	College of Business Administration
CofC	College of Commerce
CofC&BA	College of Commerce and Business Administration
CofC&F	College of Commerce and Finance
CofC&J	College of Commerce and Journalism
CofC&J	College of Commerce, Finance and Journalism
DofBA	Department of Business Administration
DofB&E	Department of Business and Economics
DofC	Department of Commerce
DofC&B	Department of Commerce and Business
DofC&BA	Department of Commerce and Business Administration
DofC&E	Department of Commerce and Economics
DofE	Department of Economics
DofE&B	Department of Economics and Business
DofE&BA	Department of Economics and Business Administration
DofEBA&S	Department of Economics, Business Administration and Sociology
DofEB&S	Department of Economics, Business and Sociology
DofE&S	Department of Economics and Sociology
DivofC	Division of Commerce
GSoFBA	Graduate School of Business Administration
SofA&F	School of Accounts and Finance
SofB	School of Business
SofBA	School of Business Administration
SofB&PA	School of Business and Public Administration
SofC	School of Commerce
SofC&BA	School of Commerce and Business Administration
SofCA&F	School of Commerce, Accounts and Finance
SofC&F	School of Commerce and Finance
SofEng&C	School of Engineering and Commerce
SofFS	School of Foreign Service
WSofF&C	Wharton School of Finance and Commerce

The future of the Schools of Commerce is insured. With almost sixty thousand students registered in the four-score Schools of Commerce throughout the country, it is only logical to assume that before many more years pass the young man entering business without a commerce education will be at a decided disadvantage, much more so than now.

A Few Impressions of Russia

By LOWELL K. HANSON, *Nu**



LEAVING the attractive little port of Constanza one March day last year, the SS. Abron with Brothers Hanson and Combs aboard set sail across the Black Sea, at the eastern end of which, three stormy days later, we anchored in the little harbor of Batoum. Batoum is in the former province of Georgia, and is the port that serves not only the Russian Caucasus but parts of Turkey and Persia.

There was little to impress us in our first view of the land of the Bolsheviki, and I recall that Combs expressed himself rather contemptfully with the remark, "So this is Soviet Russia." One bright young sailor looked up with a rather puzzled expression on his face and said, "Soviet? Why I thought this was Batoum." Drab brown stone buildings that looked from a distance as though they were of frame construction somehow reminded us of the Ohio river towns with which we were familiar, and in contrast to the oriental character of some of the other ports we had visited we felt strangely at home with Batoum before us.

Quarantine, which elsewhere proves to be a formality, took on an earnest character under the Soviet doctor, who, after viewing the crew's quarters, declared them to be far too filthy to be allowed any closer to Russian soil; before we docked old clothes were destroyed, every garment hung in an appropriate place, bunks properly made up, and the largest part of the forecabin repainted. In the meantime the customs guards had not been idle. All hatches were sealed as well as entrances to all cargo or ship's stowage space, including portholes. We carried to storage rooms all stores not immediately needed, the customs officers leaving food supplies sufficient for a day or so only, in the galley. They told the steward how long the supplies were to last before more would be released. From then until we sailed the hatches were re-sealed every night. A customs office was established in the saloon and the wealthy American seamen carried in cameras, firearms, souvenirs, and almost everything else of some or no value for deposit with the officials. I remember Combs laying his newly purchased Turkish fez

EDITOR'S NOTE: Brothers Lowell K. Hanson and Oliver B. Combs, both members of our *Nu* chapter at Ohio State University, left Columbus shortly after graduation in 1924 for a trip around the world—provided one could work one's way. They had about fifty dollars each. They secured automobile rides to New York, but the many sights of this metropolis proved so attractive to them that before long most of their capital was depleted. With some letters of introduction they managed to secure berths as able-bodied seamen on a boat of the United States Shipping Board, and sailed for a several-months trip to Russia and return, stopping at most of the larger ports on the Mediterranean and Black seas. On sailing they were assigned principally to clerical work at the princely wage of \$25 per month. However, this gave them certain freedom and privileges otherwise impossible to secure.

Upon return to the United States they booked another steamer for Los Angeles via the Panama Canal. Here they "jumped" their job and were planning on rebooking on a boat for China. However, sickness put one of them in the hospital for several weeks, and upon doctor's instructions the "around-the-world" trip was postponed, and Hanson and Combs returned to Columbus. Here local doctors informed the sick brother there was nothing wrong whatever, but the trip was temporarily abandoned, but not until after many places had been visited and much experience gained.

This article endeavors to present to our readers the impressions of the Transcaucasian Republic of the U. S. S. R. as observed by Brother Hanson.

on the table. All this, you see, was to prevent our disturbing the Soviet foreign trade monopoly. At least we may say that the officials were honest, and although longing eyes were frequently cast upon tobacco and liquor, no peremptory demands were made upon the sailors, in contrast to practices of bribery that we found to be current in other parts.

When we docked a customs guard was established on board, and the next day he had passes for all of us with our names neatly typewritten in Russian. Each one had to get his pass before he was allowed to go ashore, and he must certainly had to have it if he wanted to get back aboard later. We were given to understand that this was a special concession to us, as foreigners were not usually allowed in the country. In addition to the necessity of a pass we were further subject to the indignity of being searched; leaving the ship we were searched for articles being smuggled ashore, returning, for unfavorable propaganda as letters and photographs.

All this preliminary red tape had increased our anticipation for what we were to see ashore. Surely, we thought, with such elaborate precautions there must be something remarkable here; perhaps this might have tended to make us a little disappointed when we did get ashore. Once a favorite Russian winter resort, Batoum has since served as a battleground for revolutionist, counter-revolutionist, Turk and English. Once-beautiful hotels lie empty in decay. The beautiful seaside park almost cries aloud for the care it does not receive.

The upkeep of dwelling houses, which under the Soviet plan is left to the committee in charge of each house, was sadly neglected. The pride which comes of individual ownership and which together with economic motives furnishes the incentive to preserve the property was of course lacking; extreme poverty often furnished an added explanation of neglect. As a result, once-imposing dwellings, though still inhabited, were nearly in ruins. Narrow cobblestone streets were lined with shops, empty, forced to close because of exorbitant taxation. The policy of the government at that time, since modified, involved the laying of almost prohibitive taxes on private enterprise; since the tax was layed in proportion to the floor space used, some few private shops were able to survive by strictly limiting the size of the floor. The remainder of the business places were all communistic, carrying chiefly rather good assortments of staple commodities.

The prices of local agricultural products sold in both classes of stores, though higher than in other countries of the Near East, were rather moderate. For such food products we paid in general about two-thirds what similar articles would cost in the United States. That was in agreeable contrast, certainly, to the time three years ago when food was hardly to be had at any price. The scale of prices for clothing and cloth produced in the government factories is comparable to that for food.

Due to the embargo on the importation of goods, prices on manufactured goods coming from abroad were extraordinarily high. Some small stocks of pre-war importation were still being held by a few merchants at prices apparently based on their scarcity, but, so far as I could see, without any regard to what people might be willing to pay. I saw about fifty eight-ounce cans of Bunte's

candy in one small shop for sale at about \$1.00 a can. A twenty-five dollar American bicycle, in use for four years, offered at \$40.00, was another bargain, and a five- or ten-cent bottle of ink could be had for half a dollar. The candy mentioned was brought in to cater to the tastes of British soldiers, and the shop-keeper could not remember that he had sold a can since the soldiers left.

Such circumstances as these made eager purchasers for anything that the ship's crew had to sell, and possible profits were large enough to encourage the men to take the risks essential to such a trade in Russia. Overcoats were worn ashore near the close of the tenure of one guard; thus when the owner returned minus his "benny" the lack of the garment would not be remarked by the next one. The worn-out coat could be disposed of for enough to purchase a new one on return to the States, and since it was Spring a footloose sailor could profitably afford to dispose of a cumbersome part of his wardrobe. Others would drop bolts of printed cotton over the ship's side, and recovering them later, wrap the material around the waist for convenient carrying through town. The material could be disposed of at a good price, in exchange for caviar at an even better one (perhaps \$1.00 a pound) and the caviar sold at a handsome profit in New York. The frontier guardsmen (locally known as the Cheka, though not the institution formerly known by that name) was engaged principally in suppressing smuggling, and the rewards to private informers were even higher than is usual in that section of the world. Little mercy was shown to those caught in the trade, so that if discovered the culprit usually put up a stiff defense against capture. I remember having to scurry for shelter on one occasion, from bullets destined for a smuggler who was shot down within 100 yards of me on a main street, as he was attempting to escape.

The resources of Georgia, Armenia, and Azerbaijan, which compose the Transcaucasian republic, have been agriculture and cattle-raising. The chief agricultural products are wheat, barley, cotton, tobacco, tea and rice for the most part, in addition to which there are some orchards and vineyards. The Near East Relief has been engaged in improving agricultural methods and the breed of cattle. Georgia is one of the chief sources of manganese, and practically the entire product of the manganese mines is sent to the United States. Recent developments have brought the oil resources of Baku, in Azerbaijan, before the eyes of the world, and it is known that deposits of iron, antimony, copper and lead exist in Georgia. These facts explain the eagerness of the Russian Soviet Republic to have Caucasia under her influence.

Our cargo for Batoum consisted largely of oil well and mining machinery and supplies purchased by the Amtorg Trading Company of New York, the official Soviet purchasing agency in the United States. In addition we carried some agricultural machinery, food and clothing for the Near East Relief. It took about two days to load this cargo in New York; it took about two weeks to unload it at Batoum. The stevedores worked there about six hours a day, and with practically no supervision, and lack of equipment lengthened the time needed. A trunk railway carried the supplies to Baku and branches distributed the remainder to Persia and Armenia.

In many lines it seems to me that great progress has been made in this part of Russia. I have been told that but a very small part of the people belong to the Communist party, but it is evident that a much larger group is

giving its moral support to the government's program. Those in opposition were in general so thoroughly cowed that practically no expression of their sentiments could be had. In counteraction to the obvious evils that existed I was particularly interested in the progress being made in the educational field. The enrollment in the universities is in general limited to those who for economic or social reasons could not have attended. In Batoum the building in best state of preservation, in fact, the only one on which improvements were being made, was the school house. In addition to the general public schools there was the school for young communists, at which attendance was optional with the other. The people seem to have become possessed with a passion for education; everywhere those with books under their arms were to be seen. The guards on the ship frequently spent dull hours of the night in studying English or French, as well as the Soviet handbook. This education, colored as it is with political propaganda, is certainly a big step in advance. It is an inspiring sight to see a peasant voluntarily strive for education; certainly the less ignorant people are, the quicker they may work out their destiny.

Some differences in wealth of course exist, but they are hardly evident. The dress of the people is of practically uniform quality. Old class differences are seen no more, unless it be between official and civilian. No one save government officials rides in either carriage or automobile. The churches, which have been abolished as such, have been turned into club buildings for the use of the trade unions or soviets. To these unions practically every one belongs; additional taxation principally in the form of higher prices makes membership expedient. The union card has become the open sesame to almost every essential service. One need but show the card to the doctor to get free medical attention, and the card must be shown to obtain a reasonable price at a government shop. Certainly everything has been done to develop equality, at least among the civilians.

It was interesting to note how easily amused the people seemed to be. Cafes were few and rather poorly patronized (perhaps because Vodka was scarce), there was one small picture show with meager audiences as a rule and another auditorium at which occasional entertainments were given. This seemed to me to be rather unpretentious entertainment provision for a town of 30,000. I believe it was the only place we visited where there was no public dancing place. There seemed to be, however, a rather intense interest in athletics, especially soccer and field sports.

All of the people with whom I associated in Batoum seemed to be of a hospitable and friendly nature, with an overpowering curiosity about America. Perhaps I may say about here that I failed to see much evidence of the famous Georgian beauty of feature. It might be observed that two weeks is a rather short time for research, and this I admit, especially in such a cosmopolitan population as has Georgia. (The paper money, by the way, is printed in six different languages, the alphabet of none of which was I familiar.) However, as we sailed out of Batoum harbor for Constantinople I felt a distinct regret that I would probably never have the opportunity to return.

The New Beta Chapter House

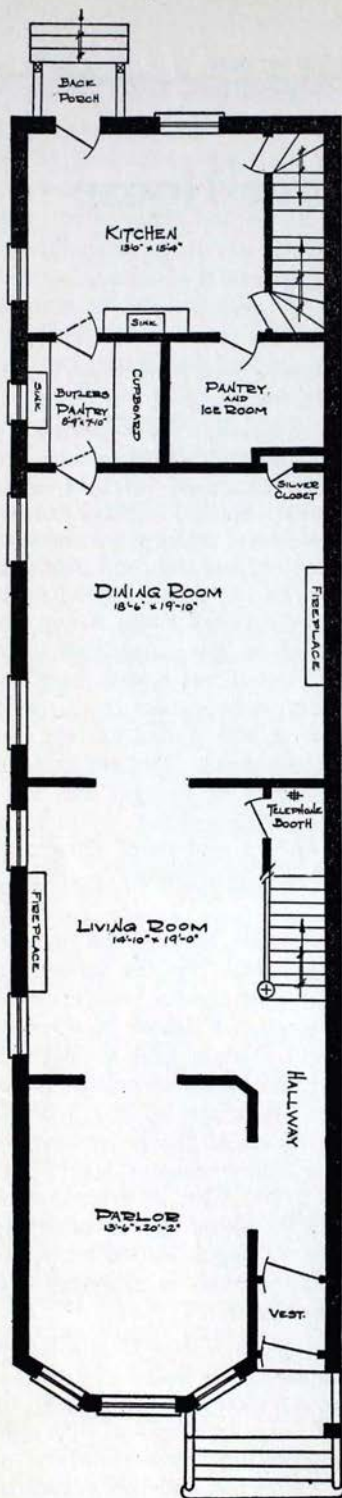
By BERT C. BRUMM, *Beta*



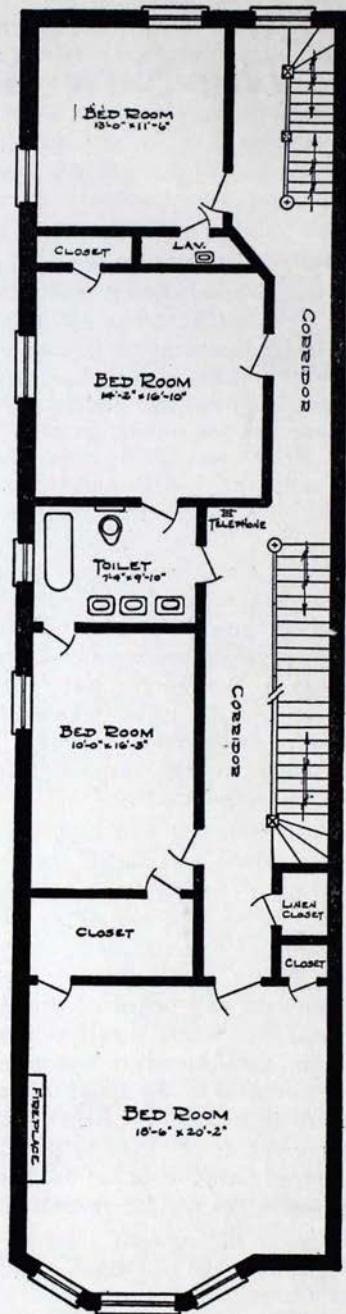
IT IS ONLY natural that each chapter of every fraternity longs for the time when it will own a home of its own—when it will no longer be a tenant but will become a landlord, so to speak. The experience of one chapter in Delta Sigma Pi, *Beta* Chapter at Northwestern University, may be interesting to the other chapters. *Beta* Chapter had occupied rented houses for many, many years. It had always wanted a home of its own, but no real honest-to-goodness attempt was made until February, 1925, other than a lot of planning, talking and figuring. Ever since 1918 *Beta* had occupied houses situated in the famous Gold Coast district of Chicago, that district east of State Street between State Street and Lake Shore Drive. Exceptionally high rents prevail in this neighborhood, as compared with the district “west of State Street,” but it has always been felt that the character of the neighborhood, its desirability, convenience and prestige was more than worth the difference. But the house it had rented at 72 Cedar Street for seven years was no longer adequate for the chapter; furthermore, the increase in rent in the last four years had amounted to 65 percent and there was no end in sight. Desirable homes in this neighborhood were being gradually taken off the market and it would be only a matter of time until there would be one thing left to do—move “west of State Street”—unless a home was purchased.

A corporation had been organized in 1917 under the laws of the State of Illinois, which was called the *Deltasig House Corporation*, for the purpose of operating a chapter house. It had always been felt that alumni control of the chapter house was something very much to be desired. A board of directors consisting of five members, four of whom are alumni and the fifth member the *Head Master* of the chapter, manage the affairs of the house corporation, just the same as any board of directors would manage the affairs of any business corporation. These directors are elected by the members of the house corporation, and these members comprise those brothers who have purchased a certificate of membership in the house corporation at a cost of \$100. Now, of course, every member initiated into *Beta* Chapter is required to purchase this membership, being given four years to pay for same, payments to begin immediately, *not* after graduation as is the usual custom. The purchase of this membership is in addition to the regular initiation fee required by the chapter.

Under the present plan the house is managed by a *House Committee* of five members, the Chairman of which must be a member of the board of directors. This committee has complete charge of the management of the house, the establishment of rents, house rules, employment of help, purchase of operating equipment and supplies. Another committee, comprising three members, all of whom must be directors, is called the *Finance Committee*, and this committee



FIRST FLOOR



SECOND FLOOR

has charge of the general finances of the house. It is this committee that has charge of the general financial plans, establishes the total amount of revenue that must be provided each month, etc., but the *House Committee* determines the manner in which this revenue shall be secured, i.e., the rental rates, etc.

This is the plan, but no plan works unless the money with which to purchase the house and equip it, is forthcoming. On February 7, 1925, a plan was presented to the entire chapter and alumni, and after a most enthusiastic meeting this group went on record as being very much in favor of owning its own home—provided, first of all, a suitable house could be purchased, and second, that the money could be raised.

A special committee with authority to act was appointed, comprising Brothers H. G. Wright, L. M. Gooder, E. R. Hoyt, F. H. Bradshaw, and B. C. Brumm, who immediately canvassed the real estate situation in the neighborhood. Many houses were inspected, and one was discovered at 42 Cedar Street, only a dozen doors from the house *Beta* was occupying at that time, which was most admirably suited to our needs. Containing eighteen rooms above the English basement, this house was in wonderful condition and was held at a price of \$42,500.00. The statisticians got busy. Two additional meetings of the entire membership of *Beta* Chapter were held, and the brothers voted enthusiastically to close the deal.

The financial campaign was launched. Every member was urged to purchase a certificate of membership in the house corporation and those who had funds to invest in mortgages were invited to purchase mortgages it was proposed to place on the property. It is interesting to know that of the 209 members in *Beta* at that time, 165 subscribed to memberships in the house corporation, paying in cash a total of \$9,165.00 within the following thirty days. Of these 165 subscribers, 55 paid for their memberships in full, while the others made payments on the installment plan, totaling as follows:

12	paid \$10 each for a total of \$	120.00
1	15	15.00
17	20	340.00
2	25	50.00
6	30	180.00
14	40	640.00
14	50	700.00
11	60	660.00
2	70	140.00
2	75	150.00
5	80	400.00
3	90	270.00
55	100	5500.00
<hr/>		
143		\$9165.00

The other 22 were not in position at that time to make any payments, but scheduled their payment for various dates to suit individual circumstances.

After several weeks of "disinterested" negotiations with the real estate

firm, the property was purchased for \$40,000.00 cash, thereby effecting a saving of \$2,500.00. The deal was closed and on March 28, 1925, the house was owned by the *Deltasig House Corporation*. How was that for speed? The first meeting was held on February 7—the house was owned on March 28. But where did the balance of the cash come from, you ask? A first mortgage of \$22,500.00 was placed on the property with outside parties, at 6 percent interest. A second mortgage was likewise placed on the property and this mortgage was sold entirely to our own members, thirty-one brothers subscribing for the following amounts:

12	purchased \$100 in mortgages, total	\$1,200.00
5	200	1,000.00
2	300	600.00
3	400	1,200.00
5	500	2,500.00
1	700	700.00
1	1000	1,000.00
2	1400	2,800.00
—		—
31		\$11,000.00
	Cash subscribed for memberships.....	9,165.00
		—
	Total cash raised.....	\$20,165.00

After paying \$40,000.00 cash for the property, this left a working fund of approximately \$2,500.00. An existing lease did not permit us to move into the house until October 1, 1925, at which time extensive alterations and improvements were made in the house to make it adaptable for fraternity use. This work was in charge of a special committee and a rather interesting deviation from the usual run of things was inaugurated by this committee. It was felt that the most important requirements of a fraternity house was ample bathroom facilities, so the three bathrooms were completely remodeled, two shower baths installed, and new Crane lavatories, mirrors, etc., were installed. The house is now equipped with a lavatory for every three occupants. There will never be any congestion in this connection. Then it was decided to make the rooms above the parlors exceedingly attractive, so brand new Simmons steel furniture was purchased. Every room is equipped with two beautiful steel twin beds, a steel dresser with portable mirror, a steel double study-desk, steel chairs, night tables, rockers, etc. Emeraldite desk lamps are on each desk; the majority of rooms have bridge lamps. In fact, the house is equipped as fine as many hotels. This all cost money, but by pulling many strings, utilizing wholesale connections, practically everything was purchased at wholesale prices, thereby making it possible to secure all this equipment at a reasonable expenditure of money. Curtains and overdrapes are on every window. There are at least two electric light wall plugs in every room. Electric lights are in all clothes closets. There is a telephone on each floor. A new hot water tank of extra large capacity and hot water heater were installed to insure plenty of hot water at all times. All rooms are large, and only two men permitted in each room, except three.

The normal capacity of the house is thirty, although it can be increased to thirty-two, without undue crowding.

Suitable quarters comprising a parlor, bedroom, bath and kitchen were provided in the English basement for the servants. The basement also contains a trunk room, boiler room, coal bins, etc.

Since last spring payments applying on membership have been received monthly by the house corporation, and these payments will continue to come in until all brothers have paid for their certificates of membership in full. As these payments accumulate, the corporation purchases additional equipment for the parlors. To date about \$46,000 has been invested in our house; we need another thousand dollars or so to complete our parlors; another fifteen hundred dollars will install brand new up-to-date kitchen and dining-room equipment and we will then commence to serve meals. After this has been done, which will total about \$48,500.00, *Beta* will have one of the finest equipped fraternity houses in the country. Then the payments received on certificates of membership will be used entirely to retire mortgages. We retire mortgages on short notice, so when say five hundred dollars has been accumulated, from either profits of operation or payments on memberships, the corporation can immediately retire an equal amount of mortgages, thereby decreasing the interest liability of the corporation.

It costs about \$700 per month to operate the house, allowing for depreciation and interest charges. The rents vary from \$26 to \$30 per calendar month, for room only, and this is exceedingly low rent for this district in Chicago. With a filled house, there will be a reasonable operating profit. The chapter contributes \$600 rent each year for use of the parlors. An average of 22 to 25 members are initiated each year, and each of these will have to subscribe \$100 to the house corporation. The income from operation and membership payments will vary from at least \$1800 to \$3500 per year. As fast as this money is accumulated the first and second mortgages will be retired. It is hoped to retire the \$11,000.00 second mortgage within four or five years. The first mortgage can be renewed for another five years, at the expiration of which it is hoped to be able to retire \$15,000.00 and renew the \$7,500.00. This can be renewed for another five years by which time there will be funds available to pay it off in full. Allowing for reasonable set-backs, it is hoped that at the end of fifteen years the house will be owned outright. And no member will have a larger equity in the house than \$100.

No real large subscriptions were necessary in putting this project across. But it was only because there were 165 loyal brothers willing to dig down in their pockets for hard-earned cash that enabled the committee to swing the deal. The property has already increased in value, but 42 Cedar Street is not for sale. It is the home of all Deltasigs in the Chicago district. Floor plans are published in this issue to give you an idea as to the arrangement of space. We invite you to visit us when in Chicago, and we assure you of a real Deltasig welcome.

NOTE: Any chapter desiring details of the legal side of *Beta's* housing plan, copies of the by-laws of the *Deltasigs House Corporation* and facts pertaining to the financial campaign conducted by the chapter, can secure same through The Central Office of the fraternity.

The Installation of Alpha-Omicron Chapter at Ohio University



THE origin of the Ohio University is contemporary with the beginning of the State; hence it goes back to the famous Ordinance of 1787, by which a government was established for the Northwest Territory. Along with the adoption of this charter, there went a contract between the Ohio Company and Congress for land northwest of the Ohio River, donated by Congress to the use of the future citizens of the region to be settled, two entire townships of land as a perpetual endowment for a university. Subsequent action by the old Northwest Territorial legislature, dated January 9, 1802, made provision "that there shall be a university instituted and established in the town of Athens" named the American Western University. Progress prior to this time had been greatly retarded by Indian wars.

Dr. Manasseh Cutler, an alumnus of Yale, was a leader in the work of creating and successfully establishing the university, the first educational institution to be endowed by Congress. He also planned the organization of the college, modeling its charter and courses largely from those of Yale and Harvard. In 1804, the corporate name was changed to Ohio University, and the State assumed the trusteeship of the University.

On account of lack of funds as well as time in which to devise and execute the plans, it was not until the spring of 1808 that the institution thus provided for was opened to students, with the Rev. Jacob Lindley as the first President. The first Commencement occurred on March 3, 1815, with two graduates, one of whom became the Honorable Thomas Ewing, twice United States Senator from Ohio, and twice a member of the President's Cabinet.

Due to depressed financial support and lack of attendance, college work was suspended at Ohio University between the years 1845 and 1848. This was the first and only time in its history that the college has been inactive. Since that time the State has made direct appropriations of funds for the support of the institution. After surviving these difficulties in its early career, and with more than a century of growth and progress and membership in the Association of American Universities, Ohio University has entered upon an era of advancement unsurpassed.

With the inauguration of Dr. E. B. Bryan, formerly President of Colgate University, as President of the University in 1921, a period of unusual advancement has begun. Evidence of this progress may be seen in the large increase in registration, the upbuilding of the faculty and curriculum, and the construction of three new buildings in the past three years. The appropriations from the State have increased regularly, so that the total income for the present biennium will be over \$1,450,000.

Due to the fact that Ohio University is state-supported, new buildings are continually being erected in accordance with an extensive building program. Two buildings are now under construction, the Manual Arts Building and the



ALPHA-OMICRON CHAPTER—OHIO UNIVERSITY

TOP ROW—Harry Goshen, Jr., *Nu*; Lowell Dunlap; Theodore Wakely; Emmer Dudley; Harold Alspaugh; Leonard Over; Glenn Stanart.
 FOURTH ROW—Clifford Glazier; Ray Donnels; Donald Warner; Franklin Kreager; Ernest Robinson; Ralph Beckert; Raymond Horton,
 Lowell K. Hanson, *Nu*; Lewis Cranmer.

THIRD ROW—Richard Clark; Harold Graham; William Coston; John Laux; William Conrad; George Mills; James Chase.

SECOND ROW—Henry Krigbaum, *Nu*; William Dunkman, *Alpha-Theta*; H. G. Wright, *Beta*; Karl D. Reyer, *Nu*; Charles Copeland;
 Ralph Alspaugh; Joseph Flora, *Nu*; Herbert Morris, *Nu*; Benson Smith, *Nu*; Adelbert Mader.

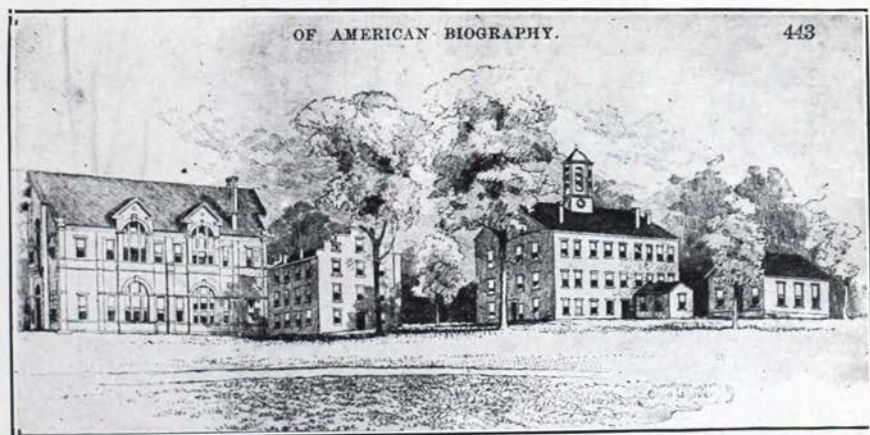
MOTOM ROW—Jerry Morrow; Glen Borough; Edgar Gilmore; Peter Good; John Mercer; William West; Frank Games; Russell Perkins;
 John Heiser, *Nu*; Roy J. Steinbrink, *Lambda*; Clarence F. Grimm, *Lambda*.



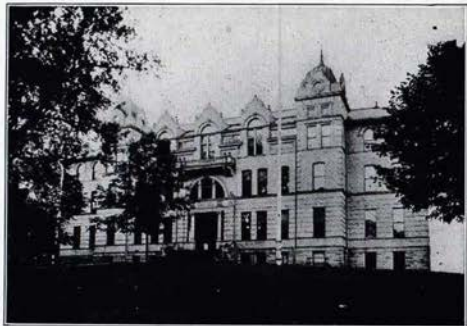
OHIO UNIVERSITY—THE ALUMNI GATEWAY



OHIO UNIVERSITY
Proposed Memorial Auditorium



OHIO UNIVERSITY
The Campus in 1860



OHIO UNIVERSITY
Ewing Hall—School of Commerce occupies third floor.



OHIO UNIVERSITY
Boyd Hall—A Women's Dormitory



OHIO UNIVERSITY
Campus Winter Scene



OHIO UNIVERSITY
Ellis Hall—Economics and History

Teachers' Training School. The memorial Auditorium, the gift of loyal alumni, students, and friends, will soon be a reality, construction beginning next spring. This auditorium will seat three thousand people and will cost approximately \$300,000. A splendid feature of the new auditorium will be a pipe organ rivalling the finest in any university.

