

Delta Sigma Pi
Mu Omega Chapter

The Petition

of the

Xi Delta Phi

Colony

Table of Contents

- I. **Petitioning Letter**
- II. **Letters of Recommendation**
 - A. **Harold Eickhoff - President of TSC**
 - B. **James W. Robinson - Dean of the School of Business**
 - C. **Joyce Vincelette - Faculty Advisor**
 - D. **Barbara Shiarappa - Chair of Accounting Department**
 - E. **Thomas M. Patrick - Chair of Busn. Administration**
 - F. **Lewis A. Hofmann - Chair of Management & Marketing**
 - G. **Mary Romsperg - Delta Sigma Pi Alumni (Rider Chapter)**
- III. **The History of Ewing Township, New Jersey**
- IV. **The History of Trenton State College**
 - A. **TSC Enrollment Statistics**
 - B. **Map of TSC Campus**
 - C. **Buildings**
 - 1. **Allen-Brewster-Ely Residence Halls**
 - 2. **Alumni Meditation Chapel**
 - 3. **Armstrong Hall**
 - 4. **Bliss Hall**
 - 5. **Bray Hall**
 - 6. **Brower Student Center**
 - 7. **Community Commons**
 - 8. **Cromwell Residence Hall**
 - 9. **Green Hall**
 - 10. **Holman Hall**
 - 11. **Kendall Hall**
 - 12. **New Music Building**
 - 13. **New Residence Hall**
 - 14. **Norsworthy Residence Hall**
 - 15. **Nursing Building**
 - 16. **Packer Hall**
 - 17. **Recreation Center**
 - 18. **Roscoe L. West Library**
 - 19. **Travers Residence Hall**

- V. The History of the College of Business**
 - A. College of Business Enrollment Statistics**
 - B. Descriptions of Business Majors**

- VI. The History of Xi Delta Phi**
 - A. Spring 1993 Calender of Events**
 - B. Membership Statistics**

- VII. The Petition Members**

To the Grand Council of the International
Fraternity of Delta Sigma Pi

Dear Members of the Grand Council:

We, the undersign members of the Xi Delta Phi colony, hereby petition for a charter to establish a chapter of the international Fraternity of Delta Sigma Pi on the campus of Trenton State College, Ewing, New Jersey.

Xi Delta Phi was established exclusively for the purpose of affiliation with Delta Sigma Pi Professional Fraternity. The present goals, purposes and requirements reflected in our constitution and by-laws were patterned after and are commensurate with the same high ideals of Delta Sigma Pi.

In pursuit of this affiliation, the members of Xi Delta Phi colony pledge to uphold the rules and regulations as set forth in the constitution and by-laws of the international Fraternity of Delta Sigma Pi and to further carry out its tradition and programs.

Witness our signatures:

