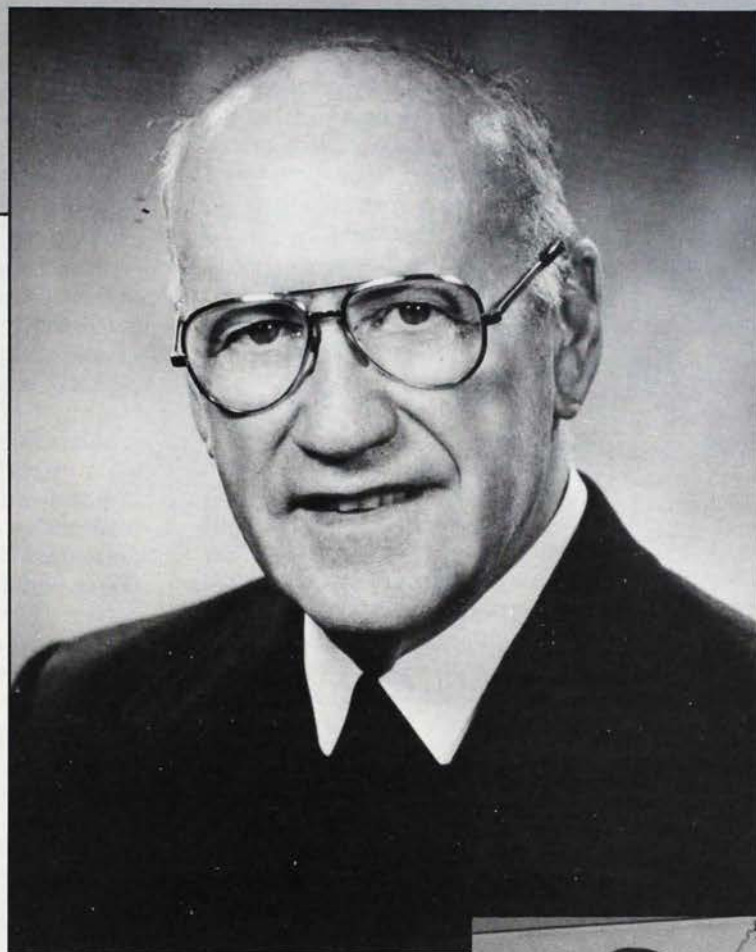


# the deltasig

of delta sigma pi

March 1986



**Brother J. Alfred Moroni, F.S.C.  
DELTASIG OF THE YEAR**



# commentary



John V. Henik

## THEME III: Alumni Involvement

*Delta Sigma Pi: Not Just For  
Four Years, But For Life*

Dear Brothers:

How often we have heard this familiar phrase, but now as the close of the academic year approaches, how important it becomes for collegiate members to make the transition from the collegiate ranks to the alumni ranks in our fraternity.

We will be discussing two items in this commentary: first, the responsibility of the collegiate member to join an alumni chapter and second, the responsibility of alumni to recruit collegiate Brothers!

But first, let's review the numerous advantages of joining an alumni chapter. Alumni chapters continue to provide the fraternal feeling of Brotherhood you experienced in your collegiate years. Such a feeling will never be experienced in any other professional organization you may later join. The alumni chapter's aim is to provide a "balanced programming" of social and professional events. Such social activities always renew that fraternal spirit while professional events aim to further develop our "professional tie" and "professional development" in the business world!

Furthermore, as outlined in previous issues of The DELTA-SIG, our national organization is currently developing new programs that will offer our alumni many "personal development" programs to enhance your individual growth! Such programs will not only be offered through the alumni chapters, but also at Regional Conferences and Grand Chapter Congresses. In

addition, our alumni maintain a strong level of support for community service programs.

What then, is the responsibility of the collegiate member upon graduation? No matter where your career path takes you, chances are there will be an alumni chapter near you. Because few graduating Brothers have their new residence address available at graduation, you must seek out the alumni chapter. Also, take an opportunity in this issue to read the alumni articles! The diversity of activities will surprise you!

Finally, what should the responsibility of the alumni be in seeking out the graduating collegiates? Alumni must sponsor a balanced program of events to encourage membership growth. Alumni must also participate in interaction programs with local collegiate chapters and maintain a constant high level of visibility. Finally, alumni must always sponsor functions that aim to recruit new members. In one respect, every function should, in part, strive to reach this goal!

Few professional societies can offer our alumni more! A continuation of strong fraternal ties, social activities, professional activities and the opportunity to grow professionally! In conclusion, then, both alumni and graduating Brothers must seek each other.

**Remember, in Delta Sigma Pi,  
we're not just for four years,  
but for life!**

Fraternally,

JOHN V. HENIK  
Grand President

# the **deltasig**<sup>®</sup> of delta sigma pi

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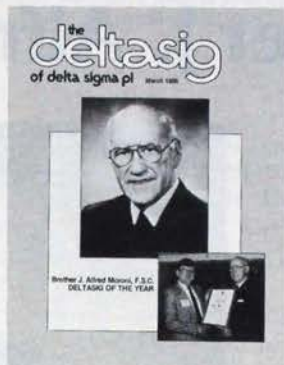


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The recipient of the highest honor the fraternity can bestow, Brother J. Alfred Moroni has been named Deltasig of the Year.

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Delta Sigma Pi is the professional business fraternity founded in 1907. The Deltasig of Delta Sigma Pi, its official publication, was first published in 1912.

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# DELTASIG OF THE YEAR

**Brother J. Alfred Moroni, F.S.C.**



Brother J. Alfred Moroni, F.S.C.

Memphis, Tennessee was the site of a very special event in Delta Sigma Pi history on January 17, 1986. Over 150 Brothers, colleagues and friends of Brother J. Alfred Moroni, F.S.C. gathered for festivities recognizing him as "Deltasig of the Year-1985."

The Deltasig of the Year Award was instituted in 1952 to recognize and to honor those members of the International Fraternity of Delta Sigma Pi who have given continuous, outstanding service to the fraternity and who have made outstanding achievements within their chosen fields. It is the highest recognition which can be presented to a member of the fraternity.

Brother Moroni became a member of the Christian Brothers in 1932. He received a Bachelor of Science degree from St. Mary's College in Winona, Minnesota in 1936 and a Master's degree in accounting from Saint Louis University in 1954. He has also completed additional grad-

uate study at Loyola University—Chicago, DePaul University, Northwestern University, St. Louis University, Duquesne University, Omaha University and the University of Michigan.

He has taught at both the high school and college levels. He served Christian Brothers College as Department Head of the Business Administration Division from 1954 through 1966; was named Chairman of the Business Administration Division in 1966, and was appointed a full-professor of accounting in 1969. He has also served as Treasurer and Vice President of this institution.

Brother Alfred was the first religious and the first private school administrator to be certified as a



Brother Theodore Drahmman, F.S.C., President of Christian Brothers College, welcomed everyone to Memphis and congratulated Brother Alfred Moroni on his award.



Brother Alfred also received a Deltasig of the Year plaque presented by Joseph Pfountz and Epsilon Psi Chapter President David Denegri, right, on behalf of the chapter.

Registered School Business Official and as a Registered School Business Administrator by the Association of School Business Officials of the United States and Canada. He later served as Chairman of the Private Schools Research Committee for this association. In 1977, he became the first occupant of The Harry B. Solmson Chair of Business Administration and, in 1981, was appointed to The J. Everett Pidgeon Chair, both at Christian Brothers in Memphis.

He contributed to, and was a consultant on the publication, "An Accounting Manual for Catholic Elementary and Secondary Schools," which has been extensively utilized by numerous Catholic schools worldwide. He has also served as a consultant to a wide variety of Catholic school systems.

In 1980, Brother Moroni was unanimously elected Honorary Member for Life of the Memphis Chapter of the Tennessee Society of Certified Public Accountants. In 1985, he was named Honorary Memphis Councilman and was promoted to the position of professor emeritus.

He was initiated as a Charter Member of the Epsilon Psi Chapter of Delta Sigma Pi when it was founded at Christian Brothers College in February, 1964. He served as Advisor to Epsilon Psi Chapter and has served on both the national committees on Alumni Activities

and Hazing Infractions.

The presentation of the Deltasig of the Year Award to Brother Alfred was made at a reception and banquet held at The Sheraton-Memphis Hotel. Executive Director Michael J. Mazur, Jr. served as Toastmaster. David M. Denegri, President of Epsilon Psi Chapter delivered the Invocation.

Following a delicious meal, Mike Mazur presented opening remarks and then introduced Brother Theodore Drahmman, F.S.C., President of Christian Brothers College. Brother Theodore delivered greetings on behalf of Christian Brothers College; offered congratulations to Brother Moroni and expressed his



Brother Alfred received his Deltasig of the Year certificate and congratulations from Executive Director Mike Mazur.

high regard for Delta Sigma Pi and Epsilon Psi Chapter.

Dr. Ray S. House, Chairperson of the Division of Business Administration at Christian Brothers and an initiate of Gamma Zeta Chapter at Memphis State University, then offered his comments and congratulations to Brother Moroni.

The formal presentation of the hand lettered and hand painted Deltasig of the Year certificate was made to Brother Alfred by Executive Director Mazur. In his acceptance speech, Brother Moroni explained his role in the Christian Brothers, and reviewed his work with the fraternity from the founding of Epsilon Psi Chapter. He also issued an inspiring challenge to all Deltasigs to continue their fraternal involvement for a lifetime.

Following his comments, Brother Alfred was presented a plaque by Epsilon Psi Chapter in recognition of his local nomination for this award. The closing Benediction was delivered by Joseph E. Pfountz, Past President of Epsilon Psi Chapter.

Also participating in this event in honor of our Deltasig of the Year, were Director of Alumni Activities Skip Loomis, Southern Provincial Vice President Charles F. Eaton, Jr., Southern Regional Director James F. Pendergrass, Western Provincial Vice President William W. Tatum, Jr. and Golden Council member Roy N. Tipton.

# the chapters speak

## SOUTHERN PROVINCE

### SOUTH CENTRAL REGION

#### North Carolina-Chapel Hill

ALPHA LAMBDA—Our major project last semester was the Undergraduate Business Symposium. The Symposium is designed as a day devoted to career opportunities and career development for undergraduate business majors at UNC-CH. Business leaders representing a broad spectrum of industries and organizations agree to contribute their time, experience and expertise to the Symposium in order to provide students with information on a great variety of business careers.

Alpha Lambda Chapter was a major force in the planning and execution of the Symposium. Brothers served on the student coordinating committee and as volunteers and hosts to the executive guests of the program. The Symposium was a great success, with most of the undergraduates in the Business School attending. Some professors and graduate school students also took advantage of the opportunity to talk with the executives. Anthony Burns, president and CEO of Ryder Systems, Inc., and Ford S. Worthy, associate editor of FORTUNE, were among the over 50 high caliber executives who participated in the Symposium.