The principal buildings at present are given below:

Manasseh Cutler Hall was erected in 1817 and is the oldest college edifice west of the Allegheny Mountains.

Fine Arts Building is nearly a century old.

Ewing Hall was named in honor of the Honorable Thomas Ewing, 1815, first graduate of Ohio University and a prominent figure in national politics in the first half of the nineteenth century.

Carnegie Library, constructed in 1905, owes its existence to the late Andrew Carnegie. The University Museum is located in the basement.

Science Hall was completed in 1912.

Agricultural Building contains complete modern equipment for the teaching of the agricultural sciences.

Ellis Hall was named in honor of the late President of the University for his distinguished services in the regeneration of Ohio University.

Men's Union, completely controlled by the men of the university, provides offices for the various activities and publications, and meeting rooms and amusements for the men of the university.

Men's Gymnasium, completed last year, is declared to be the largest and most complete university gymnasium in Ohio. It was designed by the late Frank L. Packard.

Women's Gymnasium was formerly the university gymnasium, but was turned over to the exclusive use of the women upon the completion of the new gymnasium.

Howard Hall, *Boyd Hall*, and *Lindley Hall* are dormitories for the women of the university. They are all named in honor of past presidents of Ohio University.

History of the School of Commerce

Commerce subjects were first offered at Ohio University in the fall of 1893. Courses were offered in accounting, stenography and typewriting. A certificate was granted to those students who completed one year of commercial work. After completing four years of collegiate work this method permitted the student to receive a certificate in commerce together with the degree, Bachelor of Arts. When the certificate was discontinued in 1913, three hundred ninety students had taken advantage of this short commercial course.

A two-year commercial course was inaugurated in 1902 and in 1909 a special two-year course for teachers of stenography and typewriting was announced. Since 1915 the School of Commerce has expanded rapidly both in enrollment and in the number of courses offered. Credit is no longer given for the work taken in stenography and typewriting, although these courses are

offered, but for non-credit. At present the School of Commerce consists of the departments of Accounting, Finance, Marketing and Advertising, with an approximate enrollment of three hundred full-time students. The first graduates of the four-year course received their degree A.B. in Commerce in 1920. In the class of 1926 thirty-nine will receive this degree.

Since its inception, the School of Commerce has been under the guidance of the present Director, Professor C. M. Copeland. In addition to a staff of full-time instructors, men connected with various business concerns instruct in the School of Commerce.

History of Pi Gamma Epsilon

The local petitioning group, Pi Gamma Epsilon, was organized in 1923 after several attempts had been made to form an honorary commerce fraternity. Each of these efforts died in its infancy, but when an attempt was made to form a professional commerce fraternity, the project met with much enthusiasm among the student body. Members were selected from among the Seniors and Juniors at first, and its members were chosen upon the basis of excellence of work in commerce, participation in campus activities and strength of character. The standards insisted upon created a strong and active fraternity. Meetings were held regularly, with occasional initiations. The time arrived when it was decided to nationalize. Delta Sigma Pi was selected to receive the petition, which was presented in 1924. With the backing of a national charter, the local chapter will become an even more active organization in the affairs of the School of Commerce and the university. Fraternities have been in existence at Ohio for many, many years, as the following table will indicate:

<i>Social Fraternities at Ohio</i>	<i>Year Founded as a National</i>	<i>Chapter Established at Ohio</i>
Beta Theta Pi	1839	1841
Delta Tau Delta	1859	1862
Phi Delta Theta	1848	1864
Sigma Pi	1897	1910
Phi Kappa Tau	1906	1910
Lambda Chi Alpha	1909	1918
Gamma Sigma	Local	1919
Kappa Psi Alpha	Local	1921
Tau Sigma Delta	Local	1922
Gamma Gamma Gamma	Local	1923

There are also fifteen sororities, eight honorary fraternities and sororities and several professional organizations on the campus.

Our investigation was completed last spring, the chapter granted by the Board of Directors during the summer months, and December 5th agreed upon as the date of installation. The initiation was held Saturday afternoon at the Men's Union Building, when the following active and alumni members were initiated.

<i>Head Master</i>	WILLIAM TONG WEST
<i>Senior Warden</i>	FRANK C. GAMES
<i>Junior Warden</i>	JOHN E. MERCER
<i>Treasurer</i>	RUSSELL L. PERKINS
<i>Scribe</i>	EDGAR P. GILMORE
<i>Historian</i>	PETER F. GOOD
<i>News Editor</i>	JERRY G. MORROW

Active Members

Harold Paul Alspaugh
 Glenn Earl Borough
 Richard Adair Clark
 William E. F. Conrad
 William Holden Coston
 Ray Cuttle Donnell
 Emmer Marion Dudley

Lowell Langdon Dunlap
 Raymond Almon Horton
 Franklin Ashford Kreager
 John August Laux
 Adelbert Mader
 George Edwin Mills
 Theodore Jacob Wakely
 Donald Beehler Warner

Faculty and Alumni Members

Ralph Benjamin Alspaugh
 Ralph Ferdinand Beckert
 James Allen Chase
 Homer Cherrington
 Charles Moffatt Copeland
 Lewis Kasson Cranmer
 Richard Van Daggett
 Clifford Russell Glazier
 Harold Wilson Graham

Walter Burton Hammond
 Robert Henry Horn
 Blake Leon Mishey
 John Forest Pixler
 Lloyd Emerson Poston
 Ernest Russell Robinson
 Bernard Abdil Shilt
 William Rex Snavelly
 Glenn Olin Staneart

Leonard George Over

The following brothers were present from the neighboring chapters: Victor H. Barnes, Joseph B. Flora, Lloyd K. Hansen, Harry E. Goshen, Jr., Bennett J. Heiser, Henry A. Krigbaum, Herbert L. Morris, Walter L. Peters, Karl D. Reyer and Benson Smith all of *Nu* chapter; Clarence F. Grimm and Roy J. Steinbrink of *Lambda*; William E. Dunkman of *Alpha-Theta* and H. G. Wright of *Beta*.

The traditional banquet was held at the Berry Hotel in the evening at which time Secretary-Treasurer Wright presented the charter and delivered the charge. The response was made by Brother W. Tong West, Head Master of *Alpha-Omicron*. Talks were also made by Brother Dean Copeland, Mr. Fred W. Bush, Trustee of the University and publisher of the *Athens Messenger*, Brother Henry A. Krigbaum, District Deputy, and Brothers Grimm, Barnes and Dunkman, the Head Masters of *Lambda*, *Nu* and *Alpha-Theta*, respectively. Brother Karl D. Reyer, *Nu*, a member of the faculty at Ohio University, acted as Toastmaster. It was through the efforts of Brother Reyer that Pi Gamma Epsilon was so well prepared for installation, as he acted as their adviser during the past two years.

Sunday was devoted to conferences with the officers of *Alpha-Omicron* and visiting the university, after which the delegates departed for their respective homes.



The Installation of Alpha-Pi Chapter *at* Indiana University



INDIANA UNIVERSITY is one of the oldest Middle-Western State Universities. By acts of the General Assembly of Indiana and by the state constitution, it is the State University of Indiana and the head of the public school system of the state. Upon establishment, January 20, 1820, the school was called the State Seminary; this name was changed to State College in 1828 and in 1838 it was changed to Indiana University. The first building was erected in 1836 on the old campus which is not included in the present campus. The first school to be established was the School of Law. The University is supported by state funds.

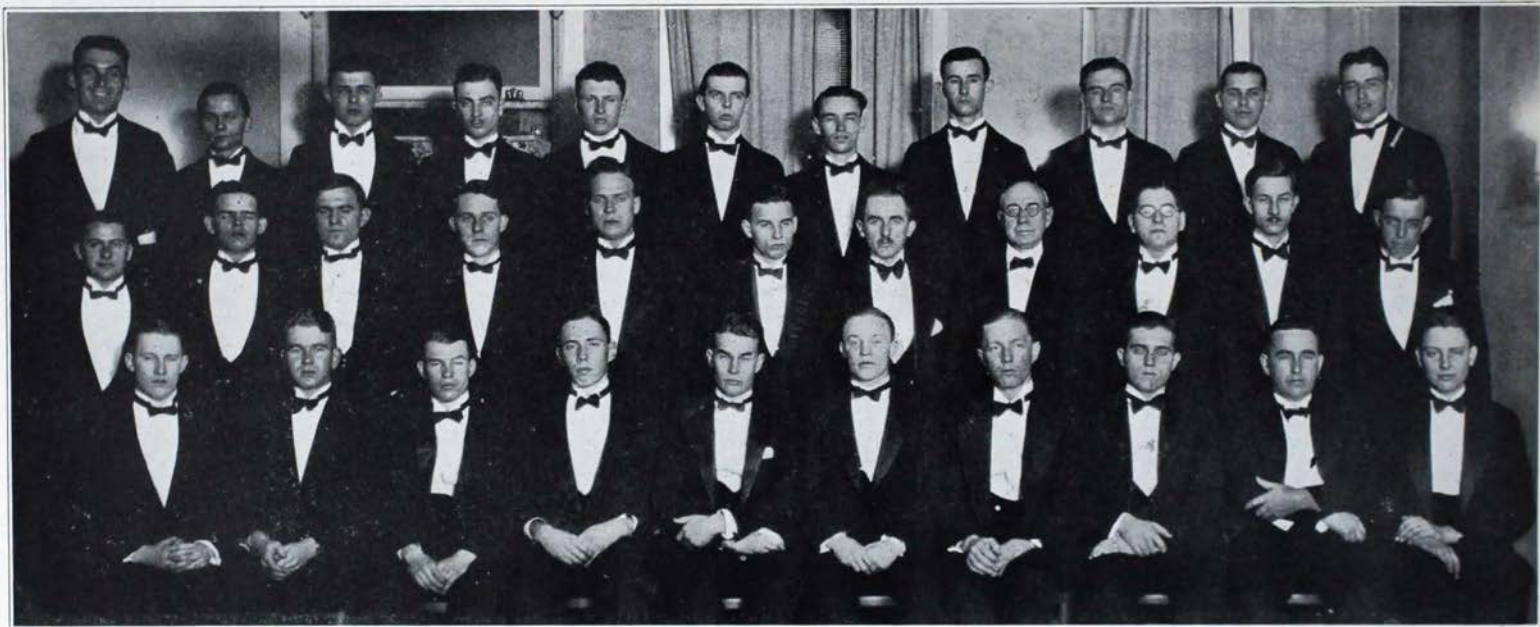
The University is comprised of the following divisions: The School of Arts and Sciences; the Graduate School; the School of Education; the School of Law; the School of Medicine (including the Training School for Nurses, the Robert W. Long Hospital, the James Whitecomb Riley Hospital for Children, and the Dental School, all at Indianapolis); the School of Commerce and Finance; the School of Music; the Extension Division; and the Summer Session.

Cognate schools connected with the public school system are: Purdue University, established at Lafayette in 1869, which is the State School of Agriculture and Mechanic Arts, the State Normal School at Terre Haute, established in 1865 for the training of teachers, and its Eastern Division at Muncie, established in 1918.

The University is situated at Bloomington, the county seat of Monroe County. The city is reached by the Chicago, Indianapolis and Louisville Railway (Monon Route), by the Illinois Central Railway, and by several motor lines. The town is fifty-six miles southwest of Indianapolis, and one hundred miles northwest of Louisville. The last census, June 30, 1925, gave the population as 12,800; since that date the city limits have been extended. It is a thriving and prosperous inland town—ideal for the location of a University.

The campus at Bloomington contains about one hundred thirty acres of naturally wooded land and has the reputation of being one of the most beautiful campuses in the country. Other grounds are: a farm of one hundred eighty-four acres on the Ohio River for biological study; a Biological Station and grounds at Winona Lake; about twenty-five acres in Indianapolis on which are the Medical School Building, the Robert W. Long Hospital, the James W. Riley Hospital, and the buildings occupied by the Dental College.

The buildings on the Bloomington campus are: Library, Law, Chemistry, Physiology, Liberal Arts, Journalism, Commerce, Science, Biology, Music, Student Building, Assembly Hall, Central Power-House, Gymnasium, South Hall (Men's Dormitory providing for one hundred men), Memorial Hall (Women's Dormitory holding two hundred twenty women), and the Stadium. Besides

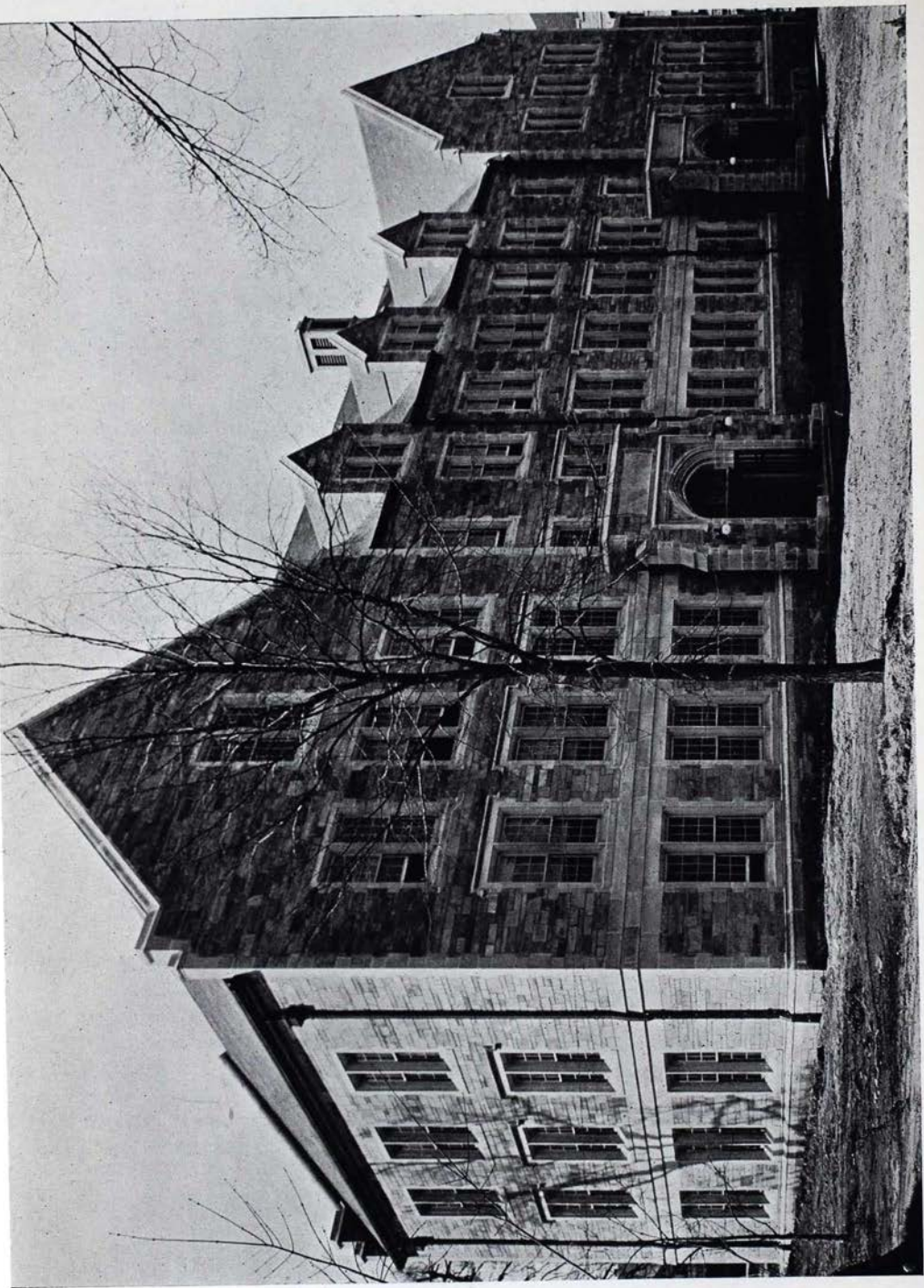


ALPHA-PI CHAPTER—INDIANA UNIVERSITY

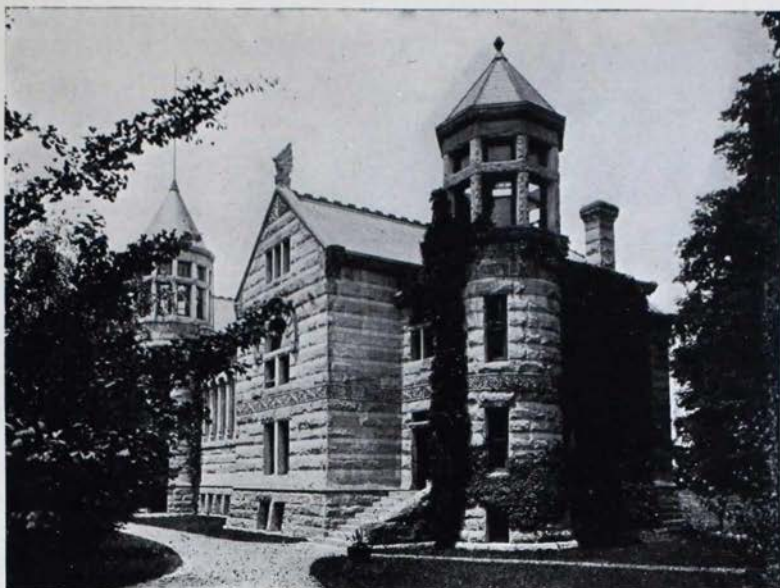
BOTTOM ROW—George Eberhart; Robert Allen; Robert Cook; James Cochran; Leo Schumaker; Homer Eberhart; Joseph Sweeten; Paul Rector; Professor L. D. Edie; and Charles Thomas.

MIDDLE ROW—Frederick Zeltmann, *Upsilon*; Dennis Pile; Herbert Plowman; James Hollingsworth; Charles Miles; William F. Phipps, *Upsilon*; H. G. Wright, *Beta*; Dean Wm. A. Rawles; Karl D. Reyer, *Nu*; Carl J. Haack, *Alpha-Theta*; Earle R. Hoyt, *Beta*.

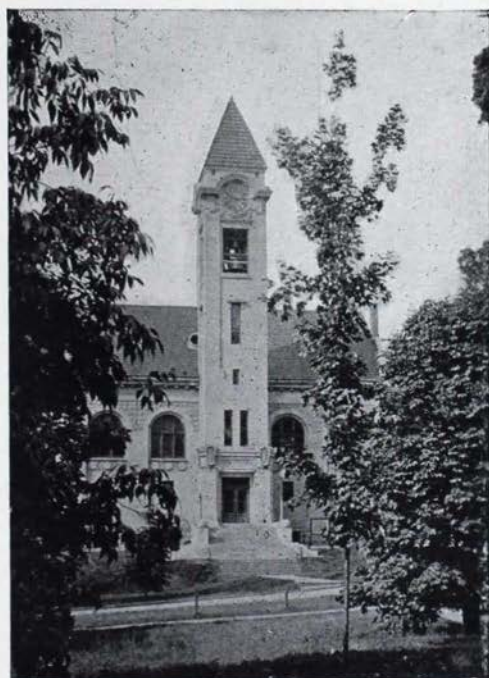
TOP ROW—Chas. E. Nourse, *Beta*; Lorenzo Jackson; Walter Klein, John Mutz; Rex Pope; Rudolph Jaques; Gilbert Shedd; Harold McIntosh; J. Louis Smith; Myron Watson; and Russell Fewell.



INDIANA UNIVERSITY—SCHOOL OF COMMERCE AND FINANCE BUILDING



INDIANA UNIVERSITY—MAXWELL HALL
University Offices and Law School



INDIANA UNIVERSITY—STUDENT BUILDING
Tower with Chimes



Here are a few new fraternity rings, which can be furnished by The Central Office with the $\Delta \Sigma \Pi$ coat-of-arms, at the following prices:

0322-E	Silver Enamel....	\$ 6.00	0500	Silver Onyx.....	\$ 7.50	2515	White Gold Onyx	\$15.00
	Green Gold.....	11.00		Green Gold Onyx	17.50	2522	Green Gold Onyx	15.00
0451	Silver	6.00	2211	Green Gold Onyx	13.00	3628	Silver Intaglio....	7.00
0453-E	Silver Enamel....	6.00	2360	Green Gold Onyx	18.00		Green Gold In-	
	Green Gold.....	22.00	2377	Green Gold Onyx	15.00		taglio	22.50
0460	Intaglio Silver....	6.00	2400	White Gold Onyx	25.00	3749	Silver Sardonyx	
	Intaglio Green		2415	White Gold Onyx	22.50		or Onyx.....	10.00
	Gold	20.00	2416	White Gold Onyx	20.00	4011	Green Gold.....	20.00
0462	Intaglio Silver....	6.00	2450	Green Gold Onyx	15.00	4013	Silver	7.50
0467	Green Gold.....	20.00	2451	Green Gold Onyx	12.50	4015	Green Gold.....	22.50
0490	Silver	6.00	2454	White Gold Ruby	20.00	4018	Green Gold.....	25.00
						4018	Silver	6.00

Be sure to mention finger size and indicate number of ring wanted

these, the University has an independent water supply system which furnishes water for all University buildings. The buildings range in date of construction from 1884 to 1925. The most recent buildings are: South Hall, Memorial Hall, and the Stadium, all constructed within the last year. The Stadium, Memorial Hall and the Union Building (yet to be built) are being paid for by the Memorial Fund, a commemoration of World War heroes subscribed to by students and alumni of the University. A new addition to the Library is now under construction which will practically double its capacity.

The faculty of the University numbers approximately 250. The enrollment during the winter session is about 3600. The following table shows a substantial and satisfactory growth in the total enrollment of the University including the Extension Division and The Summer Session:

1900	1137
1910	2431
1915	2669
1920	3914
1921	4256
1922	4837
1923	5106
1924	5067

Indiana University is known as the "Mother of College Presidents" and has a total of thirty-one American College Presidents to her credit. Some of the most prominent are: Lotus Delta Coffman, of Minnesota University; Frank Aydelotte, of Swarthmore; Elmer Burritt Bryan, of Ohio University; Ernest O. Holland, of Washington State; Ernest Hiram Lindley, Chancellor of University of Kansas; Walter A. Jessup, of Iowa University; our own President, Dr. William Lowe Bryan, is a graduate of Indiana. Two other men who are prominent in scientific fields: John M. Coulter, Professor of Botany at Chicago University, and David Starr Jordan, have degrees from, and both are former presidents of, Indiana University.

The School of Commerce and Finance

In 1902 a two-year commercial course was established at Indiana University in the Department of Economics. In June 1919, the Board of Trustees authorized a course in Commerce covering four years. The rapid expansion of business in recent years has placed on the universities the duty of giving systematic preparation for a business career. The call for business instruction at Indiana University became pressing both from students and from the public. It was, therefore, decided that the University should provide instruction on a scale that would meet the needs of the situation, so that students should no longer be compelled to go outside the state to secure a business course. In pursuance of this plan the Board of Trustees, in March 1920, established a separate School of Commerce and Finance. Dr. William A. Rawles, a keen and able man of long teaching experience and intimate contact with business men, was appointed Dean of the School.

In June, 1921, the Board of Trustees authorized the erection of a building for the school. This building, known as Commerce Hall, was dedicated on April

25 and 26, 1923. It is three stories high and is 195 feet long and 64 feet wide. It contains thirty-two recitation rooms, several offices, and an auditorium with a seating capacity of 300 persons. The architecture is modified Gothic. It is constructed of dressed oolitic Indiana limestone in broken ashlar style. It is one of the finest Commerce buildings to be found anywhere in the country.

The School of Commerce and Finance is a member of the American Association of Collegiate Schools of Business. Dean Rawles was elected Secretary-Treasurer of the Association in May 1924 and reelected in 1925.

The requirements for admission to the School of Commerce and Finance are, (1) the student must present credentials which satisfy the requirements for admission to the College of Arts and Sciences of Indiana University, and (2) the student must have completed two full years in the College of Arts and Sciences of Indiana University or in some other school of equal rank. Such a course should include a thorough study of the principles of economics and accounting. This is what is commonly known as the two-year course in commerce, with two years of Liberal Arts work as a prerequisite. The curriculum provides for the following courses: General Business, Accounting, Banking and Finance, Foreign Trade, Insurance, General Secretarial Training, Employment Management and Welfare Work, Secretaries of Commercial Organizations, and Commercial Teachers in High Schools. The degree of Bachelor of Science in Commerce and Finance is conferred upon completion of any of the prescribed four-year courses.

The degree of Master of Science in Commerce and Finance is conferred upon any student who holds the degree of Bachelor of Science in Commerce and Finance and who successfully completes one year of work arranged by the faculty of the School of Commerce and Finance.

In addition to the above, there is a Commerce-Law course covering a period of six years, which leads to the degree of Bachelor of Science in Commerce and Finance at the end of the fourth year, and to the degree of Bachelor of Laws at the end of the sixth year.

In line with the progressive policy of the Commerce School, a Bureau of Business Research, catering to graduate students, has been established this year under the direction of Professor Lionel D. Edie. Although the Bureau coöperates with the Indiana State Chamber of Commerce, it is under the jurisdiction of the School of Commerce and Finance.

A commercial periodical, the *Hoosier Journal of Commerce*, relating especially to Indiana business and intended for state-wide circulation, made its first appearance in December, 1925.

A Placement Bureau is also maintained by the School of Commerce and Finance.

The faculty of the School numbers twelve members. In addition, there are approximately seventy-five members of other departments and schools of the University who give a great deal of their time to teaching courses required of pre-commerce and commerce students.

The enrollment of Juniors and Seniors has increased from 86 in 1920-1921 to 200 in 1925-1926. Of this number, 175 are men. Including the pre-commerce Freshmen and Sophomores, the present enrollment is approximately 700. This

is more than one-fifth the total winter enrollment at Indiana University. Thirteen students received their degrees the first year of the School, and there will be about 95 graduates in the class of 1926.

Regarding Our Petitioners

The local group of petitioners organized for the express purpose of petitioning and securing a chapter of Delta Sigma Pi. Negotiations were opened with the fraternity sometime ago and the local was organized with the coöperation and advice of our officers. There had been no professional commerce fraternity at Indiana, and when the students in the School of Commerce and Finance felt the time had come when such an organization should exist, they banded together and, securing information relative to the various organizations available, decided to petition Delta Sigma Pi. In due time, the local had been organized and under operation. They called themselves Delta Sigma and their petition was prepared and presented. The investigation was handled by Secretary-Treasurer Wright and this fall a favorable report of the Board of Directors made. The installation was set for December 19th and our *Alpha-Pi* charter assigned.

The initiation ceremonies were held Saturday afternoon at the Alpha Tau Omega house, when the following thirty-one charter members were initiated:

Chapter Officers

<i>Head Master</i>	HOMER D. EBERHART
<i>Chancellor</i>	CHARLES FREDERICK BENZEL
<i>Senior Warden</i>	LEO WILLIAM SHUMAKER
<i>Junior Warden</i>	PAUL WASSON RECTOR
<i>Treasurer</i>	ROBERT FRANCIS ALLEN
<i>Scribe</i>	JOSEPH CALVIN SWEETIN
<i>Historian</i>	HILBERT RUST

Other Charter Members

George Brown Brebner	Charles Kelly Miles
James Juvenal Cochran	John Loughtery Mutz
Robert Ernest Cook	Dennis Richard Pile
George Jefferson Eberhart	Herbert LaVerne Plowman
Lionel Danforth Edie	Rex Coleman Pope
Russell Walter Fewell	William A. Rawles
Robert Irving Hall	Gilbert Arthur Shedd
James Wright Hollingsworth	John Louis Smith
Edwin Lorenzo Jackson	George Winslow Talbot, Jr.
Rudolph Sanders Jaques	Charles Meredith Thomas
Walter John Klein	Paul Franklin Thompson
Harold James McIntosh	Ralph Myron Watson

A formal banquet was held at the Hotel Graham in the evening, which proved most enjoyable. Brother Miles, *Alpha-Pi*, acted as Toastmaster. The charter was presented and the charge of the fraternity given by Secretary-Treasurer "Gig" Wright, *Beta*. Head Master Homer D. Eberhart, *Alpha-Pi*, responded for the new chapter. Talks were also given by Brothers Dean W. A. Rawles and Lionel Edie, *Alpha-Pi*, Earle R. Hoyt, *Beta*, Chairman of the Committee on Extension and Herman O. Walther, *Psi*, Director of the Central Province of the fraternity.

The official installation team comprised Brothers Frederick C. Zeltman and

(Continued on page 97)

Opportunities in Accounting

by Alexander F. Makay, *Alpha*



WHEN I was out to the Fraternity Convention in Chicago, one of the brothers made it a point to meet me at the hotel, and to go over the accounting situation in New York. I am afraid I disappointed him. This article is not intended to disappoint you but rather to give you the true facts of the accounting situation.

I do not believe there is any profession that has greater possibilities, not necessarily in the profession but rather the opportunities it may offer. Any business man would do well if he hopes to have his son enter the business world if he sent him in an accounting office for two or three years. I don't know a better place where a young man could obtain better practical business experience.

The profession is very young in America and therefore still has some large problems before it. The staff situation is perhaps worse than any other problem. This is due to the periodical busy seasons which have a short duration. Every business has its slow seasons, but in the accounting game we are extraordinarily busy the first three or four months in the year. Then one is likely to have a comparatively slow period followed with another short spurt. Then for the rest of the year one is faced with ups and downs. This, of course, happens in every profession, but other professions do not carry the large staffs attached to an accounting office. Some periods the work is so great that, if what is called the permanent staff, was to work every night in the week and Sundays it could not complete the work before it, therefore it necessitates men on a temporary staff. Every man that gets a position on the temporary staff has hopes of reaching the permanent staff but his hopes are very often shattered. Year after year I note that about the middle of March there is a procession of applicants that have been "let go" at the finish of this busy period.

