

the
deltasiq
of delta sigma pi

may 1986

*Regionals
'86*



See you there!

in this issue

This issue marks the close of the 1985-86 publication year of The DELTASIG. Over the past several months we have highlighted the events of the Grand Chapter Congress, including the initiation of Victor K. Kiam II; we have announced the winners of the national and regional chapter awards; and have introduced to you the national and regional winners of the 1985 Collegian of the Year awards. In addition, we have shared with you the activities of our collegiate and alumni chapters and have highlighted the accomplishments of some of our alumni. Further, we have tried to offer articles, on a periodic basis, of general interest to our readers. Finally, we have had the unpleasant task of notifying you of the passing of some of our Brothers, including the passing of two Past Grand Presidents, Ken White and Tom Moccia. In looking back over the past several months, the fraternity has continued to grow and remain involved in a number of activities which we have tried to share with you in issues of The DELTASIG.

Looking ahead, the fraternity will be sponsoring its biennial Regional Leadership Conferences in 17 of its 18 regions. These conferences, to be conducted between the months of September and November, will offer an opportunity for learning, recognitions and the promotion of fellowship and Brotherhood. The various Regional Directors, who are responsible for these conferences, have been planning for them for several months now. In this issue, we have provided you with the dates and locations of these meetings so that you can begin

making plans now to be in attendance.

In this age of the computer, Delta Sigma Pi now offers two forms of electronic communication which will allow you to communicate with The Central Office of the fraternity and with other Deltasigs. These two services, Compuserve and The DELTASIG Bulletin Board Service, are introduced to you in more detail in this issue.

Also in this issue, we have highlighted a special initiation conducted by our Delta Nu Chapter at Loyola University in New Orleans. Delta Sigma Pi welcomes Katherine D. Ortega, the Treasurer of the United States, as one of our newest Honorary Members.

With the close of the academic year, many Deltasigs will be graduating and locating to different cities. If a Life Member, those Deltasigs will be able to continue their association and contact with the fraternity by receiving The DELTASIG for the rest of their life. In addition if a Life Member, they will have their national alumni dues paid for the rest of their life. If anyone, including graduating Deltasigs, would like to take advantage of this outstanding program, an application for the Life Membership Program is contained within this issue.

Also contained within this issue is a listing of all alumni chapters and contacts. Joining an alumni chapter is an excellent way to continue your involvement in your fraternity and the individuals listed in this issue can tell you how.

Finally, we have been extremely pleased with the response we have received to our "Alumni in Action" department

within the magazine from alumni across the country. The sharing of professional and personal achievements and successes is one of the most popular departments in The DELTASIG. We hope you enjoy it, too.

We also hope that you will provide us with input about what you like and dislike about The DELTASIG. We want to make your fraternity magazine as responsive to your interests and to do that we need to hear from you.

Fraternally,

Michael T. Walsh
Managing Editor

the **deltasig**[®] of delta sigma pi

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During the fall of 1986 Delta Sigma Pi will once again be sponsoring Regional Leadership Conferences in seventeen of its regions.

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Delta Sigma Pi is the professional business fraternity founded in 1907. The Deltasig of Delta Sigma Pi, its official publication, was first published in 1912.

EDITOR
Michael J. Mazur, Jr.

MANAGING EDITOR
Michael T. Walsh

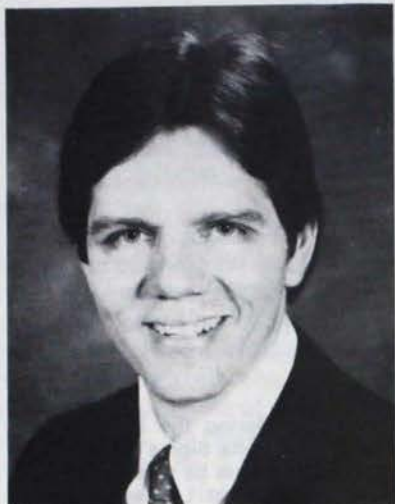


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commentary



John V. Henik

Dear Brothers:

It certainly has been a busy year thus far. I have enjoyed traveling across the country meeting Deltasigs, sharing in Brotherhood and developing many new programs and committees aimed at serving our members' needs.

In providing this "Year End Report," I would like to highlight the following: the Summer Leadership School, Fall Regional Conferences and key items of interest approved at our National Executive Committee meeting held in New Orleans, Louisiana this past February.

Summer Leadership School

The implementation of our first biennial Summer Leadership School program will begin this summer in the months of June, July and August in some 14 of 17 regions, nationally. These leadership schools are designed to educate, motivate and improve the skills of our District Directors, Regional Directors, Chapter Advisors and collegiate and alumni chapter presidents to better serve and be more responsive to the needs of our Brotherhood.

Fall Regional Conventions

With the implementation of this Leadership Program gaining momentum, collegiate and alumni Brothers attending fall regional conferences will experience an expansion of programming services. In addition to fraternity "fundamentals" being offered, most Regional Di-

rectors will also be sponsoring "personal growth and development seminars" for collegians and alumni alike! These seminars are aimed at improving the skills of our Brothers in today's competitive business environment. Such seminars were found to be overwhelmingly popular at the Grand Chapter Congress in Dallas. Plan on attending your regional conference! Not only will it be an educational experience, but you will have the opportunity to meet Brothers socially, beyond your chapter's boundary!

February National Executive Committee Highlights

Our February National Executive Committee meeting was held at The Fairmont Hotel in New Orleans. This is the site of our Grand Chapter Congress in 1987. Brothers, we are excited about the Grand Chapter Congress being held here and the amenities the New Orleans area has to offer. We are confident we can break our record attendance level set in Dallas at the Grand Chapter Congress in 1985.

The National Executive Committee addressed a wide variety of issues; many issues addressed were a direct result of input from our collegiate and alumni Brothers. Allow me to review "bits and pieces" or highlights of this meeting.

- We approved the hiring of a second Chapter Consultant to join our staff

commentary

for this fall. This action will improve the services to our chapters.

- Because the fraternity has experienced a dip in Life Membership sales over the past few years, we are currently reviewing the "benefits and services package" of our Life Membership program. Recommendations will be forthcoming. If you are a Brother, not yet a Life Member, please do not hesitate to become one. Our services and support to you will only grow in the coming years.
- Our commitment to interacting more heavily on a professional and a financial level with "Corporate America" was further strengthened with the approval of the permanent staff position of Director of Development in our fraternity. With a salary package now approved by the National Executive Committee, the Executive Director is currently anticipating hiring and implementing this position by August, 1986.
- In response to the needs of our alumni, the National Executive Committee provided preliminary approval to develop the "Four Level Franchising System" to

replace our current franchising program of alumni chapters. Such a system will provide new positive support and direction to our alumni chapters and still allow the alumni to "plot their own course." This new franchising system is being developed by the Committee on Alumni Activities and will be a part of the revised Manual for Alumni Chapter Operations. As is the case with all new programs, the manual will be reviewed by the Board of Directors since constitutional changes may be anticipated.

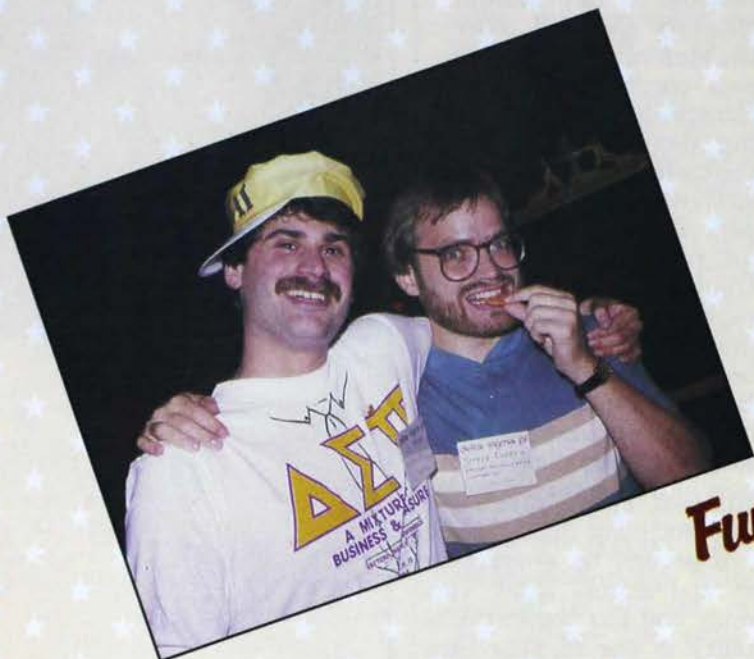
Additional space precludes me from outlining much, much more. However, to graduating seniors and alumni alike: This fraternity and our commitment to quality is one of your best roads to follow in the growth of your career and in meeting your social needs! Nothing you ever encounter will quite match this bond of fraternal feeling. Seek out your local alumni chapters and maintain your level of involvement!