—Patricia Bryant

#### James Madison

IOTA KAPPA—Iota Kappa Chapter has had an outstanding year. Beginning in August, eight Brothers attended the Grand Chapter Congress where Dr. Richards was, again, named Chapter Advisor of the Year for the South Central Region. At the December initiation, 15 new Brothers and two faculty initiates, Dr. Barry Wisdom and Mr. George McIntyre, were added to the chapter.

A few highlights from our busy fall semester included a speech by Dr. Sheldon Weining of Materials Research Corporation, a Homecoming Cocktail Party with alumni, Faculty Wine and Cheese, reading for the blind and the Rose Banquet. The Brothers have been working hard to reach the goal of attaining 100,000 points in the Chapter Efficiency Index. We look forward to the April initiation ceremony and many more activities throughout the spring.

—Cindy Gallimore

#### Longwood College

KAPPA NU—Kappa Nu Chapter at Longwood College, Farmville, Virginia, will

be holding their first annual Rose Ball to celebrate the chapter's fifth anniversary on April 5, 1986, in Longwood College's Blackwell Dining Hall. The Brothers are excited about reuniting their alumni for the first time in five years.

In November, 1985, Kappa Nu Chapter sponsored, for the fourth year, "Career Night in Business." Featured speakers came from Sovran Bank, Charles M. Terry and Company-CPA, K-Mart, Copy Van Incorporated and Philip Morris International.

At our last initiation, 20 members were initiated into Kappa Nu Chapter. Our new Brothers are enthusiastically helping us achieve our goal of being named Most Improved Chapter. Their ideas and involvement have helped Kappa Nu Chapter achieve the most Chapter Efficiency Index points ever in the history of the chapter.

—Marna C. Bunger

## SOUTHEASTERN REGION

### South Carolina

BETA GAMMA—Beta Gamma Chapter began the year in Dallas at the Grand Chapter Congress where our Chapter Advisor, Dean Janice Delozier, was recognized for her contributions with a Testimonial of Appreciation. Our representatives enjoyed the week—meeting our Brothers from across the country and gaining experience and new ideas to share with the rest of the chapter.

This past fall, our major fund raiser was our booth at the South Carolina State Fair. The party we sponsored at a nursing home, brought joy to many of the residents and was fun for us, too! Some other events included a blood drive, a car wash and our Halloween party.

This semester we are sponsoring a Dance-A-Thon to raise money for the Lung Association. Coming up in April is the Third Annual Spring Fling! Brothers from the Southeastern and South Central Regions have enjoyed this marvelous event in the past which consists of: FUN, SUN and DELTASIG!! We look forward to seeing many of our Brothers at Springmaid Beach, April 11-13.

—Ann Marie Beeble

### Savannah State

KAPPA CHI—Last fall we had a most rewarding recruiting drive from which we were able to select prospective members from 25 candidates. Kappa Chi Chapter was also involved in Homecoming activities, which included making a banner, participating in the coronation and in the parade. Five Brothers were selected for the 1986 edition of Who's Who In American

Colleges & Universities and Dwight Purnell was selected for the 1985-86 volume of Outstanding Young Men of America.

Our professional activities have included tours of Kennickell Printing Co., and The Savannah Chamber of Commerce. We also had Mr. Max Manach, a financial consultant with Merrill, Lynch, Pierce, Fenner & Smith on our professional program. Our community service projects included a food drive and participation in the Stocking Stuffer's program sponsored by the United Way.

Upcoming activities include a tour to the Savannah Branch Office of the New York Stock Exchange, the Savannah Bank & Trust Company and visits to other chapters.

—Dwight D. Purnell

## SOUTH ATLANTIC REGION

### Florida

BETA ETA—Emphasizing a strong professional program, Beta Eta Chapter promotes faculty involvement and support through "Wine & Cheese" mixers; sponsors business speakers representing NCR, Barnett Bank and other top companies and conducts professional trips to cities such as New Orleans, Atlanta and Miami. In addition, we proudly welcome our new faculty member Brother Craig Tapley, an assistant professor of finance. We also welcome our 23 new pledges. You are all special.

Community service remains a top priority with our continued involvement in the College of Business and School of Accounting blood drives and plant sales for the benefit of SPARK (an organization for handicapped). Traditional fund raising events include "care packages" to freshmen and selling Damian's ice drinks at Gator football games. Both have been huge successes.

Finally, we benefited greatly from knowledge gained through our delegates at the Grand Chapter Congress in Dallas. Best of luck to all Brothers of Delta Sigma Pi!

—Diana L. Vazquez

### Florida State

GAMMA LAMBDA—Last April our chapter drove three Lincoln Towncars to Atlanta, Georgia, where we toured Coca-Cola Corporation, General Motors Assembly Plant and Delta Airlines. This past fall we visited Shell Oil, the New Orleans Conference Center and the Sheraton Hotel in New Orleans, Louisiana.

Our chapter remained active all summer and we were proud to send two representatives to the Grand Chapter Congress in Dallas. We also initiated Dr. Pamela Perrewé who soon became our new Faculty Advisor.

# the chapters speak

Our chapter partakes in intramural athletics, such as bowling, football and soccer. Fund raising events have included T-shirt sales, raffles and a credit card table. In addition, we sponsored the Third Annual Gamma Lambda Road Rally, a city-wide party hunt for the drivers and navigators, which was a successful fund raiser for us.

Our Alumni Committee excelled last fall by welcoming over 25 alumni back to our chapter for Homecoming activities which consisted of a parade, an alumni party and a football game. Deltasig alumni are always welcome at Gamma Lambda Chapter!

—Annette V. Frances & Ed Perron

## Tampa

**EPSILON RHO**—Brothers Heather Bailey and Kathy Murray brought back several awards from the Grand Chapter Congress. The awards were: Honor Roll for the second consecutive year, Most Outstanding Chapter and National Community Service awards for the South Atlantic Region, and the South Atlantic Region "Life Membership Sales" award for starting the most Life Memberships.

Our professional program included being asked to usher for President Reagan's trip to Tampa on September 12. Our major fund raiser for the semester was working our beer portable at Tampa Stadium for the Bucs games. For their community service project, the fall pledge class provided coffee and doughnuts for the faculty of the Division of Business and Economics. We initiated 14 pledges into our Brotherhood on November 15. The Brothers' community service project was Outdoor Day with a Brownie Troop, which wore everyone out—Brownies and Brothers alike.

The climax of the semester was Delta Sigma Pi week. On November 7, the Brothers and pledges gathered in the Plant Hall lobby to sing "The Rose of Deltasig" and pass out birthday cake. The Second Annual Rose Ball was held November 8 and 9. We hosted Brothers from Theta Phi, Zeta Phi, Theta Sigma, and Tampa Alumni Chapters. Friday night was the jersey party. The following evening was the semi-formal dinner/dance.

—Natalie R. Duff

## Central Florida

**THETA SIGMA**—After a successful and enjoyable trip to Dallas, the Theta Sigma Chapter began a very busy semester with two successful recruiting parties, resulting in 23 business students joining the pledge program. The busy fall semester included many football games, a Homecoming parade, intramural sports participation, a danish and coffee faculty reception and several smashing parties and picnics.

Professional activities included speakers



Theta Phi Chapter at the University of South Florida used its recruiting table effectively this semester as members set up in the College of Business Administration Building.

from Wallace Business Computers and Arthur Andersen, a financial seminar and tours at the Humana Hospital Lucrene and the Grand Cypress Hotel. Several Brothers and pledges attended the Second Annual Rose Ball at the Epsilon Rho Chapter in Tampa, which presented the opportunity to meet Brothers and pledges from other chapters in our region.

Initiation was a great success with 23 new collegiate members initiated. The semester ended on a high note with a fantastic Christmas/Graduation party with the Alumni Chapter of Orlando. The two chapters provided toys for needy children as a community service project.

—Lisa Gay

## South Florida

**THETA PHI**—It's off to the races! A new fund raiser for the Theta Phi Chapter last fall was the St. Petersburg Grand Prix races. For three days our Brothers managed a beer stand and raised over \$800. Other fund raising opportunities included stands at the Tampa Bay Buccaneers football games and a Rod Stewart concert. A car wash raised money for a scholarship fund.

The Theta Phi Chapter contributed to the University of South Florida by having seven Brothers as members of the Business College Council and in such events as the Alumni Phone-A-Thon. The members of our

executive committee also participated in the Omicron Delta Kappa Leadership Conference.

During the fall semester, the pledge class created an outstanding Brother Appreciation Party with an "American Graffiti" theme. After eight weeks of pledging, 16 new Brothers were welcomed into the Theta Phi Chapter.

The semester came to a memorable close with a formal banquet at The Tower Club, a plush penthouse overlooking downtown Tampa. We also sponsored a wine and cheese social to honor the graduating Brothers.

—Rebecca L. McElroy

## North Florida

**KAPPA PI**—Kappa Pi Chapter at the University of North Florida wishes to congratulate Brother Dale Fauss who has been presented with the "Outstanding Senior Service Award" by the University of North Florida Alumni Association. This award is given to the graduating senior who is most outstanding in community service and participation. Brother Fauss is also an outstanding Deltasig and we are all very proud of him.

The Brothers celebrated Founders' Day with a banquet at the Mayport Officer's Club. Featured was Stephen A. Jones, our District Director and guest for the evening.

—Jill M. Tully

# the chapters speak

## SOUTHERN REGION

### Alabama

**ALPHA SIGMA**—The Alpha Sigma Chapter has been filled with excitement and changes this year. Interviews were added to our recruitment process which enhanced the quality of our program. In the fall, Southern Regional Director Jim Pendergrass held an officer training workshop which helped our officers tremendously. On November 7, we held our award's banquet and celebration of Founders' Day. The chapter chose David Carter and Blair Lane as Outstanding Pledge and Brother, respectively.

This semester the Alpha Sigma Chapter has been very active. In February we held a reception for the commerce faculty which provided a terrific opportunity to get more acquainted with them. The highlight was our chapter's 60th birthday celebration on March 6. Alumni of the Alpha Sigma Chapter attended the grand festivities.

We are working hard to achieve our goals and have another successful year.

—Judith Crouse

### Mississippi

**ALPHA PHI**—Alpha Phi Chapter has initiated over 40 enthusiastic members this year, including the new Dean of the School of Business Administration, Dr. Rex L. Cottle, after our most successful recruiting effort ever. Activities included participating in a competitive Business School Phon-A-Thon (which our members won) and the sponsoring of programs on personal financial planning, insurance for individuals, trends in the accounting profession and the Student Development Center at Ole Miss.

Our year has been a successful one in many areas and our members are excited about our continuing development and growth. Alpha Phi Chapter hopes this year to hit the "big one": CEI—100,000!

—Mozella Brown

### Memphis State

**GAMMA ZETA**—Since our return from Dallas with our charter held high, the enthusiasm and momentum has continued to grow. The new friendships that were established by us in Texas have served as the leading force in all of our activities this semester.