There are two remedies for this condition. One, would be to encourage the business houses to have periodical audits during the year in comparison to annual audits. There is a tendency towards this, but not enough. I feel that the greatest value that the client can receive from the accountant is in an advisory capacity. Why wait until the damage is done and have the examination at the end of the year?

The second remedy is for the accountants to encourage apprenticeship as they do in Great Britain. This may sound theoretical to you and not practical, especially from the financial standpoint, but let's see if you can get my point of view. The average office of accountants cannot afford to have men sitting around the office doing nothing, therefore when the busy period is over out go the men. But on the other hand, if an accounting firm had a number of juniors costing them very little or nothing they could afford to hold semi-seniors and

seniors. The junior, in a way, is an expense to the accounting office because he is being educated and can only be relied on for minor work. I think you will find it true that certified public accountants feel it their duty to properly educate these juniors so that they will grow up to be a credit to the profession. Partners of the firm spend some time educating them but they receive most of their education from the "Seniors in Charge." Don't you feel they owe these men something for their education? The senior needs his job and compensation more than the junior, he usually has family responsibilities.

So far, perhaps, I have discouraged you, but let's go to the silver lining. After you have your experience in an accounting office you come to the crossroads—your opportunities are along two lines. You are qualified to take a position as an executive officer or stay in the accounting profession. If you decide to take a position with some business firm, beware of too rapid a rise. I have seen too many men rise to a good salary, and then suddenly find themselves out of a position, through no fault of their own but rather to a reorganization, change of ownership, etc. Play against this possibility, always. Keep preparing yourself so that you will be worth as much to another firm as you are to the one who employs you. In other words, don't be satisfied to learn only the business you are in but continue to get good general business experience and knowledge.

If you decide to continue in the accounting profession, start out and continue with one main idea; that is—you are eventually going to work for yourself, either as a partner of some firm or, as they say, "on your hook." We do not like to speak of compensation with reference to a profession, but just because a man loves his work is no reason for the client to get services for nothing. There is a certain limit of what you can earn working for the other fellow, but there is no limit of what you might earn if you have the personality and ability to obtain clients.

Personality counts more in the practice of accounting than it does in the average work. Confidence is, of course, essential, and, of course, this is produced by your contact with those you deal with.

My advice has always been for the young man to get going for himself—first because it's better for him and second because I feel that it's better for the profession.

It would be better for accounting to have more smaller offices and fewer large offices because of the direct supervision that can be given by those responsible for the work. I fear this element is mostly lost in the larger offices. There is plenty of room for large offices when large staffs are needed for work in the big business organizations.

Most of the above deals with conditions in the larger cities. In the small town there is also a field for the practicing accountant, provided the town is no smaller than about 10,000 population. The fees are not likely to be as high, but the overhead should be comparatively small, so that one should be able to practice accountancy on the same basis as the lawyer, engineer, doctor, etc.

If all the freshmen in the world were placed in a line, holding hands, they would reach more than half way across the ocean. A lot of people are in favor of this scheme.—*Angelos of Kappa Delta.*

Sizing Up *the* Prospect

by Warren A. Brooks, *Gamma*



Getting at the "how of anything, whether it's "How to Play Football," or "How to Succeed in Life," there are certain general rules in each case which, when mixed with a little common sense, much observation, and persistent application, will enable us to formulate specific rules for our own individual guidance.

In getting at the "how" of sizing up the prospect—size up yourself first. You, too, are a prospect at one time or another. How do you react to the approach of the salesman who calls on you—his attitude and manner of conducting the interview? Why do you like or dislike him? Careful observation along these lines will assist you in one phase at least of the likes and dislikes of your prospect, for we are all kin in many general respects.

Read the newspapers and some good trade journal—regularly and thoroughly. Through these channels you will come across valuable "tips"—bits of information which concern your prospects, present or future, either in a social or business way, directly or indirectly. Make brief note of this information, and eventually your memo. book will be a mine of valuable data for you.

Develop a "nose for news" and a genuine, intense interest in your man. Let us suppose that your prospect was going to marry your sister or your daughter. You would want to know everything under the sun about him—and *you would find a way to do it*. You would consult his friends and neighbors, his banker or employer or business associates—in fact, every possible channel through which you could get a correct line on him. Much information which will be of help in preparing for a sales interview can be secured in the same way. Too much emphasis cannot be placed on the importance of developing a real interest in your prospect.

It is important to determine in your own mind just what you want to know about the individual you plan to size up. Certain phases of the sizing-up are essential to all lines of business, but each line has certain requirements peculiar to it, and certain information which would be relatively unimportant in one, will be of great value in another. Ask specific questions. This will enable your informant to give definite answers, and obviate the tendency to generalize.

Consult your credit man. In view of the natural antipathy existing between credit man and salesman, this may seem a strange method. But he has to "pass" on your prospect eventually, so get some idea as to how your credit man arrives at his conclusions. You will find that his investigation covers the moral as well as the financial risk involved, and his methods will be of value to you.

Your prospect himself will be of help to you. Frequently by letting him talk, he will unconsciously supply you with hints which you can use effectively. If possible get a good look at him and his surroundings, in a preliminary way.

Haven't you formed a mental picture of some prospect on whom you planned to call—and in your approach found the original so different that you had *that* on your mind instead of your first sentence? The life insurance agent who waited thirty minutes to see a man, and then found him to be a legless cripple, sitting in a wheel-chair, now needs no reminder of the value of getting a "close-up" of his man before the interview.

The old-time "drummer" thought that the study of psychology, and character analysis from facial characteristics was "high-brow stuff." The up-to-the-minute salesman realizes that the time devoted to such study is well invested. At the Public Library you can get good, simply-written books on these subjects. The knowledge gained from reading these, while not absolutely infallible, will develop your powers of observation; and when lack of time prevents a complete sizing-up—when you have nothing to go by but the prospect's appearance and his surroundings, it will be of material assistance to you, and eliminate the necessity of hit-or-miss guesswork.

DELTA SIGMA PI LUNCHEONS AND DINNERS

ANN ARBOR, Mich.: Daily, at the Xi Chapter house, 1502 Cambridge Road.

ATLANTA: Every Wednesday, Main Dining Room, Peacock Cafe, Peachtree Street and Edgewood Avenue, 12:30 P. M.

BOSTON: Hotel Commonwealth, from 12 to 1:30.

BUFFALO: Dinner, every Saturday, Reickert's Tea Room, 484 Delaware Avenue, 6 P. M.

BALTIMORE: Miller Bros. Dining Room, 12:30 P. M.

CHAMPAIGN, Ill.; Daily, at the Upsilon Chapter house, 405 E. Green Street.

CHICAGO: Every Thursday, Marshall Field & Co.'s Men's Grill, 25 E. Washington Street, from 12 to 2 P. M. Monthly dinner, second Monday of every month except July and August, Brevoort Hotel, 6:15 P. M.

CINCINNATI:

DENVER: Alternate Wednesdays, Metropole Hotel, 12 noon.

DETROIT: Every Wednesday, at Briggs' Restaurant, Stroh Building, and every Thursday at Glacier's Tavern, Monroe Street, at 12 noon.

KANSAS CITY: Every Friday, City Club, 1923 Grand Avenue, at 12 noon.

LAWRENCE, Kan.: Daily, at the Iota Chapter house, 1244 Louisiana Street.

MADISON, Wis.: Daily at Psi Chapter house, 132 Breese Terrace.

MILWAUKEE: Every Thursday, City Club, 3rd floor Merrill Building, 12 noon.

MINNEAPOLIS: Every Thursday, at the Winter Garden, 27 Sixth Street, from 11:30 to 1:00.

MONTREAL: Daily, at the Tau Chapter house, 461 Sherbrooke Street.

NEW YORK:

PITTSBURGH: Every Saturday, Main Dining Room, Kaufmann & Baer Company, Sixth Avenue and Smithfield Street, at 1 P. M.

PHILADELPHIA:

ST. LOUIS: Every Thursday, Grill Room, American Hotel Annex, at 12 noon.

SALT LAKE CITY: Every Monday, Shay's, 137 S. Main Street, at 12 noon.

WASHINGTON:

Builder of Spirit

By RUDOLPH JANZEN, *Alpha-Epsilon*



WHEN *Alpha-Epsilon* Chapter started on its first full year of existence at the University of Minnesota, it decided upon a course of action which has since proven to be of immeasurable benefit and which can only be appreciated as the weeks pass. This course was one of immediately acquiring chapter quarters. It did so with two objects in view: to provide a meeting place, and to encourage fraternal spirit. I can truthfully say that no organization on the Minnesota campus ever displayed a better, healthier or more willing spirit than has Delta Sigma Pi, and that the prime force in the development of this spirit has been the existence, from the time of organization, of chapter quarters. Therefore I would strongly advise every new chapter of Delta Sigma Pi, which has not already done so to secure rooms or a room at once as a Builder of Spirit.

True where the residential district of the city is situated apart from the university, it won't be quite as easy to obtain quarters that prove as convenient to the members of your chapter as our quarters did to the members of *Alpha-Epsilon*. The location of the quarters is a matter of the greatest importance. It must be easily accessible to the campus or the School of Commerce building, a dropping-off place between classes and between home and college. That is the key to its usefulness and ultimate success. In those college towns where the college and residential district are adjacent, the plan will work wonders. We know.

A short resume of our history at Minnesota will illustrate this. *Alpha-Epsilon's* first move was to secure two first-floor rooms situated about four blocks from the Commerce building. One of the brothers volunteered to room there, and paid rent based on the usual charges to students in the immediate vicinity. These rooms paid for themselves tenfold in the results attained. Upon pledging more men who, it happened, had no regular eating place, we developed a daily luncheon "class," with an attendance of from two to twenty persons. We met before lunch at the chapter rooms, and after eating, usually returned there to stay until forced to leave to attend classes. Incidentally, we began at this time a file of examination questions for future reference which includes today every mimeographed exam that has since been given in the School of Business.

With but two small rooms to harbor the twenty or so, we were crowded. We had to mix, we couldn't get out of it. By this intensive mixing a brotherly love and fraternal spirit were created which will never die. That is a strong statement, but if a hearty handshake means anything today, if the coöperation which exists in the alumni club and its Thursday noon luncheons, or the results obtained by the Minnesota Delta Sigma Pi Housing Corporation means anything, that statement stands. *Alpha-Epsilon* brothers will back it, and prescribe their plan as medicine for all new chapters. Consider it seriously and act

wisely, and you, too, will benefit thereby and truly understand the meaning of the words, "Yours Fraternaly, In Delta Sigma Pi."

These quarters sufficed for one year only. This year *Alpha-Epsilon* occupies a comfortable house—and what's more important, it is filled. And before another year or two will pass, we'll have a larger and even better house. That is one of the dividends being paid to our members.

You chapters who have no quarters—our advice is to go "thou and do likewise." It may appear hard at first. But a little true Deltasig determination will help a lot. And before long you too will find quarters a real "builder of spirit."

McLaughlin Appointed N. Y. Police Commissioner

(Continued from page 68)

will begin his work at least without the handicap of interference by district leaders. If the word percolates down through the ranks that men against whom charges have been preferred, whether justly or through spite, are certain of a fair deal at headquarters, it will do more to stiffen the guardian backbone than a raise of pay all around.

So the press of New York City are paying particular attention to Brother McLaughlin, the new Police Commissioner, and so are the six million inhabitants.

It had been previously reported that Brother McLaughlin would enter some banking firm in April, when his appointment as Superintendent of the State Banking Department expired, and at a much higher salary than that which this post paid, viz., \$10,000.00 per year. This is the salary of the Police Commissioner, but the newspapers report that Mayor Walker intends to ask that the Commissioner's salary be increased to \$20,000.00.

Yes, Brother McLaughlin is married, and has two daughters, age five and two and a half. He now resides in Brooklyn.

Will George make good? Well—can a duck swim?

The Installation of Alpha-Pi Chapter

(Continued from page 91)

William F. Phipps, *Upsilon*, Karl D. Reyer, *Nu*, Carl J. Haack, *Alpha-Theta*, Herman O. Walther, *Psi*, and Earle R. Hoyt, Charles E. Nourse and H. G. Wright of *Beta*.

With the establishment of our *Alpha-Pi* chapter at Indiana, Delta Sigma Pi is now represented in eight of the ten universities in the Big Ten Conference. Purdue and Chicago are the ones in which we are not represented, and Purdue has no School of Commerce.

The members of *Alpha-Pi* are the leading students in School of Commerce and extremely prominent in student activity. Our *Alpha-Pi* brothers include the principal Commerce Club officers, the Editor of the *Hoosier Journal of Business*, several varsity managers, athletes, Glee Club manager, etc., etc. *Alpha-Pi* will very creditably represent our interests on the Indiana campus.

PROMINENT DELTASIGS

DARIO L. TOFFENETTI, *Beta*



HIS is a story of achievement; a remarkable story. It begins in the Italian Tyrol, 36 years ago, where, in one of the valleys of that delightful region, near the little town of Trenton, Dario L. Toffenetti was born. It has been said so often that America no longer holds open the door of opportunity to the foreign born who set foot on our shores, without friends or money, that the saying has become trite. But the career of Brother Toffenetti sets at naught this theory, although his case is by no means unique.

In 1910 when Dario was 21 years of age, he came to the conclusion that a successful career could not be achieved in his native country, and he decided to come to the United States. So with much more determination than money he sailed for the United States, arrived in New York and headed for Cincinnati where he had a friend. Having absolutely no knowledge of the English language, and it being essential that he make a living, he could not be discouraged. He applied for work in a Cincinnati cafe as dishwasher. Applying himself industriously, he soon was advanced to the position of counterman and got his first lessons in sandwich making. At the end of a year or so, having heard much of Chicago as a city of opportunity, he left Cincinnati and cast his lot with Chicago. This was in 1912. His first "job" was at the Hotel LaSalle; his duties that of waiter. He applied himself to his work, studied the English language in the evenings, and nothing could dampen his ambition. He registered at Northwestern University School of Commerce, specializing in courses in English, Advertising and Merchandising, for even then he decided to go into the restaurant business for himself. In 1915, while attending Northwestern, he purchased a small

restaurant at 4356 Broadway and gave it the name of Triangle. Soon thereafter he was initiated into *Beta* Chapter, and the brothers at the house spent many a pleasant hour helping him plan his menus, work out new ideas of service, advertising, etc. He branched out, and opened a small restaurant in the "loop" district of Chicago, having only about \$1,000.00 at that time. But he conceived the idea of serving the finest and largest hot roast sugar cured ham sandwich in the city, and within a couple of years, the fame of his sandwiches were known all over the city and his restaurant was doing a capacity business.

He had sold his restaurant on Broadway by this time, and was devoting all his attention to his new place at 106 W. Monroe Street. He then decided to open a second restaurant, so secured a large building on S. State Street, just north of Van Buren, for a term of ten years at a rental of approximately \$33,000 per year; spent \$10,000 remodeling it, put in four store fronts, rented out three of the stores and the upper three floors, and opened his second restaurant in the fourth store. This too proved successful. In another year or so he opened his third restaurant, purchasing the leasehold at 307 S. Clark Street.

The splendid patronage these three restaurants were receiving stimulated Dario to achieve greater success, so about a year ago he opened his fourth, his best and largest restaurant of them all, at 6 S. Clark St. Here he installed the first cooling system as applied to restaurants in Chicago. This restaurant was almost twice as large as the others, and was a success from the start. This made a string of four restaurants. The building in which No. 1 was situated being scheduled to be torn down this past fall, Dario looked around for another location, and found it at 130 S. Clark St. This was the location formerly occupied by

one of the Automat restaurants. On October 26, 1925, Dario paid \$18,500 cash for the lease which has eight years to run, and including some equipment, most of which he immediately scrapped. On December 1, 1925, thirty-four days later, he opened his largest restaurant of all, seating 285 people, and fed 7,500 people the first day, at which time he made a present of flowers and a box of candy to every lady customer and a three-for-a-half cigar to every man customer. The restaurant was completely remodeled, entirely new equipment installed and is one of the finest in the entire loop district of Chicago. All the latest automatic equipment was installed. All told this restaurant represented an investment of \$100,000.00 and it has proven the greatest success of all.

Dario lost his No. 1 restaurant when the owners of the building decided to tear it down and build a new building. But he still has four restaurants in the Toffenetti string, and these four restaurants are feeding over nine thousand people daily, the two largest are feeding an average of thirty-five hundred each. And it might interest the brothers to know that where about ten years ago, Dario was barely able to get together \$1,000.00 to purchase his first restaurant in the loop, when he opened his last restaurant, his credit standing was so good he had to sign contracts with no one except the landlord, and furthermore, he didn't have to borrow a penny from his bankers to equip this restaurant.

Dario is married, has two children and divides his time between his family and his restaurants—although we feel that the restaurants get the larger share. But feeding nine thousand people daily, operating four restaurants, employing several hundred people, is *some* job. The amount of food

handled daily would read like the commissary order of a regiment or two. Three of his restaurants are situated on one street and within a total distance of four blocks. But the fame of the Triangle restaurants extends the length and breadth of Chicago. One must wait at noon to get in any of the four restaurants, so there is no reason why such popularity is not deserved. Here's hoping Brother Toffenetti continues to enjoy the patronage of an ever increasing number of people, and the profits that accrue as a result.

GEORGE C. HOLT, *Beta*



HE alumni of *Beta* Chapter of the years 1918 to 1920 will particularly recall George Climpson Holt, now purchasing agent and sales auditor of the W. A. Sheaffer Pen Company at Fort Madison, Iowa, the manufacturers of the world-famous Lifetime pen and pencils—the famous green Jade pen and pencil.

George was born in St. Louis, Mo., October 30, 1897. His high school education was completed in the Crane and Oak Park High Schools of Chicago, after which he entered Northwestern, and was initiated on June 8, 1918, into *Beta* Chapter. Upon entering the business world his first experience was in the phonograph and optical departments of Sears, Roebuck & Company, Chicago; then he held forth as purchasing agent for the Auto Point Pencil Company. For the past four years he has been associated with the W. A. Sheaffer Pen Company and has actively participated in the development of this company, and his official capacity is now purchasing agent and sales auditor.

Yes, he is married, has a family and lives in Fort Madison, Iowa.

Don't blame the Central Office of the fraternity if your copy of THE DELTASIG fails to reach you, when you have changed your address and failed to notify the Central Office of such change; or, when you let your alumni membership lapse. THE DELTASIG is mailed only to dues-contributing members of the fraternity.

THE ATHLETES

Edited by RALPH A. PALLADINO, Gamma



WHILE most of us are now thinking of basketball, hockey, track and other winter sports, it is "better late than never," as the saying goes, so we take great pleasure in presenting herewith the 1925 All-Deltasig football team. Before you yell "bravo" or "murder" let us consider the difficulties that one encounters in selecting an all-fraternity team. Foremost among these difficulties is the fact that it is practically impossible for one to witness every brother playing football in a contest, and so, he is forced to seek the advice of men who have seen these players in action. Thus, I have been forced to rely

est football players in the country. True, our eleven does not include a Grange, a Weir, a Nevers, but it does include a group of prominent players, who if brought together as one unit, could, with a little practice hold its own with most any other team gathered by a college fraternity from among its members.

For ends, "Dick" Romey of the University of Iowa and "Wally" Seidel of Northwestern University have been selected. Romey playing his third season on the Iowa varsity had his best year and was picked on several "All" teams. Grantland Rice, who has succeeded the late Walter Camp as football expert of *Collier's*

OUR ALL-DELTASIG TEAM

Brother	University	Position
"Wally" Seidel, <i>Zeta</i>	Northwestern	Right end
"Johnny" Nichols, <i>Nu</i>	Ohio State	Right tackle
Clarence Raish, <i>Alpha-Delta</i>	Nebraska	Right guard
"Joe" Stechman, <i>Alpha-Mu</i>	North Dakota	Center
"Ted" Sanborn, <i>Iota</i>	Kansas	Left guard
"Barney" Mathews, <i>Zeta</i>	Northwestern	Left tackle
"Dick" Romey, <i>Epsilon</i>	Iowa	Left end
"Bill" Christman, <i>Zeta</i>	Northwestern	Quarterback
"Red" Barron, <i>Kappa</i>	Georgia Tech	Left halfback
"Cy" Funston, <i>Alpha-Eta</i>	South Dakota	Right halfback
"Choppy" Rhodes, <i>Alpha-Delta</i>	Nebraska	Fullback

on each chapter to furnish me with a list of its members playing on the varsity team. This list was then carefully gone over with a prominent sporting writer, and a list of the most prominent players was selected. From it was selected our All-Deltasig team, and it is listed above.

The selection discloses the fact that we have among our members some of the great-

Weekly, picked the Iowa flash as the third best end in the country and placed him on his second All-American team. Seidel our other end, also played on the varsity for his third season. Although not as flashy as Romey, still he was a tower of strength on the defense and a fast man down the field. He was very good on the receiving end of Northwestern's forward

passes. Marshall of Georgia Tech, Redfield of South Dakota, Grasfeden of Cincinnati, McIlarghy of Detroit, and Vossmeier of Kentucky were other ends who rated high.

"Johnny" Nichols of Ohio State, six-foot-two in height and tipping the scales at 195 pounds, and "Barney" Mathews of Northwestern, considerably shorter but just as heavy, are our two best tackles. Both were selected on several All-Western Conference teams. Both were playing their third year on the varsity and be it defense, offense, down the field or what-not, they could be found in the thick of the fight doing their stuff the way it should be done.

Clarence Raish of Nebraska, although playing his first year on the varsity, has the distinction of being Deltasig's best guard. Raish, although weighing 212 pounds, was one of the fastest men on the Nebraska team, which is not so slow. On the defense he was a deadly tackler, while on the offense, he could always be depended upon to open up a hole for his backfield men, many times our own "Choppy" Rhodes. "Ted" Sanborn of Kansas is chosen as our other guard. Sanborn took care of his position in excellent style, playing his third year on the varsity. Steenerson of North Dakota is also a finished guard.

Stechman of North Dakota is our choice for the pivot position. Standing six feet in height and weighing well over 200 pounds, he has been the mainstay of the North Dakota line for the past two seasons.

For quarterbacks we have Christman of Northwestern and Ivan Williams of Georgia Tech. Williams, originally a halfback, played at quarter and had a great year, but Christman leading the powerful Northwestern eleven had an even greater year. Northwestern finished in second place in the Western Conference, beating among other teams the powerful Michigan eleven.

And Christman did more than his share in these victories and is our choice for quarter.

For our three backs we have selected "Red" Barron of Georgia Tech, "Cy" Funston of South Dakota and "Choppy" Rhodes of Nebraska. All three are excellent backfield players and can do anything required of the present triple-threat backs. Rhodes, perhaps the most brilliant of the three, has been Nebraska's foremost ground gainer for the past two years. It was "Choppy" who was the principal reason for Nebraska defeating the powerful Illinois team in the fore part of the season 14-0, notwithstanding the fact that "Red" Grange played fully 50 minutes in the game. And on Thanksgiving he played an important part in Nebraska's defeat of Notre Dame, another strong eleven. Barron, Georgia Tech's principal ground-gainer, is none other than "Little Red," brother of the famous "Big Red" Barron, of a few years back, and who will also be remembered as the first Head Master of our *Kappa* Chapter at Georgia Tech. "Little Red" is a flash in a broken field, and once past the line of scrimmage is a hard man to stop. Funston, a four-year man, is a triple-threat man of rare ability. He can run, pass and kick with the best of them. Other excellent ball-carriers are "Ivy" Williams of Georgia Tech, Swan of Cincinnati, Hill of Detroit and Waller of Vanderbilt.

True, some of our brothers may have been overlooked. But if so it is because the officers of your chapters failed to respond to our request for information. I wish to thank the many Head Masters and Scribes of our chapters for the fine coöperation they have given me in selecting this team. It is mainly through their coöperation that we have been able to present our first All-Deltasig football eleven. We hope this will be the beginning of annual selections.

Wun: "Let's walk around the corner and get a drink."
Too: "Hell, no—let's run!"

Yellow Jacket.

HISTORIES NEVER TOLD

Edited by HAROLD J. POTTER, ☞

NOTE: Many Deltasigs will be interested to know that from time to time, in this department, Ye Editor will disclose the "untold" history of the men who are making Delta Sigma Pi.

H. G. WRIGHT, *Beta*
Secretary-Treasurer



BROTHER "GIG," as he is known to all of us, was born, at an early age, in a small cheese-producing area in Switzerland, distinctly a cheese city. His father was the famous Count de Coupons and his family was known throughout the land as a "telegraph family." His dad operated a Postal Station, his mother was a POLE, and his sister was married in California; you see that was a Western Union. Many times "Gig" is referred to as having come from one of the "earliest" families, for his brother was a milkman. "Gig" came through his pre-adolescence period (a two-dollar word in any Zeigfeld production) and soon left his home to join the SWISS NAVY. Early failures many times produce famous men, for "Gig" failed to pass Edison's XYZ tests, and was rejected from the salt and pepper gang. Failure he would not accept, so he assisted, for a while, a sea lawyer, who took cases off ships. Not having a "corking" good time, he finally had the sand to take shore leave and set out for America—the West—where men are men, and women are governors. The real reason for leaving home was this: He took a can of black paint and painted his father's front door. His dad, angered at the deed, yelled, "Son, leave my house and never darken my door again."

"Gig's" first stop was London. Here he found out why the English drink so much tea. He tasted their coffee. London, as "Ham" Cochran would say, is a great

city to be from, and "Gig" soon set sail for the land of Volstead Congress,—wet ayes and dry nos'.

At sea "Gig" got so sea-sick he thought he made the trip by rail. While he was doing the "up-and-up" act a lady came to him and said, "My, what a weak stomach you have." "Gig" replied, "Hell, no, I'm throwing as far as the rest of them." Finally along the horizon appeared the historic bronze lady holding up the light—and Power Company of New York. What joy! For in a few moments he would be in Alpha City.

"Gig" bought a package of Bull Durham and took out his first papers, for we all know he had the makin's of a good citizen. (Will Rogers lay off of this one for your *Saturday Evening Post* copy.)

To start anew in a new world was "Gig's" ambition, so he started in the business of making coat hangers for lawyers, for he realized that they had their various suits to win and he wanted to help the profession. In this he failed, for his competitor, the Spirella Corset Company, kept things in fairly good shape. Not to be outdone by an institution that got down to bare facts he started in the pretzel business. This was the first time that crooked dough was made in America.

Our hero, as Alger would stress, now forged his way to Washington. He wanted to get to the Nation's Capital the worst way, so he took the B. & O. Upon arriving in Washington he immediately went up to

see his first prize fight—Congress was in session. Permit me to say right here, in due respect to our law-making body, that this noble group is the best that money can buy. The Senator from Massachusetts was "Gig's" first friend. As far as that state is concerned, leave out Plymouth Rock and the Battle of Bunker Hill, then tell me something about Massachusetts. "Gig" and the Senator became real chummy. The Sen gave "Gig" a two-for-a-quarter cigar, but kept the twenty-cent one for himself. Lighting up their Elropeos they started out to do the town. They paused for a moment in front of the First National Bank to see Henry Ford's contribution to the tin industry pass buy. It might be well to mention here that this Senator had plenty of money back of him. While standing in front of this bank a woman fainted on the street and the Senator brought her to—and "Gig" drank one. This mere incident was passed up as a day's good turn for each had been a Boy Scout in their day. Down the famous K street they drifted and at the next block "Gig" saw a small boy placing a fake 50c piece in the center of the walk with the

intention of fooling them. They, who could not be fooled, walked right by the coin and a policeman arrested them for passing counterfeit money. They were taken for a scenic ride through the streets of Washington, although they did not see much of the town for Washington's patrol wagons are all enclosed (I've only read about this fact). Right into court they were dragged and the charge against them was changed to "possession of eleven bottles of intoxicating liquors." Well, the Judge couldn't make a case of that so they were dismissed.

"Gig" determined to leave Washington and set out for the zepher city, to start in the "never-to-strike" coal business. Having come clean through Pittsburgh, the first time the feat has ever been accomplished, he was quite capable of at least starting. He arrived in the WQJ City and here started a wonderful career.

This, dear readers, is the early history of our well-known ex-President. From here on you can follow his unusual development in any copy of Who's Who's. Try and get it!

(In the May issue: Our President—Clarence W. Fackler, *Epsilon*.)

TWO NEW CHAPTER GRANTS

Shortly before going to press, announcement was issued by the Board of Directors regarding the granting of our *Alpha-Rho Chapter Delta Sigma*, at the University of Colorado; and our *Alpha-Sigma Chapter* to *Sigma Pi Kappa*, at the University of Alabama.

Alpha-Rho will be installed on February 20-21, while this issue is going through the mails; *Alpha-Sigma* will be installed at Alabama on March 6-7. If any members living in the south are in position to attend this installation, write The Central Office for details.

The installation of these chapters will be reported in the May issue of THE DELTASIG.

EDITORIAL COMMENT

We wish to welcome *Alpha-Omicron* and *Alpha-Pi* into the realm of Delta Sigma Pi.

WELCOME

You will find detailed accounts of the installation of these two chapters at Ohio University and Indiana University, elsewhere in this issue. Both chapters have been established under the most favorable of circumstances.

Welcome to Delta Sigma Pi! You, our new brothers, will get out of the fraternity only in proportion to the effort expended in fraternity work. Give liberally of your time in serving your fraternity. You will be amply repaid!

This makes a total of thirty-nine active chapters in Delta Sigma Pi—thirty-nine active groups furthering the interests of our fraternity, from coast to coast.

Again we urge all chapters to adopt our Standard Accounting System at the earliest possible moment. This system was prepared by several able accountants, and is well-suited for the requirements of every chapter. It must be remembered that this system was not designed for chapters operating chapter houses to the exclusion of chapters not operating houses. It is a flexible system, designed to meet the requirements of every chapter in the fraternity. The cost is nominal, and every chapter should order this system NOW. Yes, "deferred payments" can be arranged.