Fraternally yours,



John V. Henik
Grand President

Regionals '86



Fun



Fraternalism

Beginning in September of this year, Delta Sigma Pi will once again be conducting its biennial Regional Leadership Conferences in 17 of its 18 regions. From Binghamton, New York, to Santa Barbara, California, and in between, over 2,000 Delta-sigs are expected to attend these meetings. With these meetings scheduled for the fall of this year, the Directors of each region have been busy making plans for them. Details of each meeting, such as site selection and seminar topic and moderator selection, are being planned now to ensure a successful learning experience for all attendees.

As was the case in 1984, the fraternity's initiation Ritual will be performed at some Regional Conferences with the initiation of some prominent leaders from the areas of business, education or government. Two years ago, Honorary Members such as William R. Howard, President and Chief Executive Officer of Piedmont Aviation, Inc., and S. Truett Cathy, Founder and President of Chick-fil-A, Inc., were initiated. These initiations, the highlight of two Regional Conferences, served to further strengthen the fraternity's commitment and ties to business and the recognition of outstanding business leaders around the country.

Delta Sigma Pi continues its relationship with Junior Achievement and will once again be inviting representatives from JA to attend these conferences. These JA representatives will explain the ways in which a chapter of Delta Sigma Pi can be involved with Junior Achievement. It is anticipated that many chapters will also relate their experiences and involvement with Junior Achievement.

The Regional Conferences will also provide the opportunity for several chapter and individual awards to be presented. The regional Most Outstanding Chapter, Community Service and Most Improved Chapter Awards will be presented. In addition, several individual awards and recognitions will be presented such as the District Director and Collegian of the Year Awards.

In addition to all of these activities, the Regional Conferences will provide ample opportunity for the



Learning



Business



Recognition

making of new friends, meeting national officers, relating fraternity experiences and sharing in the Brotherhood that makes Delta Sigma Pi special. Attending a Regional Conference can be one of the most rewarding experiences ever in your life as a Deltasig.

A listing of the date and location of each Regional Conference appears on the back cover of this issue. Additional details regarding these conferences can be obtained by contacting the appropriate Regional Director or The Central Office. Begin making plans now to attend a Delta Sigma Pi Regional Conference this fall. The conference should prove to be one of the most enjoyable and positive experiences you will ever have.

See you there!

the chapters speak

MID-AMERICAN PROVINCE

GREAT LAKES REGION

Marquette

DELTA—Our new commitment to leadership last fall was evident in the successful Founders' Day Ball held in conjunction with the Milwaukee Alumni Chapter and the University of Wisconsin-Whitewater's Theta Xi Chapter. During the evening we were presented with an Honorable Mention in the Chapter Efficiency Index, as well as a special commendation from our District Director Joe Dabrowski. We concluded the semester by participating in a local food drive and helping at a Special Olympics Bowling Tournament.

Delta Chapter started its spring semester with yet another outstanding 16 member pledge class. On February 7, many of the Brothers attended the Annual Business Administration Dinner Dance. Second semester showed our commitment to professionalism with interesting lectures, tours and a stronger presence on campus. During the weekend of February 21, the Brothers met fellow Deltasigs at the Great Lakes Area Conference held at Lewis College near Chicago. Finally, in April, our new Brothers were initiated according to Ritual which was followed by a dinner where several awards were presented.

—Celeste Moresco

Loyola-Chicago

GAMMA PI—On January 26, 1986, Gamma Pi Chapter celebrated the Chicago Bears' victorious season with a "SUPER" Bowl bash. This kicked-off a new semester in which 16 new members helped recruit a new pledge class. In addition to a spring pledge program, a professional program of five speakers including Frank Fiorte, head of the Illinois Tax Commission; Ed Uhrlik, President of the American Law Enforcement Credit Union; and John Genilo, Deputy Superintendent of the Chicago Police Department, was planned.

Gamma Pi Chapter will end the spring semester with the third annual "Best Night of Your Life" bash. The name of this event speaks for itself!

—Marie Odarczenko

Eastern Illinois

EPSILON OMEGA—The Brothers of Epsilon Omega Chapter were fortunate enough to attend two undergraduate days



Members of Delta Chapter at Marquette University and Theta Xi Chapter at the University of Wisconsin at Whitewater visited the Board of Trade earlier this year while on a joint tour in Chicago, Illinois.

this semester. The first was conducted by the Chicago Alumni Chapter while the second was arranged by the St. Louis-Gateway Alumni Chapter. Both trips were organized by Brothers Bob Baidis and Kathy Ptaszek and were an enormous success. We hope to make both weekends an annual event.

On April 27, Epsilon Omega Chapter hosted its second annual Great Lakes Region softball tourney and pig roast. All the Deltasigs who attended experienced the enthusiasm and Brotherhood that makes Delta Sigma Pi so fantastic. Brother Julie Wickenhauser and Brother Martha Meyer were responsible for the successful day. We hope that next year every chapter in the Great Lakes Region will be able to attend.

Our Rose Banquet marked another high point in the semester. This formal event celebrating our new initiates, is always eagerly anticipated. At this year's Rose Banquet, we presented a special honor to one of our professors, Bertrand P. Holley. Mr. Holley was a charter member of Epsilon Omega Chapter and has taught at Eastern Illinois University for 40 years. Mr. Holley's value to Delta Sigma Pi is immeasurable.

—Richard W. Stipe

Lewis

ZETA XI—At Zeta Xi Chapter, we continue on our upswing from years past. We are again shooting for at least Honor Roll status this year. This past semester's activities included: 20th Anniversary/Alumni Reunion Party, the annual Halloween Custom Dance, a Toga Party and the semi-annual Big Brother/Little Brother Night. Our fund raisers included: credit card applications, beer sales at the Halloween Dance, along with beer mug sales. This year, Zeta Xi Chapter has also started to co-sponsor many events with chapters of the American Marketing Association and Accounting Club on campus to promote further unity on the business organizations. Some of these events include: Pizza/Beer Night, a Christmas Party and the College of Business Organizations Teacher of the Year Award.

Now, with the spring semester almost at an end, Zeta Xi Chapter enjoyed hosting the Great Lakes Regional Basketball Tournament and Area Conference on campus. Zeta Xi Chapter would like to make the tournament an annual tradition at Lewis. At the same time, we all hope to learn more

the chapters speak

on how to improve our individual chapters, show all of our pledges what Brotherhood in Delta Sigma Pi means and to show everyone a good time with a party in our student union, "The Flyers Den".

—Ed Krutulis

Wisconsin-La Crosse

ETA RHO—The Eta Rho Chapter has brought to a close a year that contained a host of professional and social activities. Our professional program included tours of First Wisconsin Bank, the Wisconsin State Capitol, IBM and the Mayo Clinic. We also sponsored a career day, an interview seminar and a resume seminar, all of which were a success. Some of our social events included a ski outing, a golf tournament and a Founders' Day Party.

In closing, the Eta Rho Chapter would like to congratulate all newly initiated and graduating Brothers.

—Rayanne M. Strenke

Wisconsin-Whitewater

THETA XI—The fall semester in Theta Xi Chapter was in full swing by the time the University of Wisconsin-Whitewater's Homecoming arrived. Although our football team didn't win, Theta Xi Chapter finished third in the Homecoming games in the Greek category, well ahead of all the other fraternities. Although the semester was filled with professional tours to places such as: Northwestern Mutual Life, The Greater Milwaukee Convention and Visitors Bureau, The Hyatt Regency and IBM, we also sponsored many speakers. A big part of our semester also included planning; planning for the new year.

We are so proud of our accomplishments over the past year that we dedicated our Spring '86 Formal to our alumni. This was, in part, an effort to find all of our lost alumni and thank them for starting our chapter and the roots that they have put down for us. In closing, we wish all of our Brothers much success and the best of luck during 1986.

Illinois State

IOTA CHI—The Iota Chi Chapter started the year by sending five of our Brothers to the Grand Chapter Congress in Dallas, Texas. These Brothers gained many new ideas and friendships from the other chapters which they shared with the rest of our chapter.

To celebrate the holiday season the Brothers sponsored a Christmas Party for the entire business faculty giving us a chance to meet them in a social atmosphere. We felt that the party was necessary



The Piper Jaffray Tower in Minneapolis was one of several tours conducted this year by Epsilon Chapter at the University of Iowa.

to show our thanks for their dedication throughout the year. The faculty showed its appreciation and is looking forward to the next gathering.

To enhance the community, the Brothers were involved with Junior Achievement's Project Business Program. We spoke in local high schools explaining our major fund raiser, The Redbird Reminder, a datebook used by students.

On April 26, Iota Chi Chapter sponsored a Regional Picnic in which we met Brothers from other chapters. We played softball and volleyball. We enjoyed the company of our Brothers and are eager to participate in future endeavors.