Gamma Zeta Chapter has spread the word of Delta Sigma Pi in many ways since our return. A total of 73 students expressed interest in our chapter during our recent recruiting drive. The chapter invited 13 of these students to pledge, feeling that quality is more important than numbers.



Gamma Tau Chapter Big and Little Brothers enjoyed their traditional picnic at Paul B. Johnson State Park, near the University of Southern Mississippi.

Eight finished the pledge program and were recently initiated with Jim Pendergrass, the Southern Regional Director, in attendance. The newly initiated Brothers threw a great party for Jim and the Gamma Zeta Chapter and presented paddles to the officers.

We are placing a special emphasis on our professional program this year. Earlier this semester, Gamma Zeta Chapter sponsored an Interview Techniques Seminar. Representatives from Federal Express, Arthur Andersen and the Baptist Memorial Hospital were the guest speakers. Approximately 150 students attended the seminar and everyone rated it a huge success.

A special greeting goes from Steve, Jeff, Tank and myself to all our friends across the nation and we thank you for your support in Dallas. We hope that our paths will cross again real soon! If not, see you in New Orleans!

—Mark T. Heath

### Southern Mississippi

**GAMMA TAU**—Gamma Tau Chapter has had a busy semester. The semester began with recruiting in the College of Business Administration lobby. Recruiting functions included the Meet the Chapter party, speaker and reception and a Wine and Cheese party. As a result of these functions and the pledging period, 11 new Brothers were added to our membership.

Professional activities provided Gamma Tau Chapter members with an excellent

representation of the majors in our membership. Speakers were from the areas of banking, accounting, marketing, insurance, advertising and career development. Tours included Scott Paper Company, Northern Electric Company, ColorCraft, Masonite and the Superdome.

Fund raising activities included the credit card application drive, hampo-boy sale, and "I'm a S.O.B. (Student of Business)" T-shirt sale.

Community service included Bingo at the Conva-rest Home, Trick-or-Treat for children at Methodist Hospital, a canned food drive and "Toys for Tots" drive.

Other activities included the Founders' Day celebration, Homecoming float and festivities, Chapter Birthday, End-of-the-year party, Halloween party, Initiation party and our 35th Anniversary Celebration. Happy Birthday Gamma Tau . . . 35 years young!!

—Charles Hughes

### Christian Brothers

**EPSILON PSI**—Epsilon Psi chapter wants to congratulate our faculty advisor, Brother Alfred Moroni, FSC, on being named Deltasig of the Year at the Grand Chapter Congress in Dallas. The Grand Chapter Congress was a valuable experience for the Brothers of the chapter who attended and was made even more so by the honor that was given to Brother Alfred.

Epsilon Psi Chapter had a busy fall semester with pledging activities and also



# the chapters speak

with our annual Barn Dance for our school, which was once again very successful. The chapter sponsored a 26 mile fund raising walk that helped in raising money to make a liver transplant possible for a Memphis woman. Many Brothers of the chapter volunteered to work at a local Boystown carnival during the fall.

The chapter elected new officers and planned the activities for the spring semester which included our Rose Dance and several fund raising and service projects.

—Lisa M. Lucas

## West Florida

**ETA UPSILON**—This semester our chapter found a renewed sense of Brotherhood through something as trivial as a football game. As soon as recruitment activities were over and we had 10 great pledges, we got together for an Alumni-Chapter softball game and cookout. As it turned out, we never got around to the softball game because football practice was called.

This was the first semester that our chapter participated in the Business Bowl held every fall semester for the students and the faculty in the College of Business. Our team managed to defeat the faculty team 10-0, but we will definitely need more practice to beat the marketing, accounting and system science teams.

Throughout the preparation of this game our chapter pulled together as a team and worked toward a goal that we knew would be difficult to reach (just as reaching 100,000 CEI points, at times, seems difficult). The Business Bowl, and similar events this semester, helped the Eta Upsilon Chapter work efficiently on and off the field.

—Martha E. Moore

## GULF SOUTH REGION

### Louisiana State

**BETA ZETA**—Beta Zeta Chapter held its fourth annual Symportsium on October 12, with lectures on Changes in Banking, Career Planning and Accounting with Arthur Andersen. A barbecue was held afterward to complete another excellent Symportsium.

On November 2, we took a field trip to the Riverbend Nuclear Power Station. It was interesting, informative and cleared up many questions that we had on nuclear power.

The Beta Zeta Chapter flag football team defeated Pi Sigma Epsilon (business fraternity), 26-24, in a hard fought game. There are plans for a rematch in the future and we look forward to the challenge.

The Brothers of Beta Zeta Chapter congratulate our 32 initiates for the fall semes-



Gulf South Regional Director John Watton talks with Beta Zeta Chapter President Nelson Bradshaw during the Symportsium Barbeque at LSU. Chapter member Christi Lorio is in the foreground.

ter and are looking forward to working with them in achieving all of our goals.

—Joel B. Jones

### Louisiana Tech

**BETA PSI**—Spring is always the most active time of the year for Deltasigs here at Louisiana Tech. The first event on our agenda is the annual basketball tournament sponsored by the Crescent City Alumni Chapter in New Orleans. We will return as the reigning champs of the tournament and we anticipate fierce competition in this annual shoot-out.

Turning from basketball to softball, we will again sponsor our annual softball tournament. This year's tournament promises to be the most exciting ever as the participating teams renew old rivalries in their quest for the gold.

In April, we will journey to New Orleans for a tour of the Louisiana Superdome, but the most awaited event of the year is our annual riverboat party on the Ouachita River.

### Loyola-New Orleans

**DELTA NU**—Delta Nu Chapter activities have included many interesting speakers, two community service events and fund raising projects. The highlight of our professional calendar this past semester was the presentation given by Popeyes' Fried Chicken Vice President of Franchise Sales Terry Rotum.

Our chapter celebrated Founders' Day by attending a cocktail party co-sponsored by the Crescent City Alumni, Epsilon Nu and Delta Nu Chapters in New Orleans.

We are proud to announce the initiation of 29 enthusiastic members which took place on November 10. Our chapter is now over 70 strong. It is this kind of enthusiasm that will help us toward a 100,000 point year in the CEI.

Delta Sigma Pi, along with the Student Government Association, is sponsoring Loyola's College of Business Administration Spring Formal. Plans are being made to initiate an honorary member from the international commercial world.

At the Grand Chapter Congress in Dallas, Texas, four of our Brothers shared the ultimate fraternal experience. All of us are looking forward to hosting the 1987 Grand Chapter Congress here in New Orleans.

—Debra E. Schroader

### Nicholls State

**ETA IOTA**—Eta Iota Chapter was represented by five Brothers at the 35th Grand Chapter Congress. These Brothers returned home with many great ideas and much enthusiasm.

In the fall, our chapter was strengthened by the initiation of 13 pledges into our Brotherhood. We celebrated this special event with a banquet in which we were honored to have Gulf South Regional Director John Watton as our guest speaker. We enjoyed a very successful Homecoming which

# the chapters speak

was highlighted by an impressive turnout for our annual football game against the alumni.

Among our various activities during the fall semester were a faculty softball game, a faculty reception, a car wash, a visit to the Acadia Day Care Center and a tour of Terrebonne General Hospital. Eta Iota Chapter is striving hard to achieve another 100,000 point year and is looking forward to another successful recruiting period.

—Sharon A. Bonvillain

## McNeese State

ETA TAU—Our recruiting activities this past semester have helped us gain 13 new Brothers and six new Deltasig faculty members. Our professional program and our scholarship report have improved 100% from last year's. The CEI performance of the chapter reached over 80,000 points last year; the highest in five years for our chapter. Special thanks to Diane Green for her hard work in this department.

We take the professional, scholarship and hard work side of Delta Sigma Pi very seriously, but we also enjoy the social aspect. During the year we enjoyed the wildest Founders' Day and Christmas parties ever. We are fortunate to have the local alumni chapter at our events and, together, our social activities turn out great.

We are now planning on taking the Crescent City Alumni Chapter basketball championship from Louisiana Tech in March. We came in second place last year.

—George M. Hyatt

## Lake Charles-Bayou Country

Five Brothers from the chapter attended the 35th Grand Chapter Congress in Dallas. We had a super time. We were also fortunate to have Lyn Ahlgrim appointed as District Director for Eta Tau Chapter.

We have been very active with the local collegiate chapter, helping with fund raisers, initiation and partying. We also enjoyed a big Founders' Day celebration, the best Christmas party ever and our monthly TGIF's have become the talk of the town.

We are now making plans for our Rose Ball and chapter birthday in May. We are also practicing for the big Crescent City Alumni Chapter Basketball Tournament.

If you are planning a trip, a move, or just visiting Southwest Louisiana, that includes Lake Charles and Lafayette, please give us a call or drop us a line at 318-433-5921 or Bayou Country Alumni Chapter, P.O. Box 1214, Lake Charles, Louisiana 70601.

—Diane Green



Brothers Ray Steib, Genie Dellspenger, Father James Carter, president of Loyola University, and John Watton were just a few of many people in attendance at the New Orleans-Crescent City Alumni Chapter Christmas Party.

## WESTERN PROVINCE

### INTERMOUNTAIN REGION

#### Denver

ALPHA NU—Being on the quarter system, Alpha Nu Chapter had to squeeze many activities into a ten week period. During the quarter, we celebrated our 60th anniversary as a chapter at a dinner with the Denver Alumni Chapter and some of our faculty Deltasigs.

During the quarter, we also sponsored three speakers and arranged a tour of Associated Grocers, which has the largest food warehouse west of the Mississippi. We are looking forward to trips to some of the many ski resorts here in Colorado and, possibly, a tour of one of the major casinos in Las Vegas.

Almost one-third of our members attended the Grand Chapter Congress in Dallas and brought back many useful ideas. We are looking forward to the remainder of the year being a prosperous one.

#### New Mexico

GAMMA IOTA—"Our goal is to be the Most Improved Chapter for the coming school year." With these words, Gamma Iota Chapter kicked off an ambitious drive last summer for all the Brothers at the University of New Mexico. We are all making

plans now to attend the next Intermountain Conference this October in hopes of winning this award. To do this, several goals were made at the beginning of the school year: to increase membership, to structure ourselves as a business, and to improve our communication channels.

We met our first goal of increasing membership head on. In the fall semester, we more than doubled our membership. We now have also structured departments that have led to successful fund raising activities, fulfilling community service projects and exciting professional speakers. Communication has improved this year with monthly newsletters and increased activity with the ZIA Alumni Chapter and our school faculty.

We have set a big goal, and we are working hard to reach it. In one semester, we earned almost as many points in the Chapter Efficiency Index as we had all last year, and in the fall we were number one in our region. So we are well on our way!