THE STANDARD ACCOUNTING SYSTEM

When *Beta* Chapter completed the equipping of its new house at Northwestern University, Chicago, it sent out invitations to the entire student body of the School of Commerce, some 3,700 students all told, inviting them to be the guests of the

chapter at a house warming, held in the chapter house four consecutive evenings. Over three hundred students representing other organizations and non-organization students turned out, and it proved to be one of the most enjoyable social events in the history of the chapter, and incidentally publicity of the highest order. Talks were given each evening by prominent alumni of the chapter outlining the history of the local chapter and also the fraternity-at-large.

To pledge, or not to pledge! That's the vital question! Every chapter must complete the gaps in its ranks each fall. We have observed countless "pledging policies" in operation by chapters of Delta Sigma Pi as well as other fraternities. What seems to be the best one in our humble opinion is one that *requires* a long probation period. Don't take forever to pledge, and then feel that everything is "hotsy-totsy" and initiate shortly thereafter. Every chapter, every fraternity will make mistakes in pledging and the best manner in which to discover your mistakes is by a long probationary period. Learn to know your pledges *before* initiation. You will have less occasion to be sorry *after* initiation. It is far better to lift a pledge button than to be sorry later for *not* having lifted it.

Our new revised ritual book has been distributed to all officers entitled to hold copies. This book has been in the process of preparation for two years, and, we believe, represents a most valuable addition. The old ritual is changed very little, but is elaborated on, polished up and made more complete. Nevertheless, the impressiveness of the ritual depends upon the manner in which it is presented. Rehearsals are necessary. Chapter officers should consider it a

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very important part of their duty to take the required time and effort to prepare for successful initiations—initiations that will leave deep impressions on your initiates. They will be better brothers. And please remember that while we have five complete regalia outfits, there are times when we have more reservations than regalia trunks available. The idea of having the fraternity own the regalia outfits and rent them to the chapters for their initiations originated several years ago, for the individual outfits cost in excess of \$300 each. Very few chapters could well afford to own an outfit of its own. In fact, the only chapter in Delta Sigma Pi owning its own outfit is *Beta* at Northwestern. Furthermore no chapter conducts more than four initiations yearly, and the average is probably nearer three. To invest \$300 in equipment for “use” thrice yearly is somewhat of an economic waste. Interest on \$300 at the rate of 6% is \$18 annually, and the chapters can rent our regalia trunks for less than this, plus transportation charges.

So the trunks are rotated from chapter to chapter, according to the individual demands. December, March and May are months when initiations are the heaviest. Some chapters will be disappointed if they wait until the eleventh hour to reserve a trunk. Take last December, for instance; we had at least one trunk available for the first and third week-ends, but we had five requests more than we were able to fill for the second week-end!

All chapters are required to use these regalia outfits in holding their initiations. You officers can make or break an initiation. Elaborate regalia robes alone will not make the initiation. Reading the ritual in a monotone voice will not make the initiation. But strict adherence to our ritualistic instructions, particularly as regards floor-work, etc., and a reasonable time devoted to properly memorizing the speaking parts, will work wonders. One of the things that will do more to keep brothers from “straying from the fold” is impressive, beautiful and forceful ritualistic ceremonies. This can only be accomplished by practice and frequent rehearsals. Order your regalia trunks well in advance to avoid possible disappointment.

Before the next issue of *THE DELTASIG* is published, the chapters will have elected their Official Delegates and Alternate Delegates for the 1926 Congress of Chapters. Our laws require that such delegates be active members of the chapter they represent, and also that they will return to college the following semester. The reason for this is easily apparent.

This coming Congress of Chapters will cost the fraternity between four thousand and five thousand dollars. This is a huge expenditure of money, and it should be an *investment* and not an *operating charge*. In the past many chapters have selected retiring officers as their delegates. There are other, and more appropriate, means of honoring retiring officers for the services rendered their chapters. The national conventions mean a lot to the chapters. Here the delegates from all over the country meet their brothers. Problems confronting the chapters are discussed. Much enthusiasm is absorbed by the delegates and it seems to be folly to have this enthusiasm taken away and *held secret* by delegates who never return to their colleges or chapters. This is why our present laws require that the delegate be some active member who will return to college. We urge that every chapter select its delegate with great care. Select the brother who will best represent your chapter in our business sessions—that brother who will be best qualified to assist in enacting legislation that will insure the continued progress of the fraternity. And if possible, he should be an officer-elect of your chapter. The Head Master-elect would be an excellent choice. Or the Senior Warden or the Scribe.

If the Congress of Chapters is to be held on dates that are not convenient to your “logical” delegate, don’t pass the job on to some other brother simply because his expenses will be paid from the fraternity treasury and he will have a fine trip, gratis. He’ll be accepting money under false pretenses!!!

After having operated The Central Office for over a year and a half, its usefulness to the fraternity has been **THE CENTRAL OFFICE** amply demonstrated. Any organization having thirty-nine chapters must have a central office of administration. Our next need is a traveling secretary. This was a *dream* a year or two ago, but it won't be long until it will be a reality. Just when it becomes a reality is up to the chapters.

The successful chapter is the chapter who knows how it stands financially, at all times. **THE BUDGET** And such chapters usually operate by what is known as the "budget" system. The Central Office sent to each chapter at the beginning of the first semester, and this is also being done at the beginning of the second semester, a budget chart. But quite a few of the chapters failed to return same to The Central Office, although they may have made use of it otherwise.

Whether we like it or not, it is absolutely necessary that a chapter run its financial affairs in a businesslike manner. The estimated expenses for the semester should be computed at the *beginning* of the semester, and plans completed at that time that will provide the necessary funds to pay your bills. Certain expenses are fixed; others vary. But any chapter can easily determine to within fifty or one hundred dollars, what it will require. Your dues should be determined accordingly. The chapters of our fraternity are no more or less human than the chapters of other fraternities. Some meet their financial obligations (to the fraternity and also to outsiders) with extreme promptness. But such cannot be said of all the chapters. An analysis of the situation in existence in our thirty-nine chapters indicates that over thirty of the chapters, possibly thirty-four, have few if any financial difficulties other than the petty difficulties and delays encountered by every Treasurer of practically every organization in existence. Four of our chapters seem to be in more or less difficulty at all times. Not that they are on the verge or bankruptcy—far from it, for in every case but one, none

of these chapters owe any money except for current accounts. But it seems that these four chapters are always the *last* chapters to pay their bills, they always come in just under the wire, and sometimes not under the wire. They seem to have to suspend more members for non-payment of dues than all the other chapters put together. Maybe this is not the fault of their financial policy; maybe it is. But I am sure that if they would adopt a strict financial program, and *in advance*—not at the end of each semester—than ninety-nine percent of their difficulties would no longer arise.

Make use of the proposed budget furnished by The Central Office and plan your financial affairs in advance—don't wait until the last month of school and wreck the pocket-books of your members by trying to collect in *one month* their dues and other obligations for possibly the entire year. Pay as you go! Your chapter will profit as a result.

In this issue is inaugurated another new department, which we will call "Among the Greeks." Not the citizens of the country of Greece, but the members of the Greek-fraternity world. **AMONG THE GREEKS** THE DELTASIG exchanges with over seventy other fraternity publications. Their problems are our problems. The methods used in solving them should be carefully considered before we attempt our solutions. We will reprint in this department such articles and items of interest coming to our attention, serious and otherwise. We hope this will be a source of information and enjoyment to our members. We enjoy reading the columns of these magazines, many of which are extremely creditable publications. Without attempting to indicate any "preferences" we wish to particularly congratulate the following publications, listed not in any order of rating, but in the order recent copies happen to be laying on the Editor's desk: *Palm* of Alpha Tau Omega; *Delta* of Sigma Nu; *Phi Chi Quarterly*; *Magazine* of Sigma Chi; *Garnet and White* of Alpha Chi Rho; *Sigma Phi Epsilon Journal*; *Laurel* of Phi Kappa Tau; *Sigma*

Alpha Epsilon *Record*; Delta Upsilon *Quarterly*; Xi Psi Phi *Quarterly*; Alpha Kappa Psi *Diary*; Zeta Beta Tau *Quarterly*; Delta Chi *Quarterly*; *Teke* of Tau Kappa Epsilon; *Shield* of Theta Delta Chi; *Caduceus* of Kappa Sigma; *Hexagon* of Alpha Sigma Phi; *Desmos* of Delta Sigma Delta, and the *Centaur* of Alpha Kappa Kappa.

Plans are being rapidly completed for the holding of the 1926 Congress of Chap-

THE CONGRESS OF CHAPTERS

ters at Madison, Wis., next September. The date has not been definitely determined by the Board of Directors, but we can announce that it will in all probability be either the second or third week in September—either September 9, 10, 11 and 12 or the 16, 17, 18 and 19. And the first-mentioned dates will probably be those chosen for they will fit in with the opening dates of more universities than will the latter.

Psi chapter has a very fine committee working on the program, and definite announcement of what will be doing, minute by minute, during these four eventful days, will be made in the May issue of *THE DELTASIG*. Suffice to say that the visiting brothers will have plenty to keep them busy. Two adjacent fraternity houses have been rented to house the brothers, and a sorority house has been rented to take care of the married couples. The two fraternity houses in addition to the *Psi* house will sleep approximately 150 to 160 brothers. The sorority house will accommodate 17 married couples, each couple having a private room. If advance reservations indicate that these quarters will be inadequate, other houses will be rented.

It is planned to inaugurate the use of coupon books for this Congress of Chapters. Each coupon book will contain a series of coupons entitling the owner to everything planned for the convention. Thus one cou-

pon would secure you room assignment for the convention; coupons would be included for each meal during the four-day stay; another coupon would admit you to the special stag dinner; another would be for the dinner-dance; another would be good for the trip to the Dells, and so on. Meals will be served at the *Psi* house as follows: Breakfast, continuously from seven to ten; luncheon, continuously from twelve to two; dinner from five-thirty to seven, except on the nights of the stag dinner and the dinner-dance, when no meals would be served at the house, but everyone would eat at the Lorraine Hotel.

If you would go to a hotel at Madison, your room would cost you anywhere from \$2.00 to \$6.00 per night; and of course, you can patronize the hotels if you desire. But by staying with the crowd you will have a much better time and at much less expense. The price at which these coupon books will be sold has not yet been determined, but it will be at a very reasonable price, and will amount to much less than if you paid for each meal, or event, separately. Tickets will also be sold for single meals, lodging for one night, and single events.

Thus when the official delegates arrive, each will be assigned to his room in the *Psi* house and given a coupon book; members not official delegates will, upon the payment of the required amount, be assigned to rooms in the *Psi* house or the two adjacent houses, and be given a coupon book. Your total expense will be known in advance; the attendance will be practically 100% for every event, and it will make for a wonderful spirit. Members arriving a day or two after the convention convenes, can purchase coupon books, good for the remaining events at pro-rata rates.

Start planning now, and then look for the May issue of *THE DELTASIG* which will contain definite details.

NEW BUSINESS BOOKS

FRENCH IN COMMERCE

BY BROTHER JEAN J. LABAT, MU

Professor of French, School of Foreign Service,
Georgetown University

A valuable book for those who have already acquired a foundation in Elementary French, and who desire to specialize in commercial French. A review of many grammatical points is included, which, experience has proved, are most easily forgotten by the average student. The book contains many examples of excellent business letters, forms, etc., as used by the French; is well arranged and should prove of great value to those who use French in their daily business routine.

*Published by A. W. Shaw Company. 241 pp.
Price \$3.50*

MODERN BUSINESS ENGLISH

BY A. CHARLES BABENROTH

Assistant Professor of English, Columbia
University

Here is a book every one interested in letter-writing should read. Whether your letters are sales letters, inquiries, collection letters, letters of application, or what not, you'll benefit greatly by the many excellent suggestions and ideas contained in this book. Many interesting examples of good and bad usages are given. You will read this book more than once.

*Published by Prentice-Hall, Inc. 466 pp.
Price \$4.00*

ELEMENTS OF BUSINESS FINANCE

BY JOSEPH H. BOONEVILLE

Assistant Professor of Finance, New York
University

This is an excellent text for those desiring a good basic knowledge of finance. All detailed technicalities and involvements have been omitted. The chapters include Starting a Business, Forms of Business Organizations, Management of Corporations,

Stock, Borrowed Capital, Mortgages and Mortgage Bonds, Classification and Description of Bonds, Financial Plan, Working Capital, etc. While this book has been written principally as a text, and contains many questions and problems, it should prove of exceptional interest and considerable value to all interested in finance as relates to business. It should also prove very interesting reading to all interested in the organization of a business.

*Published by Prentice-Hall, Inc. 412 pp.
Price \$5.00*

PRINCIPLES OF INVESTMENT

BY JOHN EMMETT KIRSHMAN

Professor of Finance, College of Business Administration,
University of Nebraska

A recent book by one of the leading authorities on finance and investments. The author sets forth in a clear and straightforward manner the underlying principles governing the entire process of investment. This text is divided into five parts. Part I deals with the economic basis of investment. Part II is devoted to a discussion of the elements of investment credit. Part III applies to the principles of investment credit to the field of investment. Part IV takes up the movements of security prices. Part V is a discussion of investment policy. This book will be of interest to all interested in applied economics or investments.

*Published by A. W. Shaw Company. 902 pp.
Price \$5.00*

FINANCIAL HANDBOOK

EDITED BY ROBERT H. MONTGOMERY
of Lybrand, Ross Bros. & Montgomery

Here is one of the most complete books of its kind we have ever seen. It contains a world of information and can be used as a reference book par excellence by a great many businesses. Its seventeen hundred pages are crowded with valuable informa-

tion of all kinds. The thirty-four chapters just about cover the entire field of business, giving detailed information regarding every imaginable matter. Some of the chapters are Fundamentals of Business Economics, Mathematics of Finance, Financial Statements and Reports, Budgets, Business Law, Capital Structure and Policies, Purchasing, Insurance Protection, Types of Business Organizations, Security Markets, Export and Import Procedure, Foreign Exchange and Financing, Credits, Dealings with Embarrassed debtors, Real Estate Transactions, Traffic Management, Transportation Rates, Accounts and Audits, Cost Determination, Investing Surplus Funds, Business Statistics, etc., etc.

*Published by The Ronald Press Company.
1747 pp. Price \$*

RETAIL BUYING

BY BROTHER NORRIS A. BRISCO AND
JOHN W. WINGATE

of the New York University School of Retailing

This book will be of interest to those interested in merchandising, marketing and selling. It contains excellent chapters on Economics of Retail Buying; Evolution of the Buyer's Market; Merchandise Division; Resident Buying; What to Buy; The Buying Process; The Buyer's Order; Terms and Datings; Discounts; Conditions, Warranties and Carriage; Ethical Standards Between Buyers and Vendors; Flow of Merchandise; Mark-Up; Mark-Downs; Inventory Methods; Stock Control, etc. This book treats retail buying as a science and suggests that the scientific attitude which has been applied successfully in manufacturing must also be applied in merchandising.

*Published by Prentice-Hall, Inc. 396 pp.
Price \$4.00*

CONSOLIDATED STATEMENTS

BY BROTHER HARRY ANSON FINNEY, BETA
Professor of Accounting, Northwestern University

This book was published some time ago and has enjoyed several printings. It is intended for students of accounting, or accountants interested in the subject of consolidated statements for holding companies and their subsidiaries. It outlines the principles and procedure involved in the preparation of the consolidated statement of

costs of goods sold, the consolidated profit and loss statement, the consolidated surplus statement and the consolidated balance sheet. Contains many excellent examples, illustrating principles covered in the text.

*Published by Prentice-Hall, Inc. 229 pp.
Price \$4.00*

COST ACCOUNTING PRINCIPLES AND PRACTICE

BY J. P. JORDAN AND GOULD L. HARRIS
of the School of Commerce, Accounts and Finance,
New York University

A well-written and interesting text. Presents a comprehensive treatment of the subject of Cost Accounting, with emphasis upon the relation of Cost Accounting to Management. Many excellent forms are presented illustrating the text. While this book will prove of particular interest to the cost accountant, it can be profitably read by the executive or engineer as well. A very complete text.

*Published by The Ronald Press Company.
562 pp. Price \$4.00*

A PLAN FOR SELF-MANAGEMENT

BY EVERETT W. LORD
Dean, College of Business Administration,
Boston University

A most interesting book, and should be read by everyone interested in "getting along" in business. Non-technical, interesting reading. You will like it. Dean Lord is an honorary member of *Alpha Kappa Psi*, and is serving that fraternity as its national President at the present time.

*Published by The Ronald Press Company.
190 pp. Price \$1.25*

COST ACCOUNTING

BY W. B. LAWRENCE
Professor of Accounting, DePaul University

Another good manual, explaining in simple terms how to determine process costs, overhead, burden and oncost, uniform and specification cost systems. It shows the relationship between cost accounting, sales and administrative expenses. Of particular value to cost accountants. Amply illustrated. Contains an unusual feature in a chapter on "The Legal Phases of Cost Accounting."

*Published by Prentice-Hall, Inc. 544 pp.
Price \$5.00*

AN INTRODUCTION TO BUSINESS

BY HAROLD H. MAYNARD AND
WALTER C. WEIDLER

Professors of Business Organization, Ohio State
University

The title is self-explanatory—an introduction to business. A survey giving a comprehensive picture of life of our day, and basis enough to serve as a common foundation for the later specialized studies of the curriculum. This book will give its readers an excellent conception of business in general.

Published by The Ronald Press Company.
616 pp. Price \$4.00

MATHEMATICS OF ACCOUNTING

BY A. B. CURTIS AND J. H. COOPER

An excellent treatise on the subject of mathematics of accounting. Contains detailed information relative to all the short-cut methods as practiced by accountants in simple and complex calculations. Chapters on such subjects as Verification of Computations by Check Numbers, Fractions, Gross Profit Test, Financial and Operating Ratios, Averaging Dates of Invoices, Logarithmic Charts and many others.

Published by Prentice-Hall, Inc. 397 pp.
Price \$5.00

CREDIT MANAGEMENT

BY BROTHER EMERY E. OLSON AND
J. W. HALLMAN

This work sets forth the details of credit mechanisms and credit practice in their relations to the fundamental conceptions of business organization and management. It is divided into five parts. Part I covers

Basic Considerations. Part II, is on Sources of Information and Its Analysis. Part III, the Credit Department. Part IV, Completing the Credit Transaction. Part V, Credit Problems in Special Fields. The material presented is the outgrowth of actual credit experience. An interesting book for all interested in credit, whether beginners or experienced credit men.

Published by The Ronald Press Company.
444 pp. Price \$4.50

EVERYMAN'S INSURANCE

BY FRAZER HOOD

Professor of Psychology in Davidson College

The plan of this book is to give an easy viewpoint from which to study detailed parts of the subject. This is done by first taking up the social, economic and mathematical significance of insurance. Excellent chapters are offered giving detailed information relative to the different kinds of insurance protection, and how each may best serve its own needs.

Published by D. Appleton Company. 264 pp.
Price \$1.50

BUSINESS LETTER-WRITING

BY ROY DAVIS AND CLARENCE H. LINGHAM
Mr. Davis is Professor of English, Boston
University

A book that can be read with profit by those who write letters as part of their daily business routine. Contains excellent chapters on *The Form of a Letter, the Letter of Application, the Buying Letter, the Selling Letter, the Form Letter, etc.*

Published by Ginn & Company. 313 pp.
Price \$

ORDERS are now being received by The Central Office of the fraternity, for the special bound copies of this year's Volume of THE DELTASIG. All copies of THE DELTASIG issued during the current year—handsomely bound and imprinted in gold—just the thing for your library. If you want to keep a complete history of the growth of the fraternity, year by year, this is the easiest way to do it. Only 150 copies will be available; the price is \$2.50 per copy, postage prepaid. There are also a few copies of last year's volume available, at the same price.

This year's volume will be ready for delivery about June 25th, but orders, accompanied by check, should be placed now.

AMONG THE GREEKS

“What’s a post-graduate?”

“One of these guys who gets a diploma from a correspondence school, I guess.”

—*West Virginia Moonshine.*

Visitor: “What does the chaplain do here?”

Fresh: “Oh, he gets up and looks over the student body and then prays for the college.”

—*Black and Blue Jay.*

To determine whether good scholarship is a blessing or a curse, Wesleyan University, Middletown, Conn., examined the records of about 2,000 graduates over a period of some fifty years. Fewer than a third were “honor” men in scholarship. To determine their success in life, the judgment of their fellows was used as a basis. It was found that of the 146 students of highest rank, one-half had attained distinction; of the 450 next in scholastic rank, one-third; and of the remainder, one-tenth. In other words, the upper fifth of the various classes for half a century had produced as many successful men as the lower four-fifths.

—*Sigma Phi Epsilon Journal.*

YOURS FRATERNALLY

EUGENE FIELD

An editor in Kankakee

Once falling in a burning passion

With a vexatious rival, he

Wrote him a letter in this fashion:

“You are an ass uncouth and rude,
And will be one eternally,”

Then, in an absent-minded mood,”

He signed it “Yours fraternally.”

He who fights and runs away
Lives to fight another day.

But he who courts and does not wed
Finds himself in court instead.

—*Kentucky Kernel.*

Late to bed,

And early to rise,

Keeps the “dear brothers”

From wearing your ties.

—*Colorado Dodo.*

Who says the present generation is making no contribution to civilization? Look at the crop of broad-minded chaperons we are training for the next generation.

—*Vinculum* of Delta Sigma Lambda.

OUR OWN CLASSIFIED ADS—College widow with six children would like to meet Old Grad with five. Object, football team.

—*Sigma Chi Quarterly.*

“A fellow wrote me a letter saying he’d shoot me if I didn’t keep away from his wife. I’m terrified.”

“Why don’t you keep away from his wife?”

“He didn’t sign his name.”

THE REAL DIFFERENCE

The real difference between a profession and a trade is that the first man has a diploma and the latter a Pierce-Arrow.

—*Bison.*

DEAR OLD HARVARD

A very self-satisfied man arrived at the gates of heaven and asked for admission.

"Where are you from?"

"Hahvahd."

"Well, you can come in, but you won't like it."

—*Magazine of Sigma Chi.*

PAGE MR. VOLSTEAD

Reformer: "Young man, do you realize you will never get anywhere by drinking?"

Stewed: "Ain't it th' truth? I've started home from this corner five times already."

—*Yellow Jacket.*

CLASSROOM INSPIRATION

He: "Sit near me, damsel. I need inspiration."

She: "Nothin' doin'! So do I!"

—*Scarlet Saint.*

IF

(Collegiated from Kipling)

If you can keep your jack when all about you
Are spending theirs and borrowing from you;
If you can trust all men and keep about you
A small allowance for the board bill, too;
If you can wait for her and keep a date by waiting;
And being blown about don't deal out blows,
Or, being dumb in class, don't show the way you're
baiting,
And yet don't cram too much, nor miss the shows.

If you can drink and not make drink your master
If you can dance all night and not get lame,
If you can draw an "F" and whistle after,
And yell at football like you were insane,
If you can bear to hear the truth about you spoken
And profs condemn you as a fool,
And watch the team you've placed your bets on,
jokin'
jokin'
With your chances for a trip across the pool.

If you can make one heap of all your pawnin's
And risk it on dame football's fickle face
And lose, and start the winter with no mittens
And an emptiness in your digestive space,
If you can force yourself to class each morning
In spite of evenings spent with some pretty
blonde;
And keep it up until the final warning
That comes from home and says to you,
"Hold On."

If you can talk with girls and it don't hurt you
Or walk with profs and pull the common touch;
If neither foes nor loving friends de-shirt you,
If studies count with you, but not too much,
If you can fill the unforgiving hour
With sixty miles of scorching distance run
The whole darn world is in your power,
And if you stick—you'll be a college man, my
son.

K. L. in *Syracuse Daily Orange.*



WITH THE ALUMNI

ST. LOUIS

Though our membership appears to be on the decrease rather than on the increase, the good old Deltasig spirit remains 100% present. We know that eventually our organization will become larger and that our accomplishments will be more outstanding.

We regret the loss of several of our faithful brothers, namely: Brother Mulligan, who has been transferred to the Chicago office of the Roxana Petroleum Company, and Brother Kennedy, who, at the last time we heard from him, was traveling in the state of Kansas creating a lot of goodwill for the corporation with which he is connected.

Brother Hess of *Beta* was a recent visitor in St. Louis. We were pleased to have Brother Hess at our Thursday noonday luncheon, and we hope that he may be able to visit with us more frequently. Any brothers who travel through St. Louis will find that the members of our Alumni Club are very appreciative of being called upon.

L. J. HAUPT, Secretary.

ATLANTA

The beginning of 1926 finds the Atlanta Alumni Club with a membership twice that of the preceding year; and with an abundance of what probably is of more importance than any other thing as far as the success of the fraternity is concerned, Spirit—an active, energetic, coöperative force to do for Delta Sigma Pi!

Our regular weekly luncheons held the year 'round has become an established institution with us, and one which is looked forward to with genuine pleasure, particularly when we are favored with a visit from a visiting brother who happens to be down our way. These luncheons are held every

Wednesday, 12:30 o'clock, at the Peacock Cafe, Peachtree and Edgewood Ave. *Please* don't pass us by when in this vicinity, brothers.

The first issue of the *Wise-Cracker*, the official publication of our club, will make its appearance this week. The paper is published twice a month and is the idea of Fred Wenn, dean of the School of Commerce, Georgia Tech, and also our president. Its purpose is to let us all know what's going on amongst Deltasigs, and to have something to say about it. The members of *Kappa* Chapter are assisting greatly in this work. In selecting a name for the paper a prize contest was held, Warren Brooks being the lucky individual.

Tentative plans are under way for a downtown clubroom for Deltasigs and their friends, which has been a long-felt need. A committee now working on the project will make recommendations in the near future when something definite will be announced.

Quite a few of the charter members of our club have left us recently in the natural process of climbing the ladder of success. Brother Walraven is in Charlotte, N. C., with the General Motors Acceptance Corp.; Dallas Osborne has joined the benedicts and is in Knoxville, Tenn., in the real estate business; Ernest Ellis is in the drug business in Macon, Georgia. At the same time several are sharing in the "gold rush" to Florida; Pete Dorough and Ralph Watkins are in Miami; Henry E. Dennison in West Palm Beach; Jimmy Reeves in Daytona.

In addition to acquiring a juicy share of real estate profits in Miami J. Herman Lynn is still adding to his laurels as a golfer, began while at Georgia Tech. He has reached the semi-finals in an important tournament now in progress at Miami, it is announced.

Among the new additions to our ranks recently are Brother George Dunnegan, *Mu*,

who is associated with the U. S. Department of Cotton Futures; Brother Everett Welsh, Xi, with the Standard Accident and Life Insurance Co., and Brother James Calhoun, Pi, with Haas and Howell. It is with the assistance of such men as these that the success of our club depends, and we are indeed glad to welcome them.

A veritable deluge of promotions descended on our Brother Deltasigs at the beginning of this year. Lester Moore has been made manager of credits of the *Atlanta Journal*; Olin Bass, head of the department of accounts of the *Georgian*; Ernest Turner, advertising manager of The Great Atlantic and Pacific Tea Co.; Carlton George, special representative, General Motors Acceptance Corp. Good luck, boys. More power to Deltasig!

Our next smoker is scheduled for February 14, and will be a farewell to one of our most loyal members, Brother Lawrence A. Wittig, who goes to Little Rock, Ark., as district manager of the International Accountants Society. Much success, Jack!

We are looking forward with a great deal of pleasure to a visit from Brother Wright of the Central Office, which we hope will be in the very near future. Meanwhile we are wishing Deltasigs everywhere a most prosperous year, with the request that if they are in or near Atlanta to be sure and pay us a visit.

EUGENE G. ACREE, Secretary.

BALTIMORE

A very satisfactory luncheon was held by the Baltimore Alumni Club in the private dining-room of Miller Brothers' store at twelve-fifteen Thursday, January 28. There were thirteen brothers present, but bad luck was not thought of and good spirits prevailed. Some of the old-timers were there, including A. W. Gray, Herbert Tharle, Irving Guthberlet and Howell King. Head Master G. E. Winroth of Chi was also in attendance.

Mayor Howard W. Jackson of Baltimore had promised to speak at this luncheon, but he was confined to his home due to a frac-

tured rib, sustained in an automobile accident.

Business, education and politics were forgotten at this noonday barbecue, and "a good time was had by all."

EDWIN A. REMLEY.

BOSTON

This year's administration of the Boston Alumni Club has felt that it could best serve the Fraternity and also its membership by, instead of having any strictly alumni functions, showing a whole-hearted spirit of coöperation with *Gamma* Chapter, thereby being at one and the same time an example as well as an encouragement to the undergraduate brothers.

It has stressed an attendance at undergraduate smokers, dances and initiations, making them as much as possible Delta Sigma Pi affairs rather than *Gamma* or Boston alumni functions, and has also contributed one page to each issue of the *Gamma Noise*.

It has felt, however, that this would not be enough, being a rather passive proposition, so two committees were appointed which have functioned successfully.

The Thursday noonday luncheon committee, on December 31, started at the Hotel Commonwealth, a series of luncheons which are being held every Thursday in our private room. So far we have held six luncheons, the average attendance of which has been 17 men. Any brother attending all of these luncheons has been privileged to meet 42 men, 18 undergraduate members, 17 alumni, 3 members of other chapters (Vining and Rupp of *Aomega* and Bahr of *Beta*) and 4 invited guests (prospective members).

As our new ritual specifies that the pledging ceremony "shall be conducted in the presence of as many members of the chapter as possible," we have felt that these luncheons provide the opportunity and two men (Messrs. Beggs and Hokenson) have been pledged to the fraternity at these luncheons. This gives the alumni a chance to get a line on the standard of pledges and gives the pledge a broader view of the fraternity.

On February 4 we had a blizzard here which tied up all city and suburban trans-

portation. The success of these luncheons may be measured by the attendance on that noon, which was 17, each of whom had to travel at least one mile each way, and some two to three miles.