Kathleen Dougherty
President

Kirsten Madama
Senior Vice President

Frank Spender
Vice President for
Chapter Operations

Maureen McCabe
Vice President for
Professional Activities

Jamie D'Augustine
Secretary

Beverly Bond
Treasurer

John Felice
Chancellor

Jennifer Traylor
Historian

Lisa Ammon

Colleen Behr

Gary Clemins

Greg Eisenstein

Amy Feller

Rick Franzen

Cathy Harris

Scott Johnston

Kara Kruszewski

Sharon May

Ken Romm

Pete Schneider

Daniel Stizza

Brenda Wojcicchowski

Leah Bagby

Jennifer Bradshaw

Bryne Curtiss

Polet V. Estrada

Joseph Ferris

Todd Goldberg

Scott Hirshfield

Nick Klentzeris

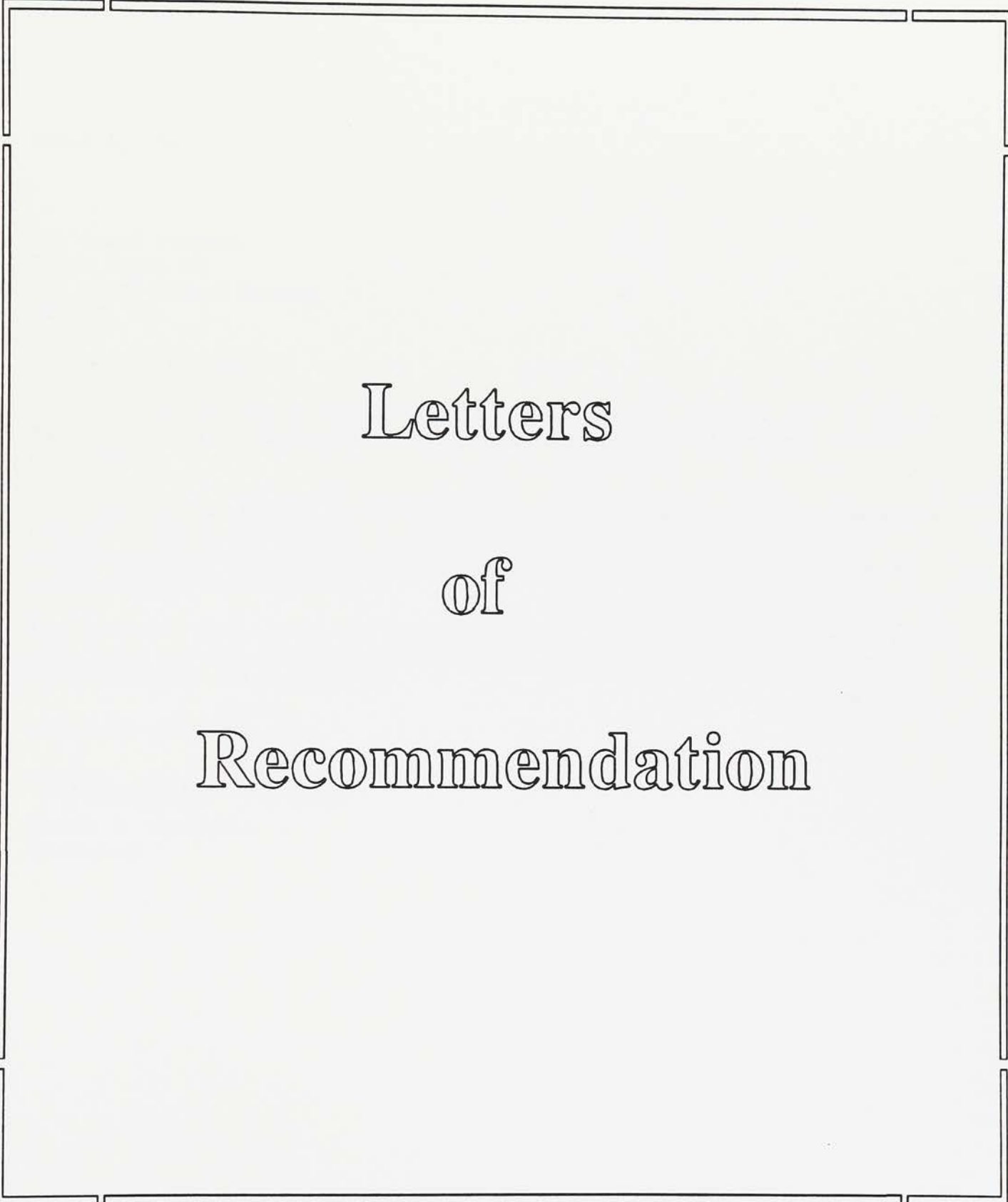
Dawn Lagano

Danny Pohl

Melissa Rubel

Ivanhoe D. Sison

Dana Szymanski



Letters
of
Recommendation

TRENTON STATE COLLEGE

March 5, 1993

The Grand Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, OH

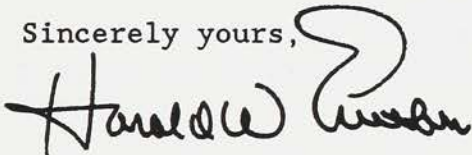
Dear Council Members,

I am pleased to submit this letter of recommendation on behalf of Xi Delta Phi's petition for membership into the International Fraternity of Delta Sigma Pi.

Xi Delta Phi has proven to be an outstanding organization at Trenton State College. Their commitment to excellence and to the betterment of the Trenton State College business student community will surely prove be an asset to your organization.

I am certain that, given the opportunity, the Trenton State College chapter will carry on the tradition and standards of business professionalism established by Delta Sigma Pi.