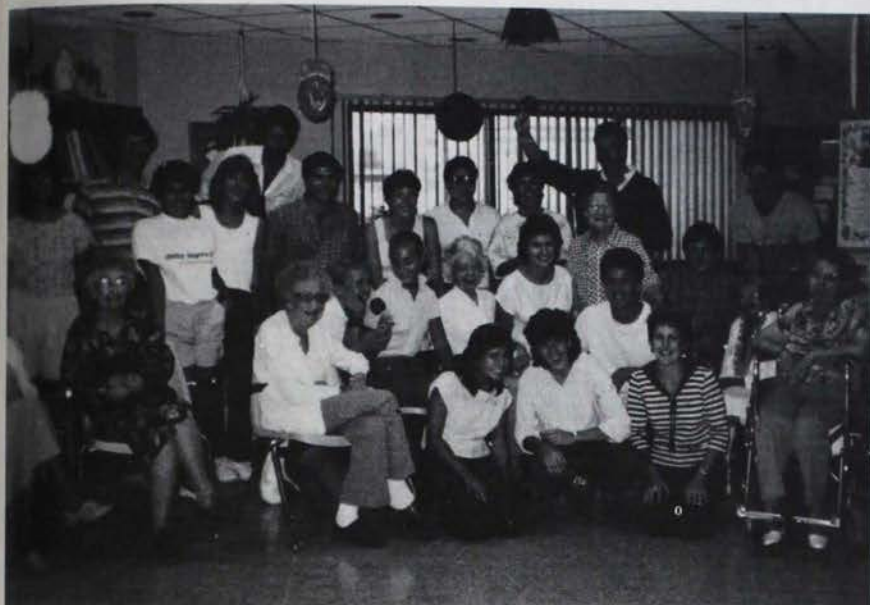
—William H. Leninger

#### Arizona

GAMMA PSI—The Brothers of Gamma Psi Chapter completed the fall semester with many activities involving Big Brothers and their Little Brothers. Our initiation went well and was completed in time to enjoy our banquet afterward.

Our members have been participating in a variety of activities including: professional tours and interesting speakers; funding raising for the Larry Smith Cancer Re-

# the chapters speak



Members of Gamma Omega Chapter's pledge class at Arizona State University had a great time last fall during their visit to the Friendship Village Retirement Community.

search Run; and volunteer aids for the Special Olympics.

From the southwest, the Gamma Psi Chapter would like to extend our best wishes for a wonderful year to all of our fellow Brothers.

—Deborah A. Saylor

## Arizona State

**GAMMA OMEGA**—This semester has been a rebuilding semester for Gamma Omega Chapter; a rebuilding of Brotherhood and unity within the chapter. Celebrating our 34th year at ASU, we have experienced some very positive events with the welcoming of our co-faculty advisor, Dr. Happel. He was recognized as 1984's ASU Teacher-of-the-Year. We also welcome 22 dynamic new Brothers, bringing our rosters to an all time high of 94 members.

The Faculty Relations Committee has been particularly active, incorporating Founders' Day with a Brother/Faculty Luncheon. Gamma Omega Chapter also sponsored the Computer Expo Extravaganza on campus in conjunction with Apple Computers, Inc. Our Rose Ball/Initiation Banquet was quite the gala event—tux and tails affair, reminiscing those unforgettable moments via our Video Deltagon.

We have completed our officer transition meeting, and we are busy planning new programs and getting together for Brotherly fun. We have continued to foster that spirit of enthusiasm from Grand Chapter Con-

gress with our Welcome Back to School Retreat in January and Deltasig Days in April.

—Jill T. Partridge

## Western State

**ZETA KAPPA**—The Brothers of Zeta Kappa Chapter at Western State College are pleased to announce the first Homecoming parade in several years in which our float won third place.

Our delegates to the 35th Grand Chapter Congress came back to us filled with ideas for changing the pledge program, professional speakers, fund raising and college-chapter relations.

We are happy to announce the initiation of our new Brothers Duane, David, Dana and Kayrene. We also wish a healthy and prosperous year for all other Brothers.

—Elizabeth Ann Nichols

## Northern Arizona

**ZETA OMEGA**—The Zeta Omega Chapter of Delta Sigma Pi has undergone some exciting changes this semester in order to bring the pledges and Brothers closer together. They include weekly volleyball games, pizza socials and, of course, regular visits to the Latin Quarter. We also had an exciting semi-formal dance which was organized by Christine Crockett. The end result was the initiation of 23 pledges; the largest initiation to date for Zeta Omega

Chapter.

The Brothers have also had a large variety of professional activities and professional speakers. They ranged from "Dress for Success" to "Planning your Financial Future." We also enjoyed such community activities as cutting and distributing firewood for the elderly.

Presently, we are working very hard toward achieving Chapter Efficiency Index points. We have accumulated 20,000 points and hope to reach our goal of 100,000 points by the end of the year.

—Carol Piccirillo

## Tucson-Old Pueblo

The members of Tucson-Old Pueblo Alumni Chapter of Delta Sigma Pi are very proud of the fact that for the second time in a row the chapter has been awarded the Delta Sigma Pi Community Service Award. This award was presented to the chapter representative, Brother Joseph Goldblatt, at the Grand Chapter Congress in Dallas last year. Many members of the chapter are looking forward to attending the Grand Chapter Congress next year in New Orleans.

T-OPAC holds monthly dinner meetings, generally the middle Wednesday of each month, beginning at 6:30 P.M. at the Fort Lowell Depot Restaurant in Tucson. February is our month each year to "Go to the Dogs" at the Greyhound Racing Park. Each July we have the annual "Pool 'N' Pub Potluck Party" at the home of a T-OPAC member who has a swimming pool.

The Tucson-Old Pueblo Alumni Chapter has currently been in existence and viable now for about seven years, and we're proud to have a paid membership of 35 Brothers. If you plan on visiting or moving to the greater Tucson area, including all of Southern Arizona, please join with us in our activities. Please contact T-OPAC Secretary John Munro, 1363 North Arbor Circle, Tucson, Arizona 85715-5806. Telephone: 602-885-8664.

—John Munro

## WESTERN REGION

### California

**RHO**—The fall semester of 1985 was very busy for Rho Chapter. We initiated 21 members at our initiation, the largest pledge class since the chapter was reactivated in December, 1984. The pledge program was led by Brother Derek Hayashi and an enthusiastic committee worked hard and had fun.

(See **CHAPTERS** on page 15)

# How To Avoid BURNOUT

By Nido R. Qubein

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*Are you suffering from burnout?  
Read further as Nido Qubein  
helps to understand, identify and  
deal with the problem of  
career burnout*

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I once heard about a man who carefully climbed the ladder of success until he reached the very top—Then he jumped off! Have you noticed that there is a new word creeping into our language? The word is "Burnout."

Of course the word burnout has been around for some time, but it is being given new meaning by psychologists and industry leaders. The old definitions give a couple of strong clues that can help us understand the new meaning. One dictionary defines burnout as, "The cessation of operation of a jet or rocket engine—usually from the exhaustion of fuel." Another dictionary defines burnout as, "As severe parching of the soil from excessive or prolonged solar heat." Aren't those graphic images—a rocket running out of fuel, and soil burned up by the pressure of excessive heat? Career burnout has been defined as feelings that your job no longer holds excitement, risk or reward. In other words, people who are suffering from burnout run out of fuel, they become unresponsive, and apathetic. They are a little like the lady who said, "I'm neither for nor against apathy."

Psychologists are increasingly discovering that the seeds of burnout are sown in early adulthood, while the young woman or man is setting goals for life, investing themselves completely in pursuit of those goals, and establishing relationships that will last a lifetime. And, they are also discovering that more and more people are burning out in their late twenties and early thirties.

Whether it is the beautiful model who finds out that her career is over by the time she reaches age thirty, the middle-age executive who is fired during the year he expected to become president of the company, or the deeply depressed person who cannot cope with forced retirement, burnout is serious business. The tragedy is that it affects far more people than it should. You can avoid burnout! Many people do avoid it. I want to give you some pointers on how you can avoid the loss and pain of burnout.

First, why do people burnout? Because our feelings are so personal, there are about as many reasons people burnout as there are people. But all of those reasons can be put into two basic categories.

1. People burnout because they fail to reach their goals.
2. People burnout because they reach their goals and are disappointed.

Let's go back to the first reason. There are many reasons people fail to reach their goals in life—some of them completely beyond their control. In Arthur Miller's famous play, "The Death of A Salesman," Willy Loman is just such a character. He was always going to make the "big sale" that was going to make him rich and famous, but he did a pathetic, defeated person.

Here are some of the most common reasons people fail to reach their goals:

Their goals are unrealistically high.

They suffer unexpected injuries or illness.

They fall victims to circumstances beyond their control. For example, a company is sold or goes out of business, a new machine makes their job skill obsolete, or they lose large amounts of money during a stock market crash.

People also fail to reach their goals because they don't work hard enough or they make a series of bad decisions.

Whatever the reason a person fails to reach his goals, the result can be burnout—a loss of a sense of meaning and purpose, a loss of enthusiasm and drive, and a feeling of hopelessness and despair. Did you notice that I said the result "can be" burnout? It doesn't have to be. We will talk more about how you can avoid burnout later in this article.

We said that the second reason people burnout is that they reach their goals and are disappointed. They're like the fellow who climbed the ladder of success and jumped off. Here are some of the more common reasons people are disappointed in reaching their goals:

They set goals that are too low. A person might decide to become a millionaire and, by the time he is thirty, he has already passed that landmark.

A person is often disappointed because his or her goals do not satisfy the needs they had expected them to meet. For example, people who look to their careers to solve all their personal problems are often disappointed. No matter how successful they become, the personal problems continue to plague them.

People are often disappointed because others do not recognize their achievements as worthwhile. Family members often have totally different goals—like the son who says, "I know you worked hard, Dad, but I don't want to go to college!"

People are sometimes disappointed at reaching their goals because they find their goals too narrow. A person who invests all of his energies and time in a career may find that when the career is over, there is nothing left to live for.

Whether you fail to reach your goals, or reach your goals and find them disappointing, the result can be the same—burnout!

So, how can you avoid burnout, or how can you deal with burnout if you are already experiencing it? The person facing burnout finds three options:

1. He can drop out psychologically, or maybe even physically.
2. He can fight back at the institution or people whom he feels have done this to him.
3. He can search for a revival of purpose.

Let's take them one at a time.

First, there is the option of dropping out. People who drop out psychologically become passive, unresponsive, apathetic—or they withdraw into a fantasy world. That was the way Willy Loman tried to deal with his burnout. Right to the very end, he talked about how many important people he knew. "Just wait until my funeral," he told his wife and children, "You'll see how many people show up to send me off!" But, the important people never came. When a person chooses to drop out, everybody loses.