The House Committee can also report progress in the incorporation of the Deltasig House Corporation of Massachusetts (a non-profit organization). Plans for the sale of stock will soon be under way and the next thing for consideration will be housing facilities for the fall.

All Deltasigs who may be found in Boston on Thursdays between the hours of 12 and 2 will be mightily welcome at the Deltasig room at the Hotel Commonwealth, Bowdoin Street, rear of State House. Come, brothers, one and all.

This letter we offer to you as a program of achievement.

HERBERT FALLON, Secretary.

KANSAS CITY

The Kansas City Alumni Club is composed of approximately fifteen active members and almost as many "inactive" members. These inactive members, so-called, are traveling salesmen, some are unable to make our luncheons because of their offices being situated in outlying districts and others must maintain office hours that do not permit their attendance. With rare exceptions the entire membership of Delta Sigma Pi residing in Kansas City are with us in spirit, however.

Our club is fulfilling an important function in the lives of its members and the fraternity. Regularly on Friday we enjoy each other's company and talk over current business and fraternity matters. Our membership being quite widely drawn, we enjoy the varied discussions of the brothers. While for the most part every member was a complete stranger to the others when he first came into the club, many lasting and strong friendships have been formed through the common meeting ground of our badge.

The universities represented in our club are Kansas, Ohio State, Kentucky, Northwestern, Illinois, and Missouri. Brothers from other universities drop in on us oc-

asionally and we are mighty glad to see them.

The officers of the club are "Doc" Norris, *Iota*, president, who can be located at the office of the Standard Oil Company; "Duke" Parrett, *Iota*, vice-president, of the Goodyear Tire & Rubber Company, and "Spike" Staples, *Nu*, who can be located at the office of the Ferry-Hanly Advertising Company.

We urge all visiting brothers to make it a point to look us up when in our city. Our luncheons are held every Friday at the City Club, and we'll be glad to see you.

"SPIKE" STAPLES, Sec'y-Treas.

CHICAGO

When *Beta* opened its new house last fall, the Chicago Alumni Club decided to lay low on social activity and devote our time to boosting and attending the *Beta* activities. Now that things are back to normal we have started what we hope will be one of the best years in the history of our club.

Our present membership is almost to the century mark, having passed ninety some time ago. We have hopes to reaching 115 paid-up members before March 1. With this membership it is very easy to put across just about anything we have in mind. Our first party of 1926 was in the form of a bridge party, held January 16 at the *Beta* house, with a capacity attendance. Suitable prizes were given the winners, Mrs. Earle R. Hoyt winning the ladies' prize and Fred Bradshaw the men's prize. We held our regular monthly dinner at the Brevoort Hotel in January, but our February dinner was cancelled in order not to conflict with the *Beta* initiation and twelfth anniversary banquet held February 6, with a large number of alumni in attendance. Then we blossomed forth on the 13th with a formal dinner-dance at the *Chicago Yacht Club*, in the form of a valentine party. You should have been there! For the balance of the month we will have a bowling party on the 26th, and our regular monthly bridge party on the 27th.

Of course, our weekly luncheons at Field's are always popular and it is a rare occasion

when our private dining-room isn't filled at least once and sometimes twice. We invite all brothers of other chapters to affiliate with us should you move to Chicago, and if your travels ever bring you here, look us up at least. A recent 24-page printed alumni directory published by our club revealed the fact that there are 275 Deltasigs in the Chicago district, including undergraduates in *Beta* and *Zeta* Chapters. This directory has been received with much favorable comment for it is a mighty convenient volume.

THOS. Z. HAYWARD, President.

TWIN CITIES

Since its organization in September of last year, the Twin Cities Alumni Club has shown a gratifying growth both in membership and activities. Several new members have already been obtained from the graduating class of the University of Minnesota. Among these are Del Clinton, who has taken a position with The Northern States Power Company, and Mathew Nolan, who is selling insurance in the Twin Cities.

Thursday noon luncheons have been held regularly and are well attended. After several attempts at finding a place that would be suitable, the Winter Garden, located at 27 Sixth Street, Minneapolis, was selected. Any brother visiting the Twin Cities is cordially invited to join us here between the hours of 11:30 and 1:00 on Thursday.

Along the line of social activities, the Alumni Club has coöperated with *Alpha-Epsilon* Chapter in putting across some interesting parties and get-togethers. Prominent business men of Minneapolis and St. Paul have been invited to speak to the brothers on their specialties, and the attendance at these instructive as well as interesting talks shows that they are a success.

Walter Sehm recently took a trip to Vermillion, S. D., to attend an initiation at the *Alpha-Eta* Chapter.

Ed Schujahn has also felt the urge of wanderlust and may now be found at the offices of Washburn-Crosby Co. in New York City.

K. H. KOBER, Secretary.

MILWAUKEE

The Milwaukee Alumni Club is surely growing in popularity—not only are the *Delta* graduates taking an active interest but several *Beta* and *Psi* alumni residing in our city are actively participating. Monthly dinner-meetings are held at the Marquette Union and are well attended. At each meeting new faces appear.

It is to be regretted that *Delta* Chapter is without a house and it seems peculiar to own a house and yet not be able to occupy it. However, the lease of the present occupant will expire on May 1, and *Delta's* worries along this line will cease to exist. We hope that the brothers visiting Milwaukee will communicate with us through Charles Cobeen, Grand 8101, so that we can arrange to meet you and entertain you anyway.

Our Thursday noon-day luncheons are also proving popular. These are held in the City Club, third floor of the Merrill Building, conveniently situated on our main thoroughfare, Grand Avenue. Our activities for the balance of the year will include a bowling party, the annual alumni St. Patrick's dance and the Chapter Founder's Day banquet in May.

JOHN WALKAMA, President.

PERSONALS

Edwin J. Hughes, *Beta*, has recently moved from his former location at 240 Broadway, New York City, to more spacious quarters in the Wilson Building, 1270 Broadway. "Ed" represents the Klin line of golf clubs, Gephart fishing rods, Pocono golf bags, tourist bags, shopping bags and an extensive variety of waterproof fabric specialties.

Alfred J. Cleary, *Beta*, has moved to Minneapolis where a nice promotion has made him office manager of the Minneapolis office of the Universal Carloading and Distributing Company. Several other *Beta* brothers are connected with this organization, A. Halvorsen as assistant manager of the Chicago office and Herbert E.

Brown as auditor of revenue of all offices, with headquarters in New York City.

Earl R. Schmid, *Beta*, is now covering the Portland, Oregon, territory for the Grand Rapids Show Case Company.

Raymond E. Smith, *Beta*, is now situated in Middletown, Ohio, in an executive capacity with the Nashua Gummed and Coated Paper Company.

Frank H. Miller, *Alpha*, recently left on a four-months tour of South American countries in the interest of the firm of which he is secretary, G. Levor & Co., New York City.

Wm. P. Husband, *Gamma*, has been connected with the Chicago office of Lewis, Murphy & Company for some time. Naturally he affiliated with the Chicago Alumni Club.

Albert J. Pirie, *Upsilon*, is connected with the Miami, Fla., office of J. D. Wallace & Co., distributors of woodworking machinery. "Hank" Keller, *Beta*, is connected with the New York office of this same firm.

Among the Deltasigs in the Chicago office of Haskins & Sells, certified public accountants, are Harry A. Finney, Lester R. Coleman and A. J. Krueger, all of *Beta*.

Donald E. Harker, *Zeta*, is in charge of the college annual department of D. F. Keller & Company, large printers in Chicago, and of which firm our congenial Les Gooder, *Beta*, is General Manager.

Robert P. Alexander, *Alpha*, is connected with the Chicago Talking Machine Company, Victrola distributors.

Howard Berolzheimer, *Beta*, is on the faculty of the School of Speech of Northwestern University and also gives several courses in *Effective Speaking* in the School of Commerce.

"Ted" Bolle, *Beta*, the tall boy from Watertown, Wis., draws his pay check regularly from the Kastor Advertising Agency in Chicago.

'Tis rumored that Lawrence Holly, *Beta*, for the past few years connected with the Nash Motors Co. at Kenosha, Wis., made

a "killing" in Nash stock recently. Congratulations!

Bert C. Brumm, *Beta*, the congenial House Manager of the Beta Chapter House, is now associated with the Stromberg Motor Devices Company in the sales department.

Chas. L. Bunker, *Epsilon*, can be found care of A. G. Becker & Co., the Chicago bond house.

"Bill" Caverley, *Beta*, is auditor of the Biflex Products Co., at Waukegan, Ill.

Coulter Davies, *Beta*, Assistant Dean of the School of Commerce of Northwestern University, Chicago, is extremely busy these days in connection with the erection and equipping of the new Commerce building being erected by Northwestern.

Frank Flagg, *Upsilon*, is on the staff of Touche, Niven & Co., accountants, at Chicago.

Holland F. FlaHavhan, *Lambda*, has opened law offices in the Woods Theatre Building, Chicago.

"Bill" Hales, *Beta*, supplies the coal industry with mining machines in behalf of the Electric Coal Mining Machinery Co., Chicago.

Roy Hall, *Beta*, popular member of the Northwestern University School of Commerce faculty, has been confined to a hospital in Berwyn, Ill., for several weeks. He is reported much better now.

The Ronald Press Company, New York, with a large number of Deltasigs in their employ, recently moved to larger quarters at 15 E. 26th St., New York.

Clarence C. Hermann, *Upsilon*, can be found with the Middle West Utilities Co., Chicago.

Knowles B. Hollowell, *Zeta*, is associated with *Farm Journal* in the Mallers Building, Chicago.

Ben J. Hoyt, *Beta*, is purchasing agent for the Chicago office of the American Foundry Equipment Company, while his brother Henry, also *Beta*, is in charge of installation of equipment for Albert Pick & Company, hotel supply firm in Chicago, and is sojourning at the present writing

in Miami, Fla., where a large group of installations are in process of completion.

Granville B. Jacobs, *Epsilon*, is in the sales promotion department of the Celotex Co., 645 N. Michigan Ave., Chicago.

Quite a large number of the Beta brothers are in the accounting game in Chicago. Dan Kelly is with Price, Waterhouse; Joe Kane is with Wolff & Co.; Al Holm is with Lybrand, Ross Bros. & Montgomery; Dick Helppie is with Peat, Marwick, Mitchell & Co.; Clarence Nelson is with David Palmer & Co.; Harry Couch is with David Himmelblau & Co., and Glen Grawols is with Arthur Andersen & Co.

Leslie Laidlaw and Frank C. Murphy, both from *Tau*, are with Smart, Gore & Co., Chicago accountants, while Laurence Jones, *Upsilon*, is with Ernst & Ernst.

J. F. Pixler, *Alpha-Omicron*, is carrying post graduate work in the Evanston division of Northwestern University School of Commerce.

William A. Nelson, *Beta*, is in the sales department, and Loy C. Lucia, *Psi*, in the accounting department of W. M. Welch Mfg. Co., Chicago, manufacturers and jobbers of school equipment and supplies.

Herman O. Walther, *Psi*, and Carl M. Hallgren, *Delta*, have recently moved down to Evanston, Ill., from Madison, Wis., where both are connected with the Institute for Research in Land Economics and Public Utilities, recently moved from Madison, Wis. to Evanston, Ill., and which bureau is under the direction of Professor Ely.

C. Elmer Lindstrom, *Beta*, travels Michigan territory and George W. Earl, also *Beta*, travels portions of Kansas, Oklahoma and Missouri, representing the world's three greatest statesmen, Hart, Schaffner & Marx.

Frank J. McGoldrick, *Alpha*, and Miss Jean Isabelle Goldie were married on November 28, at the Church of Our Lady of Victory in Brooklyn, N. Y. Frank is well remembered among the *Alpha* brothers as the chap, who ten or twelve years ago in his capacity as Editor of the *Alpha* Chapter news-sheet, and later THE DELTASIG, "rode"

all the new brides and grooms and not only that but whenever the opportunity presented itself passed jokes and quips on the provincialism of living in Brooklyn. Chickens come home to roost, they say, and now Frank is both married and a resident of Brooklyn, which is an anathema to the average New Yorker. Brother McGoldbrick served a term as Secretary-Treasurer and one as President of Delta Sigma Pi.

The Continental & Commercial National Bank of Chicago could muster sufficient Deltasigs to form an alumni club, with Strange H. Lyons, Harold P. O'Connell, Martin C. Remer, Spencer D. Stocking, and Samuel L. Southard, all of *Beta*; Carl I. Johnson, *Zeta*; John W. Heddens, *Epsilon*; Lawrence Hass, *Zeta*, and others in their employ.

Eugene D. Milener, *Chi*, has been appointed chairman of the Committee for the Standardization of Gas House Heating Appliances of the American Gas Association. This committee is charged with the responsibility of preparing gas appliance specifications that will act as a guide in tests that will be conducted by the newly established laboratory of the American Gas Association in Cleveland, Ohio. Brother Milener is assistant superintendent of fuel sales of the Consolidated Gas, Electric Light & Power Company of Baltimore.

Henry C. Cox, *Alpha*, former president of Delta Sigma Pi, is now president of the Columbia Graphophone Company. Brother Cox is the American member of the board of the recent international combine in the talking machine industry.

Harold John Potter, *Xi*, and Miss Marjorie Marshall were married in Niagara Falls, N. Y., recently. Brother Morris Hart, also *Xi*, acted as best man. Brother and Mrs. Potter spent their honeymoon in Philadelphia and Washington and are now at home at 427 Ferry Ave., Niagara Falls, Brother Potter is the energetic chairman of the Fraternity Songs Committee, and *Editor* of the department inaugurated in this issue of THE DELTASIG, called *Histories Never Told*.

Arthur A. Morrow, *Alpha-Iota*, dean of the College of Commerce and Finance of

Drake University, Des Moines, Iowa, has been elected a member of the council on commercial law of the *Association of American Law Schools*. This council aims to improve instruction in commercial law in the various schools that are members of the association, and also to suggest improvements in the law itself.

Porfirio A. Bonet, *Mu*, received his Ph.D. degree last fall. Brother Bonet is the Consul General of Cuba to Canada, and is now situated at Halifax, Nova Scotia.

George Moore, *Upsilon*, is teaching mathematics in the Ziegler (Ill.) High School.

Dan Cupid is keeping busy among the *Epsilon* alumni. His deadly arrows found Howard Gordon and Art Fox recently. "Hod" Gordon was married to Miss Elizabeth Ensign of Iowa City and they will make their home in Davenport, Iowa, where "Hod" is connected with the Richardson-Weeks Bond Service. Art Fox was married to Miss Dorothy Ryburn in Des Moines recently and can now be addressed at Mitchell, S. D., where Art is in business with his father.

Little old Dan Cupid has a branch office among the *Psi* brothers where it is reported a stranglehold has been secured on Leo F. Dugan and Otis H. Reyer. Brother Reyer expects to be transferred to Milwaukee soon as field auditor for the Wisconsin Tax Commission, while Brother Dugan is auditor of this same commission, with offices in the capitol at Madison.

Joseph Cannon Payne II, now graces the home of Brother and Mrs. J. C. Payne (*Psi*).

Fred Holden and Ed Banta, *Upsilon*, are both in Pittsburg, Kansas, working for their fathers. Fred is in the clothing game, while Ed shows a partiality to diamonds and other jewelry.

Roy Smith and Carl M. Bacon, *Upsilon*, are both connected with the Standard Accident Insurance Company of Detroit.

Larry H. Schultz, *Mu*, is the proud father of a baby boy born January 4, 1926.

Edwin J. Schujahn, *Psi*, director of the Missouri Valley Province of the fraternity, has been temporarily transferred from the

Minneapolis to the New York office of Washburn-Crosby Company for three months.

Eugene Campbell, *Upsilon*, is making a cost survey of lumber companies in the larger cities of the state of Washington for the Hanks Industrial Service of Spokane, Wash.

Harold E. Martin, *Upsilon*, is connected with the Public Service Company of Northern Illinois at Oak Park, Ill.

Ronald E. Kinney, *Upsilon*, holds the position of head of the Standards Department of Libby, McNeil & Libby, Blue Island, Ill.

William W. Maloney, *Upsilon*, and *Head Master* last year, is with the Penton Publishing Company of Cleveland, Ohio.

Among the most prominent of high school basketball teams in Illinois are those of the Rockford High School, coached by Jimmy Laude, *Epsilon*. His teams have met and defeated all comers this year. "Jimmy" is capitalizing on his athletic prowess as shown on the basketball courts of Iowa for three years.

W. J. Hefty, *Psi*, is now associated with the A. T. Uehling Company, real estate and investment house of Madison, Wis. "J" says he sold the capitol the first day.

Brothers Lauson, Wilbur and D'Aoust, all of *Psi*, are basking in Florida sunshine on the side, while practicing accounting in the employ of the Hollywood Land and Water Company, Hollywood-by-the-Sea, Florida. We wonder why "water" is in the name of this firm.

Clare Johnson, *Upsilon*, is keeping the wheels of the Chamber of Commerce at Carlinville, Ill., moving, in his capacity as secretary.

Robert Kenworthy, *Epsilon*, is now connected with Wright & Bratton, printers, at 519 E. Grand Ave., Des Moines, Iowa.

R. J. Lawless, *Delta*, can be located at the First Wisconsin National Bank of Milwaukee.

Gordon A. Bishop, *Delta*, is in the steam laundry business at Racine, Wis.

Maury Latker, *Phi*, is now engaged in the appraisal of the City of Pomona,

(*Calif.*) water system, which is being carried on with a view to purchase by the municipality. The contract was secured in the face of stiff competition, and constitutes a singular victory for Brother Latker.

Peter Hart, *Delta*, appears to be the star salesman of the Standard Plumbing Company, Milwaukee, Wis.

The *Los Angeles Evening Herald* comments at length regarding the statistical department recently inaugurated by the Hellman Commercial Trust & Savings Bank, and of which Charles E. Berry, *Phi*, will have supervision.

T. Lee Vickerman, *Delta*, is now on the staff of the Chicago office of Price, Waterhouse & Company, as is also John P. Williams, *Beta*.

Glen M. Dobson, *Epsilon*, and Miss Thelma Rake were married at Jefferson, Iowa, on February 3. "Dobbie" will be remembered as the hard-working high-jumper and one of the enthusiasts of *Epsilon*. Brother and Mrs. Dobson will be at home after March 15 at Fort Dodge, Iowa.

Jack Wayne is the name of Fred Skinner's, *Epsilon*, bouncing baby boy. Since graduating in 1924, Fred has been making much progress in the Policyholders Service Department of the Lincoln National Life of Fort Wayne, Ind.

Erling Larson, one of the charter members of *Epsilon*, will spend the month of March in Florida as the guest of his company, the American Bond & Mortgage

Company, Chicago. This trip was offered for high sales record during the latter part of 1925, and Brother Larson was one of the two men to win such a trip. He is assistant manager of the Davenport branch of this company, and is headquartered at Monmouth, Ill.

Among the alumni who drop in on *Epsilon* frequently is Judson Burnett, a charter member. "Jud" is in the contracting game at Marengo, Iowa, and his proximity to Iowa City gives him an opportunity to advise and encourage the members of the chapter, frequently. Of the original charter members, "Jud" has remained close and constant.

James Treneman, *Epsilon*, is telling the world that the *Ottumwa (Iowa) Courier* is the best paper in southern Iowa and northern Missouri.

John W. Gleason, *Beta*, is now with the Kansas City, Mo., office of the General Fireproofing Company.

Robert Murray, *Alpha-Beta*, has associated himself with his father's firm at Marceline, Mo., but rumor has it that "Bob" enjoys his purchasing trips to New York City much more than taking January inventory.

Graham Hay, *Epsilon*, is now employed by the largest department store in Waterloo, Iowa, the James Black Dry Goods Company, while "Doc" Miller, also *Epsilon*, is following the fortunes of the Cutler Hardware Company of the same city. "Doc" will long live in the memories of Iowa rooters as captain of Iowa's 1923 football team.



Some of the
DELTA SIGMA PI
CHAPTER HOUSES



CHI CHAPTER HOUSE—UNIVERSITY OF
MARYLAND



MU CHAPTER HOUSE—GEORGETOWN
UNIVERSITY



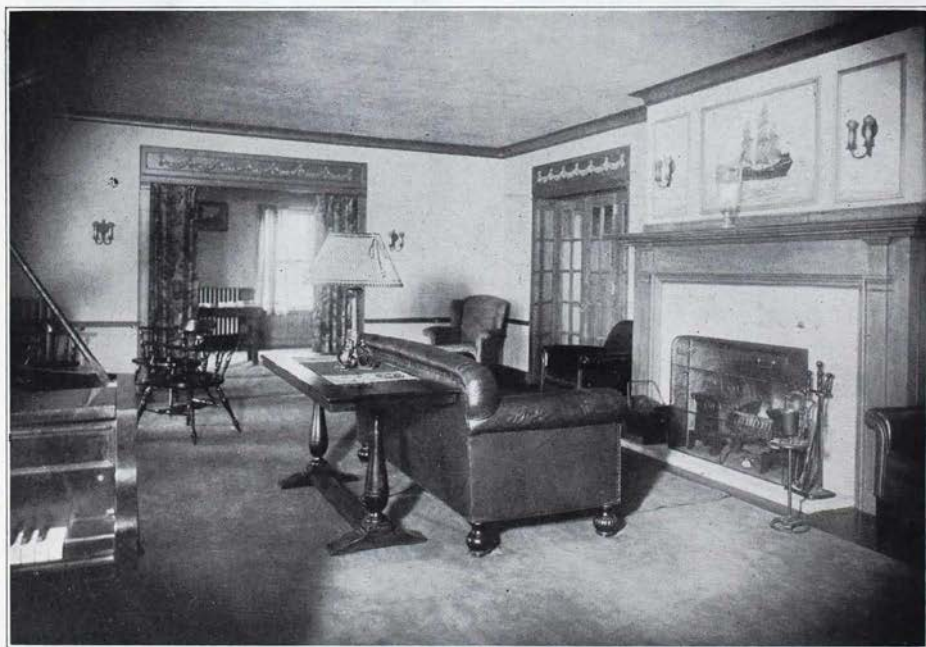
IN THIS ISSUE

The houses of Chi, Mu, Psi, Upsilon, Nu, Epsilon and Alpha-Epsilon

Other photographs of our fourteen chapter houses will appear in the May Issue.



PSI CHAPTER HOUSE—UNIVERSITY OF WISCONSIN



PSI CHAPTER HOUSE PARLOR



UPSILON CHAPTER HOUSE — UNIVERSITY OF ILLINOIS



NU CHAPTER HOUSE—OHIO STATE UNIVERSITY



EPSILON CHAPTER HOUSE—UNIVERSITY OF IOWA



ALPHA-EPSILON CHAPTER HOUSE—UNIVERSITY OF MINNESOTA

AMONG THE CHAPTERS

Alpha Schedules Formal Dance

Alpha held its first initiation of the present college year on December 12, when five of our pledges were initiated to full-fledged membership, William Howard, Frank Mullahey, George Hamm, Joseph Dolan, and Leo Flannely, Jr. After the initiation ceremonies the usual traditional Deltasig banquet was held in honor of the new brothers. We say usual, but the dinner was usual only in that it was a dinner for the new men. The unusual part was that it was served in the new *Alpha* dining-room. To call it a successful affair would be a very mild method of expression indeed.

At the present time *Alpha* has eleven pledges. We think they are excellent material, and we hope to increase the number when the second semester opens.

All the chapter dances held at the chapter house have been extremely successful, both financially and socially. Large numbers of brothers turn out for these events and we are very much gratified at the spirit and pep shown by both the brothers and their dancing partners.

The annual formal dance will be held at the Hotel Plaza on February 19, in the Mirror Room. A special feature of this year's dance will be what is known as Class Reunion Groups. It is planned to have the brothers from each class present at the special invitation of a member of each class.

Elsewhere in this issue you will note the appointment of our former Head Master as Police Commissioner of New York City. *Alpha* is particularly proud of Brother McLaughlin, and he has the best wishes of every member of the fraternity, for he is a tangible, living example of the success we hope to see every man we initiate into our fraternity make of himself.

PAUL W. SILFIES, Scribe.

Beta Initiates Nine

Since the opening of our new chapter house, much activity has been offered the brothers. On November 14 we held our formal opening, attended by about seventy-five actives and alumni, including nine of the thirteen charter members of the chapter. This proved to be an exceedingly enjoyable event, and was the first banquet to be held in the new house. A week later we held our first dance with thirty-three couples in attendance.

During the second week in December, we invited the entire student body of Northwestern University to inspect our new quarters and hundreds of students took advantage of this invitation. Each night of the four set aside for open-house, we had some prominent *Beta* brother give a talk on the history of the chapter, and the manner in which the chapter and our members cooperated with the university in its undertakings. The last night of these open-houses was set aside for the members of other organizations and the women students; refreshments were served and dancing enjoyed.

Several vacancies have occurred in the official line of *Beta* due to several brothers leaving college, or moving from the city. Harold Bue is now *Scribe*; Richard Helpie is our new *Treasurer*; Alex Chisholm is our *Beta News Editor*; Al Lehman is *Master of Ceremonies*; Spencer Stocking is *Master of Festivities*, and Ken Hobie rules as *Chancellor*. In fact, the only officers not being obliged to resign have been the *Head Master*, the *Senior Warden* and the *Junior Warden*.

We have 12 pledges wearing the triangle, which are in addition to the nine initiated as brothers on February 6, Edgar B. English,

Robert A. Lahann, R. A. Olson, Lloyd M. Clady, Aplin Anderson, George H. Pritchard, C. A. Borinne, Frank H. Collier and Ervan Kirchoff. It is only natural for every chapter to "brag" about its neophytes, but this class was exceptionally "brilliant." A week before the initiation the pledges put on an excellent eight-act vaudeville show for the brothers, and this proved a big hit. Talent that we never knew existed, was discovered. These vaudeville shows will become a regular event on the *Beta* calendar. The pledges became so enthused with this show that they hired rooms for practice; they rented costumes for the show and provided the brothers with a printed program. "Hell-week" followed for the next five days, concluding with the "rough-house" on Friday evening and the ritualistic work Saturday afternoon. This new "order of things" is a great improvement over what we have had in the past and we recommend that all chapters follow the same or a similar plan. We have eliminated all the high-school pranks formerly required of the pledges. There are many other ways in which their mettle can be tested, and to better advantage.

Sixty-five brothers were in attendance at the initiation and banquet, and our second initiation of the year is scheduled for March 6 with a class of ten or twelve. Six or eight additional pledge buttons will be "placed" the coming week or two, and *Beta* will initiate about 25 men before the year closes. This will provide us with the number we require and will fill the present gaps in our membership.

In School of Commerce activities, we are more than holding our own. Tom Wright is president and Al Lehman is general secretary of the Commerce Club. Bert Brumm is chairman of the membership committee of this club and has set a record with over 850 paid-up members for the first semester. With even no luck at all during the second semester, Bert hopes to establish a record for all-time with over 1,000 paid-up members. The present record is 890, established by "Gig" Wright in 1920.

Ralph Sweet is vice-president of the Senior Class; George B. Pritchard is presi-

dent of the Junior Class, while Ken Hobie is sergeant-at-arms of the Freshman Class. Ted Bolle is business manager of the commerce department of the *Daily Northwestern*. Bill Kibbe is editor of the year-book, *The Syllabus*. Tom Hammer is president of the board of publication of *Northwestern Commerce*.

The basketball team we entered in the interfraternity meet has met with little success. Playing two games without any practice whatever we have been defeated. This has been a good thing in a way, for it has made the brothers good and mad; they are out practicing hard, and with the addition of a couple of "stars" to the team, it is hoped to make a better showing in the remaining four games. At golf, tennis and baseball we have swept the field, but it has not been the same with basketball.

Beta extends a cordial welcome to all visiting Deltasigs to make 42 Cedar Street their home when in Chicago. Brothers from other chapters moving to Chicago are invited to take up permanent residence in our house, which is rapidly filling up. Our former house held twenty men; our new one thirty, but by the time this letter will appear there will be only one or two vacancies open.

WAYNE RICHARDSON, Correspondent.

Delta Brother Elected Prom Leader

Delta Chapter achieved singular distinction, when one of her members, Brother Wm.



E. McGavick of Libertyville, Ill., was elected chairman of the Marquette formal prom

over Laverne Dilweg, popular All-American football star. Brother McGavick is the first student in the College of Business Administration, and incidentally the first Deltasig ever holding this office. Brother McGavick is also president of the Junior Class. All Deltasigs are looking forward to a big time at this affair which is being held February 10 at the Arcadia ballroom.

The first initiation of the year was held at the Marquette Union on December 11. It was followed by an initiation banquet at the Plankington Hotel. At that time the

names of the following brothers were added to the rolls of *Delta* Chapter:

Ben F. Stahl, *Kenosha, Wis.*
 Thomas J. O'Malley, *West Allis, Wis.*
 Carl F. Meier, *Waukesha, Wis.*
 George T. Philip, *West Allis, Wis.*

The results of the recent semester examinations have not diminished our membership and we still have 33 active brothers. Because of a rule prohibiting the pledging of first-semester men, we have no pledges at this time, but prospects have been lined up and we expect to hold a formal pledging as soon as the results of the examinations have been officially announced.

We are planning two initiations for this semester, one to be held some time during the month of March and one during the annual Founders' Day celebration.

Head Master Thomas D. Hawley has been elected vice-president of the Commerce Club.

Luncheons are being held under the auspices of the Milwaukee Alumni Club in the main dining-hall of the City Club, every Thursday noon. Visiting brothers are always welcome.

Brother Dr. Nand Singh has returned to India, his native land. Brother Singh was for many years professor of business administration and was always one of our most active members. He will be greatly missed at all our Deltasig affairs.

EMIL E. KOSTNER, Scribe.

Gamma Inaugurates Weekly Luncheons

Gamma has kept up the good work that was started the first few weeks of the first semester and it has received rewards in proportion to the efforts expended. Numerous smokers were held, that resulted in a second initiation. The second initiation resulted in nine more men being added to our fold, which brought our total for this school year to sixteen. The plans for the second semester call for sixteen more men of the highest calibre and all indications point to the fulfillment of our schedule.