—Dan Siadak

Chicago

Another year is just about over. Once again we can report that we have had a successful year. Our membership level has once again topped the 200 member level, our activities have been great, and our finances continue to improve. Any negatives? Sure. There are still a lot of you out there who have not joined our ranks. This coming fiscal year you will have even more reason to do so as we will be celebrating the 65th Anniversary of the Chicago Alumni Chapter on October 11 at the Third Great Lakes Regional Conference. So, if you haven't already paid your dues for the 1986-87 fiscal year, please mail in your check for \$14.00 (\$16.00 after September

30) to our P.O. Box listed below. We have planned some very special activities so make sure you hear about them by paying your dues.

Any recent grads or other alumni who have just moved into the area are encouraged to drop us a note. We'll be glad to have you join us. Since this is a big anniversary year, be sure you don't delay. We want each of you to know about everything that is planned.

You can contact us by writing: Chicago Alumni Chapter of Delta Sigma Pi, P.O. Box 11314, Chicago, Illinois 60611. We have several activities coming up soon so be sure to contact us right away. And remember, young or old, from chapter near or far, there is a place for you in Delta Sigma Pi. And only you can fill it.

—James L. Prescott

NORTH CENTRAL REGION

Iowa

EPSILON—Epsilon Chapter at the University of Iowa implemented a very successful recruiting program this past semester by distributing flyers to pre-business and business students. This endeavor allowed us to extend 48 bids to pledge and ultimately led to an acceptance of 29 pledges.

The chapter also had a very successful business trip to Minneapolis-St. Paul which

the chapters speak

occurred at the same time as the North Central Regional Basketball and Volleyball Tournament. Twenty-two members, two alumni members, and one pledge participated in one or both of the activities, which allowed us to win the Traveling Award, as well as second place in basketball.

This past semester, in order to promote better relations between Deltasigs and faculty, we hosted a wine and cheese party for the business faculty. We also distributed our newsletter twice this semester to encourage a closer affiliation with our alumni members and to inform them of our desire to start a Delta Sigma Pi Scholarship Fund. Finally, we "promoted a closer affiliation with the commercial world" by inviting company representatives to attend our meetings during their normal recruiting schedule.

—Paula Myers

Mankato State

EPSILON IOTA—The Epsilon Iota Chapter at Mankato State University had a fine fall quarter beginning with a very productive recruiting program led by Kristi Brown which resulted in 20 new pledges. The dedication, enthusiasm and hard work of this group has shown through in the form of organizing a raffle for a trip to the Bahamas and the organization of a pledge/Brother toga party.

Our professional program has included Lon Coulter, an employee of IDS financial services, who spoke on financial planning. We also had Richard Norland, from Coldwell Banker Realty, discuss careers in the real estate industry. Tours were also taken to the Cargill Corporation in Minneapolis and to the offices of The Free Press, our local newspaper.

Other areas in which our chapter has been involved include the alumni phoneathon that was conducted to raise money for our school. A coffee break was held for the members of the MSU business faculty. Also, several of our Brothers went to some area high schools to speak to high school students about college life.

Epsilon Iota Chapter, keeping with the spirit, had a very exciting realm of social activities, including our traditional "Smoker" where members met prospective pledges, a pledge/Brother picnic, a football game between the pledges and the Brothers, intramural volleyball, among other social gatherings.

—Mark L. Masuda

St. Cloud State

THETA TAU—Theta Tau Chapter's 14th Annual Spring Break Trip to Daytona, Florida, (run exclusively by Theta Tau Chapter), was another successful experience.



Alpha Delta Chapter at the University of Nebraska at Lincoln has been successful in its recruiting efforts during the past several years through the use of the information table.

ience. In addition to a flight package, six motor coaches made the journey to the warm, sunny beaches of Florida.

The highlight of fall quarter was our extended visit to Chicago. We toured both the Chicago Board of Trade and the Merchandise Mart. We also had the opportunity to share our Brotherhood with a few of the Chicago chapters. We are now looking forward to the annual North Central Region Basketball Tournament.

Our professional side has enlightened the Brothers about potential careers available today. We prepared a "Dress for Success" seminar which was conducted by our own Brother Halek and Chapter Advisor Dr. Kellerman.

Community service again kept us busy. Our support of the Junior Achievement Program, along with their own hard work, resulted in CMC Systems being a finalist for the Outstate Region Company of the Year. In addition, CMC Systems is proud to have finalists in the Outstate Region President of the Year and Vice President of Finance of the Year competition.

—Diane K. Duscher

Minneapolis-St. Paul

Brother Rudy Janzen, an alumnus of Alpha Epsilon Chapter, who at 80 plus years of age has become one of the most prominent and honored Deltasigs in the nation for his outstanding leadership, devotion

and service to Delta Sigma Pi, was honored during the University of Minnesota Homecoming this last fall. Through funds donated by the local Delta Sigma Pi alumni group, which totaled approximately \$50,000, a "Delta Sigma Pi Student Lounge" was included in a newly constructed business school at the University of Minnesota. This lounge features a plaque honoring Rudy and his outstanding alumni service. Of course, Rudy was the first recipient of the "Rudy Janzen Award", and it was presented to him during the dedication of the Delta Sigma Pi Student Lounge.

Over the past year the Minneapolis-St. Paul Alumni Chapter sponsored parties, ski trips, picnics, community service activities, and athletic teams. We were also very active in the North Central Region Basketball Tournament, which was held in February.

We are a very vital and active group. We have attracted members from several chapters around the nation who are now living and working in the Minneapolis-St. Paul area. We meet the first Thursday of every month at 7:00 P.M. at Lindsay's Restaurant and Bar, in Dinkytown, by the University of Minnesota campus. The business meeting is brief and plenty of time is left for socializing. For more information contact: Paul Way, 7616 Aldrich Avenue North, Brooklyn Park, Minnesota 55444; Telephone 612-566-1912 (home) or 612-372-7169 (office).

—Stuart M. Gitis

the chapters speak



The Brothers of Kappa Omicron Chapter at Southwest Missouri State University recently toured Noble Associates, the largest advertising agency in Springfield, Missouri.

MIDWESTERN REGION

Oklahoma

BETA EPSILON—Beta Epsilon Chapter at the University of Oklahoma experienced a productive fall semester. We began the year with a successful recruiting effort which led to the initiation of 15 quality pledges and three faculty members: Margaret Murray; Susan Crosson; and Marcia Simonson, our new Chapter Advisor.

Along with professional activities and several profitable fund raisers headed by Brother Mike Knowles, our semester was highlighted by a faculty wine and cheese party. Also in October, Beta Epsilon Chapter co-hosted a Safe Trick or Treat/Haunted House in which over 450 Norman children participated.

We also enjoyed our spring semester which was highlighted by our combined tri-initiation. Gamma Epsilon Chapter at Oklahoma State University hosted the initiation this year.

—Cecilia D. Fisher

Washburn

DELTA CHI—Delta Chi Chapter at Washburn University was on the move this past semester. We got back on our feet and had a very successful semester. During January and February, we were kept busy recruiting and preparing for the Area Conference in Springfield, Missouri. We also

held several professional meetings and toured Hallmark and the Patterson Advertising Agency in Topeka, Kansas. We celebrated our 26th year here at Washburn on March 12th with a "Wizard of Oz" Party. One month later, we traveled to Warrensburg, Missouri, for the joint initiation of our pledges and, the following week, we went to Lawrence, Kansas, to welcome our Brothers from the Iota Chapter into Delta Sigma Pi. Our travels increased this semester as did our enthusiasm and fraternalism. We enjoyed meeting our many Brothers of Delta Sigma Pi and look forward to meeting even more in the future.

—Cody M. Hall

Northeast Missouri State

IOTA NU—If one word were used to describe Iota Nu Chapter's year, it would be "Brotherhood"—four days were chosen for Brotherhood retreats. We played games, conducted informational seminars and concluded with passing of the gavel. We also had composite pictures taken to promote our Brotherhood.

Included in our community service agenda were three government commodity distribution days. The Iota Nu Chapter was asked to help with the distributions. For Halloween, we held a carnival for the Kirksville children. Thanksgiving time provided us with the chance to collect canned food to distribute to less fortunate families in the area. During the Christmas season, we rang bells and Christmas caroled for the Salvation Army at local department stores.

The Grand Chapter Congress proved to be fruitful for the Iota Nu Chapter. We brought back to Northeast Missouri State the national Kenneth B. White Travel Award, the Outstanding Community Service and Most Outstanding Chapter Awards for the Midwestern Region and one of our members, Karen Kettler Gratz, was chosen Collegian of the Year-1985.

As part of our annual happenings, the Area Conference was held in Springfield, Missouri, on February 21-23. We were right with the theme of "Share the Wealth" of Brotherhood. Our Fourth Annual Rose Formal was April 26. We concluded our year by installing our officers and presenting chapter awards on April 28.

—Janelle M. Elmore

Central Missouri State

IOTAOMICRON—During the fall semester, Iota Omicron Chapter took a four-day field trip to St. Louis. The Brothers visited Anheuser-Busch Brewery and the GM Assembly Plant along with other St. Louis attractions. We started a new service project with our "Faculty Appreciation Week", in which we showed appreciation for our Deltasig faculty members through coffee breaks and a special dinner for them. The biggest fall project, however, was Iota Omicron Chapter engaging in a reception honoring CMSU's new President, Ed Elliot. The reception, sponsored by both Delta Sigma Pi and the College of Business and Economics, was attended by over 500 guests including students, faculty and administration.