Secondly, there is the option of fighting back. People who choose to fight back blame their frustrations



*"Psychologists are increasingly discovering that the seeds of burnout are sown in early adulthood, while the young woman or man is setting goals for life . . ."*

*Nido Qubein*

and problems on other people—or maybe the institutions they have given themselves to. But they only increase their hurt and anger—and sometimes they damage the relationship that mean most to them.

The third option is to search for a revival of purpose. People who choose this option often find that their new purposes have more meaning and reward than their original goals. The best way to avoid burn-out is to learn, early in life, the secret of re-direction. It might mean “taking space from work” to pursue some interest you’ve always put off. It might mean a career change, a change of residence, or learning a new skill.

Most often, re-direction means re-discovering the sources of meaning that lie within yourself, or close at hand. “Acres of Diamonds” is one of the most beautiful books I ever read. It tells the story of a man who sold his property, said good-bye to all his friends and set out to find the most valuable commodity he knew—diamonds. Many years later he returned, broke, old and disillusioned at his failure. As he went to visit his old home place, he discovered that it was bustling with activity. The back yard he had left had become one of the largest mines in the world—the new owners were mining acres of diamonds.

People who learn how to re-direct often find that the spouse they had long neglected is the dream companion they have sought. A person who has always been money oriented might discover new meaning by offering free community service. Someone has said that the person who is successful in only one area of life is a failure. If you would be successful, keep reaching up—keep reaching out.

Are you suffering from the symptoms of burnout? Here’s a list of ten questions that might help you to make some interesting discoveries:

1. Do you feel yourself under pressure to perform all the time?
2. Do you have to work hard to generate excitement enough to keep from being bored?
3. Does one area of your life drain most of your energies?

4. Do you feel a lack of intimacy with the people around you?
5. Do you find it hard to relax?
6. Are you inflexible once you have taken a stand on something?
7. Do you identify so closely with your activities that if they fall apart, you do too?
8. Are you always worried about preserving your image?
9. Do you take yourself too seriously?
10. Are you increasingly irritable? More short tempered? More disappointed in the people around you?

Are you satisfied with the answers you gave? If you answered “yes” to as many as four of the questions, you might be a candidate for burnout. Let me suggest that you back up and review the questions. Once you’ve thought about it, ask yourself if this is how you want to be. Is it how you started out being? If not, when did things change? Are you in charge of your life? Or has it taken charge of you? Burnout is reversible—no matter how far along it is.

If you feel that things are going pretty well in relation to the questions on burnout, I suggest that you focus on avoiding those traps that can lead you into burnout.

These “principles to live by,” from Og Mandino’s inspiring book, “The Greatest Secret in the World,” can help you to just that. Og prefaces his list of principles with the statement that they are based on the premise that tomorrow never comes, we must make the most of today. Here are the principles:

1. Today I begin a new life—I will fill my mind with good thoughts.
2. I will greet this day with love in my heart—I will make love my greatest weapon.
3. I will persist until I succeed—I was not born into this world for defeat; I was born to win.
4. I am nature’s greatest miracle—I will believe myself.

5. I will live this day as if it is my last.
6. I will be master of my emotions.
7. I will laugh at the world—I will stop taking others and myself too seriously.
8. Today I will multiply my value a hundredfold.
9. I will act now—I will not practice procrastination.
10. I will pray—When I pray, my cries will only be cries for guidance.

My wish for you is that you will become a “winner.”

And who is better qualified to describe a winner than the late Vince Lombardi, the legendary coach. He once said: “After the cheers have died and the stadium is empty, after the headlines have been written and after you are back in the quiet of your own room and the Super Bowl ring has been placed on the dresser and all the pomp and fanfare has faded, the enduring things that are left are: the dedication to excellence, the dedication to victory, and the dedication to doing with our lives the very best we can to make the world a better place in which to live.”

Vince Lombardi did just that. He left behind a legacy that says you can win, you can succeed if you first have the right attitude, the right goals.

So in order to build a better world we must first start by building a better you. You have a task to perform. Your task!

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*Nido R. Qubein is one of America's top rated professional speakers and is a sales/management consultant for many major corporations. He has served as the president of the National Speakers Association and is the author of several best selling books. For more information on books and cassettes, please write Creative Services, Inc., P.O. Box 6008, High Point, NC 27262. Or call 919-889-3010.*

# the chapters speak

(CHAPTERS from page 11)

Rho Chapter will miss this semester's graduating seniors. Many of those graduating were pledges during the time the chapter was reactivated. Among those leaving include three Brothers who have contributed visibly to the leadership of Rho Chapter during past two years; Brother Davis Woo, Brother William Tom and Brother Bill Kandel.

—Jacqueline Khor

## San Francisco

**GAMMA OMICRON**—Our 35th annual Rose Dance was held in San Francisco's newest hotel, The Ramada Renaissance. This event was a big success and great fun. We would like to thank the Brothers from the Delta Omicron and Rho Chapters for their support.

We initiated seven new Brothers on November 24th and are excited about their future contributions to our chapter. We have had several professional events including a tour of the Port of Oakland. It was most interesting and informative. We also helped to throw a Christmas party for the children of the Tenderloin. It was a very fulfilling experience playing with them and giving each a special gift. Overall, last semester was a very busy one for all of the members of Gamma Omicron Chapter.

## San Francisco State

**DELTA OMICRON**—Our professional events calendar was one of the most successful Delta Omicron Chapter has ever had. We sponsored 11 events during the fall semester, ranging from speakers in career planning and financial planning to a tour of the Anchor Steam Brewery.

For community service projects we helped such noteworthy organizations as Junior Achievement, Shriner's Childrens Hospital, Special Olympics, Irwin Memorial Blood Bank and Toy for Tots. Delta Omicron Chapter, in association with the San Francisco Alumni chapter, is also organizing a Regional Golf Tournament scheduled for April 1986, with all proceeds going to charity. We are hoping for a large turnout of collegiate and alumni Brothers.

The Delta Omicron Chapter sent six Brothers to the Grand Chapter Congress. We met Brothers from all over the country and received many helpful ideas from these Brothers and from the seminars which were conducted. The highlight of the trip was our chapter's receiving of the award for the Most Outstanding Chapter in the Western Region. The friendships we made and the Brotherhood we felt at the Congress will never be forgotten.

—Richard J. Flaherty



The Big Brothers of Epsilon Theta Chapter at California State University at Chico got together with their Little Brothers prior to their evening initiation.

## Nevada

**DELTA PI**—The Delta Pi Chapter was the scene of many exciting and innovative changes in 1985. During spring semester, we had two major projects; the first annual "Get Lucky" Auction; and the operating of the Stock Market room for the Intercollegiate Business Games. Both projects turned into lucrative fund raisers and served to make Delta Sigma Pi a recognizable name on campus.

In August, the chapter sent three delegates to the Grand Chapter Congress. They returned full of fraternal spirit which they shared with the rest of the chapter.

Fall semester also marked the beginning of several other long term projects. On the financial side, Delta Pi Chapter obtained the contract for program sales at the football games. Professionally, we began a lunch series featuring guest speakers and sub sandwiches.

April marked the installation of the Reno Alumni Chapter. The group has been steadily growing and has already held several activities in conjunction with the collegiate chapter. Several more are planned.

—Diana L. Barlow

## Cal State-Chico

**EPSILON THETA**—This year 1985 marked the 25th anniversary of Epsilon Theta Chapter's existence. Collegiate and

alumni members all enjoyed the weekend festivities and an estimated 150 Brothers were at the formal dinner organized by Brother Greg Hill. The weekend involved: a small get-together at Chico's famous "Madison Bear Garden," a friendly game of collegiate vs. alumni football, champagne breakfast at "Karen's" and much rejoicing at the gathering of the Brothers.

In the past year, two members of Epsilon Theta Chapter passed away. They were Dave Phelps and Bog Hagen. In their honor, Rocky Horton organized a Dave Phelps Plaza to be built on the campus. Memorabilia of Bob Hagen was buried in the ground of the plaza by his little brother, Dave Kerr.

Other events this year included tours to Anheuser-Busch and Hewlett Packard in the Bay Area, wine touring in Napa Valley with Phi Chi Theta and a few good road trips to Reno to visit our fellow Brothers of the Delta Pi Chapter. For one of our big fund raisers, Pete Winterling managed to obtain a donation to the fraternity for a Hawaiian Vacation for two for which we will have a drawing.

—Darin Roland

## Cal State-Sacramento

**EPSILON PHI**—Our professional program at Epsilon Phi Chapter consisted of four speakers starting with a representative from Arthur Andersen. Our chapter

# the chapters speak

also hosted the first Annual "Business Week" at CSUS. We involved all of the other business organizations on campus. We rounded out our professional semester with a tour of the California State Capitol.

In the area of community service, we were involved in the Second Annual Act II. It's an event that is similar to a carnival for physically handicapped children. We also had a car wash to raise funds for Junior Achievement and a canned food drive for Thanksgiving and Christmas. Our pledges collected clothes and took them to the Standford Home, where needy people are housed.

We also celebrated the founding of Delta Sigma Pi with the Sacramento Alumni chapter at the Hungry Tiger. We got a chance to renew the ideals and fundamentals that started our fraternity.

Last summer we sent four Brothers to Dallas for the Grand Chapter Congress. They all came back with tales of Brotherhood and professionalism. After renewing the bonds of Brotherhood in Dallas this past summer, I hope that everyone is having a successful semester.

—Laurie Bryant

## San Jose State

THETA CHI—Theta Chi Chapter at San Jose State University awarded our first Walt Montgomery, Jr. Memorial Award to Evelyn Fong at the fall initiation banquet in Monterey. This bi-annual award, in honor of our Brother who passed away last summer, is given to the pledge with the most original act on fun night.

We initiated nine new Brothers into Theta Chi Chapter. These outstanding Brothers achieved 98,500 points in their Pledge Class Efficiency Index. This program for pledges is similar to the Chapter Efficiency Index.

This past fall semester we started a new tradition. A pearl and ruby badge, which will be passed down each semester, was awarded to our Most Valuable Brother. This great idea was brought back from the Grand Chapter Congress in Dallas.

—Lisa Ryals

## Cal State-Fresno

IOTA PHI—The Brothers of the Iota Phi Chapter were privileged to have had a successful recruiting period. Our recruiting activities, which resulted in 15 new members and one of the largest pledge classes ever, included a Wine and Cheese Party, a Meet the Chapter night and all out Red Wave Party.

One of our most memorable events was our Initiation Banquet arranged by our

Most Valuable Member Wayne Aoki. It was highlighted by our talented guest speaker, Ms. Diane Satin. Our thanks go to: Brother Joe "Skip" Loomis, Director of Alumni Activities; Brother Bill Tatum, Western Provincial Vice President; and Brother Bill Kinsella, South Pacific Regional Director; for supporting and helping us in our recruiting activities.