The week started on December 9 with a

very successful dance at the Fritz Carlton Hotel. It marked the end of the period of pledging for nine brave men and at the same time furnished all the brothers with a very enjoyable evening. For the next three evenings we were busily occupied in acquainting the goats with the mystic organs and ideals of *Delta Sigma Pi*. At this initiation we were very fortunate in being allowed to initiate Brothers Horn and Daggett for *Alpha-Omicron*, which was established just previously to our own initiation.

The holidays started then and did not cease until after New Years, but the good work of the chapter did not stop. The first of our noonday luncheons was held on December 31 at the Hotel Commonwealth of Boston. Since that time they have been becoming more and more popular and every one of the brothers is satisfied with the manner in which they have been handled. The alumni have been giving us the finest type of support during the year and their efforts to help the noonday luncheons have been of a very helpful nature.

The campaign for the third initiation has already been started and two pledgees have been added to our ranks. The three big nights will take place on March 18-19-20, and we are assured of having a good group of men to initiate. We have found the luncheons to be a very good place to introduce prospects to the alumni, because many of them find it impossible to attend our smokers.

By the time you are reading this letter, the third great dance of the year will have gone down on the right side of *Gamma's* history records. The night is February 10 and the place the Fritz Carlton Hotel.

Any brothers who happen to be in Boston at any time are cordially invited to attend our Thursday noonday luncheons at The Hotel Commonwealth any time between 12-2. No special notice is needed. Just drop into our private dining-room and you will be more than welcome.

J. J. CANAVAN, Scribe.

Epsilon Enjoys New Home

Things are moving mighty fast at Iowa. Our new house, while unpretentious, is certainly of great value to us.



Our house has been filled to capacity since college opened and the spirit existing among brothers is hard to beat. On November 28, with Secretary-Treasurer "Gig" Wright as our honored guest, we initiated eleven of our pledges, with impressive ceremonies. A luncheon was held at the Jefferson Hotel at noon; ritualistic ceremonies in the afternoon; a banquet at Youde's Inn in the evening and a dance later on. Brother Wright paid tribute to the hard work of our alumni brothers, particularly Walsh, Burney and Guthrie, while Brother Swaney was elected to fill a vacancy in our official line, that of Keeper of the Parchment Roll, with Brother Gildersleeve as his worthy assistant.

Our application for admission into the Interfraternity Council has been recently accepted.

Epsilon had three sweeping victories in the recent Commerce elections. James Moore was elected president of the Senior Commerce Class, Wilbur Scantlebury was elected vice-president and Wilfred Resseguie, treasurer. In the Junior Class, Dallas Conn is president, Raymond Powell is secretary, Harold Gerndt is vice-president and Cletus Chizek is treasurer. George Lloyd won the presidency of the Commerce Club with an enormous majority and Lynn Swaney the vice-presidency.

Epsilon has recently filed articles of incorporation as a non-profit corporation, under the laws of the State of Iowa.

Elections for the second semester were as follows:

Head Master—Wilbur Anderson
 Senior Warden—James Moore
 Junior Warden, Lynn Swaney
 Treasurer—Cletus Chizek
 Scribe—Raymond A. Powell
 Chancellor—George Lloyd
 Historian—Lyle Dingman
 Senior Guide—Floyd Dean
 News Editor—Burton Gildersleeve

Smokers have been held regularly throughout the last few months. The social committee is now planning another dance to be

held at an early date. Our active membership is thirty-two, and this will be increased with the second semester initiation.

RAYMOND A. POWELL, *Scribe*.

Zeta Initiates Nine

The first initiation of the year was held the last of January at the *Beta* Chapter house in Chicago. Nine pledges were initiated at that time. A theatre and dancing party was given on February 6, and we are now looking forward to our regular schedule of luncheons and lectures. Officers will be elected soon for a period of one year, our officers being elected at the beginning of the second semester and serving the second semester of one year and the first semester of the following year.

GEORGE A. CHOTT, Head Master.

Eta Chapter Letter

At the last regular meeting of Eta Chapter in our quarters in the College of Commerce building, the following brothers were elected to hold office for the coming semester: *Head Master*, Cecil Carpenter; *Scribe*, Brother Milward; *Senior Warden*, Brother Wheeler; *Treasurer*, Brother Kittenger; *Historian*, Brothers Richards, and *News Editor*, Brother Young.

It is with deepest regret that Eta loses the services and companionship of Brothers H. R. Brown and Thomas Neblett, who have just graduated. These offices will be hard to fill for they have been faithful workers for the chapter, but we feel that they will continue this advent of service throughout their career in the business world.

We are sorry that we cannot make our announcement of pledges in this issue of THE DELTASIG, but pledging will not be held until next week and we are therefore unable to give any names at this time. Our initiation will be held, however, the first week in March and if any of the brothers are going to be in the vicinity we would be glad to have them present, and they can



find out the exact date by dropping a card to the scribe.

In the new Commerce College which we have this year Eta is proud to say that it has had a fatherly hand in the forming of the Commerce Club, which is composed of all seniors and juniors and a picked number of sophomores and freshmen. Although this organization is still in an embryo state it promises to be a decided asset to the college. All of the faculty are members, including Brother Edward Weist, dean of the college, and Professors Jennings, McIntyre and Eversole.

Beginning Monday the fifteenth of February our regular weekly lecture nights will begin. On these nights Eta obtains speakers throughout the state to speak to the commerce students on practical business subjects as, Marketing, Money and Banking, Business Law, Transportation, Insurance, Retailing and Salesmanship and Advertising. Last year these were heavily attended by all students of the college and it is our desire to increase the attendance this spring.

Only having told about one-tenth of what is really going on in Kentucky at Eta's stronghold, I feel that we had better sign off, for if I disclosed all there would not be enough space for the other chapters' letters. If at any time any of the brothers are in our vicinity we will always welcome a visit.

W. EMMETT MILWARD, Scribe.

Theta Holds Big Dance

Theta Chapter plunges into the second-semester whirl of activity with 45 active members, the largest enrollment since the inception of Delta Sigma Pi at Detroit. It requires this large enrollment to carry out the heavy program outlined by the activities committee who refuse the members the opportunity of saying, "What, no more parties?"

The campus these winter days is enlivened by the antics of the present three neophytes, but several more under-classmen are casting envious eyes at them and speak with unusual ceremony to the brothers busy separating the wheat from the chaff. The atti-

tude of the "possibilities" is a good barometer of the esteem in which Delta Sigma Pi is held at the U. of D. The next initiation will be held in April, which gives the fraternity plenty of time to further corner the qualified students.

Unusual recognition fell to Brother R. B. Hill, who was awarded the athletic gold medal for being "the most inspiring athlete of the 1925 football squad." Brother McIllargy, who recently underwent the rigors of initiation, is now the outstanding court luminary. His stellar work receives much prominence in the *Varsity News*, of which another recent acquisition, Brother J. M. Carlisle, is editor. Brothers Hill and Carlisle are also lending their flexible grey-matter to the J-Hop committee. Brother P. Russell was recently elected president of the Senior Class. He is also a Union delegate. So the mad whirl goes on throwing brother after brother into the spotlight. A musical comedy, this must be whispered *sotto voce*, is in embryonic state among several of *Theta's* members.

The "After-Exams Dirge" has become school history. The chapter was out *en masse* to melt the wax in the Hotel Statler ballroom. These informal affairs have become so popular that it is as unnecessary to urge a coed to come as it is for a young doctor to have a waiting room. The annual Maytime party is being discussed on parlor sofas and the brothers are accepting invitations to Sunday dinners faster than you can Charleston on a moving stairway. And as an ace in the hole there is the Easter prom. Trying to be nice keeps the coeds as nervous as a neophyte on the eve of initiation.

The regular monthly meeting held at Webster Hall the second Saturday of the month draws the brothers like a sponge does water. With Windsor only a bootlegger's jump away the refreshment committee has a comparatively easy time of it. More business is disposed of than at a Big Butter and Egg Man's convention. And the fraternity house which will soon sprout on the new campus furnishes a subject that has more "hang-overs" than a prohibition agent.

Perhaps the unusual success *Theta* is



having socially, fraternally and scholastically is due to the following officers:

Head Master—S. J. Bennett
 Master of Ceremonies—L. Nagle
 Master of Festivities—E. Francois
 Scribe—L. Dole
 Senior Warden—R. B. Hill
 Junior Warden—W. Bogle
 Corresponding Secretary—E. McElwee
 Historian—R. Kowalski
 News Editor—E. Hayes

In closing this letter we must make a bow to the first graduating class from the Day School of Commerce and Finance. Of the 18 who are scheduled for the cap and gown 8 are the brothers of Delta Sigma Pi that have made the fraternity such a potent factor in their department. This year's successes have been largely due to these brothers, who hold five of the fraternity offices.

J. S. POOLER.

Iota's House Completely Filled

Iota chapter closed the first semester in excellent shape and we are going into the second semester hoping to surpass anything that has yet been accomplished on Mount Oread. Ever since her installation, Iota has held an enviable position among the professional fraternities at Kansas.

We are opening the second semester with eighteen active members, seven pledges, and three faculty members. Seven men exchanged the Delta of pledgeship for the pin of brotherhood just before the Christmas vacation. The new brothers are Lewis Circle, Wallace Cordes, Paul Durland, Clifford Dean, Eugene Maynard, Vern Simons and Martin Wallingford, a fine group of men who are proving their worth as Deltasigs.

Besides those neophytes who are already eligible for initiation we expect to have enough more so that the spring initiation will bring about ten more actives into the chapter.

Strictly professional activities are rather infrequent with Iota Chapter, due largely that practically all of the men of the fraternity live in the chapter house and the professional work of the chapter is worked out very well in connection with the other work of the chapter. The men are all together for every meal and so do not often

find it necessary to call meetings and the like in order to talk over questions that would thus come under discussion.

The fall party and the Christmas banquet have been the chief social functions of the year so far. Sundays and guest night generally finds Iota entertaining several guests and among these are generally some of the fairer sex to add to the enjoyment of the occasion. Brother McNeal is at present planning the best Spring party that we have ever had and in addition to this our other regular spring affairs are the local Founders' Day banquet and the Senior and Mother's Day banquets.

Iota has this year two men who have been outstanding in activities on the hill. One of these is "Ted" Sanborn, who has been a leader in hill politics, having held several major offices and has been one of the mainstays on the *Jayhawk* for the last three years. We are sending more information about "Ted" in another article. The other man who has made Deltasig well known is Edward B. (Hi) Killip. In spite of his great height and ranginess Ed has never gotten into athletics but has made up for this in other ways. This year Ed has been a member of the Men's Student Council of the University and manager of the varsity dances. This latter is one of the most responsible student offices on the hill. He is also one of the managers of the Senior Cake Walk, annual spring party of the graduating class. Also this year Killip has been president of the Professional Interfraternity Council. He also finds time to play the bass viol in the university orchestra and is treasurer of the chapter.

The officers who have been guiding the destinies and fortunes of Iota this year are Crocker Bacon, *Head Master*; Harvey Johnson, *Scribe*; Edward Killip, *Treasurer*; Donald Critchfield, *Senior Warden*, and Lewis Doughton, *News Editor*. Paul Durland recently replaced Brother Critchfield as *Keeper of the Parchment Roll*.

The brothers and pledges of Iota gather around the festive board thrice daily at the most generally accepted hours. Business meetings are held every Tuesday evening at

7:30 o'clock, at the chapter house at 1244 Louisiana Street.

The Kansas School of Business under the deanship of Brother Frank T. Stockton has been making great progress and bids fair to take its place as one of the leading professional schools on the campus. This is only the second year of the school, but already its advantages are being seen and the enrollment of this year showed a marked increase over that of last year. Brother Stockton is the pioneer here and is breaking the ground for a great organization here at Lawrence.

LEWIS L. DOUGHTON, Correspondent.

Kappa Schedules First Initiation

Football, exams, and many other activity have handicapped *Kappa* to a certain extent this year, but with the opening of the second semester we hope to be able to report more activity. An initiation will be held on Thursday, February eighteen, when we hope to initiate our usual quota of pledges. The Atlanta Alumni Club is surely on the job this year and we enjoy meeting with them occasionally. We extend to all brothers touring the south, en route to Florida or otherwise, to visit us when in Atlanta.

GIVENS B. STRICKLER, Head Master.

Lambda Inaugurates Social Program

Since the November issue of *THE DELTA-SIG* we have had several enjoyable dances and smokers. The most important were the dance held on November 14 at the Heinz House on the campus, and the smoker of December 19 at the Y-hut. At this smoker we had as speaker Mr. Kerr, assistant to the vice-president of the Duquesne Light Company.

Our first initiation is scheduled for February 28, when we expect to initiate four or five pledges, followed by another initiation in June.

Head Master Grimm and Junior Warden

Steinbrink represented *Lambda* at the installation of *Alpha-Omicron* at Ohio University in December. They report a most enjoyable trip and those of us who have heard them relate their experiences are envious in that we were unable to make the trip with them.

We have fourteen active members in college this semester. Our business meetings are held alternate Monday evenings in Room 1020, Chamber of Commerce building, at 9:30 o'clock, the next meeting being scheduled for February 15. The registration at Pittsburgh is exceedingly satisfactory this year, about one thousand students registering in the day division and over two thousand in the evening division.

Lambda wishes to take this opportunity to congratulate our two chapters, and also to congratulate the national officers for the efficient manner in which they are administering our affairs.

EDWARD A. HOPF, Scribe.

Mu Initiating Eight

The activities at *Mu* have been slowed down for the necessary evils of exams and now that the hours of nerve exertion is passed a decided increase in the attitude of being able to enjoy things to their fullest extent is evident.

The basketball team is getting in full swing and the practice games have brought out new ability that will make *Mu* Chapter a strong contender for first place in the interfraternity league. The members of last year's squad that are "up and doing" this year are Captain Garry—Stretch Russell center and incidentally Stretch has lived up to his nickname by getting the tap on every other would-be center he has come in contact with. Chas. Garibaldi, Joe Bergere and Pudge Gilbert will all be out playing with vim and what-not this year. Some of the pledges have in the course of their short lives run across a basketball somewhere and show the truth in the old proverb that practice makes perfect. The old confident spirit has been instilled in the team and

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now the illustrious manager, Bill Dower, is booking games without caution. The chapters in the vicinity of Washington may take this as a challenge and come what will we have new suits and we promise to wear them.

Head Master Coughlin has been on the disabled list for some time at the Garfield Hospital (noted for beautiful nurses) but is now rapidly on the gain due, no doubt, to the excellent and special care that he is receiving. A mere matter of appendicitis means nothing to Harry and he is soon to be back and take the reins of government over and we will be mighty glad to have him back. A house without a Head Master is about the same as a home without a Mother. We are all waiting expectantly for Harry to return because he will no doubt have plenty of nurses lined up for all the sick brothers.

The time does approach and the dear goats do but tremble with fear as this is the ferocious week and the week that things just will happen. Saturday, February 13, is the big day and if the new brothers are able to sit down the next day they will be given a banquet at the Russian Restaurant known as Sonia, which is known far and wide as being a most appropriate place to "throw" a banquet. The pledges that are to approach brotherhood and lucky to be brothers answer to the following names:

Clarence E. Birgfeld, *Washington, D. C.*
 Frank Corrigan, *Providence, R. I.*
 Dr. Samuel H. Cross, *Washington, D. C.*
 William A. Dowding, *Chicago, Ill.*
 Anthony J. Garcia, *Havana, Cuba.*
 James J. McMahon, *Tuxedo Park, N. Y.*
 Andrei Popovici, *Sibiu, Rumania.*
 Alfred G. Slade, *Waltham, Mass.*

Pledge Cross is instructor in "Europe as an Export Field," and the "European Seminar," at the Georgetown University School of Foreign Service, and is chief of the European Division, Bureau of Foreign and Domestic, and former commercial attache at Brussels and The Hague and is an all-around good scout.

Neophyte Popovici is the attache of the Rumanian Legation in Washington and hereafter will add his peculiar literary style to the pages of the *Mew* through the training he received as chief editor of a Rumanian daily in Chicago. Although he will attempt to jest with the brothers individu-

ally, and tell them allegedly humorous stories, he is a nice, quiet, well-behaved goat, ordinarily. After going over the burning sands bigger things are expected of him.

Goat Dowding, one of the mainstays of the Georgetown track team, holds the world's indoor intercollegiate broad jump record; is a nine-and-four-fifths-second man over the one hundred yard course; was a member of the 1924 Olympic team; and also holds the world's indoor and outdoor non-stop talking record. Outside of these Bill has the makings of a real fraternity man.

Goat Corrigan prepared at St. John's, Danvers, Massachusetts, and while there brought upon himself renown by leading the St. John's eleven against that other famous institution of learning in Danvers, to which he later transferred. After his release he came South, and now Georgetown has the opportunity of seeing what the well-dressed man should wear. Frank was on the ineligible squad at the hilltop this year, but with the aid of a weekly Boncilla, hopes to be in condition for a big season next fall.

Goat Birgfeld is the original piano-teaser—he hits the piano with everything but the stool. He belongs in Washington, but even so we will not hold this against him but rather hope he will live it down. His ability with the Spanish language is remarkable but in comparison of these two abilities of his the piano wins by a small margin.

Goat Garcia is noted for his small and graceful figure, in fact, it is so good that when guarding the fraternity house last Sunday he was very nearly picked up, and this, as we all know, is not done in Deltasig circles. Probably after Saturday he will be much wiser.

Goat McMahon is the goat that expects to be a huge success and we are cheering for him. That is, we are hollering for him. He is very elusive, due, no doubt, to his trickiness on the basketball floor. He is expected to be instrumental in the winning of many basketball victories. If you don't believe this, address your inquiries to Jimmie McMahon.

The last goat that must be panned is one named the Tropical Tramp, or Alfred G.

Slade. He has spent four years in the tropics and what he doesn't know about them is not much. He can tell you the number of natives it takes to chop a banana tree down in a required time and all those vital statistics. Any brother that is around the Nation's Capitol on February 13 made it a point to see these new awkward members.

We are giving a big diplomatic reception February and whether you are a diplomat or not if you can make it be sure and be here and a good time is guaranteed, even though there will be a number of diplomats.

The fraternity house at 1300 New Hampshire Avenue is always open and the proverbial hospitality will give us a chance and drop in.

JAMES P. GARRY, Scribe.

Xi Plans Formal Initiation

The second semester prospects of Xi are very bright. We have 22 active members and 10 pledges. The officers of the fraternity are practically the same as last semester with the exception of the Historian, who is A. R. Damm.

Xi Chapter holds regular business meetings every Monday evening immediately following the evening meal.

Xi is well represented in campus activities: Brother Spencer is treasurer of the Senior Lit class, Brother Taylor is treasurer of the Junior Lit class, Brothers Montgomery and Curl are members of the Varsity Glee Club, Brothers Spencer and Freeborn are chairmen of Union committees, Pledge Rickman is secretary of the Junior Business Administration class, Brother Montgomery is treasurer of the Cercle Français.

Our scholarship has advanced during the past semester. The boys have shown a remarkable aptitude for "dragging" in the high grades, and according to all indications we should have a very high standing amongst the fraternities on this campus.

We have once again settled down to our routine college life and everything is quiet after the exciting week-end which we have

just passed through. The hope of the Junior Class is a memory now.

The hop, the biggest social event of the year, was a great success. The decorations were of a futuristic design, which gave Barbour and Waterman gymnasiums a very pleasing effect. There was plenty of floor space to dance on to the music of three of the most prominent and applauded dance orchestras of the country. The dancing started at nine-thirty on the evening of Friday, February 12, and ended at three Saturday morning.

The Juniors attended in force and took along some Seniors and Sophomores, just to show them what the class of 1927 could do. After the hop the boys "threw" a breakfast at the chapter house. The light was supplied by yellow candles which harmonized with the decorations of yellow spring flowers. At the breakfast the girls were given favors which were a set of candlesticks and a clock with the crest of the fraternity mounted on them.

Saturday afternoon a treasure hunt was planned for those who wished to participate. If the treasure hunt did not appeal to the fancy of the merry-makers, they did what they wanted to. Some attended the special performance of the Michigan Union opera "Tambourine;" some played bridge.

Saturday evening a formal dinner-dance was held at the house and everybody had a joyous time until twelve o'clock, when university rules compelled us to desist from our pursuit of pleasure. The dinner-dance was a very successful climax to a week-end of fun and enjoyment which was very aptly chaperoned by Mr. and Mrs. H. Hoffman and Mrs. Merkel.

Now that the J-Hop is over the members have turned their attention to the approaching initiation of eight men: Lyle Eiserman, *Detroit*; Paul Heering, *Grand Rapids*; Burl Wiles, *Grand Rapids*; Charles Baker, *Battle Creek*; Frank Trigg, *Niagara Falls*; Corwin Briscoe, *Saline, Kan.*; Paul Rickman, *Kalamazoo*; Clinto Purdy, *Ironwood*. The initiation is to be formal, and will be held on the twentieth of February, following a week of probation during which the mettle of the men shall be tried and tested. Following the initiation a formal banquet

will be held at which the new members will be welcomed by Brother Taylor. The answer from the new men will be given by Brother Rickman, who was president of the new men during their pledge days. The Head Master will also make a few remarks. After the banquet everybody will enjoy themselves at a formal dance which will be a fitting end to the events of the week. After the initiation the new men will get busy and hunt up some new pledges to take their places, for we will be left with but two freshman pledges whom we recently acquired: Henry Palmer of *Muskegon*, and Ralph Axtell of *Jackson*.

The social season of this chapter will wind up in April, in which month we will give a spring formal dance. The details for this party have not been worked out yet, but success is assured it because it will be planned by Brother Merkel, who always makes a success of a party.

NORMAN E. TAYLOR, Treasurer.

Pi Holding Exams

Rush of exams means this report is going to be rather short and to the point. With an active chapter of seventeen, we added to our ranks the week of February 1 with another initiation of some ten members. This will provide us with a most satisfactory membership to carry on our work during the second semester. The usual run of meetings, smokers, luncheons and parties will be held and we will report this more fully in the next issue.

FRANK P. WELLS, Head Master.

Nu Initiates Seventeen

The Nu brothers turned out in full force to attend the installation of *Alpha Omicron* at Ohio University, Athens, Ohio. Several car loads motored down to Athens and surely enjoyed the ceremonies. Our first initiation of the year, held December 12, cleaned up our pledge roll of seventeen, as reported in the *Recent Initiation* department of this

issue. Our new brothers are busily engaged in furthering the interests of the fraternity on the Ohio State campus.

Our new house is considerably an improvement over the house we occupied the past few years. Situated as we are, right at the front door to the campus, and a very short walk from the Commerce building, the house serves as convenient headquarters for all our members. Neither are we far from the Columbus business district. The High Street street-car brings you within a few steps of our door, and we hope the visiting brothers will surely visit us when in our city.

BENNETT J. HEISER, Scribe.

Sigma Initiates Seven

The most important event since the last issue of THE DELTASIG was our initiation held on December 12, when seven pledges were made brothers. Their names and home addresses are contained in the *Recent Initiations* department of this issue. This brought our total active membership up to twenty-five, which will be further augmented the latter part of February, when other pledges now qualified as a result of the first semester exams, will be initiated.

Politically and socially we are holding our own, and expect to do so during the coming semester. We are glad to learn of the granting of a chapter to the University of Colorado and wish our new brothers in this university the best of success.

G. EDWIN NIELSEN, Scribe.

Tau Brothers Play Hockey

The wild Canadians of the far north send their fraternal greetings to their many brothers! But don't let me scare any of those who may be planning on coming to Montreal for the winter sports, for although we have all the advantage of winter weather it never gets as cold as one would expect after reading about the Canadian weather in the American magazines. And furthermore, we have

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means of keeping warm—yea, in many ways.

The only major interruption in the usual run of college work this winter has been the Christmas exams, and although this may startle some of the *Tau* old grads, we came through with high honors, having among our members the four highest students in the class.

Our hockey team has been maintaining our prestige in the interfraternity league, and we confidentially expect to make the finals at least, even though our star goaler, Maughan, and one of our defense men, Stockwell, are confined to the hospital with scarlet fever.

Ed Sims will not be back the second semester, but will return in the fall, while "Hal" White has accepted an offer to play with "Sleepy" Hall's dance orchestra during the winter season at Palm Beach, so he has departed for sunny Florida.

We have initiated five members this year and have three pledges awaiting initiation. Our chapter dances are held regularly and have proven very successful to date. Our next dance is scheduled for February 26.

Two of our alumni recently passed their "Chartered Accountant" exams, Les Buzzell and "Clayt" Elderkin.

A. R. WRIGHT, Correspondent.

Upsilon as Active as Ever

Enthusiasm is at a high pitch at *Upsilon* and hope to keep it that way all year.

On December 18 we initiated the following pledges, thereby bringing the active membership up to 42:

George Reid, *Chicago, Ill.*
 Cornelius Kemp, *Elmwood, Ill.*
 "Doc" Maupin, *Marine, Ill.*
 William Morrison, *Lovington, Ill.*
 David Dawson, *Jacksonville, Ill.*
 J. M. Keyser, *Mt. Carmel, Ill.*
 Frank Taylor, *Mattoon, Ill.*
 L. G. Brookman, *Cedar Rapids, Iowa*

We have nine pledges wearing the triangle, and these will undoubtedly be initiated in the spring. Of the new brothers, Dawson is president of the Senior Class and also president of the Illini Chamber of Commerce.

We had many of the faculty brothers and their wives as our guests at dinner re-

cently and enjoyed the event very, very much.

The College of Commerce is increasing in size, now having about 2300 full-time students. This means our chapter increases in size and our present house is hardly adequate for our needs. We are doing everything within our power to have a bigger and better house for the coming fall semester, and hope our ambitions are fulfilled. A loyal group of alumni are assisting us in this project, and we expect to incorporate soon as the "Upsilon Chapter of Delta Sigma Pi Building Corporation."

Socially, things are humming. A dance is held occasionally and Bill Bruce promises us another *red hot* orchestra next month. Twenty-two men are living in our house, the capacity. Our business meetings are held every Monday evening, immediately following dinner, at about 6 o'clock.

The College of Commerce has moved into a new building, of brick construction, built in the *Georgian* style, which has been adopted as the official University architecture. This building contains 31 recitation rooms and 56 offices. A staff of 75 comprise the faculty and our graduate school has a registration of 109. So you see the College of Commerce at Illinois is not a mere infant, but ranks with the biggest and best in the country.

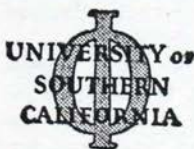
We invite all Deltasigs to visit us when in or near Champaign or Urbana. We do our level best to make you feel at home.

ROBERT E. BRUCE, Scribe.

Phi Holds Initiation on Catalina Island

Instituting a decidedly unique manner of combining pleasure with business, *Phi* held its January initiation ceremonies at Catalina Island, a world-famous resort about twenty miles from the mainland. The private yacht

"Wilberta" was chartered for the occasion, and according to those who made the trip, this was by far the most enjoyable and lively week-end party that *Phi* has ever held. Even the neophytes managed to get some fun out of it, although they provided more than they derived. Breakfast in bed



on Sunday morning, with ham and eggs furnished by the neophytes, followed by a dip in the crystal-clear Catalina water gave the brothers a morning of unusual recreation.

The bunch left the California Yacht Club late Saturday afternoon, and returned from the island at a late hour on Sunday. On the way back, the brothers were treated to a cruise among the ships of the Pacific Fleet, which were then at anchor in the Outer Harbor at San Pedro. Our new brothers are Cecil W. Graves, Don Edwin, and W. Clarke Osborne.

During the first semester of this school year, *Phi* has initiated eight members, and at the present time has three pledges. Plans are now being completed which will call for an extensive rushing campaign to secure the pledging of the most active and prominent men in the Southern California College of Commerce, and at the same time to firmly establish the local chapter of Delta Sigma Pi as one of the leading professional fraternities in the university.

We at *Phi* are now making plans for greater social activity with the beginning of the new semester. William Jackson has recently send out invitations to all members of the chapter to attend a Deltasig hop to be given by him at his home in the Wilshire District on the night of February 6. Tentative plans for a number of fraternity and rushing smokers are now under consideration.

The *Phi News*, official publication of the chapter, under the direction of William Jackson and Ted Bodley, has materially increased in pep, quantity, and quality this year. *Phi* wishes to thank those chapters which have sent us copies of their chapter papers. They have been of great interest and value to the local brothers.

Considerable interest has been aroused concerning the sentiment favoring the establishment of an alumni club here in Los Angeles. There is a great quantity of material available for membership in such an organization, and indications all point to the successful establishment of such a club.

Maury Latker, Charles E. Berry, and W. Clarke Osborne have recently become members of Beta Gamma Sigma, and Bruce Browne and Don Edwin were initiated into

Beta Alpha Psi, national accounting fraternity, early in January.

The election of officers was held just before the final examinations, when the following brothers were elected:

Head Master—Paul K. Webster
Senior Warden—Frank Adams
Junior Warden—Bruce Browne
Scribe—William Bodley
Treasurer—Edward Nelson
Historian—Cecil W. Graves

Phi wishes to extend congratulations and best wishes to our newest chapters, *Alpha-Omicron* and *Alpha-Pi*, and to wish all the brothers of Delta Sigma Pi the best of success during the new semester.

DON EDWIN, Correspondent.

Chi Occupies New House

This is Station C-H-I broadcasting from its chapter house in Baltimore, Md.

Our new house is located at 923 St. Paul Street. The Kings of Ancient Rome, the Emperors of medieval Europe and the Sheiks of Turkestan with their most spacious castles, the romantic atmosphere of these has nothing on our new home. Rising from the huts of the deserts to a most celestial place that would make the Prince of Wales dance for joy, we wish to welcome you to our home located on St. Paul Street in one of the most restricted sections of "Old Baltimore." It consists of three floors and we are able to accommodate about sixteen men, and at this time ten are living in the house. Through the efforts of Brother Head Master Winroth in selecting such a wonderful place and arranging the house in the most ideal fashion, we give all credit to in having such a palatial residence.