During spring semester, Iota Omicron Chapter sponsored a Spring Break trip to Daytona Beach in Florida, as well as field trips to The World Trade Center and The Federal Reserve Bank in Kansas City. Delta Sigma Pi, in conjunction with other campus organizations, hosted a professional speaker, Dr. Jean Lebedun of Jean Lebedun Seminars. Dr. Lebedun is known nationally for her seminars on developing communications skills. We capped off the year with our birthday banquet celebrating seven years of Brotherhood.

—Deb Aubrecht

Southwest Missouri State

KAPPAOMICRON—Kappa Omicron Chapter started the 1985-86 year off successfully by sending seven enthusiastic Brothers to the 35th Grand Chapter Congress in Dallas. The members sold 250 memorabilia buttons to fellow Deltasigs and shared with them fun times and new ideas.

We continued with our fourth year of chapter growth as we initiated 25 new

(See **CHAPTERS** on page 16)

Katherine Davalos Ortega

Treasurer of the United States

Familiar to all Americans, if only through her signature on all United States currency, Katherine Davalos Ortega becomes one of the newest Honorary Members of Delta Sigma Pi

Katherine D. Ortega, Treasurer of the United States, became an Honorary Member of Delta Nu Chapter at Loyola University in New Orleans, Louisiana, during the chapter's initiation ceremony on February 7, 1986.

"I was thrilled about being chosen for Honorary Membership and felt privileged to be honored this way by the Delta Nu Chapter of Delta Sigma Pi," she said.

In 1983, Ortega was sworn in as the 38th U.S. Treasurer by Secretary of the Treasury Donald Regan. As Treasurer of the United States, Ortega is responsible for the Treasury's annual budget of more than \$280 million and is the National Director of the U.S. Savings Bonds Division. She also helps manage the Bureau of Engraving and Printing, which prints over six billion currency notes and 32 billion postage stamps, annually. She also supervises



Joining Katherine Ortega, center, at a reception in her honor were: Joseph Connolly, President of Century Bank of New Orleans; his daughter and Delta Nu Chapter member Brenda Connolly; Delta Nu Chapter President Karen Pradier; and Senior Vice President Kathy Fischer.



Delta Nu Chapter President Karen Pradier presented Ms. Ortega with a special plaque commemorating her initiation into the fraternity.

es the three U.S. Mints, which annually produce over 50 billion coins.

Delta Nu Chapter was fortunate that Joseph Connolly, Chairman of the Board of Century Bank of New Orleans and father of fellow Delta Nu Chapter Brother Brenda Connolly, knew Katherine Ortega. Through his efforts on behalf of the chapter, Ms. Ortega accepted the invitation to come to Loyola University and become one of the newest Honorary Members of Delta Sig-

ma Pi.

"Ms. Ortega was an ideal candidate for Honorary Membership in Delta Sigma Pi," Senior Vice President Katherine Fischer, said. "She fulfills the goals and ideals of Delta Sigma Pi. She represents professionalism and is concerned with the commercial welfare of the United States."

Delta Nu Chapter President Karen Pradier expressed the views of the chapter when she said, "We are

privileged to initiate a woman of such high caliber into Delta Sigma Pi. This is one initiation we will never forget."

Following the initiation, the chapter sponsored a reception in honor of Ms. Ortega. It was attended by members of Delta Nu Chapter and other members of the faculty at Loyola University. Gulf South Regional Director John A. Watton and District Director Christopher W. Lind were also in attendance.



Dr. John E. Cave, left, Dean of the College of Business Administration at Loyola University and Joseph Connolly, President of the Century Bank of New Orleans, were on hand to welcome Ms. Ortega into the fraternity.



Following her initiation, Ms. Ortega was congratulated by members, faculty members and guests of Delta Nu Chapter at Loyola University.

bits and pieces

mergers

Christopher Swain, *Marquette*, on September 20, 1985, to Tianne Bataille, *Marquette*, at Barrington, IL.

Patrick McCabe, *Marquette*, on May 25, 1985, to Deborah Hilbelink, at Gibbsville, WI.

Debra S. Noah, *Missouri-Columbia*, on August 3, 1985, to Ted B. Evans, Jr.

John L. Tignor, *Mercer*, on August 24, 1985, to Elaine D. Asbell, *Mercer*, at Warner Robins, GA.

Elizabeth Gayle Richardson, *Louisiana Tech*, on January 4, 1986, to Dennis W. Lindsey.

Michael R. Sandoval, *New Mexico*, on February 22, 1986, to Mary Anne Basher, at Portland, OR.

Mary Nowell, *Cal State-Sacramento*, on October 12, 1985, to Dean Witcraft, at Sacramento, CA.

Mark D. Waterman, *Cal State-Sacramento*, on February 16, 1985, to Susan K. Schweinfurter, *Cal State-Sacramento*, at Martinez, CA.

Melinda M. Kucena, *Wayne State-Nebraska*, on August 9, 1985, to Anthony L. Fyfe, at Columbus, NE.

H. Michael McCarron, *South Florida*, on January 12, 1985, to Lynne M. Caruso, *South Florida*, at Tampa, FL.

Paul B. Colee, *South Florida*, on February 22, 1986, to Terrin L. Touchton, at Winterhaven, FL.

Leigh A. Bishoff, *Northeast Missouri State*, on October 12, 1985, to Kevin Stiehl, at Canton, MO.

Karen Kettler, *Northeast Missouri State*, on June 15, 1985, to Rick Gratza, at St. Louis, MO.

Kelly Chaney, *Northeast Missouri State*, on June 15, 1985, to Jim Groves, at Port Byron, IL.

Lori Kain, *Northeast Missouri State*, on August 10, 1985, to Greg Horstmann, at Knoxville, IA.

Julie Preisack, *Northeast Missouri State*, on June 15, 1985, to Jim Agee, at St. Louis, MO.

Debbie Rowland, *Northeast Missouri State*, on October 19, 1985, to Jeffrey Cook, at Knoxville, IA.

Greg Stuhlman, *Northeast Missouri State*, on August 31, 1985, to Cindy Kaiser, at Palmyra, MO.

Werner Sublette, *Arizona State*, on August 10, 1985, to Gaylah Dudding, *Northeast Missouri State*, at Hannibal, MO.

Sara DeJode, *Northeast Missouri State*, on August 17, 1985, to Mark Thompson, at Pleasantville, IA.

Sue Ehorn, *Southwest Missouri State*, on July 20, 1985, to Ray Presnell, at Elgin, IL.

Leslie A. Duggleby, *Iowa*, on November 16, 1985, to Michael I. Cohen, at Itasca, IA.

Jeffry D. Korte, *Nebraska-Lincoln*, on January 17, 1986, to Julia A. Haugner, *Nebraska-Lincoln*.

Pete Bunch, *Houston*, on August 4, 1985, to Eloisa Martinez, *Houston*, in Houston, TX.

Randall K. Templeton, *Missouri-Columbia*, on August 10, 1985, to Kay Young, *Houston*, in Houston, TX.

Sandy Sherrod, *Houston*, on January 4, 1986, to Darrell Dobbs, in Angleton, TX.

dividends

To Brother Randal C. Arceneaux, *Louisiana State*, and Rachel L. Arceneaux, on December 9, 1985, a son, Daniel Christopher.

To Brother and Mrs. Carl Pentis, *Loyola-Marymount*, on December 30, 1985, a daughter, Michelle Crystal.

To Brother Nancy Hobbs Miller, *Indiana State*, and Dennis Miller, on January 21, 1986, a son, Kendrick Adam.

To Brother Loretta Newley Ulery, *Indiana State*, and Bradford Ulery, on September 6, 1985, a daughter, Miranda Catherine.

To Brother Heidi M. Schroeder, *Cal State-Sacramento*, and spouse, on December 4, 1985, a son, Nicholas Anthony.

To Brother Mark Waterman, *Cal State-Sacramento*, and Brother Susan Waterman, *Cal State-Sacramento*, on September 5, 1985, a daughter, Elizabeth Anne.

To Brother and Mrs. John A. Raspante, *SUNY-Albany*, on October 9, 1985, a daughter, Jennifer Ann.

To Brother Susan R. Feldman, *Philadelphia Textiles*, and Maurice A. Feldman, on January 8, 1986, a daughter, Hope Frances.

To Brother H. Michael McCarron, *South Florida*, and Brother Lynne M. McCarron, *South Florida*, on November 24, 1985, a son, Robert Joseph.

To Brother Gina Quinto Knauer, *SUNY-Binghamton*, and spouse, on November 20, 1985, a daughter, Gabrielle Quinto.

in memoriam

The fraternity, its officers, its staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to The Central Office for record keeping purposes.