Sincerely yours,



Harold W. Eickhoff
President

Office of the President
609/771-2101

Hillwood Lakes, CN 4700
Trenton, New Jersey
08650-4700



March 10, 1993

The Grand Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio 45056

Dear Council Members:

I am very pleased to provide a letter of support for the request to establish a chapter of Delta Sigma Pi at Trenton State College. I had the privilege of working with chapters at other schools of which I have been the dean and/or a faculty member. The students and their advisor, Professor Joyce Vincelette, have worked very hard in this effort because a chapter will mean much to us.

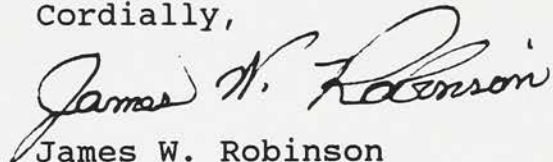
Trenton State College is a unique institution that seeks to provide highly qualified students with the type of educational experience reserved normally only to expensive private institutions. Our students ranked typically in the top five percent of their high school graduating classes; and Trenton State has been recognized as being among the best public institutions by all of the major rating organizations.

Our School of Business is committed to excellent teaching and advisement for undergraduate students who constitute our only student body. This mission fosters interaction between faculty and students that promotes significant involvement by both in professional organizations. A Delta Sigma Pi chapter would represent an ideal addition in this environment.

I know that I speak for everyone in the School of Business in giving an enthusiastic endorsement to the efforts to establish a chapter.

Thank you.

Cordially,



James W. Robinson
Dean

School of Business
609/771-2565

Hillwood Lakes
CN 4700
Trenton, New Jersey 08650-4700



TRENTON STATE COLLEGE

March 9, 1993

The Grand Council of Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, OH 45056-0230

Dear Council Members:

I would like to take this opportunity to support the request of the Xi Delta Phi colony of Delta Sigma Pi at Trenton State College to be accepted as a full-fledged chapter of your fraternity.

I have been the faculty advisor for Xi Delta Phi for four years. During this time, the group has been a small but very successful local business fraternity. Over these years I have strongly suggested that the fraternity affiliate with a national organization and I am delighted in their choice of Delta Sigma Pi.

I have worked closely with the fraternity members during the application process. Because of their hard work, dedication, enthusiasm, persistence, professionalism and teamwork, they have accomplished a great deal in a short time. In addition to actively recruiting new members, the colony has been involved in professional, community service, fund-raising and social activities.

I strongly support the Xi Delta Phi colony in their petition to establish a chapter of Delta Sigma Pi at Trenton State College. The colony has exhibited the initiative, enthusiasm, professionalism and dedication which would make it an outstanding chapter of Delta Sigma Pi.

If I can be of further assistance, please feel free to contact me at (609) 771-2567.

Sincerely,



Joyce P. Vincelette
Professor of Business Administration and
Faculty Advisor for the
Xi Delta Phi colony of
Delta Sigma Pi

ch

School of Business
609/771-2565

Hillwood Lakes
CN 4700
Trenton, New Jersey 08650-4700



March 10, 1993

The Grand Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, OH 45056

Dear Council Members:

I have been informed that the Xi Delta Phi colony at Trenton State College, Trenton, New Jersey is petitioning for a charter in the Delta Sigma Pi Business Fraternity. I wish you to know that I strongly support this petition and urge the Council to grant this charter, in the belief that the colony has in the past, and will in the future continue to demonstrate a commitment and dedication to the goals of the fraternity which will benefit both.

Sincerely yours,



Barbara J. Shiarappa, Ph.D.
Chairperson,
Department of Accountancy

ch

TRENTON STATE COLLEGE

March 8, 1993

The Grand Council
Delta Sigma Phi
330 South Campus Avenue
Oxford, OH 45056

Dear Council:

The Xi Delta Phi Colony at Trenton State College is petitioning for a charter in the Delta Sigma Pi international Business Fraternity. This action was initiated by underclassmen and there is strong evidence there will be plenty of student support and enthusiasm for this organization for years to come. Trenton State students have the intelligence, maturity, and motivation to reflect favorably upon your organization. I wholeheartedly support their petition and encourage your approval of their request.