The first initiation of *Chi* was held on Saturday, December 19, at the fraternity house. Three able "goats" who had successfully withstood the test of the past week were rendered for initiation. They surely experienced many thrills and learned many lessons in crossing the "burning sands." We are surely glad to welcome our new brothers, Gorsuch, Parks and Rowe. A banquet followed at the New Howard Hotel at 8 o'clock. Brother Baker acted as toast-



Psi. Brothers Trayser and Knott play an master and the main speeches of the evening were delivered by our Head Master, Brother Winroth, and Brother Gray, a member of the national board of directors.

One of the outstanding events of the season was *Chi*'s house party on New Year's Eve. It was surely a very fitting social function to close out the old year, and greet the year 1926. The first floor of the house had been cleared and tables, each seating four people, were placed about the rooms. They were uniquely draped with fancy cloths and each was fitted with a lighted candle in the center. Some excellent favors and novelty hats were supplied for each guest. A crowd of brothers and their friends began to gather at 10 o'clock, and at 11 o'clock were seated at the tables and a delightful meal was served. Following this the first floor was cleared and the dance began. The year 1925 was slowly waning and at the stroke of 12, the year 1926 was issued in by sounding of horns and hand-shaking amongst the guests present. The dance was attended by most of the "old timers," charter members of *Chi* Chapter. The activities continued until the early hours of the morning and will not be forgotten for a long time.

Our next initiation will be held in February of this year, and no doubt our roster will be increased by perhaps eight or ten new Deltasigs.

We have at last made a great step forward by establishing the *Chi* Housing Corporation. It is incorporated under the laws of the State of Maryland, and is chartered to hold property for *Chi* Chapter. A meeting of the High Tribunal was held and the following men elected as officers of the corporation:

G. E. Winroth—President
 J. L. McKewen, First Vice-President
 R. E. Robinson—Second Vice-President
 L. Cherrix, Third Vice-President
 J. E. Armstrong, Treasurer
 L. Barbon, Secretary

One of the first actions of the new corporation was to investigate financing plans for the purchase of a home. Various plans were considered and a plan based on promissory notes signed by each graduate was adopted. The Board of Directors is now considering

various locations in Baltimore City for the new home. Our present location is excellent from every point of view and when the home is finally decided upon it may receive the winning votes.

As the Freshman Class is unusually large we have the opportunity of selecting a very high calibre group of men as possible members of *Chi*. We continue to pledge men as the opportunity arises, always keeping in mind as first consideration the quality of our selection. Before the end of the school year we will hold another initiation and add to our fold some more of the best men of the University of Maryland.

We cordially invite all brothers of Delta Sigma Pi, who pass through Maryland to stop with us at the chapter house. As everyone knows our "dear state" is noted for its hospitality, and we are sure that the boys at the house will endeavor to uphold this tradition.

We wish to announce at this time that this is Station C-H-I signing off until the next issue of THE DELTASIG.

JOHN L. MCKEWEN,
 J. ELWOOD ARMSTRONG,
 Correspondents.

Psi Enjoying Good Year

Examinations are demanding a great deal of the attention of the brothers of *Psi* just now. When the smoke of the battle has cleared, we expect to see records showing that the boys have acquitted themselves admirably.

Since the last issue of THE DELTASIG, seven neophytes have been initiated into the brotherhood of Delta Sigma Pi. On November 7 the following became full-fledged brothers: Charles Trayser, *Milwaukee, Wis.*; Arthur Schaars, *Merrill, Wis.*; Donald Knott, *Antigo, Wis.*; Richard Fischer, *Milwaukee, Wis.*; Earl Heyden, *Chicago, Ill.*; Erwin Senneff, *Janesville, Wis.*; Albert Bell, *Janesville, Wis.*, and Walter Sauber, *West Chicago, Ill.* Already the boys have entered into the spirit of Deltasig, and are assuming their part in the organization of



important part in making the *Psi News* the success that it is. Brother Sauber is caring for the interests of *Psi* in interfraternity basketball, and so with all the rest—they have become a vital part of the organization.

Psi also boasts of a very fine list of prospective Deltasigs. Eleven promising men are now wearing the pledge button. The next initiation will come in March, when most of these pledges will undoubtedly become brothers. *Psi* is pursuing an intensive rushing policy, with the idea of insuring a full quota of men enrolled in its chapter at all times in the future. From present indications, thirty-five men will be in the house during the second semester.

The past semester has seen the return of Brother Rogers to Madison as none other than assistant manager and treasurer of the "Orph." Brother Rogers has been connected with the Orpheum Circuit but a short time, and his present position speaks well for "Johnny." Brother Hefty also is under the roof of *Psi* again, but in the role of a real estate man instead of a "lofty senior."

It is with a great deal of pride that brothers of *Psi* announce the election of Brother Baker to *Beta Gamma Sigma*. Brother Baker, as president of the Commerce Club, has ushered it through one of its most successful years. The Commerce smoker, early in the fall, was a big success. Ten Deltasigs were initiated into the Commerce Club at the banquet, November 17, to aid Brother Baker. At the annual election on January 13, 1926, Brother Giessel was elected to succeed Brother Baker, and we look forward to a continuation of the success of the Commerce Club under Brother Giessel's able direction.

Brother Giessel, in addition to his duties as president of the Commerce Club, occupies the position of accountant for the university daily, *The Daily Cardinal*. The paper, by the way, is enjoying a very prosperous year. Brother Schultz is also connected with the *Cardinal*, and is doing his part in making it a success.

On the University Student Court, Deltasig is represented by Brothers Schuck and Giessel, who mete out judgment under our

plan of student government. In the Student Senate none other than Brother Kerth carries the laurels of Deltasig. "Senator" Kerth's senatorial qualifications have quickly manifested themselves in proceedings of this body.

On the *Commerce Magazine*, the official organ of the Commerce School, we find the following brothers: Arthur Gaik, associate editor; Elmer Giessel, assistant business manager; Daniel Kerth, circulation manager; Albert Kachel, collection manager. The following brothers serve the above in assistant capacities: Frederick King, Arthur Schaars, Donald Knott, and Charles Trayser, while Brother Moeller is an assistant on the advertising staff. The success of the "Mag" this year has been very gratifying.

The University Glee Club's roster contains the names of Brothers Schuck and Fisher upon it. Brother Schuck is a songster of past record, and Brother Fischer, though serving his first year in the club, "sings a mean bass." Just now these boys are practicing five days a week in anticipation of the big annual concert tour, and also for the Big Ten contest—for Wisconsin is out to win that contest again!

The social activities for 1926 will be opened at *Psi* with a dinner-dance, February 6, as the fitting conclusion to what promises to be the best prom Wisconsin has ever had. Informal house parties have been planned for March and April, while the spring formal party will take place in May.

At the election of officers at the regular Monday night meeting just before Christmas vacation, the following men were selected to lead *Psi* for the next semester: Harry Schuck, *Head Master*; Doyle Baker, *Chancellor*; Paul Schultz, *Senior Warden*; E. C. Giessel, *Treasurer*; Albert Kachel, *Scribe*.

Reports are out of the proposed planning of the new university field house to be located at Breese Terrace and University Avenue. This is but one block from the *Psi* chapter house. This announcement seems to corroborate the prediction of the founders of our chapter house, that future expansion

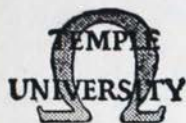
of the university would be in the vicinity of the *Psi* property.

Brothers of *Psi* have had the pleasure of entertaining the following brothers in their short visits to Madison: Brother Baddley and Brother Muench, *Beta*, and Brother Broderick, *Delta*. Remember, *Deltasigs*, if you are in Madison or vicinity, the boys of *Psi* are always on hand, the cozy davenport and fireplace invite you, while our victrola plays only the latest records. Drop in.

WALTER W. SAUBER, Correspondent.

Omega Celebrating Third Anniversary

Three years ago on February 17, *Omega* was installed at Temple University. The



charter members were a bunch of go-getters and over night *Omega* of Delta Sigma Pi was the leading fraternity on

the campus. The new men have been doing their best to uphold the standards set up by the charter men. To celebrate, the entertainment committee is planning a house party and dance for Friday, February 19. Brothers from other chapters who have attended any of these parties know they have had a real live time. This will be no exception.

The last initiation held December 12 was a big success. It was followed by a formal dinner-dance at the Whitemarsh Valley Country Club. The new men who crossed the burning sands have all proved to be real *Deltasigs*. They are: E. Jenner Day, Randolph Davis, Robert Kohr, Jack Caville, Arthur Audet, Henry F. Gelhaus, Theodore H. Lind, Allen S. Kindt, and Professor Curry, C. P. A., of the faculty.

Cecil L. Miller was elected manager of the 1926 Varsity football team, after a successful season.

Our basketball team, managed by Ray Dillman, is going to make a strong bid for the pennant in the interfraternity league.

The officers for 1926 follow:

Head Master—Roderick H. Light
 Scribe—E. Jenner Day
 Treasurer—Albert H. Miller
 Corresponding Sec'y—Charles Peter Bowman
 Senior Warden—Walter Gackenback
 Junior Warden—Thomas Callahan
 Senior Guide—Nelson W. Jones
 Junior Guide—Robert Kohr
 Editor of *Omegazine*—Harry L. Hartman
 Historian—Sterling K. Atkinson
 K. of P. R.—E. Jenner Day

Thursday, January 21, we looked over some good prospects and had two good speakers at the last smoker for the first semester.

The brothers had little trouble with school work last term except those unfortunate enough to have taken work in the merchandising department. However, the casualties were fewer than had been expected.

February 8, 11, and 15, we are holding three smokers, the first for prospective pledges, the second, a joint smoker with another fraternity, and the third, a smoker for representatives of all the fraternities at Temple.

We will soon have the services of goats to run our errands as pledging will soon take place. The next initiation will be held in the spring, when we hope to initiate some good men who have been under observation.

PAUL O. ESHLEMAN, Correspondent.

Alpha-Beta Elects New Officers

Under the direction of our new Head Master, Wayne Sharp, *Alpha-Beta* is getting away to a flying



start this semester. A rushing smoker was held February 8 at the

Acacia house and the trinal red and gold triangle is appearing on the campus in increasing numbers as a result. We expect to hold our second semester initiation about May 15, thereby giving us plenty of time to put our pledges through the necessary probationary period.

Our new officers, recently elected, are:

Head Master—Wayne Sharp
 Senior Warden—William Pemberton
 Junior Warden—Walter Thielecke
 Scribe—R. W. Mudgett
 Treasurer—Walter Olson
 Master of Ceremonies—W. O. Douglass
 Master of Festivities—Oscar Rector
 Historian—Lloyd G. Wilson

Our business meetings are held every Tuesday evening. We have no chapter house, although our hopes are still alive in this connection. Dinners and smokers are held frequently and we invite members of the faculty and business men of the city to address us at these events. Our members are likewise prominent in the activities of the Commerce Club. Scholastically speaking we are holding our own, and we have visions

of the *Delta Sigma Pi Scholarship Key* being won this year by either Brothers Olson, Carpenter, Sharp or Thomas.

LLOYD G. WILSON, Historian.

Alpha-Delta Has Thirty-Six Actives

With thirty-six active members and two faculty members, *Alpha Delta* should have



no trouble in having an extremely active second semester. We have no pledges at the present time,

our recent initiation depleting our imposing list of pledges, but shortly after the opening of the second semester we will have several of the red triangles in proper use. Our second semester initiation will be held sometime in the spring.

An informal dancing party was held January 21 at the Ellen Smith Hall, which proved quite popular.

Dr. Grether, a member of our *Rho* Chapter at California, is on the faculty at Nebraska and we enjoy his association very much.

Our business meetings are held twice monthly, one in the form of a dinner at the Grand Hotel; the other strictly a business meeting in Social Science Hall 303 at the University.

Wilbur Peterson, a charter member of *Alpha-Delta*, is the editor and business manager of the University of Nebraska *Alumni Journal*, which has become recognized as one of the leading alumni journals of the country. Brother Peterson turns out a most interesting book each month, and the increase in number of subscribers testifies as to its popularity.

OTTO SKOLD, News Editor.

Alpha-Gamma Holding Professional Meetings

In keeping with its past record, *Alpha-Gamma* Chapter has arranged a series of winter talks at regular intervals on the subjects that have a real significance to students of commerce and finance. The speakers chosen consist of prominent



members of our own faculty in the School of Liberal Arts, and also well-known executives of large nationally known corporations.

Our purpose for arranging a program such as this is several-fold. Primarily it is to stimulate interest in all classes of commerce and finance students along the lines of business for which they are preparing themselves. It also gives us an excellent opportunity to look over promising men in the junior class relative to making them brothers in Delta Sigma Pi. In this way we hope to select men whom we feel are worthy of becoming members.

Another equally important purpose of our business talks is to become better known on the campus; to keep the name and aims of Delta Sigma Pi before the eyes of the whole college. The better known we become, the stronger our chapter will be, and the better able it will be to uphold the ideals of the national fraternity.

All *Alpha-Gamma* men are active in some form of campus activity and are continually working to better themselves, the chapter, and the whole fraternity.

H. S. ROBERTS, Correspondent.

Alpha-Epsilon Enjoys New Chapter House

Alpha-Epsilon has at present a total of thirty-one actives and five pledges. We are



fortunate in that we shall lose only two men by graduation at the end of this quarter.

However, we expect to initiate ten neophytes about the middle of April. Thus, allowing for losses by graduation at the end of the school year, we shall have about twenty men back to start 1926-7.

Our officers at present are:

Head Master—Erling Larsen
Senior Warden—Clifford Traff
Junior Warden—Harold Murphy
Master of Ceremonies—Waldo Hardell
Master of Festivities—Clarke Johnston
Scribe—Kenneth Lagerquist
Treasurer—Claude Cook
Historian—Paul Johnson
Marshall—Jalmer Fauchaud
Keeper of the Parchment Roll—Frank Reese

Aside from activities within the fraternity itself, the brothers have been leading the field in the School of Business. Last spring we swept the elections to fill Com-

merce Club positions with Deltasigs, promising at the time that it would be a real, live organization. The promise has been and is being fulfilled. Through the efforts of Brother Murphy it has been raised in membership to the highest level it has yet attained. Brother Hardell, as president, has arranged interesting weekly tours and frequent smokers at which the most prominent business men of the Twin Cities have spoken. All of these affairs have shown a phenomenal increase in attendance over previous years.

"At home" we have kept up the same go-getting spirit—results: several dances, one of them in conjunction with the alumni club, three monthly dinners at which prominent guests spoke—and when they had finished speaking, visited; and numerous rushing smokers. The last, and best of these smokers is worthy of mention here because of its novel features and real value. To begin with, we "roped off" only a small part of our available space to be used during the evening. This crowded everyone, rushees and actives, into close contact, making it impossible for anyone to get off in a corner by himself and not become acquainted. Cards were absolutely taboo. It was up to everyone to entertain and be entertained by the only available methods: conversing, singing, story-telling—and drinking. When stories weren't going the rounds, piano, victrola, and "uke" music mingled with the vocal outrages of some of the actives who had been previously flattered into making rash promises. Cider and the time-honored "free lunch" pretzels were dispensed at all hours and to all comers, from an improvised bar. The "bar-keep" kept tab on all "soaks," with the result that a rushee took honors and a prize for cider-drinking, while an active survived his accomplishments to be crowned champion pretzel-bender. The results achieved surpass any yielded by the other methods of rushing which we have tried.

Our future plans center about a Valentine's Day dance, which promises to be the best that we have yet staged.

ROBERT F. BERKNER, News Editor.

Alpha-Zeta Elects Officers

At our January meeting, *Alpha-Zeta* elected officers for the coming year. William Scruggs was elected *Head Master*; R. E. Lavin, *Senior Warden*; Philip Jones, *Treasurer*; Harry Watson, *Historian*, and William Magee, *Scribe*. We have a goodly number of pledges which we hope to convert into brothers the second week in February.

Our members are all active in campus activity of one sort or another, and we encourage such work, for it is excellent experience for use in later years.

We look forward to the visit of Secretary H. G. Wright the fore part of March.

WM. A. MAGEE, Scribe.

Alpha-Eta Initiates Thirteen

Greetings from *Alpha-Eta*, Fellow Perusers of THE DELTASIG! In compliance



with the urgent appeal from the *Editor* to get away from the stereotyped style of chapter letter, we will proceed to tell you all about our brothers, newly initiated and of ancient vintage, their ancestors, wives, sweeties, size of underwear worn and other intimate details so vital to the life of the Ladies' Aid Society and Sewing Circle.

During the first semester we had fifteen active members. Our meetings are held every other week, a business meeting the first week of each month and a dinner the third week, on Thursday evenings. At the dinners it has been our policy to have a short forum to give everyone a chance to express their views on different topics and also to have a short talk on some current subject of economic interest.

We have no house, but a committee is investigating the situation and we hope before another year has passed to be able to announce something definite in this connection.

Our Head Master of last year, Clayton Craig, winner of the *Delta Sigma Pi Scholarship Key*, has recently been selected as

the Rhodes Scholar from South Dakota and will leave for Oxford, England, the coming fall, for three years of study.

Our first initiation of the present college year was celebrated on January 24, with a class of thirteen, and 'twas some class! Their talents are manifold, indeed. Redfield, for instance, is one of the stellar athletes of the U. S. D. His ability to drop the ball in the basket is equalled only by his charming personality when busily engaged in charming the fair young sex.

Matteson, on the other hand, has more evilly directed accomplishments. His native haunts are in a territory on one side of the historic famous South Dakota badlands, where cattle rustlers and Indians amuse themselves playing with pet rattlesnakes. He has been doing his best to outlive his early environment in the days of his tender youth. After a year or two of arduous toil at the U. S. D. he abandoned the struggle and at present is managing the University Coöperative store and once more happily robbing his general public as of yore.

At the banquet held in connection with our recent initiation several short but brilliant speeches were given in the following order:

Toastmaster—Jack Tinan, <i>Head Master</i>	
Welcome	Lloyd Uecker
Response	Leigh Early
The Dollar-Chasers Union	Professor Wagner
The Tailtwister	Dean E. S. Sparks
The Place of the Hereford in a School of Commerce	Walter C. Sehm

Walter C. Sehm, *Alpha-Epsilon*, was with us in behalf of the Central Office and officially inspected the chapter at this time. Election of officers was held, resulting in Hart being elected as *Head Master*, Koenig as *Senior Warden*, Freiberg as *Junior Warden*, Gillette as *Scribe*, yours truly as *Treasurer*, and Jack Tinan as *Historian*. Some radical brother thought that the new brothers should be represented on the executive committee, and Clarence Zoost was elected *Keeper of the Parchment Roll* on the fourth ballot. How this happened, is hard to explain, but it did.

After the officers were installed, the meeting adjourned and there was a general feeling among the brothers that a most successful day had been completed. The treasurer was one of the most appreciative.

D. M. McGAHEY, JR., Treasurer.

Alpha-Theta Elects Officers

Alpha-Theta at the opening of the second semester is preparing for a period of increasing activity.



The newly elected officers are preparing a program of progress which, if carried out will certainly advance the interests of our chapter. The new officers are:

Head Master—E. W. Chatfield
 Senior Warden—Alvin Bottler.
 Junior Warden—H. V. Hopkins
 Treasurer—George C. Toeffler
 Scribe—Roger N. Humphries
 Historian—Lorenzo L. Atkins
 Master of Ceremonies—Carl J. Haack
 News Editor—Arthur F. Taylor

On December 10, 1925, we initiated five men. Inasmuch as a number of our brothers graduate in June, and since we have no men at present wearing the Crown and Delta, we are planning for a period of intensive rushing. Following our present plan we have a professional meeting the first Friday of each month. These meetings are really worth-while. We would like to say right here that any brother who happens to be in Cincinnati when we have one of these meetings is missing something if he does not visit us. Variety—the spice of life—is not lacking by any means. We have in this city a great number of men who have something to say and who are always glad to give us their experiences. We are really fortunate in being situated where it is possible to get these men. Up to the present we have been handicapped somewhat by not having a definite meeting place, that is, a house, or rooms of our own. But we are now beginning to lay plans for a house, or rooms at least. As to business meetings, these are held on the third Friday of each month. Here as before we feel the need of a definite meeting place, but we have hopes for the future.

One of the things which the chapter is doing at Cincinnati is backing the Commerce Club. This is the organization of all the Commerce men of the College and is a useful club. The brothers of Deltasig are the most active in the club. The president is our retiring Head Master, Bill Dunkman. This is just one of the fields of activity of our chapter and with everyone pushing and with

no one "dragging his feet" there can be no doubt that *Alpha-Theta* is due to make great progress in the coming months.

ROGER N. HUMPHRIES, Scribe.

Alpha-Iota Initiates Fifteen

Another semester is past and we are all looking forward to a good time and wider influence of the chapter on the campus at Drake. On February 13 we initiated a group of fifteen men and with this added number we now have twenty-six Delta Sigma Pi men in school this semester. Those who were initiated and to whom the innermost secrets of the Fraternity were revealed are: Roy Pierce, Lloyd Wheeler, Tracy Madole, Claude Dowis, Wilbur Griffith, Edwin Mendenhall, Claire Treman, Howard Walters, Irel Starry, George Huff, Homer Young, Wayne Carver, Ray Bath, Herschel Jopling and Lester Snyder. Professor Herbert W. Bohlman of the Commerce faculty was initiated at this time.

An initiation has been planned for the neophytes who make the grade the second semester, for some time in April and this initiation ceremony is to be followed by a dance. Our Chapter will be large enough by that time to ably put over a big dance. And we have plenty of fellows who can advertise it among friends enough to make it a real success.

Our social activity for the past semester has been limited to a regular monthly banquet, and a Commerce College mixer early in the fall. The purpose of the mixer was to get the fellows acquainted with each other and to make them feel at home here at Drake. Many freshmen have commented on the good time and friendships made at the mixer.

Our Head Master Hansen is also president of the newly organized Square and Compass, the Masonic fraternity here at Drake. Brothers Pierce, Carver and Jopling are also members of that organization. Brother Green is official correcter of the History and Commerce papers and Brother Bohlman reports that he does it so well that he is relieved of a lot of worry over those eight fellows.

Senior Warden Kautzky, Head Master Hansen, Junior Warden Harseher, and Treasurer Hunt are all graduating seniors this year. Even our historian, Brother Mathis, is a senior and will be graduating this June and that leaves the Scribe, Brother Beardsley, the only surviving officer. And, by the way, Brother Beardsley is very interested in getting in touch with all the Deltasigs in Des Moines so that we can get an alumni club going here. If you know of a brother here let the Central Office or myself know about him.

Alpha-Iota feels handicapped inasmuch as we have no house this year. We have a fund which we hope will reach around \$350 by September and with that as a part of "nest egg," it is our hope that a house may be secured and then we will have a place to invite all our brother Deltasigs from the other chapters when they are in Des Moines.

L. R. BEARDSLEY, Scribe.

Alpha-Kappa Elects New Officers

Our first regular meeting of the second semester was held February 6 and at that

meeting we had on our rolls fifteen active members, about nine alumni members and eight pledges. We are planning an initiation for March 6 and expect to initiate ten new men at that time. If possible we will hold another initiation some time in April. That will be determined later.

I have noticed a very marked outburst of life in *Alpha-Kappa* affairs lately. For a time things seemed to slow up a bit, possibly due to the holidays and then the exams. Our smoker held a month ago proved an overwhelming success. We had as our guests about one hundred and fifty picked students from the School of Commerce. From this number we secured the names and addresses of about twenty men who professed an active interest in our fraternity, and who it developed were logical candidates. We entertained them at two of our regular weekly luncheons and have weeded them out for various reasons until our prospective number is now ten. We are also contemplating the

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addition of one or two faculty members to our chapter.

Some of the men not included in this ten for various reasons could not possibly join our chapter until next fall. These men we are keeping in mind for future initiations.

At the end of the first semester we were forced to change our roll of officers somewhat, due to the resignation of our Treasurer, J. Hammond Kirk. Unfortunately his work takes him out of town to such an extent that it would be impossible for him to execute the duties of his office satisfactorily. We will miss him greatly as one of our officers.

The officers of our chapter for the second semester are as follows:

Head Master—Edward Holt
 Senior Warden—Aubrey L. Paine
 Scribe—Ronald E. Daniels
 Treasurer—Frederick A. Wagner
 News Editor—Ralph H. Franclemont
 Historian—Clyde T. Cadwallader

Alpha-Kappa has enjoyed the fellowship of alumni members who are now in our vicinity. They constantly add life to our weekly luncheons by dropping in on us at unsuspected moments and then keeping us occupied for some time with their good and sad news of all that has happened since we last saw them.

Among the more frequent brothers who grace our weekly meetings are District Deputy Atkinson, *Beta*, and Norman Sehlant and Ed Schenk, *Alpha*. These brothers along with our own alumni are working hard for the organization of an alumni club here. The time is not far off when we shall have one to support our active chapter.

Plans are now being made for our second annual closed formal dinner-dance to be held on March 17, at the Buffalo Athletic Club (the memorable place in which *Alpha-Kappa* was installed). We extend to all of our brothers far and wide a very cordial and hearty invitation to join us at this time. If any of the brothers are to be in our immediate vicinity on this night we will appreciate their getting in touch with us as early as possible so that arrangements (such as lady friends if necessary) can be made in advance.

We hold our weekly dinner at Reickert's Tea Room, Delaware Avenue near Huron Street, on Saturday evenings from 6 to 8

o'clock. This is followed by a business meeting on the first and third Saturdays in each month (and special business meetings when necessary), and a stag or coed party on the second or fourth nights. This is augmented about once a month by a good speaker on some interesting topic of present-day activity.

Last week another of our brothers took the fatal "leap for life" when Clyde Thomas Cadwallader was married to the "most beautiful and sensible girl in the world." Brother Cadwallader put one over on us by not announcing the date until it was all over and we were left out in the cold.

With the disappearance of Brothers Manzel and Nelson we now have three brothers wandering through the Florida gold hunt. They have joined Brother Bell, who invaded the south last fall and as yet has not returned empty-handed on a flat car

R. E. DANIELS, Scribe.

Alpha-Mu Initiates Seventeen

With thirty-two actives on our rolls, *Alpha-Mu* has every reason to look forward to a prosperous second semester. A recent initiation added seventeen new members to our rolls, as reported under *Recent Initiations*.

Our social program calls for two big parties each semester, with a formal dance the second semester. We are cooperating with the Commerce Club in the planning of professional activity and arranging for prominent speakers to address both the members of the club and the chapter on topics of timely interest. Being a young chapter, only a few members are out in the business world and these have hardly had time to make their million as yet.

Our meetings are held on the first Monday of each month in the Seminar Room of the School of Commerce at 7:15 p. m. and have been well attended. We also hold an informal meeting and luncheon on the third Thursday of each month at 12 noon in the



Private Dining-room of the University Commons.

It might interest the members of other chapters to know that our School of Commerce was recently admitted as a member of the American Association of Collegiate Schools of Business. Also that a chapter of *Beta Gamma Sigma*, honorary commerce fraternity, will shortly be installed.

JAMES R. HAWKINSON, Head Master.

Alpha-Lambda Moves Into New Quarters

Since the last issue of *THE DELTASIG*, *Alpha-Lambda* has become firmly estab-

lished in its new chapter quarters on Franklin Street, and the brothers are making good use of same. A fall initiation has already been held, when five members were added to our rolls, as reported elsewhere in this issue. We also plan an initiation on February 27th.

All brothers are back for the new quarter except three, these having graduated and are now connected with business firms in the state. We are looking forward to a good year, and will do everything within our power to see that Delta Sigma Pi holds its own at North Carolina.

R. L. ASBURY, Scribe.

Alpha-Nu Initiates Eight

Alpha-Nu Chapter of Denver, Colorado, is developing rapidly and is making its pres-

ence felt at the Denver University School of Commerce. Since its installation on October 19, 1925, it has increased its membership to thirty-three and is planning great things for the future. *Alpha-Nu* will soon take its place among the most active chapters of Delta Sigma Pi.

The first initiation of new pledges held at the Olin Hotel on Saturday, January 30, was a great success and set a good precedent for these functions in the future. Pledges Eric Martin, Dean Redford, Fred Beyers, Andrew Shaw, Perry Church, Eu-

gene Martin, Leon Hamilton and Donald Kirk were initiated in the afternoon and treated to a banquet and dance in the evening. Brothers Coatsworth and Julian, from *Upsilon* and *Alpha-Beta*, assisted in the initiation.

Alpha-Nu now has twenty-six active members, four alumni and two members who are now out of school but will again be active next semester.

Since the initiation held on January 30, the chapter has no pledges now, but this condition will not exist for long. Several good men are about to be pledged and plans are being made to initiate them before June 1.

Eric Martin, a new active in the chapter is a star in the Denver University basketball team and is bringing a great deal of prestige to the school and to the chapter. Our faculty member, Montgomery Smith, is a C. P. A. in Colorado and has recently been appointed on the Colorado State Board of C. P. A. Examiners. Walter Thoreson, an alumnus of *Alpha-Nu*, was recently married and enters his new life with best wishes of the members.

In the short time that the chapter has existed it has not obtained the financial backing for a house, but has an apartment at 1300 Grant Street, in which some of the brothers reside and in which the meetings are held. It is hoped that all brothers in Delta Sigma Pi who are ever in Denver will pay the chapter a visit in its home.

At a regular meeting of the chapter held on February 3 at the chapter home the following officers were elected: *Head Master*, John Nock; *Scribe*, William Deshler; *Senior Warden*, Seward Lightner; *Junior Warden*, Raymond Brandt; *Senior Guide*, John Kavan; *Junior Guide*, Curtis Hicks; *Treasurer*, Herbert Hoogstrate; *Historian*-Robert Loury; *Chancellor*, Arthur Krauss.