Kenneth S. McWethy, *New Mexico*, 2-1-86

William Sarka, *Pennsylvania*, 1-7-86

Ned Williams, *Mississippi*, 12-1-85

Stanley F. Allison, *Minnesota*, 5-17-85

Max J. Selig, *Florida Southern*, 8-31-85

Charles D. Yarborough, *Texas-Austin*, 9-19-85

Theodore N. Grice, *North Carolina-Chapel Hill*, 1-1-86

Leonard G. Heckert, *St. Louis*, 8-3-85

Phillip H. Kable, *Arizona State*, 1-86

Walter D. Montgomery, *San Jose State*, 6-85

Dwight S. Chappell, *Minnesota*

Dennis N. Weber, *Minnesota*

Robert W. Rebney, *Minnesota*

Lawrence P. Sullivan, *Minnesota*

John G. McGarraugh, *Minnesota*

Jalmer Fauchald, *Minnesota*

Wilmer L. Ripley, *Minnesota*

Walter J. Franz, *Minnesota*

Robert A. Shave, *Minnesota*

Myles J. Gentzkow, *Minnesota*

John P. Pepper, *Minnesota*

Leroy D. Wolff, *Minnesota*

Arthur R. Uppgren, *Minnesota*

Anton C. Lundberg, *Minnesota*

NEW POSITION, MERGER, DIVIDENDS?

If so, please let us know!

Send up press releases, photographs and additional information about yourself.

Share your successes with other Brothers by sending them to:

EDITOR

The DELTASIG of Delta Sigma Pi

330 South Campus Avenue

P.O. Box 230

Oxford, Ohio 45056-0230

bits and pieces

APPLICATIONS ARE NOW BEING ACCEPTED FOR THE POSITION OF

DIRECTOR OF DEVELOPMENT

WITH THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI

The position of Director of Development is a full-time employment opportunity with the fraternity for anyone with a proven track record in the area of fund raising and public relations. Qualified applicants, willing to relocate to Oxford, Ohio should contact Executive Director Michael J. Mazur, Jr. for further information about the position and application requirements.

APPLICATIONS ARE NOW BEING ACCEPTED FOR THE POSITION OF

CHAPTER CONSULTANT

WITH THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI

The position of Chapter Consultant, a two-year, full-time employment opportunity, is an exciting, challenging and rewarding position for any member of Delta Sigma Pi who is a recent graduate or who will be graduating during the spring of 1986.

Men and women interested in the position of Chapter Consultant should contact Director of Chapter Services C. Dean Ferguson for further information about the position and application requirements. All inquiries should be addressed to:

C. Dean Ferguson, Director of Chapter Services

The Central Office

Delta Sigma Pi

330 South Campus Avenue, P.O. Box 230

Oxford, Ohio 45056-0230

OFFICIAL NOTICE

National Executive Committee Meeting

The Marriott Hotel

Cincinnati, Ohio

August 21-24, 1986

the chapters speak

(CHAPTERS from page 11)

members in the fall pledge class. Brotherhood was strengthened through many activities, including an exceptional professional program which included a road trip to St. Louis for a tour of St. Louis Centre and Mallinckrodt Chemical Company. We also traveled to Kansas City to tour Hallmark and IBM.

In October, several Brothers joined Brother Randy Hultz in assisting with the initial process of reactivating Iota Chapter at the University of Kansas. Founders' Day was celebrated in November in Columbia, Missouri, where Alpha Beta Chapter was host to Iota Omicron and Kappa Omicron Chapters.

—Christine Houchins

St. Louis

We celebrated Founders' Day with a wine and cheese tasting party sponsored by Eta Nu Chapter and a dinner/dance the following evening at the Westport Ramada Inn. Our fourth annual Super Bowl party was held at the home of Janet Butts in January. A number of us also attended the Area Conference in Springfield in February.

Our second successful Undergraduate Weekend was on February 28 and March 1. Deltasigs from throughout the Midwestern Region were invited to St. Louis for professional conferences at Anheuser Busch, the Federal Reserve Bank of St. Louis, Southwestern Bell and Ralston Purina. We also toured the Arch for those Brothers who had never been to St. Louis. Friday night we all enjoyed the St. Louis Streamer's Soccer game. Saturday there was a volleyball tournament and party following the game.

Upcoming social activities include a baseball game and float trip on the Current River.

The third Thursday of each month is when we get together for happy hour. For more information about upcoming activities as well as the monthly happy hour location, call Karen Winter, President at 314-849-2328 or Tracy Truster, Vice President of Membership at 314-878-4110.

—Karen Izmirlan

SOUTHWESTERN REGION

Baylor

BETA IOTA—Beta Iota Chapter at Baylor University was commended by the faculty of the Hankamer School of Business for its Faculty Appreciation Week held at the end of 1985.

The spring semester included events which increased our awareness of problems in the business field. These events included

a "Christian Business Seminar" and a "Stress Seminar". We also held our traditional "Dress for Success Seminar".

In April, the Brothers participated in a trip to Houston which included both a business field trip and a formal dance.

The officers, with help from our Chapter Consultant, Regional and District Director, are striving to reach our goal of achieving 100,000 points in the Chapter Efficiency Index.

—Michael J. Mason

Texas Tech

BETA UPSILON—This past semester we started off with the recruitment of 27 new pledges. We are proud to have been named to the Honor Roll for achieving 100,000 points in the Chapter Efficiency Index for two consecutive years. We are all striving together to reach this goal again.

Our speakers this past term included the Regional Director from Proctor and Gamble who spoke on the topic of "How to Interview"; the Chairman and President of Mesa Oil who spoke about "Entrepreneurism Without Free Enterprise"; and various other speakers from many fields of business. We had the opportunity to go on various tours including visits to Rainbow Bakery, Frito-Lay, Lubbock Power and Light and the Llano Estacado Winery.

For our community service projects we sponsored a campus-wide blood drive and had a memorable time assisting with The Special Olympics in a bowling tournament.

Congratulations goes to our men's football team who successfully won the Division Championship of the Intramurals League.

As our chapter continues to grow we are working twice as hard to strive for excellence and to further our Brotherhood.

—Laura A. Ramos

Southern Methodist

BETA PHI—Southern Methodist University has been selected as one of 20 universities from across the nation to participate in the Merrill Lynch Money Management Program and Investment Challenge this spring.

Beta Phi Chapter's professional events have included such well known Dallas businessmen as: Robert Bloom, Chairman of the Board of Bloom Enterprises; Stanley Marcus, Chairman of the Board of Neiman Marcus; and Norman Brinker, Chairman of the Board of Chili's, Inc.

The Brothers contributed to a school-wide "Can Aid" drive by trick or treating for canned goods on Halloween. In addition to this community service project, for our Christmas dance we charged an ornament and a present for admission. With the ornaments we decorated a tree and gave it and



Mid-American Provincial Vice President Randy Hultz, left, joined Dave Curry and other members of Kappa Omicron Chapter in Hawaii during spring break last year.

the gifts to the children at a local hospital. Alumni were invited and everyone enjoyed the dancing and good food. During our fall semester we initiated our largest pledge class in recent years, 22 pledges and one faculty member.

As our year long project, we are raising money through alumni and chapter donations to have a lasting memorial to the Beta Phi Chapter in our new wing of the Edwin L. Cox School of Business.

—Nicole A. Kerr

North Texas State

DELTA EPSILON—During the fall semester of 1985, the Delta Epsilon Chapter was proud to initiate a record pledge class of 31. This should help to expand recognition of our fraternity at North Texas State.

We also had an excellent professional program last fall. Among speakers were: Sid Cook, Recruiting Manager for Electronic Data Systems; Valerie Tressler, Cost Administrator for Ling Timco Vaught Corporation; and Charles W. Wolcott, representative of Trammel Crow Real Estate Investors.

Also last fall, the Delta Epsilon Chapter manned all the rest and water stops for a Bike Rally called "Kardiac Kickers", which benefited the American Heart Association. Delta Epsilon Chapter alumnus Milton Fette helped coordinate our chapter's efforts.

We hope to coordinate some of our activities with Delta Upsilon Chapter at Texas Christian University this coming fall.

—Micki Suttle

the chapters speak

GULF WESTERN REGION

Houston

ETA PSI—Eta Psi Chapter hosted a faculty reception this past January. All faculty members of the College of Business Administration, as well as prospective members, were invited to attend. This was an opportunity for the faculty to meet our chapter and learn more about Delta Sigma Pi.

During the course of this past semester we have had numerous professional and community service activities. Among them was a presentation on motivation by Rebecca Rucker and Anne McMaster who lecture as a team. Prospective members were invited to attend and the event was quite a success. Eta Psi Chapter also participated in the National Collegiate Driving Championship, an event organized to discourage drunk driving and encourage the wearing of seat belts.

The chapter has sponsored many fund raising events including working with various firms to submit credit card applications to help college juniors and seniors obtain credit. Members also had a chance to work at the Houston Livestock Show and Rodeo.