## Pacific

LAMBDA MU—Lambda Mu Chapter at the University of the Pacific has been very busy this past fall semester. In between our many exchanges with the Brothers of Epsilon Phi Chapter at Sacramento State University, we have been occupied with the pledging and initiation of 16 new Brothers. With the help of these newly initiated Brothers, Lambda Mu Chapter won first place, for the second year in a row, in the novelty division of the Homecoming Parade, performing in our traditional Briefcase Drill Team.

In December, Lambda Mu Chapter honored the faculty of the School of Business and Public Administration at a recognition banquet. The faculty's various publications and community projects were brought to the attention of those who attended. Although it has been busy so far, we are enjoying this semester's many activities.

—Trina L. Lee

## Sacramento

The Sacramento Alumni Chapter kicked off its fall activities with a swim party hosted by Brother Cedric Voll. President Bruce Williams and Treasurer Chip Dunavent were both appointed as District Directors, so collegiate Brothers from the Epsilon Phi and Lambda Mu Chapters joined us at a Barbeque get-together put on by our chapter. On Founders' Day, several Brothers met for a professional dinner and shared their thoughts on what Delta Sigma Pi means to them. Our annual Christmas party was again hosted by Bill Tatum, whose pool table was in use all night! Brother Mary (Nowell) Witcraft had everyone over on Superbowl Sunday to watch the game on TV.

Our fund raising project for this year is to sell bumper stickers to all chapters in the fraternity. The two styles that we offer are, 'Delta Sigma Pi Means Business' and 'I Love Delta Sigma Pi.'

Our chapter meets on the first non-holiday Wednesday of each month at the Old Spaghetti Factory at 1910 J Street in Sacramento from 11:30 to 1:00 P.M. For more information, call President Bruce Williams at 916-965-8197.



Brother Janet Costanza of Epsilon Phi Chapter at Cal State-Sacramento had a great time with Chris Hampton during the Second Annual Act II last fall.

## SOUTH PACIFIC REGION

### Southern California

PHI—Phi Chapter at the University of Southern California capped off the fall 1985 semester with our annual Initiation Banquet at the LAX Hilton. Other highlights of the semester included a Halloween Cruise of Newport Harbor (which was attended by Brothers from chapters throughout the South-Pacific Region), tours of Xerox and the Pacific Stock Exchange and our annual road-trip to San Francisco to watch Trojan football in Berkeley.

On the fund raising front, Phi Chapter enjoyed great success with T-Shirt sales and a car wash, in conjunction with local businesses, which took in over \$700 (thanks to the Brothers at Delta Sigma Chapter for the idea).

Of special significance during the semester was Phi Chapter's contribution to those in the neighborhood around USC. Our Community Service Coordinator did an excellent job of planning and coordinating several successful Business Basics Seminars in conjunction with the Junior Achievement organization. A food Basket presentation, in which Brothers collected food for the needy in Los Angeles, brightened many hearts on Thanksgiving.

—Cathleen Riffenburgh

### Cal Poly-Pomona

ETA CHI—Current financial projects at Eta Chi Chapter have consisted of very suc-



# the chapters speak



Grand President John Henik enjoyed the Sacramento Alumni Chapter's 10th Annual Christmas Party with Brothers from Lambda Mu Chapter at the University of the Pacific.

cessful hot dog sales, the last two of which were sold out well ahead of schedule. Beta Delta pledge class also conducted a very successful raffle. This quarter's principal community service project consisted of the chapter providing security services for the campus bookstore, in addition to providing an information service to new patrons of the bookstore. A new business relationship with the El Patio Bookstore was thus established and promises to work for mutual benefit for many succeeding quarters.

Of course, all Deltasigs are once again invited to participate and support our Poly Vue Barbeque Rib Sale on April 11-12. We expect our jail to once again be overflowing with "lawbreakers" that we will be paid to arrest during the evening dance at Poly Vue.

We have also hosted a party for Eta Chi Chapter alumni and have renewed our Brotherhood with several Brothers from Northern California with a post-initiation party at the home of Brother Jim Fatland.

## San Diego State

IOTA PI—Iota Pi Chapter was honored to receive the National Community Service Award at the Grand Chapter Congress held in Dallas. The receipt of this award motivated the Brothers of Iota Pi Chapter to continue in their efforts to promote outstanding community service.

Homecoming was celebrated by sponsoring a king and queen: Rob Flores and Laura McNulty. We were very proud when Laura was crowned Fall 1985 Homecoming Queen

of San Diego State.

An ice cream social was held at Farrell's Ice Cream Parlor to celebrate our founding and 23 outstanding initiates were welcomed into the chapter.

The semester came to an end with a banquet held November 23 to celebrate our newly initiated Brothers and graduating seniors. Joe "Skip" Loomis and family were present to help make this a very memorable event for all.

Since many of our Brothers will be graduating in the spring, we hope our newly initiated Brothers will continue to bring lots of fresh enthusiasm into Delta Sigma Pi!

—Amy Figuracion

## Cal State-Northridge

IOTA UPSILON—The Iota Upsilon Chapter had an incredible summer which was highlighted by sending ten delegates to the Grand Chapter Congress in Dallas and receiving formal recognition for achieving 100,000 CEI points. One of our first activities in the fall included sending the majority of our Brothers to Hollywood to participate in the Jerry Lewis Telethon for Muscular Dystrophy.

Highlights of November and December were a fantastic tour of the Los Angeles Times, a fund raiser at the Burbank Studios, a cruise in the Pacific hosted by our friendly neighbors at USC, a professional speech from local Assemblywoman Marion LaFollette and various pledge events.

Finally, we are currently working in conjunction with the CSUN Office of Inter-

national Programs to host at least ten students from Europe for 8-10 weeks during the summer. We are arranging details to locate these students in our homes and finding them temporary employment so that they have the opportunity to become familiar with the U.S. and make some money while doing so.

—Dennis DeYoung

## Cal Poly-San Luis Obispo

KAPPA MU—Kappa Mu Chapter got off to a great start this year. We began with an exciting recruiting program that led to 18 outstanding pledges. Our community service project was a very successful scavenger-hunt canned food drive with the proceeds going to help the needy at Thanksgiving. Our professional program included a variety of speakers ranging from the FBI to CPA's, entrepreneurs, and management consultants. Our Los Angeles tour included Arthur Andersen and the Pacific Stock Exchange. While in Los Angeles, several Brothers were fortunate to attend Iota Upsilon Chapter's initiation.

We are proud to have chosen Brother Maureen Fuentes as our chapter's Collegian of the Year and to have had several Brothers attend the Grand Chapter Congress. Kappa Mu Chapter hopes to interact with other chapters and wishes all a successful year!

—Kerry Bean and Sylvia Werthman

## Southern California

After we recovered from Dallas, we started off the year at our annual picnic and general meeting where we elected our new Board of Directors: Steve John, Bill Kinsella, Paul Garcia, Stephen L. Ropfogel, Karie Horie, Wendy Worcester, Ross Denney, Sunny Lehmann, Rita Schoenfeld, and Christine Wong. This year our annual Monte Carlo Nite was the most successful in recent memory. We gave our Alumnus of the Year Award to Brother Bill Kinsella. We are also honored to have Bill as the new Regional Director of the South Pacific Region.

So far we have had two community service projects. SoCal Alumni worked the Jerry Lewis Telethon; answering phones and stuffing envelopes. Brothers Bill Kinsella and Stephen Ropfogel made their debut as local TV stars answering phones on stage. In December, we had a "Toys for Tots" Christmas Party. The Brothers really came through on this one and we were able to collect almost \$350.00 worth of toys.

We are very excited about the new colonies at Cal State Fullerton and University of San Diego and wish them the best of luck in their endeavors.

—Stephen M. John

# TOM MOCELLA:

## The Fraternity Loses A Friend

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An initiate of Beta Chapter at Northwestern-Chicago, member of the Chicago Alumni Chapter, the 24th Grand President, Past Central Regional Director and Deltasig of the Year 1983, Thomas M. Mocella passed away on December 13, 1985

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Thomas M. Mocella  
1924-1985

To the average member of many organizations, including Delta Sigma Pi, the leaders often can be little more than a name in a publication, a signature on a certificate, a person who acquires an imagined aura of distance. Those members of Delta Sigma Pi who had the opportunity to know, to meet, or to work with Tom Mocella were generally struck by his openness, his joviality and his sincere interest in the welfare and progress of the fraternity. These characteristics, coupled with his ready smile and his love of life, made Tom a very real, a very approachable person. No matter how serious the situation, one could always count on him to serve as a calming influence; to break the tension with his humor and to provide input that came from the heart.

On December 13, 1985, Thomas M. Mocella, 24th Grand President of Delta Sigma Pi, passed away at his home in Palatine, Illinois. At services on December 16, 1985, Western Provincial Vice President William W. Tatum, Jr., a close friend of Brother Mocella, delivered the Memorial Service of the fraternity with assistance by Executive Director Michael J. Mazur, Jr.

Thomas Michael Mocella was



Thomas M. Mocella  
24th Grand President  
1971-1973

born in Chicago, Illinois, in 1924. On February 8, 1947, he was initiated by Beta Chapter at Northwestern University. He served his chapter as Treasurer, Historian, Vice President for Professional Activities and Social Chairman. At Northwestern, he was President of the Commerce Club and received a variety of awards including the Delta Sigma Pi Scholarship Key, the Commerce Club Undergraduate Award, the Commerce Club Degree Award and the H. G. Wright Scholarship Award.

After graduation from Northwestern, he became a member of the Chicago Alumni Chapter and served as

its Treasurer, Vice President and President. He served as Central Regional Director (1963-71), and as Grand President (1971-73). His service as a member of the Board of Directors and National Executive Committee of Delta Sigma Pi spanned the period of 1963 through 1975. In 1983, he became the 26th member of Delta Sigma Pi to be named "Deltasig of the Year."

Tom was employed by the Harris Trust and Savings Bank in Chicago for many years and rose to the position of Assistant Vice President in the Marketing Department. He was involved as a member and officer of a number of trade and professional

associations; served on the faculty of the American Institute Banking School; and, since his retirement from Harris in 1981, was self-employed as a bank and travel marketing consultant.

Delta Sigma Pi played a very important part in Tom's life and that of his family. He leaves his widow, Lorraine, and children, Patricia, Michael and John (Theta Xi) as well as his brother and Golden Council Member, Robert (Beta). The Mocella brothers and their families have been faithful and active participants in many Grand Chapter Congresses and other events fraternity wide.



Tom Mocella, Deltasig of the Year 1983 was congratulated by George Simkowski, Deltasig of the Year 1975, at the banquet honoring Tom in 1983.



Tom Mocella joined with other Past Grand Presidents Warren Armstrong, Ken White and Bill Tatum in celebrating the fraternity's 75th Anniversary in Cincinnati in 1982.

# alumni in action

**Tamela J. Murphy**, *Ohio*, has started her own marketing services firm, Progressive Resources Unlimited, in Columbus, Ohio. She currently serves the Columbus Alumni Chapter as Publicity Chairman.