A cordial invitation is extended to all brothers to visit the chapter's get-together luncheons held every second and fourth Wednesday at 12:15. It has not been possible yet to select a permanent place for these luncheons but the place selected can be found by inquiring at the chapter home.

Meetings are held at the chapter home at 1300 Grant Street on every other Wednes-

day at 8:30 P. M. We are always glad to welcome brothers from other chapters at these meetings.

In order to show the strength of *Alpha-Nu* it might interest our brothers to know that a week after the chapter had registered the date of its initiation and rush dance, the other professional fraternity of the school, which has been established for fifteen years, suddenly decided to have, on the same date, a stag banquet and theater party to which they invited rushees.

Denver University School of Commerce now has about 748 students enrolled in both day and evening classes. That its influence in the city is recognized by the business men is evidenced by the fact that the Denver Chamber of Commerce recently passed a resolution giving the school special mention.

Alpha-Nu hopes to be able to cooperate in every way possible with the chapters.

ROBERT C. LOURY, Historian.

Alpha-Xi Holds First Initiation

Since the installation of our chapter, last October, we have devoted the greater part

 of our time and effort toward establishing a strong position for Delta

Sigma Pi at the University of Virginia. We held several "smokers" before we began any rushing whatever in order that the students of commerce at the University of Virginia might become better acquainted with us, and we with them. The result of this more or less prolonged "once-over" was even better than our most optimistic brothers had hoped for. Nine of the best students in the School of Commerce wore the Delta and on the sixth of February were initiated into *Alpha-Xi* Chapter.

We now have twenty-eight active brothers in *Alpha-Xi* and expect to secure several pledges in the next month. Of the original chapter two are gone, Brother Wainwright and Brother A. G. Simmonds having graduated in December.

"Hank" Thomas, our *Senior Warden*, is manager of the University wrestling team

this year and is proving to be an excellent one, although he has become obsessed with the idea that the failure of the team to beat V. P. I. is a smirch upon his character.

J. W. Mathews is an instructor in Accounting this year while Knight, Eubank, Steele and Bogue are assistant instructors in economic subjects.

The committee on entertainment is planning for a series of social functions for the spring term, but their schedule has not been completed as yet. The three-term system used here puts a decided crimp in social activities and it is impossible to do anything in the way of extra-curriculum activities during the two or three weeks preceding each examination period.


Alpha-Xi holds its regular business meeting on the first and third Mondays of each month in Peabody Hall.

We expect soon to challenge Alpha Kappa Psi, our friendly rivals, to a basketball game or series of games and will try if possible to enter the lists, or rather the tank, against them in a Commerce swimming meet. Our shining aquatic light, Brother Coursen, is on the U. of Virginia swimming team and this makes his ineligible under our rules for interfraternity athletics, but we have several other brothers with considerable ability in this line.

G. LAWRENCE RIGBY, Scribe.

Alpha-Omicron Sends Five to Visit Nu

With the comforting feeling that semester exams are safely over, and with the last

 lap of the year yet to be reckoned with, *Alpha-Omicron* Chapter sends its first word of greeting to our brother Deltasigs. The semester just closed has witnessed great things for Ohio University and the School of Commerce.

Since the installation, *Alpha-Omicron* has been active planning for the future and working for the present. The smoker held for the actives and freshmen cannot be described merely as a success. The word's

not big enough. The address by one of Athens' leading bankers, who is incidentally connected with the faculty, was inspirational. Ask any of the boys how those smokes and big red apples tasted!

Head Master Tong West, at the last college convocation, received the announcement that he had been elected to Torch, the highest men's honorary organization on the campus. Tong has a string of activities a mile long, and in addition is a scholar and a good sport. He couldn't help being elected.

Richard Clark is editor of the *Athena*, our year-book, and "Mick" Donnell is assistant business manager of the same publication. John Laux is also on the staff, which makes Delta Sigma Pi well represented.

Five of our members and a rented Ford pulled into Columbus not long ago, just in time to be present at the *Nu* initiation and banquet, December 12. Brothers West, Borough, Morrow, and Warner with Brother Reyer made up the crew.

Only one of our alumni returned to school this semester. Leonard Over is back, completing his work this year.

We take the greatest pleasure in congratulating Frank Games, who recently announced his marriage to a former Miami University student.

GORDON MORROW, Correspondent.

Our Baby Chapter Off 'to Good Start

Alpha Pi Chapter has been handicapped in its activities, since its recent installation

on December 19, by two vacations and the close of the first semester. Nevertheless, we

feel that we have some items that might be of interest to other chapters. Our interest and spirit is of the best and that is really what matters most.

At present, we have twenty-nine active members, all of whom are enrolled for the

second semester. Initiation for a number of Juniors will be held at some future date in the spring.

At a meeting, held last month, a constitution committee was appointed by Head Master Eberhart which will have the local constitution ready for inspection at our next meeting.

Since our installation several much-sought-for honors have come to local Deltasigs. Brother Thompson was appointed editor-in-chief of the *Indiana Daily Student*. All the offices of the Commerce Club are held by our brothers: Bob Allen, president; Leo Shumaker, vice-president; Herbert Plowman, secretary; and Charles Benzel, treasurer. Brother Shumaker was recently appointed cadet colonel of the local R. O. T. C., a position which was held last semester by Brother Talbot. Brother Sweeten was appointed business manager of the Men's Glee Club last semester; his three-weeks booking trip to the northern part of the state was a very successful one; during his absence, he was elected treasurer of the Senior Class of the University. The new *Hoosier Journal of Business* is controlled by Deltasigs: Brother Mutz is editor-in-chief; Brothers Pile and Klein as business manager and assistant business manager, respectively. One of the biggest honors came to one of our honorary members recently: Brother Edie was appointed a member of the Indiana Development Committee, a council under the direction of the State Chamber of Commerce which has for its object the development of Indiana industries.

Due to lack of chapter rooms or house, our much-admired charter has been hung in Brother Rawles' office. We are all very proud of it.

Although our chapter is the so-called Baby of Delta Sigma Pi, we have the spirit that puts things across. More from us later.

HOMER EBERHART, Head Master.

RECENT INITIATIONS

UPSILON—October 18, 1925

- 142 SMITH, James Beattie, *Urbana, Ill.*
 143 MARLAIRE, Sylvester Jacques, *Kankakee, Ill.*
 144 DELONG, Charles Clifton, *Sadorus, Ill.*
 145 GILLESPIE, David Alexander, *Ogden, Ill.*
 146 MOORE, Isaac Cole, *Danville, Ill.*

TAU—October 28, 1925

- 54 LEBARON, Francis Gordon, *North Hatley, Quebec*
 55 GIDDINGS, Reginald Keith, *Granby, Quebec*
 56 AYERS, Harold Eugene, *Montreal, Quebec*
 57 WRIGHT, Aylesworth Rudd, *Wallaceburg, Ontario*
 58 STOCKWELL, Herman Goodhue, *Stanstead, Quebec*
 59 MACARTHUR, George Johnson, *Sault Ste. Marie, Ontario*

PHI—October 31, 1925

- 59 CAMPBELL, Harry Dean, *Los Angeles, Calif.*
 60 BERRY, Horace F., *Los Angeles, Calif.*
 61 BODLEY, William Edward, *Palo Alto, Calif.*
 62 LEONHARD, Harland Louis, *Escondido, Calif.*
 63 JACKSON, William D'A., *Los Angeles, Calif.*

ALPHA-DELTA—November 5, 1925

- 59 ENDERS, Frederick Louis, *Enderlake, Nebr.*
 60 DOUGLASS, William Dean, *Plattsmouth, Nebr.*
 61 LEU, Frank Russell, *Curtis, Nebr.*
 62 SAMUELSON, Albert Donald, *Omaha, Nebr.*
 63 ROBB, Don, *Lincoln, Nebr.*
 64 WECKBACH, Clark, *Crete, Nebr.*
 65 BRINKWORTH, G. Leslie, *Chicago, Ill.*
 66 KERN, Melvin John, *Cedar Rapids, Nebr.*
 67 VAN VALKENBURGH, Paul Clifford, *Havelock, Nebr.*
 68 ZINNECKER, Harold L., *David City, Nebr.*
 69 DOMEIER, Edwin Jesse, *Ohioa, Nebr.*
 70
 71 BREYER, Arthur William, Jr., *Norfolk, Nebr.*

PSI—November 7, 1925

- 99 FISCHER, Richard Roemheld, *Milwaukee, Wis.*
 100 KNOTT, Donald Putnam, *Antigo, Wis.*
 101 SCHAARS, Arthur H., *Merrill, Wis.*
 102 TRAYSER, Charles, *Milwaukee, Wis.*
 103 SAUBER, Walter William, *West Chicago, Ill.*
 104 SENNEFF, Erwin Phillips, *Janesville, Wis.*
 105 EARL, Frank Heyden, *Chicago, Ill.*
 106 BELL, Albert Louis, *Janesville, Wis.*

EPSILON—November 28, 1925

- 115 DEAN, Floyd B., *Waterloo, Iowa*
 116 ANDERSON, Wilbur R., *Clinton, Iowa*
 117 BICKEL, Robert Ogden, *McGregor, Iowa*
 118 CHIZEK, Cletus Frank, *Clear Lake, Iowa*
 119 MCHUGH, Howard James, *Spencer, Iowa*
 120 GILDERSLEEVE, Burton Hoyt, *Osage, Iowa*
 121 SWANEY, Lynn G., *Spirit Lake, Iowa*
 122 LAKE, Wilbur Jerome, *Gaza, Iowa*

- 123 HEINZ, Edward Harriss, Jr., *Marshalltown, Iowa*
 124 DEVINE, Frank Maurice, *Livermore, Iowa*
 125 SWENSON, William Kennett, *Ottumwa, Iowa*

ALPHA-OMICRON—December 5, 1925

- 1 WEST, William Tong, *Tonga, Ky.*
 2 GAMES, Frank Case, *Georgetown, Ohio*
 3 MERCER, John Eugene, *Mineral City, Ohio*
 4 PERKINS, Russell Le Moyne, *Plain City, Ohio*
 5 GILMORE, Edgar Paul, *Pomeroy, Ohio*
 6 GOOD, Peter Francis, *Ashtabula, Ohio*
 7 BOROUGH, Glenn Earl, *Weston, Ohio*
 8 DONNELLS, Ray Cuttle, *Chillicothe, Ohio*
 9 MORROW, Jerry Gordon, *Wellston, Ohio*
 10 COPLAND, Charles Moffatt, *Athens, Ohio*
 11 ALSPAUGH, Ralph Benjamin, *Amanad, Ohio*
 12 CHERINGTON, Homer, *Athens, Ohio*
 13 BECKERT, Ralph Ferdinand, *Piqua, Ohio*
 14 CHASE, James Allen, *Pomeroy, Ohio*
 15 CRANMER, Lewis Kasson, *Athens, Ohio*
 16 GLAZIER, Clifford Russell, *Amesville, Ohio*
 17 GRAHAM, Harold Wilson, *Athens, Ohio*
 18 HAMMOND, Walter Burton, *Wellington, Ohio*
 19 HORN, Robert Henry, *Athens, Ohio*
 20 MISHEY, Blake Leon, *Fredericktown, Ohio*
 21 PIXLER, John Forest, *Dellslow, W. Va.*
 22 POSTON, Lloyd Emerson, *Athens, Ohio*
 23 ROBINSON, Ernest Russell, *Columbus, Ohio*
 24 SHILT, Bernard Abdil, *Olean, N. Y.*
 25 SNAVELY, William Rex, *Canton, Ohio*
 26 STANEART, Glen Olin, *Athens, Ohio*
 27 OVER, Leonard George, *Seville, Ohio*
 28 ALSPAUGH, Harold Paul, *Amanda, Ohio*
 29 CLARK, Richard Adair, *Athens, Ohio*
 30 CONRAD, William E. F., Jr., *Marysville, Ohio*
 31 COSTON, William Holden, *Athens, Ohio*
 32 DUDLEY, Emmer M., *Zanesville, Ohio*
 33 DUNLAP, Lowell Langdon, *Greenfield, Ohio*
 34 HORTON, Raymond Almon, *Weston, W. Va.*
 35 KREAGER, Franklin Ashford, *Zanesville, Ohio*
 36 LAUX, John August, *Dayton, Ohio*
 37 MADER, Adelbert, *Cleveland, Ohio*
 38 MILLS, George Edwin, *Athens, Ohio*
 39 WAKELY, Theodore Jacob, *Fairport Harbor, Ohio*
 40 WARNER, Donald Beehler, *Portsmouth, Ohio*
 41 DAGGETT, Richard Van, *Athens, Ohio*

ALPHA-BETA—December 6, 1925

- 67 PEMBERTON, William Edmond, *Fulton, Mo.*
 68 WILSON, Lloyd Graves, *Vandalia, Mo.*
 69 MASON, Hubert R., Jr., *Marceline, Mo.*
 70 OVERTURE, Valle Rayburn, *Steele, Mo.*
 71 WURTH, Harry Louis, *Columbia, Mo.*
 72 DOUGLASS, William Oscar, *Shelbina, Mo.*
 73 RECTOR, Oscar, *Siler, Mo.*
 74 THIELECKE, Walter Louis, *St. Louis, Mo.*

DELTA—December 6, 1925

- 122 PHILIP, George Thomas, *West Allis, Wis.*
 123 O'MALLEY, Thomas Jefferson, *West Allis, Wis.*
 124 MEIER, Carl Francis, *Waukesha, Wis.*
 125 STAHL, Benjamin Francis, *Kenosha, Wis.*

ALPHA-THETA—December 10, 1925

- 30 HOPKINS, David Gordon, *Cincinnati, Ohio*
 31 ATKINS, Lorenzo Lockard, *Muskogee, Okla.*
 32 SCHROEDER, Gordon Washington, *Cincinnati, Ohio*
 33 REED, Burnett, *Rockford, Ill.*
 34 HUMPHRIES, Roger, *Cincinnati, Ohio*

ALPHA—December 12, 1925

- 430 HOWARD, Allen Rider, *Ridgewood, N. J.*
 431 FLANNELLY, Leo Joseph, *Elmhurst, L. I., N. Y.*
 432 HAMM, George Clifford James, *Brooklyn, N. Y.*
 433 DOLAN, Joseph Wickes, *Hackensack, N. J.*
 434 MULLAHEY, Frank, *Brooklyn, N. Y.*

SIGMA—December 12, 1925

- 69 VAN STEETER, J. Melvin, *Salt Lake City, Utah*
 70 PACE, Elton Wesley, *Richfield, Utah*
 71 CHRISTIANSEN, Grant Lyman, *Richfield, Utah*
 72 MARSHALL, Don Howard, *Tooele, Utah.*
 73 KENNEDY, David John, *Denver, Colo.*
 74 TOZER, William James, *Venice, Calif.*
 75 SCHINDLER, Irvin, *Salt Lake City, Utah*

OMEGA—December 12, 1925

- 87 AUDET, Arthur Adjitor, *Philadelphia, Pa.*
 88 CAVILLE, John Maxwell, Jr., *Philadelphia, Pa.*
 89 CURRY, Raymond John, *Camden, N. J.*
 90 DAVIS, Randolph Samuel, *Summit Hill, Pa.*
 91 DAY, Edward Jenner, *Port Norris, N. J.*
 92 GEHLHAUS, Henry Frederick, *Keansburg, N. J.*
 93 KINDT, Allen Stever, *Walnutport, Pa.*
 94 KOHR, Robert Franklin, *Lancaster, Pa.*
 95 LIND, Theodore Harold, *Kans. Pa.*

GAMMA—December 12, 1925

- 133 MERRILL, John Gerard, *Brighton, Mass.*
 134 HOLDEN, Oliver William, *Rockport, Maine*
 135 BROOKS, Warren A., *Allston, Mass.*
 136 VOLPONE, Stephen Charles, *Newburyport, Mass.*
 137 CAISSE, Leo Francis, *Leominster, Mass.*
 138 DALY, Daniel Joseph, Jr., *Dorchester, Mass.*
 139 MCCARTHY, Paul Leonard, *Somerville, Mass.*
 140 DRAPEAU, Jean Louis, *Williamansett, Mass.*
 141 MONGEAU, Frederick Louis, *Brocton, Mass.*

NU—December 13, 1925

- 110 MAYNARD, Harold Howard, *Columbus, O.*
 111 JONES, Donald Malcolm, *West Unity, O.*
 112 DACHSTEINER, Henry Frederick, *West Unity, O.*
 113 LANGTON, Homer Russell, *Elyria, O.*
 114 LANGEL, Everett Adam, *Columbus, O.*
 115 PIEPER, Charles Adam, *Dayton, O.*
 116 STAPLES, Leonard Wales, *Lakewood, O.*
 117 BUEHLER, Paul Edward, *Beaver, O.*
 118 MCKEE, Robert Elvas, *Milroy, Ind.*
 119 OVERMIRE, Harry Loy, *Acadia, O.*
 120 SUTTON, Howard Ellis, *Put-in-Bay, O.*
 121 TURNEY, Edgar C., *Xenia, O.*
 122 MILLER, Joseph Aldrich, *Lorain, O.*
 123 ADAMS, William Montgomery, *Kimbalton, O.*
 124 WHEELER, Thomas Leroy, Jr., *Huntington, Ind.*
 125 RYERSON, Orville Harry, *Columbus, O.*
 126 NICHOLS, John Howard, *LaGrange, O.*

IOTA—December 13, 1925

- 29 SIMONS, Verne Franklin, *Howard, Kans.*
 97 CORDES, Wallace John Edward, *Meade, Kans.*
 98 CIRCLE, John Lewis, *Kiowa, Kans.*
 99 WALLINGFORD, Martin Dennis, *Cherryvale, Kans.*
 100 DEAN, Clifford Dallas, *Glen Elder, Kans.*
 101 MAYNARD, Eugene Leslie, *Holton, Kans.*
 102 DURLAND, Paul Maynard, *Irving, Kans.*

ALPHA-PI—December 19, 1925

- 1 EBERHART, Homer Daniel, *Shelbyville, Ind.*
 2 BENZEL, Charles Frederick, *Bedford, Ind.*
 3 SHUMAKER, Leo William, *Butler, Ind.*
 4 ALLEN, Robert Francis, *Bloomington, Ind.*
 5 SWEETEN, Joseph Calvin, *Etik Basin, Wyo.*
 6 COCHRAN, James Juvenal, *Washington, Ind.*
 7 COOK, Robert Ernest, *Indianapolis, Ind.*
 8 EBERHART, George Jefferson, *Shelbyville, Ind.*
 9 FEWELL, Russell Walter, *Indianapolis, Ind.*
 10 HALL, Robert Irving, *De Land, Fla.*
 11 HOLLINGSWORTH, James Wright, *French Lick, Ind.*
 12 JAQUES, Rudolph Sanders, *Terre Haute, Ind.*
 13 KLEIN, Walter John, *Hammond, Ind.*
 14 MCINTOSH, Harold James, *Monroeville, Ind.*
 15 MILES, CHARLES KELLY, *Ft. Wayne, Ind.*
 16 PLOWMAN, Herbert La Verne, *Gary, Ind.*
 17 POPE, Rex Coleman, *Bloomington, Ind.*
 18 RECTOR, Paul Wasson, *South Bend, Ind.*
 19 RUST, Hilbert, *Indianapolis, Ind.*
 20 SHEDD, Gilbert Arthur, *Rolling Prairie, Ind.*
 21 SMITH, John Louis, *Indianapolis, Ind.*
 22 TALBOT, George Winslow, Jr., *Bloomington, Ind.*
 23 THOMPSON, Paul Franklin, *Penn. Ind.*
 24 WATSON, Ralph Myron, *Auburn, Ind.*
 25 RAWLES, William A., *Bloomington, Ind.*
 26 EDIE, Lionel Danforth, *Bloomington, Ind.*
 27 THOMAS, Charles Meredith, *Bloomington, Ind.*
 28 PILE, Dennis Richard, *Bloomington, Ind.*
 29 JACKSON, Edwin Lorenzo, *Greenfield, Ind.*
 30 MUTZ, John Loughery, *Edinburg, Ind.*
 31 BREBNER, George Brown, *Newcastle, Ind.*

CHI—December 19, 1925

- 83 ROWE, William Hughes, *Baltimore, Md.*
 84 GORSUCH, Joshua Larkin, *Baltimore, Md.*
 85 PARKS, Lawrence Edward, *Baltimore, Md.*

UPSILON—December 20, 1925

- 147 MAUPIN, Ira Twist, *Marine, Ill.*
 148 DAWSON, David Ornsby, Jr., *Jacksonville, Ill.*
 149 BROOKMAN, Lester George, *Cedar Rapids, Iowa*
 150 MORRISON, William Moses, *Lovington, Ill.*
 151 KEMP, Cornelius S., *Elmwood, Ill.*
 152 REID, George Lofgren, *Chicago, Ill.*
 153 TAYLOR, Frank Mackey, *Mattoon, Ill.*
 154 KEYSER, John McFarland, *Mt. Carmel, Ill.*

PHI—January 10, 1926

- 64 EDWIN, Donald, *Los Angeles, Calif.*
 65 OSBORN, William Clarke, *Santa Ana, Calif.*
 66 GRAVES, Cecil Wilber, *Long Beach, Calif.*

ALPHA-MU—January 15, 1926

- 27 TSCHARNER, Horace, *Minot, N. D.*
 28 LEE, Thomas Andrew, *Towner, N. D.*
 29 TOWNE, Miron Kingsbury, *Grand Forks, N. D.*
 30 GRONVOLD, Martin Norvold, *Crookston, Minn.*
 31 SERUMGARD, Robert Thor, *Denets Lake, N. D.*
 32 TREE, Murl Brintnell, *Wheatland, N. D.*
 33 RANDALL, William Alsip, *Grand Forks, N. D.*
 34 KENNEDY, Emmett Thomas, *Lakota, N. D.*
 35 HAAGENSEN, Paul Robert, *Grand Forks, N. D.*
 36 PROCTER, Herbert George, Jr., *Jamestown, N. D.*
 37 BURKHARD, Earl William, *Dickinson, N. D.*
 38 GOLBERG, O. Harold, *Minot, N. D.*

- 39 FULLER, James Horth, *Minneapolis, Minn.*
 40 THORNE, Randolph Everett, *Valley City, N. D.*
 41 McCARTHY, H. Preston, *Minnewaukon, N. D.*
 42 DOE, Thomas S., *Stillwater, Minn.*
 43 GRONBERG, George W., *Alberta, Canada*

ALPHA-EPSILON—January 24, 1926

- 59 WHITTLE, A. T., *Waterloo, Ia.*
 65 ERSKINE, Norman Henry, *St. Paul, Minn.*
 66 JOHNSON, Alvin Merton, *Ada, Minn.*
 67 NELSON, Carroll Russell, *Minneapolis, Minn.*
 68 FOSS, Owen Alexander, *Spring Grove, Minn.*
 69 REESE, Frank Boyd, *Albert Lea, Minn.*
 70 NOBLE, Richard Freeman, *Blooming Prairie, Minn.*
 71 FRETHEIM, Thalman Ulysses, *Albert Lea, Minn.*

ALPHA-ETA—January 24, 1926

- 42 MATTESON, Wallace Edward, *Vermilion, S. D.*
 43 STANFORD, James Mitchell, *Midland, S. D.*
 44 CREAMER, Everett Emerson, *Watertown, S. D.*
 45 HERMANSON, Vernon Edward, *Beresford, S. D.*
 46 EARLY, William Leigh, *Sioux Falls, S. D.*
 47 ANDERSON, Harold Oscar, *Sturgis, S. D.*
 48 ZOOST, Clarence Otto, *Chamberlain, S. D.*
 49 VAN CAMP, Frederick William, *Pierre, S. D.*
 50 McDONALD, Orville Lyman, *Higmore, S. D.*
 51 BEHL, Auburn William, *Scotland, S. D.*
 52 BARTON, Francis Elon, *Vermilion, S. D.*
 53 REDFIELD, Dwight Ingold, *Sioux Falls, S. D.*
 55 GUNDERSON, Howard Otto, *Vermilion, S. D.*

ALPHA-NU—January 30, 1926

- 26 MARTIN, Eric Paul, *Gordon, Nebr.*
 27 CHURCH, Perry Henry, *Broomfield, Colo.*
 28 HAMILTON, Leon Newell, *Denver, Colo.*
 29 MARTIN, George Eugene, *Fort Morgan, Colo.*
 30 KIRK, Donald Gardner, *Denter, Colo.*
 31 REDFORD, Dean Swift, *Julesburg, Colo.*
 32 BYER, Fred Addington, *Burlington, Colo.*
 33 SHAW, Andrew Frederick, *Denver, Colo.*

TAU—February 4, 1926

- 60 AINSWORTH, Walter Allen, *Ottawa, Ontario.*

BETA—February 5, 1926

- 368 ENGLISH, Edgar Brant, Jr., *Newark, Ohio*
 369 LAHANN, Robert A., *Chicago, Ill.*
 370 OLSON, Richard Alfred, *Chicago, Ill.*
 371 PRITCHARD, George Hiram, *Elgin, Ill.*
 372 CLADY, Lloyd Melanchthon, *Tiffin, Ohio*
 373 ANDERSON, Alpin, *Chicago, Ill.*
 374 BORINE, Shauncey Adelbert, *DeKalb, Ill.*
 375 COLLIER, Frank Haynes, *Davenport, Ia.*
 376 KIRCHHOFF, Ervan Alfred, *Vincennes, Ind.*

ALPHA-XI—February 6, 1926

- 22 GOLDEN, John Edward, *Cumberland, Md.*
 23 ARUNDALE, Jamuel, Jr., *Charlottesville, Va.*
 24 LIGON, Thomas Johnson, *Greenville, S. C.*
 25 SHUMATE, Joseph Norman, *Charlottesville, Va.*
 26 EASTON, Ralph Owen, *Providence, R. I.*
 27 WELCH, George Blesh, *Lake, Miss.*
 28 PAYNE, Edward Malcolm, Jr., *St. Beckley, W. Va.*
 29 THOMAS, David Harris, *Columbus, Ohio*
 30 ROBINSON, Paul Booker, *Louisville, Ky.*

Of the forty-one chapters in Delta Sigma Pi (counting the Colorado and Alabama groups being installed within the next month) every chapter has adopted the STANDARD ACCOUNTING SYSTEM of DELTA SIGMA PI except seventeen—these seventeen being Zeta, Kappa, Nu, Xi, Omicron, Pi, Rho, Tau, Upsilon, Psi, Alpha-Beta, Alpha-Gamma, Alpha-Delta, Alpha-Zeta, Alpha-Theta, Alpha-Lambda and Alpha-Mu. While three of these seventeen chapters have indicated that they would adopt the system in the fall, the others have made no such indication.

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Chapter House, 42 Cedar St., Chicago, Ill. Tel. Delaware 4260-4261

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Scribe.....Harold D. Bue.....42 Cedar St., Chicago, Ill.
News Editor.....A. R. Chisholm.....1837 N. Fairfield Ave., Chicago, Ill.

GAMMA—Boston University

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Treasurer.....Thos K. Lynch.....291 Montvale Ave., Woburn, Mass.

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Head Master.....Thomas D. Hawley.....219 10th St., Milwaukee, Wis. Grand 4957
Scribe.....Emil E. Kostner.....1919 Grand Ave., Milwaukee, Wis. West 2536
News Editor.....Milton Rempel.....219 10th St., Milwaukee, Wis. Grand 4957

EPSILON—University of Iowa

Chapter House, 527 E. College St., Iowa City, Iowa. Tel 2277

Head Master.....Wilbur R. Anderson.....527 E. College St., Iowa City, Iowa.
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Chapter Quarters, College of Commerce Bldg., Lexington, Ky. Tel 6800

Head Master.....Cecil Carpenter.....253 Arlington Ave., Lexington, Ky.
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THETA—University of Detroit

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News Editor.....Edward E. Hayes.....1251 E. Grand Blvd., Detroit, Mich. Lincoln 7074

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Scribe.....B. J. Heiser.....19 15th Ave., Columbus, O.
News Editor.....Edgar Turney.....19 15th Ave., Columbus, O.

XI—University of Michigan

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Head Master.....Harrison P. Howes.....1502 Cambridge Road, Ann Arbor, Mich.
Scribe.....Wm. F. Kessel.....1502 Cambridge Road, Ann Arbor, Mich.
News Editor.....Chas. N. Staubach.....1502 Cambridge Road, Ann Arbor, Mich.

OMICRON—Vanderbilt University

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 Treasurer.....Roy Owen.....200 23rd Ave. N., Nashville, Tenn.

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 News Editor.....Morton C. Beebe.....2647 Durant Ave., Berkeley, Calif. Berkeley 102

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PSI—University of Wisconsin

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 News Editor.....Arnold H. Moeller.....132 Breese Terrace, Madison, Wis.

OMEGA—Temple University

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 Scribe.....R. W. Mudgett.....1317 Anthony Ave., Columbia, Mo. Tel. 2243
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 Scribe.....C. M. Gillespie.....Phi Gamma Delta House, State College, Pa. Tel. 36
 News Editor.....T. F. Lane.....Theta Kappa Phi House, State College, Pa. Tel. 138

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 News Editor.....Otto Skold.....1910 S. 24th St., Lincoln, Neb. Tel. F-2665

ALPHA - EPSILON—University of Minnesota

Chapter House, 1428 6th St. S. E., Minneapolis, Minn. Tel. Di-2544

Head Master.....Erling A. Larsen.....3332 10th Ave. S., Minneapolis, Minn. Tel. Loc. 1731
 Scribe.....Kenneth Lagerquist.....1428 6th St. S. E., Minneapolis, Minn.
 News Editor.....Robt. F. Berkner.....1428 6th St. S. E., Minneapolis, Minn.

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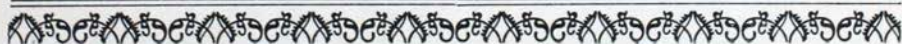
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