On February 1 the chapter began its 16th year of successful operation. We are proud of our members and the work we do. Eta Psi Chapter plans to continue its efforts in the years to come.

—Dawn Branam

St. Edward's

THETA OMEGA—Theta Omega Chapter sponsored speakers from such businesses as: E. F. Hutton; Tracks Marketing; Marketing Advertising Design; and Pre-Paid Legal Services. The chapter also toured the Austin plant of Data General. The highlight of the professional program was a special merit project that brought Admiral Bobby Inman of MCC to the campus to speak. The event was well attended by the campus community.

The chapter continues to grow with the addition of 15 new members. These new members show great promise as future chapter leaders.

Fund raising has been another successful area for Theta Omega Chapter. The chapter worked with the College Credit Card program to raise funds and with Back-in-a-Flash Photo Development.

Corpus Christi State

IOTA PSI—Iota Psi Chapter is a small, but very effective chapter. The fall semester's highlights included fund raisers that single-handedly financed our community service projects that were extremely re-



Beta Upsilon Chapter's pledges celebrated after the Pledge/Brother Softball Game at Texas Tech University.

warding to both the recipients and our chapter. The spring semester included hosting our school's visiting Kirkland Speaker, Lodwick Cook, President and Chief Executive Officer of the Atlantic Richfield Company. It also included numerous other school-wide speakers and chapter-sponsored lectures.

Our recruiting efforts paid dividends with over 25 people pledging at the beginning of the semester. Community service projects this past semester included a blood drive and working with the Special Olympics Program.

Socially, our fifth Chapter Birthday Party was a school-wide success and our Spring Break Bash was eagerly anticipated by everyone. Furthermore, our chapter has just moved its office to a six-room suite, and is hosting an Open House to show-off our chapter's offices.

Graduation may hit us hard here at Corpus Christi State, but Delta Sigma Pi is always the most recognized fraternity on campus.

—Rick Hernandez

Houston Area

The Fifth Annual Christmas Party was a pleasant family get-together where new toys were collected and donated to M. D. Anderson Memorial Hospital. Our 16th Annual Softball Tournament was held in March with teams primarily from Texas and Louisiana.

Our members continue to support colle-

giate chapters in the region through attendance at initiations and in some cooperative fund raisers such as selling programs at the Bluebonnet Bowl Game and running concession booths at Houston Fest.

This past fall, we had an interesting series of speakers from the business community, with topics ranging from "Starting a Savings and Loan Association" to "Effective Communication in the Office".

If you are in the Houston area, contact Tony Ferrer at 441-4419 or Scott Feldman at 774-5392. Our meetings are held at 6:00 P.M. on the second Tuesday of each month at the Steak-n-Ale, Richmond at Loop 610W. Come join us.

—Gail Niles

Houston-Lone Star

Houston Lone Star Alumni Chapter, founded in December, 1985, is a brand new alumni chapter with loads of enthusiasm. Our goal is to organize numerous social activities for Deltasigs, their spouses and friends. Our meetings are held on the second Thursday of February, May, August and November at various locations. Some of the social events we have planned include happy hours at various locations, symphony and ballet nights, VCR movie nights and participation in the local collegiate chapter's events.

Interested Houston area Brothers please call Donna Newton 713-723-5047 or Randy Templeton 713-351-0801.

—Donna Newton

Fraternally and Electronically Yours

Electronic mail has come of age at The Central Office with the introduction of THE DELTASIG BBS, Bulletin Board System

In ancient Egypt, around 2,000 B.C., the origins of communication by mail were evident. This early system was little more than a handful of messengers carrying governmental correspondence from station to station. From this first organized effort at communication, we now find our culture communicating utilizing a wide range of methods and medium. We are using everything from the 14 cent postcard to laser-printed, mass mailings and we are transporting our bits and pieces of communication by the U.S. Postal Service to "Absolutely, Positively Must Be There Yesterday" courier services.

One of today's fastest growing means of communication is electronic mail. With businesses and individuals acquiring personal computers at an increasing rate, this paperless form of communication is becoming increasingly popular due to its convenience and speed.

Electronic mail has come of age at The Central Office of Delta Sigma Pi with the activation of two new membership services. Both of these enable members to communicate with Oxford and members nationwide on virtually an instantaneous basis.



CompuServe Information Service is one of the largest and most widely used time sharing services. There are a wide variety of user services provided by CompuServe including numerous databases, airline reservation systems, news and reference sources and, of course, electronic mail.

EasyPlex™ is CompuServe's electronic mail system. The Central Office of Delta Sigma Pi is a subscriber to CompuServe and, as a result, members can communicate with Oxford using EasyPlex™. In all major cities, as well as a large number of smaller ones, CompuServe users can access the system via a local telephone call. For complete information on CompuServe, contact them directly at 800-848-8199 (In Ohio, 614-457-0802).

CompuServe is an excellent time

sharing service but, unless the User ID for other Deltasigs is known, there is no way to contact them. THE DELTASIG BBS, however, is a totally private time sharing service operated at The Central Office strictly for members of Delta Sigma Pi.

There are hundreds of electronic Bulletin Board Systems (BBS) nationwide operated by individuals, by corporations and by associations.

THE DELTASIG BBS operates on an IBM PC-XT located at The Central Office; however, it may be accessed by any personal computer equipped with a modem. BBS users can leave messages for The Central Office staff and for specific or all other users. A user can submit an inquiry (for example, requesting fund raising ideas) and can conceiv-

ably receive dozens of responses in a matter of a few hours. As the BBS develops, conference areas for the posting of messages on specific topics and a file upload/download capability will be activated. The Bulletin area of the BBS provides up-to-date fraternity news and information.

A BBS excels whenever there is a geographically dispersed audience with a need to exchange information in a timely and accurate manner. We have such a scenario in Delta Sigma Pi and this service can be invaluable to all users. Try either or both of these services and increase your intrafraternal communications!

CompuServe is a registered trademark of CompuServe Incorporated.

EasyPlex™ is a trademark of CompuServe Incorporated.

Contacting Delta Sigma Pi Electronically

CompuServe ID — 76327, 1376
(users must obtain their own CompuServe ID#)

THE DELTA SIG BBS — 513-523-7292
(300 or 1200 baud; Data Bits = 7 or 8; Parity = none; Stop Bits = 1)

YOUR INVITATION TO BECOME A LIFE MEMBER

Special advantages of Life Membership:

Your National Alumni Dues are paid for life. You receive The DELTASIG Magazine for life. You receive your gold embossed Life Membership Certificate and Life Membership Identification Card.

You have helped to permanently endow your fraternity.

DELTA SIGMA PI

APPLICATION FOR LIFE MEMBERSHIP

Name _____ Chapter and Number _____

Address _____

City, State and ZIP Code _____

Enclosed is my check for \$ _____ to pay () part, () all of my Life Membership.

_____ Alumnus (\$125.00)

_____ Collegiate Member (20% Discount—\$100.00)

_____ Collegiate Member and CEI Discount (Total 30% Discount—\$87.50)

I understand that if this is a partial payment, consecutive monthly payments of \$10.00 or more will be made until the balance is paid in full. Each time a payment is received at The Central Office, a statement for the remaining balance will automatically be sent to me. I will keep The Central Office apprised at all times of my current address.

CUT AND MAIL TO: Delta Sigma Pi, 330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230

alumni in action

ALUMNI COMMENTARY

This is a message directed to the 1986 graduating Brothers.

Those of you who know where you are going to locate—have you checked with your Senior Vice President to get the name and address of the Alumni Chapter President or Secretary in that area? In case you have not, we are providing you with a list of the currently active alumni chapters from across the country in this issue of The DELTASIG.

The fraternity has a publication titled, "NOT JUST FOUR

YEARS . . ." which, if you haven't seen it, briefly describes the benefits of continuing your fraternal association after you leave college. It stresses the alumni program, naturally, but it also discusses other options open to you.

I have had an occasion this year to attend several reunions and chapter anniversary functions across the country. A common statement heard at all but one of the events was "Gee, this is great! We ought to get together more often!" The exception was where the sponsor was an alumni chapter. It was a real thrill to meet Brothers who are still active after 40, 50 or even 60

years in the fraternity and hear them speak of the enjoyment they have received over the years through the continuing fellowship of our Brotherhood.

If there is no active alumni organization near you, I urge you to contact the Regional Director, The Central Office or me for names of Deltasigs in your area. Those of us who have had an opportunity to go around the country can attest to the statement: "When you call upon a Brother, you are calling upon a friend!", even though it's someone you've never met before!

—JOE S. (SKIP) LOOMIS, DIRECTOR OF ALUMNI ACTIVITIES

JOCKEY NAMES MARQUETTE GRAD V.P. GENERAL COUNSEL

Earl L. Winkelman, J.D., C.P.C.U., A.R.M., Marquette, has been appointed Vice President General Counsel and Assistant Secretary at Jockey International, Inc. He joined Jockey in 1982 as General Counsel and Assistant Secretary.