**M. Lee Haines**, *Oklahoma*, has been promoted to Assistant Store Manager of the Whitehall Company Jewelers in Fort Worth, Texas.

**D. Stephen Hewett**, *Texas-Austin*, is currently the Accounting Manager for ADM Feeds, a subsidiary of Archer Daniels Midland, an agri-business and Fortune 100 Company.

**Robert B. McKinley**, *Texas-Austin*, is President of Castings, Inc., a sales form for foundries and forging houses based in Fort Worth, Texas.

**James A. Webb**, *Texas-Austin*, is Director of Management Associates, a consulting firm in El Paso, Texas. He was formerly associate professor of management at Louisiana Tech University.

**Billy F. Peel**, *Texas-Austin*, recently celebrated the opening of his second funeral home in Austin, Texas. The first one is located in LaGrange.

**Jon P. Smith**, *Texas-Austin*, reorganized Unity Power Services of Houston, Inc., into Unity Power Systems, a partnership.

**Homer P. Haden**, *Texas-Austin*, has left the accounting business to go into business as an antique dealer and landscape irrigator.

**Ben A. Wallis, Jr.**, *Texas-Austin*, an attorney in San Antonio, Texas, has been recognized by Who's Who in American Law, International Book of Honor and International Who's Who of Intellectuals.

**Richard J. Wayman**, *Kent State*, has been named Financial Services Administrator for Borden, Inc., in Columbus, Ohio. He was formerly with Huntington National Bank for four years. He received his M.B.A. from Kent State University and is Director of Volunteers for the Columbus Up-Downtowners. He is also Senior Vice President of the Columbus Alumni Chapter.

**Marcelo J. Sempe**, *Tampa*, is a staff accountant for Ernst and Whinney in Tampa, Florida. He was named the University of Tampa's Outstanding Undergraduate Accounting Major for 1984-85 and was the 1985 South Atlantic Region Collegian of the Year.

**Lynne Walder**, *Tampa*, is a contract administrator for Rolm Corporation in Tampa, Florida.

**David A. Zisman**, *Tampa*, is a salesman for ADP in Tampa, Florida.

## GEORGIA SOUTHERN ALUMNUS NAMED TO NATIONAL COMMITTEE

**Patrick G. Blanchard**, *Georgia Southern*, President & Chief Executive Officer, Georgia State Bank, Main Office, Martinez, Georgia, was recently appointed to serve on the 1986 National Nominating Committee of Bank Administration Institute. The purpose of the National Nominating Committee is to select bankers to serve the Institute on a national level in senior leadership positions.



Patrick G. Blanchard

Blanchard serves on the Southeastern Board of Directors of Bank Administration Institute, which has jurisdiction over the five Southern States and Puerto Rico and also serves on the State Board of Directors of the Conference of State Bank Supervisors and the Public Affairs Committee of the Georgia Bankers Association, representing the 10th District of Georgia in both capacities.

His civic responsibilities include his positions on the Board of Directors of the Greater Augusta Chamber of Commerce, the Executive Committee of the Georgia-Carolina Council, Boy Scouts of America, the Good Friends Shelter Group, and the Industrial Development Council of the CSRA Planning Commission, the Board of Directors of the Greater Augusta YMCA, and the 10th District Chairman of the Georgia Affiliate of the American Heart Association.

During 1984, he was named Alumnus of the Year by the School of Business of Georgia Southern College.

A native of Appling, Georgia, Patrick G. Blanchard is a graduate of the public schools of Columbia County and received his B.B.A. degree from Georgia Southern College in Statesboro, Georgia, in 1965. While at Georgia Southern College, he was one of the founding Brothers of Epsilon Chi Chapter and was initiated into the fraternity on November 9, 1963.

**Leigh E. Price**, *Tampa*, is a management trainee for K-Mart Corporation in Tampa, Florida.

**Stephen A. Jones**, *Georgia Southern*, has taken a position in the Advertising Department at National Merchandising Company in Jacksonville, Florida.

**Lewis P. Tischler**, *SUNY-Albany*, has formed Tischler Financial Services, a Columbiaville, New York, firm specializing in economic development services to both the public and private sectors.

**Karen Pillich Tucker**, *SUNY-Albany*, is a bank examiner for the Office of the Comptroller of the Currency, an agency of the United States Treasurer Department in Miami, Florida. She received her MBA from the University of Miami and recently received a Certificate of Appreciation from the head of the agency for "significant contributions in the overall effort to improve the operations of the Office."

**Peter Catalano**, *Adelphi*, has been named Senior Accountant for Seidman and Seidman, a public accounting firm in New York City.

**Giovanna D'Arrigo**, *Adelphi*, is a staff accountant for Arthur Andersen and Company in New York City.

**Darlene M. Lopez**, *Adelphi*, is a staff accountant for Ernst and Whinney in New York City.

**Reece C. Oslinker**, *Adelphi*, has been named Department Manager for TSS-Seedmans, a retail store in Levittown, New York.

**Jeffrey I. Rosenthal**, *Adelphi*, has been named Audit Senior at Seidman and Seidman, an accounting firm in New York City. A CPA, Jeffrey has served the fraternity as President of the Long Island Alumni Chapter and as Treasurer of the New York Metropolitan Alumni Chapter.

**Allison J. White**, *Adelphi*, has been named Credit Analyst-Commercial Lending for the Long Island Trust Company, a commercial banking firm in New York City.

**Landon E. Coleman**, *Indiana-Indianapolis*, has joined Enco Manufacturing Company in Chicago, Illinois, as a staff accountant.

# alumni in action

**Harold A. Shanafield**, *Northwestern-Chicago*, Past President of Beta Chapter and a former Dean of Northwestern University, was recently named Editor-In-Chief of *Medinah News*, official publication of *Medinah Temple, A.A.O.N.M.S.* He is also Editor of the *Scottish Rite Magazine*, a post he has filled since 1976.

**Dixie Lee Barbour**, *Iowa*, has accepted a new position as a sales representative in the Computer Sales-Retail Division of the NCR Corporation in St. Paul, MN.

**Gerald E. Rupp**, *Iowa*, has been elected President of the Arizona chapter of the Alumni Association for the American Graduate School of International Management in Glendale, AZ.

**W. Eugene Seward**, *Georgia State*, has been promoted to Assistant Vice President of the VISA Department at Fulton Federal Savings & Loan Association in Atlanta.

**Robert M. Barry**, *Illinois*, has accepted a position as a senior analyst for economic and legislative affairs with MCI Telecommunications in Chicago. An alumnus of Upsilon Chapter, he received both his B.S. and M.A. degrees in Economics at the University of Illinois.

**Melissa C. Blaisdell**, *Nebraska-Lincoln*, has accepted a position as an account manager with the Noxell Corporation.

**Valerie A. Volf**, *Nebraska-Lincoln*, has accepted a position as a bank examiner with a branch of the Federal Reserve Bank of Kansas City in Denver, CO.

**Denis L. Whitacre**, *Cincinnati*, has accepted a position as an accountant with Earl W. Shomber & Co., Inc., in Lakeland, FL.

**Mark V. Primosigh**, *Colorado*, has been promoted to Sales Representative I for the Digital Equipment Corporation in Denver. Mark, a 1980 graduate of the University of Colorado with a degree in accounting and economics, has worked for Digital Equipment for the past two years. Prior to that time, he worked for two years as an auditor for Price Waterhouse, a public accounting firm.

**JoAnn K. Patterson**, *Southern Mississippi*, has accepted a position as a staff auditor for the First Commerce Corporation in New Orleans.

**John M. Russell**, *Southern Mississippi*, has accepted a position in the Computer and Information Systems Department at Texaco in Houston, TX.

**William M. Munn**, *Southern Mississippi*, has accepted a position as a staff accountant for Arthur Andersen & Company, a public accounting firm in New Orleans.

## CARLIN INITIATED BY GAMMA PI CHAPTER

**Paul N. Carlin**, *Loyola-Chicago*, has been initiated by Gamma Pi Chapter at Loyola University in conjunction with the chapter's 35th anniversary.

The featured speaker at the chapter's anniversary banquet, Carlin is the former Postmaster General of the United States and an advisor to the Postal Service Board of Governors.



Paul N. Carlin

He is a member of the American Management Association's General Management Council, composed of 35 chief executive officers and senior level managers. A native of San Diego, he earned B.A. and M.A. degrees at the University of Wyoming where he graduated with highest honors. In 1964, he became one of the youngest graduates of the Advanced Management Program at Harvard University's Graduate School of Business Administration.

He joins his son, Mark, as a member of Gamma Pi Chapter.

**Patricia B. Evans**, *Southern Mississippi*, has accepted a position as a staff accountant with Deloitte Haskins & Sells, a public accounting firm in New Orleans.

**John M. Patterson**, *Southern Mississippi*, has accepted a position as a staff accountant with Arthur Young & Company, a public accounting firm in New Orleans.

**Howard Chin**, *Tampa*, has accepted a position as a systems analyst for Computer Processing Limited.

**David A. Crain**, *Southern Mississippi*, has accepted a new position as an assistant manager of the Army and Air Force Exchange Service (AAFES) at Langley A.F.B., in Virginia.

**William Timothy Blake**, *Southern Mississippi*, has accepted a new position as a claims adjuster with the State Farm Insurance Company in New Orleans.

**Laura Sorey**, *Southern Mississippi*, has accepted a new position as a systems analyst with Electronic Data Systems in Jackson, MS.

**Terrence D. Kenney**, *Loyola-Marymount*, has accepted a new position as District Sales Manager for the Farmers Insurance Group. This career move follows 11 years as owner of his own insurance agency representing the Farmers Insurance Group of Companies. His responsibilities will include agency development for the West Los Angeles and Southern California area.

**Edward G. Milano II**, *C. W. Post*, has accepted a position as a sales representative for Automatic Data Processing (ADP).

**Donald E. Thurlow**, *Florida Atlantic*, has accepted a new position as a systems engineer for National Advanced Systems, a computer marketing firm in St. Petersburg, FL.

**Russell T. Carr**, *Florida Atlantic*, has been promoted to Branch Manager at Better Business Forms, a forms manufacturing and computer supplies firm in West Palm Beach, FL.

**Greg McClasky**, *Florida Atlantic*, has been named Manager in the Budgets & Financial Planning Payment Systems Division for the American Express Travel Related Services Company, Inc., in Ft. Lauderdale, FL.

**Michael J. Bonk**, *Northern Arizona*, has been named Senior Staff Assistant on the District Staff of California Congressman William E. Dannemeyer. A resident of Fullerton, California, Mike was previously employed by the United States Treasury Department.

A graduate of Northern Arizona University, where he received a BSBA degree in Marketing, Mike was initiated into Zeta Omega Chapter on November 19, 1977, and is a Life Member of the fraternity. He is also a member of Beta Gamma Sigma, the National Honorary Business Fraternity.