Winkelman will continue to provide Jockey with internal legal advice and administration in all areas, including trademark protection and application, licensee relations, supplier relations, government relations, tax law, liability protection and contract negotiation.

Prior to joining Jockey International, Winkelman was Assistant Secretary at the Louis Allis Company and Vice President of Administration at Master Lock Company of Milwaukee. He is a 1955 graduate of the Marquette Law School and attended the College of Business Administration at Marquette University from 1949-1952. He is a 1945 graduate of Ottumwa High School in Iowa.

In addition to being a member of the American Bar Association, the State Bar of Wisconsin and the Kenosha County Bar Association, he is a member of The Society of Chartered Property and Casualty Underwriters, and the Risk Insurance Management Society, Inc. He is also a Life Member of the fraternity.

Winkelman and his wife, Elaine, reside in Pleasant Prairie, Wisconsin.

BATTEN RETURNS FROM NEW ZEALAND

Joe D. Batten, *Drake*, has just returned from New Zealand where he presented seminars on his books, *Tough-Minded Management* and *Tough-Minded Selling*. *Tough-Minded Management* was printed in Japanese as early as 1964 and in numerous other languages throughout the world. Now in its third revision, it is also available in paperback.

Batten is founder and Chairman of the Board of Batten, Batten, Hudson & Swab, Inc.

Located in Des Moines, Iowa, Batten, Batten, Hudson & Swab, Inc., is in its 29th year.

Richard J. Lewis, *Miami-Ohio*, Dean of the College of Business at Michigan State University, has been elected to a three year term on the Board of Directors of the American Association of Collegiate Schools of Business, representing accredited business schools.

Michael Schiffman, *New York*, has accepted a new position as Assistant Analyst with Valve Line, Inc., in New York, NY.

Bruce Malesk, *Ohio*, a Guide for the Indo-China Consulting Group of New York, recently returned from Vietnam. It was the first group of its nature allowed into Vietnam. The group plans six more trips to the Southeast Asian country in 1986 to promote trade.

MIZZOU GRAD PROMOTED TO PROGRAM MANAGER

Jack L. Pollock, *Missouri-Columbia*, has been promoted to the position of Program Manager of Revenue and Business Volumes Planning at IBM World Trade-Americas/Far East Corporation in Mt. Pleasant, New York. Pollock joined IBM in 1978 and prior to his promotion had held the position of Advisory Financial Analyst in the National Accounts Marketing Division at IBM in White Plains, New York.

A 1975 graduate of the University of Missouri with a B.S. in Public Administration, he is a Life Member of the fraternity.

Debra Noah Evans, *Missouri-Columbia*, has accepted a position as an accountant for Leggett & Platt.

VERNON NAMED EXECUTIVE DIRECTOR

Raymond P. Vernon, *Nebraska-Lincoln*, has been named Executive Director of the Topeka Presbyterian Manor Inc. For the previous four years he had been the Area Manager for the General Electric Credit Corporation. Before that, he worked as a junior high school teacher in Omaha, Nebraska, and as District Manager for Ryder Truck Rental in Topeka.

A 1968 initiate of Alpha Delta Chapter.

alumni in action

Ray earned his Bachelors degree in Business at the University of Nebraska at Lincoln in 1971. He also earned an MBA degree at Washburn University. A Life Member of the fraternity, he is also a member of the Association of MBA Executives. He and his wife, Vicki, have two children.

ALLEN IS MANAGEMENT FIRM PRESIDENT

John R. Allen, *Miami-Ohio*, is President of Applied Management Solutions, Ltd., a management consulting and education firm dedicated to excellence and productivity in business. AMS Ltd., develops and implements management programs for manufacturing and distribution businesses. The firm is located in Chalfont, Pennsylvania.

Allen, a Life Member of the fraternity, is a Past President of Alpha Upsilon Chapter at Miami University in Oxford.



John R. Allen

BRENAN APPOINTED ARBITRATOR

Michael Z. Brenan, *Miami-Florida*, of Dean Witter Reynolds has been appointed to serve as a Miami arbitrator for the New York Stock Exchange.

Brenan, an initiate of Beta Omega Chapter and a Life Member of the fraternity, is a member of the New York Stock Exchange Hearing Board, International Association of Financial Planners, South Miami Elks Lodge and the Homestead-Florida City Chamber of Commerce.

OMEGA ALUMNUS IS REGIONAL MANAGER AT BCM

Richard H. Suplee, *Temple*, has been named the new Mid-Atlantic Regional Manager at BCM. He assumes this position having had over 25 years of diversified municipal, industrial and environmental marketing experience. Prior to joining BCM, he was Senior Marketing Representative for Coyne Chemical Company's Environmental Services Division.

A past Editor, President and Director of the Water Pollution Control Association of Pennsylvania, he currently serves on the Water Pollution Control Federation's Membership Services Committee. He is also Chairman of the Pennsylvania Municipal Authorities Association's Engineers' and Manufacturers' Committee. He is also Secretary of the Newtown Township, Delaware County, Sewer Authority.

Dick received his B.S. degree in Marketing from the School of Business Administration at Temple University. He completed additional course work in water and wastewater at Pennsylvania State College. He is also a Life Member of the fraternity.

As Regional Manager, Dick will be responsible for coordinating a broad range of professional engineering services in the Middle Atlantic states.

BANKING FIRM NAMES MILLER VICE PRESIDENT

Richard C. Miller, *DePaul*, has been promoted to the position of Vice President at Robert E. Lend Company, Inc. The Robert E. Lend Company is Chicago's oldest and largest private investment banking firm specializing in mergers, acquisitions and divestitures of closely-held and smaller businesses. Miller previously held the position of Financial Analyst with the firm.

A resident of Chicago's near north neighborhood, he is a member of the Association for Corporate Growth and various other civic and professional groups.

Stella C. Copulos, *Mercer*, has accepted a new position as Systems Engineer with Electronic Data Systems in Detroit, MI.

John G. Smale, *Miami-Ohio*, and Deltasig of the Year-1976, was elected Chairman of the Board of the Proctor & Gamble Company.

Sandra Armstrong, *Northeast Missouri State*, has accepted a position with CBI, a private business school.

Timothy J. McElfresh, *Indiana-Bloomington*, has been granted a leave of absence from Chrysler Corporation in Kokomo to complete his Masters degree at Purdue.

BETA ETA CHAPTER ALUMNUS IS ELECTED CHAIRMAN

E. Wilson Roberts, *Florida*, has been elected Chairman of the Board and Chief Executive Officer of the First National Bank and Trust Company of Ada, Oklahoma. Roberts joined the \$140 million bank as President and CEO in 1981.



E. Wilson Roberts

He has also been selected as President-Elect of the Oklahoma Bankers Association and has served on the Board of the OBA for more than two years. He is a member of the Board of Trustees of Oklahoma City University and the Oklahoma United Methodist Foundation. He is also an adjunct instructor in Management at East Central University in Ada from which he received a Masters degree in 1984.

Denise Daniels, *Northeast Missouri State*, has accepted a position as an assistant national bank examiner with the Office of the Comptroller of the Currency, an agency of the U.S. Treasury Department.

Stan D. Bien, *Ferris State*, has accepted a new position with the Michigan Department of Public Health, Bureau of Community Services—Program and Administrative Services, as Chief of Management Systems which is responsible for systems review, development and operations for the Bureau. Stan and his wife Jean continue to reside in Lansing, MI.

alumni in action

alumni chapter directory

As you end your collegiate years and finalize your plans to begin your professional career or if you are already in the business or academic world, don't forget to contact the alumni chapter nearest your home. The following directory of alumni chapters will assist you in continuing your fraternal experience. If you do not find an alumni chapter in your area, contact Director of Alumni Activities Joe S. (Skip) Loomis or Director of Chapter Services C. Dean Ferguson at The Central Office for information on forming one.

(The following alumni chapters have met or are meeting the franchise requirements for the 1985-87 biennium.)