**Barry Kleypas**, *Angelo State*, has been elected Chairman of the Better Business Bureau of San Angelo, Texas. An alumnus of Eta Theta Chapter, Barry has served the fraternity in the capacity of District Director and Southwestern Regional Director and is now a member of the Golden Council.

# alumni in action

**Randy L. Hultz**, *Northeast Missouri State*, has accepted a position as a staff accountant with the public accounting firm of Baird, Kurtz and Dobson in Springfield, Missouri. Randy, who was formerly an accounting instructor at Southwest Missouri State University in Springfield, currently serves the fraternity as the Mid-American Provincial Vice President.

## CATHY HONORED BY PUBLIC RELATIONS SOCIETY

**S. Truett Cathy**, *Georgia College*, famous for his boneless chicken breast sandwiches sold in hundreds of Chick-fil-A, fast food restaurants across the country, has received the Distinguished Public Relations Award by the Public Relations Society of America.

An honorary member of Iota Mu Chapter at Georgia College in Milledgeville, Georgia, he is also an honorary member of Beta Gamma Sigma Fraternity and Omicron Delta Kappa Society.

**Jacalyn R. Nadenik**, *Illinois State*, has been promoted to the position of Vice President of the Progressive Office Equipment Company, an office machines sales and service firm in Wheeling, Illinois. An alumnus of Iota Chi Chapter, she has also been elected Treasurer/Secretary of the Chicago Office Machine Dealers Association.

**Terry R. LeBlanc, Jr.**, *Corpus Christi State*, has accepted a new position as a semi-senior accountant, with Cross, Kieschnick & Company, a public accounting firm in Sinton, Texas. An Iota Psi Chapter alumnus, Terry also serves the First Baptist Church of Aransas Pass as Assistant Choir Director and Chairman of the Personnel and Music Committee.

**Marcia Jones Robbins**, *North Florida*, has accepted a position as a sales represent-

ative in the Tele-Marketing Department of Ryder/P.I.E. Nationwide, Inc., in Jacksonville, Florida. A former District Director, Marcia is one of the founding members of Kappa Pi Chapter at the University of North Florida.

**Andrea M. Endres-Lewis**, *Adelphi*, has accepted a position as a passenger service agent for Swissair, an international airline, with an office at J.F.K. International Airport in New York.

## SHEDD NAMED NEW ASSOCIATE DEAN

**Peter J. Shedd**, *Georgia*, former Pi Chapter Faculty Advisor and Associate Professor of Legal Studies in the College of Business at the University of Georgia, has been appointed as new Associate Dean of the College of Business at the university.

Dr. Shedd earned his BBA degree in Marketing from the University of Georgia College of Business in 1974. He then attended Law School at the university and earned his J.D. degree in 1977.

After graduation, he worked as a law clerk for Anthony A. Alaimo, Chief Judge of the United States District Court before joining the faculty of his alma mater in the Department of Real Estate and Legal Studies in 1978.

He has twice been honored as Outstanding Teacher by the University of Georgia, was recognized among the Outstanding Young Men of America in 1982, and was presented the American Business Law Association's Faculty Award of Excellence in 1980. He was recently elected faculty representative to the University's Alumni Society Board of Managers.

**Jacqueline C. Jones**, *Nicholls State*, has accepted a position as Fund Raising Consultant with Rainbeau Distributors, Inc., a fund raising firm specializing in items for clubs, schools and organizations.

**James E. Artman**, *Northern Illinois*, has been named Second Vice President at The Northern Trust Company in Chicago. He serves as Project Manager in the Trust Systems Development Division. He received his B.S. degree from Northern Illinois and an M.B.A. from Illinois Benedictine College and has been with the bank since 1978.

## FORMER DEAN AT ARIZONA STATE NAMED TO EDUCATION APPEAL BOARD

**Glenn D. Overman**, *Oklahoma City*, the former Dean of the College of Business Administration at Arizona State University, was recently named to the 15-member Education Appeal Board of the United States Education Department. Dr. Overman retired on May 15, 1985, after serving the Arizona State University and the Arizona community for 29 years, establishing the college of Business Administration and serving as its Dean for 25 years, teaching Marketing his last four.

His appointment, effective October 1, includes serving on the panel and hearing cases alleging the misuse of government funds by educational agencies at the state and local levels.

**Donald W. Farrington**, *Northern Illinois*, has been promoted to the position of Assistant Tax Manager, International Tax Planning at the Sara Lee Corporation in Chicago, IL.

**Debi Rodich**, *Indiana-Northwest*, has been named Public Relations Coordinator at the Sawyer College of Business in Hammond, Indiana. An alumnus of Theta Psi Chapter, Debi previously had completed an outstanding semester internship with WXRT Radio in Chicago as Promotions and Public Relations Assistant.

## NEW POSITION, MERGER, DIVIDENDS?

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The DELTASIG of Delta Sigma Pi  
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# bits and pieces

## mergers

Lesli D. Christ, *Kent State*, on October 18, 1985, to Mark A. Rohrig, at Akron, OH.

Marcia L. Jones, *North Florida*, on December 27, 1985, to Fred Robbins, at Jacksonville, FL.

Linda P. Porter, *Indiana-Bloomington*, on July 20, 1985, to Michael L. Howse, at Kearney, NE.

Shawn Fishbaugh, *Cincinnati*, on December 28, 1985, to Catherine Kauffman, *Cincinnati*, at Cincinnati, OH.

Dwight Vigna, *Indiana Northwest*, on August 31, 1985, to Julie Ploehn, *Valparaiso*, at Laporte, IN.

Donna L. Roush, *Virginia Tech*, on July 6, 1985, to John Ellis, at Springfield, VA.

Andrea M. Endres, *Adelphi*, on September 14, 1985, to Wayne R. Lewis, at West Hempstead, NY.

Annette Thomas, *Evansville*, on September 14, 1985, to Stephen Lee Roberts, at New Albany, IN.

Michael J. Bonk, *Northwestern Arizona*, on April 20, 1985, to Edie Lee.

Joseph Bunting, *Virginia Tech*, on August 4, 1985, to Denise Millure, *Virginia Tech*, at Alexandria, VA.

Dorothy Carlson, *Indiana State*, on June 22, 1985, to Donald G. Childress, at Lowell, IN.

Paula Resnick, *Cal State-Northridge*, on October 13, 1985, to Neil Fleischer, at Northridge, CA.

Elizabeth R. Mandell, *Cal State-Northridge*, on July 21, 1985, to Michael Burke, at Sherman Oaks, CA.

Peggy Bewley, *Cal State-Northridge*, on August 24, 1985, to Chris Tune, at Sherman Oaks, CA.

Gwen M. Lynch, *Cal State-Northridge*, on May 4, 1985, to Frank Freund, at Encino, CA.

Randy T. Arikawa, *Cal Poly-Pomona*, on November 23, 1985, to Tanya M. Reed, at Stockton, CA.

Tony Coe, *Cal Poly-Pomona*, on December 15, 1984, to Karen Straw.

Eric Broome, *Cal Poly-Pomona*, on July 20, 1985, to Natasha Denena, at Los Angeles, CA.

Walton E. Ingram, *Southern Mississippi*, on September 14, 1985, to Ann Cathey Rise, at Vicksburg, MS.

Mary L. Nowell, *Cal State-Sacramento*, on October 12, 1985, to Dean Witcraft, at Sacramento, CA.

Wayne Gurnick, *Cal State-Northridge*, on October 26, 1985, to Larisa Belinsky, *Cal State-Northridge*, at North Hollywood, CA.

Scott Miller, *North Florida*, on August 3, 1985, to Emily Bliven, at Jacksonville Beach, FL.

Grayson B. Meade, Jr., *North Florida*, on August 3, 1985, to Dena M. Sikes, *North Florida*, at Jacksonville, FL.

Annette M. Nay, *James Madison*, on August 17, 1985, to Steven A. King, at Charlottesville, VA.

Pamela Nash, *North Texas State*, on November 16, 1985, to Michael Babbles, at Dallas, TX.

Craig Boquet, *Nicholls State*, on July 6, 1985, to Tina M. White, at Houma, LA.

Kelly Dalrymple, *Nicholls State*, on June 6, 1985, to Chris Rodrigue, at Thibodaux, LA.

Debbie S. Riddel, *Arizona State*, on May 4, 1985, to David Broermann, at Phoenix, AZ.

Carol Carrier, *Nevada*, on August 3, 1985, to Christian W. Chappell, at Orinda, CA.

Mark A. Roberts, *San Francisco*, on June 16, 1985, to Claire M. Sammon, *San Francisco State*, at S. San Francisco, CA.

Stephen A. Schuhmann, *Texas Tech*, on January 4, 1986, to Stacy L. Causey, *Texas Tech*, at Austin, TX.

## dividends

To Brother and Mrs. Barry L. Wisdom, *James Madison*, on November 24, 1985, a daughter, Hilary Ann.

To Brothers Russell T. and Inga K. Carr, *Florida Atlantic*, on October 21, 1985, a son, Joshua Wesley.

## in memoriam

The fraternity, its officers, its staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to The Central Office for record keeping purposes.

Kenneth B. White, *Boston*, 11-11-85

Thomas M. Mocella, *Northwestern-Chicago*, 12-13-85

Richard L. Kozelka, *Minnesota*, 11-12-84

Steven M. Fogg, *Central Florida*, 4-22-85

Thomas Z. Hayward, *Northwestern-Chicago*, 6-6-85

Louis S. Jablonski, *Marquette*, 3-4-84

Willard G. Albers, *Marquette*, 2-11-85

Ralph F. Kamm, *Wisconsin-Madison*, 7-2-85

Harry J. Schmit, *Marquette*, 12-7-84

Charles A. Cherney, *Marquette*, 4-3-85

Lee L. Johnson, *Missouri-Columbia*, 1-5-85

Herbert R. Belcher, *Texas-Austin*, 7-29-85

William C. Morton, Jr., *Vanderbilt*, 8-29-84

Walter A. Lightbody, *Northwestern-Chicago*, 4-25-84

Frank P. Scott, *Temple*, 11-29-85

Gardner Cowles, *Drake*, 7-8-85

Melvin Janzer, *Marquette*, 9-84

Julian E. Smith, *Georgia State*, 12-85

Ernest R. McCartney, *Wisconsin-Madison*, 11-85

Arleigh R. Burton, *Nebraska-Lincoln*, 1985

Robert J. Hagen, *Cal State-Chico*, 1985

Janus J. Moore, *Johns Hopkins*

Benny B. Gray, Jr., *Memphis State*

Thomas L. Zimmerman, *Arizona State*

Charles E. Dowlin, *Colorado*

David L. Zacharias, *Pittsburgh*

Howard W. Bowman, *Virginia*

Norman W. Pettys, *Georgia State*

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