AKRON-CANTON

President: Jeffrey M. Rhines
319 Power Street
Akron, OH 44311
PH: (216) 376-2168

ALBANY-CAPITAL DISTRICT

President: Leonard E. Stokes, III
21 Emerick Lane
Loudonville, NY 12211
PH: (518) 458-1429

ALBUQUERQUE-ZIA

President: David L. Hahn
604 Ortiz NE
Albuquerque, NM 87108
PH: (505) 256-1297

ATLANTA

President: Robert M. Drewniak
565 River Oak Way
Lawrenceville, GA 30245
PH: (404) 979-0677

BALTIMORE

President: Joe Baros, Jr.
1329 Dillon Heights Avenue
Catonsville, MD 21228
PH: (301) 744-1388

BATON ROUGE-RED STICK

President: Karl Thomas Bubrig, Jr.
Route 2, Box 606-C
Prairieville, LA 70769
PH: (504) 673-4125

BUFFALO

President: Robin Hunter
325 Bernhardt Drive
Snyder, NY 14226
PH: (716) 839-0969

CENTRAL FLORIDA

President: William C. Dolamore
2423 Locke Avenue
Orlando, FL 32818
PH: (305) 299-3680

CHICAGO

President: E. Robert Hautzenroeder
1919 S. Wolf Road #424
Hillside, IL 60162
PH: (312) 449-6916

CINCINNATI

President: Robert L. Scheck
6036 North Glen Road
Cincinnati, OH 45248
PH: (513) 574-4241

CLEVELAND-NORTH COAST

President: Thomas C. Bauer
381 Front Street, C-8
Berea, OH 44017
PH: (216) 243-3422

COLUMBIA

President: Robert E. Davis
9745 Wyles Road
Hopkins, SC 29601

COLUMBUS

President: Allan F. Cameron
1085-B Merrimar Circle North
Columbus, OH 43220
PH: (614) 457-5700

DALLAS

President: Kari Lynn Daelke
12111 Audelia Road #2105
Dallas, TX 75243
PH: (214) 437-6081

DENVER

President: Edward M. Mossman
5444 W. Canyon Trail Avenue
Littleton, CO 80123
PH: (303) 973-7989

DETROIT

President: Steve Cooper
27524 Cordoba, Apt. 4202
Farmington Hills, MI 48018

FORT WORTH-MID CITIES

President: Philip M. Baggerly
3557 Westfield
Fort Worth, TX 76133
PH: (817) 926-3967

GARY-NORTHWEST INDIANA

President: Richard D. Lundstrom
2810 Cumberland Drive, Apt. 3A
Valparaiso, IN 46383

GREENSBORO

President: Janet R. Brooks
1110 Rucker Street
Greensboro, NC 27407
PH: (919) 299-2808

HARTFORD

President: John R. Ciak
39 Coppermine Road
Farmington, CT 06032
PH: (203) 677-0230

HOUMA-THIBODAU

President: Kenneth P. Dupre
P.O. Box 2652 NSU
Thibodaux, LA 70301
PH: (504) 448-3801

HOUSTON AREA

President: Scott L. Feldman
5900 Ranchester
Houston, TX 77036
PH: (713) 774-5392

HOUSTON-LONESTAR

President: Donna L. Newton
5500 N. Braeswood #228
Houston, TX 77096
PH: (713) 723-5047

JEFFERSON CITY-MID-MISSOURI

President: Susan K. Hatcher
2405 Southridge, Apt. A
Jefferson City, MO 65101
PH: (314) 635-7867

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KANSAS CITY

President: Denise DeWitt
8613 W. Utopia Drive #B90
Raytown, MO 64138
PH: (816) 737-1056

LAKE CHARLES-BAYOU COUNTRY

President: Diane Green
1718 N. Shattuck
Lake Charles, LA 70601
PH: (318) 433-5921

LINCOLN-GREATER NEBRASKA

President: Lynda Wenzl Sehnert
P.O. Box 94843
Lincoln, NE 68509
PH: (403) 421-3415

LONG ISLAND

President: Jeffrey I. Rosenthal
295 Ocean Parkway
Brooklyn, NY 11218
PH: (718) 871-2590

MEMPHIS-RIVER CITY

President: M. Christina Carline
5089 Edenshire Avenue
Memphis, TN 38117
PH: (901) 685-6585

MILWAUKEE

President: Joseph J. Dabrowski
720 Genesee Street
Delafield, WI 53018
PH: (414) 646-4575

MINNEAPOLIS-ST. PAUL

President: Paul E. Way
7616 Aldrich Avenue N.
Brooklyn Park, MN 55444
PH: (612) 566-1912

NEW ORLEANS-CRESCENT CITY

President: Raymond Steib
3909 W. Metairie Avenue
Metairie, LA 70001

NEW YORK-METROPOLITAN

President: Howard H. Tang
81 Oxford Blvd.
Garden City, NY 11530
PH: (516) 294-9826

NORMAN-OKLAHOMA CITY FRONTIER COUNTRY

President: Michael L. Marcotte
524 W. Symmes
Norman, OK 73069
PH: (405) 329-8069

NORTHERN VIRGINIA

Secretary: James W. Pinholster
3711 Columbia Pike
Arlington, VA 22204
PH: (703) 521-1930

PHILADELPHIA

President: Carol A. Galimberti
6005 Redhaven Drive
Marlton, NJ 08053
PH: (609) 596-4472

PHOENIX-THUNDERBIRD

President: Linda Kay Vawter
4305 North 16th Drive
Phoenix, AZ 85015
PH: (602) 265-4949

RALEIGH-DURHAM

President: William D. Sparrow
1801 Williamsburg Road, Apt. 46-G
Durham, NC 27707
PH: (919) 489-5864

RENO

President: Scott J. Voeller
3921 Clear Acre Lane, #170
Reno, NV 89512
PH: (702) 673-2023

SACRAMENTO

President: Bruce E. Williams
4852 Sunset Terrace, Apt. D
Fair Oaks, CA 95628
PH: (916) 965-8197

ST LOUIS-GATEWAY

President: Karen A. Winter
10559 Hackamore
St. Louis, MO 63128
PH: (314) 849-2328

SAN ANGELO

President: Lonnie L. Perkins
19 Clare Drive
San Angelo, TX 76904
PH: (915) 949-4029

SAN DIEGO-AMERICA'S FINEST CITY

President: Audrey L. Fagan
6604 Reservoir Lane
San Diego, CA 92115
PH: (619) 697-5988

SAN FRANCISCO

President: Kelly L. Galvin
423 Gateway Drive, No. 57
Pacifica, CA 94044
PH: (415) 355-2467

SAN JOSE

President: Steven R. Perricone
10678-B Maplewood
Cupertino, CA 95014
PH: (408) 996-3175

SHEPHERDSTOWN

President: Richard W. Crutchley
5907 Denise Lane
Fairfax, VA 22030
PH: (703) 425-5705

SOUTHERN CALIFORNIA

President: Steven M. John
6050 Canterbury Drive, F204
Culver City, CA 90230
PH: (213) 215-9423

STAMFORD

President: Lisa Gorzkowski
22 Cove Road, Apt. 5
Stamford, CT 06902
PH: (203) 325-8375

SUN CITY-ROADRUNNER

President: Don A. Kalton
18411 Palo Verde Drive
Sun City, AZ 85373
PH: (602) 972-8064

TAMPA BAY AREA

President: William H. Andree
4701 32nd Avenue N
St. Petersburg, FL 33713
PH: (813) 864-4165

TUCSON-OLD PUEBLO

President: Allen L. Bergman
6180 East Paseo Tierra Alta
Tucson, AZ 85715
PH: (602) 298-4611

WASHINGTON, DC

President: Jonathan B. Haber
2104 Paul Edwin Terrace #303
Falls Church, VA 22043
PH: (703) 448-1313

WESTERN MICHIGAN

Secretary: David J. Templeton
844 Park Avenue
Grand Haven, MI 47417
PH: (616) 842-4622

WHEELING-OHIO VALLEY

President: Bruce D. Stewart
RD 4 Boggs Hill Road
Wheeling, WV 26003
PH: (304) 336-8142

Regionals '86

Leadership Conferences of a one-and-a-half to a two-day duration have been scheduled for the Fall of 1986. Each regional director has made extensive preparations to ensure that collegiate and alumni members will have both an educational and an enjoyable fraternal experience. Additional information on each conference can be obtained by contacting the appropriate regional director. Plan to join with your fellow Deltasigs in your region for your Regional Leadership Conference.

REGION	DATES	LOCATION	CITY, STATE
Eastern	October 24-26, 1986	Holiday Inn—Arena	Binghamton, NY
Mideastern	September 26-28, 1986	Dunfey City Line Hotel	Philadelphia, PA
East Central	October 3-5, 1986	Newmarket Hilton Hotel	Canton, OH
Central	October 24-26, 1986	Marriott Inn	Ann Arbor, MI
South Central	September 19-21, 1986	Sheraton Airport Inn	Roanoke, VA
Southeastern	October 10-12, 1986	Ramada Inn—Central	Atlanta, GA
South Atlantic	October 24-26, 1986	Ashley Plaza Hotel	Tampa, FL
Southern	September 12-14, 1986	Holiday Inn—North	Jackson, MS
Gulf South	September 26-28, 1986	Ramada Hotel	Baton Rouge, LA
Great Lakes	October 10-12, 1986	Holiday Inn—Chicago-Skokie	Skokie, IL
North Central	October 24-26, 1986	Hilton Inn	Minneapolis, MN
Midwestern	October 24-26, 1986	Holiday Inn—West	Columbia, MO
Southwestern	October 10-12, 1986	Embassy Suites Hotel	Austin, TX
Gulf Western	October 3-5, 1986	Hilton Conference Center— University of Houston Campus	Houston, TX
Intermountain	October 17-19, 1986	Sheraton Graystone Castle	Thornton, CO
Western	October 3-5, 1986	Holiday Inn—International Airport	So. San Francisco, CA
South Pacific	October 10-12, 1986	Miramar Hotel-Resort	Santa Barbara, CA

See you
there!