Sincerely,



Thomas M. Patrick, Chair
Department of Business Administration

cbh

School of Business
609/771-2565

Hillwood Lakes
CN 4700
Trenton, New Jersey 08650-4700



March 4, 1993

The Grand Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, Ohio 45056

Dear Council:

The Xi Delta Phi colony at Trenton State College is in the process of petitioning for a charter in the Delta Sigma Pi International Business Fraternity. The Trenton State College colony has been quite active for a number of years, and I strongly support their desire to be a member of the national organization. Affiliation with the national will greatly enhance their ability to conduct programs and provide the kind of services that Delta Sigma Pi encourages.

Sincerely,

A handwritten signature in black ink, appearing to read "Lewis A. Hofmann", written in a cursive style.

Dr. Lewis A. Hofmann, Chairman
Department of Management and Marketing

March 1, 1993

The Grand Council
Delta Sigma Pi
330 South Campus Avenue
Oxford, OH 45056

Dear Brothers,

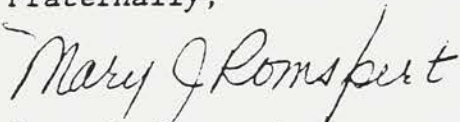
It is with pleasure that I submit this letter in support of Xi Delta Phi's petition to establish a chapter of Delta Sigma Pi at Trenton State College.

When I learned of Xi Delta Phi's petition, I was immediately motivated to get involved. As an undergraduate at Rider College, I was an active member of the Beta Xi chapter. Delta Sigma Pi was truly a highlight of my undergraduate education. I learned much about teamwork, leadership, time management, professionalism, as well as the meaning and importance of true friendships. I am presently an administrator at Trenton State College and have happily agreed to serve as advisor during the group's transition period. I will do what I can to support the organization as well as encourage leadership development within the group.

Xi Delta Phi has been active on the Trenton State College campus since 1989. The group has much to offer Delta Sigma Pi. The members have been involved in various campus-wide activities, community service projects, fundraising activities, professional activities, and social events. The integrity and enthusiasm of the students involved will surely serve the mission of Delta Sigma Pi.

I am proud to be a Delta Sig. I look forward with enthusiasm to working with Trenton State College students and rekindling my association with such a fine organization.

Fraternally,



Mary J. Romspert
Beta Xi 1264

The History

of

Ewing

Township

THE HISTORY OF EWING TOWNSHIP

Ewing Township was formed by an Act of the New Jersey State Legislature on February 22, 1834, coincident with the founding of Mercer County. The Township was named in honor of Charles Ewing, late Chief Justice of New Jersey. Prior to 1834, Burlington and Hunterton Counties had their geographical division at the Assunpink Creek. Ewing as part of Hunterton County, was named Trenton Township, and at that time embraced all of the present Ewing and a part of the City of Trenton. It was thought that the area was first settled around 1700 by immigrants from Long Island and the East Jersey Province, who were largely of English and Scotch ancestry with a sprinkling of Welsh, Dutch, and French Huguenots. In 1705, few prominent families moved from Philadelphia to avoid the plague from which that area suffered.

Religion played a prominent role. In 1702, a group formed a church on ground next to what is now the Trenton Psychiatric Hospital property between Stuyvesant Avenue and Sullivan Way. The founders were of Presbyterian and Church of England faiths. The church has long since disappeared, but the small cemetery still remains.

In 1708, Andrew Lockhart deeded land on Scotch Road to the Presbyterians. Their first services were held there under two large oak trees, one of which is still standing. The present stone structure which stands on the original site was built in 1865. The adjacent cemetery contains the graves of many Revolutionary soldiers.

The populace of Ewing (Trenton) Township was in sympathy with the American cause during the Revolution and many served in the war. A few minor skirmishes took place in Ewing. Most important, though, was Washington's famous crossing of the Delaware on Christmas morning, 1776. His troops inflicted many casualties on the British that morning and then continued south to secure Trenton.

Originally Ewing was chiefly a woodland area. However, after the Revolution, Ewing embarked upon a long period of agricultural growth and activity. During the nineteenth century, Ewing Township was famous for having the richest soil in New Jersey.

Ewing grew slowly in population prior to 1930. Early development was in the form of small villages scattered throughout the area - West Trenton, Ewing, and Ewingville. The areas adjacent to Trenton absorbed the overflow from the city and took on urban characteristics. In the early part of the present century, many Trenton residents discovered the advantages of living in Ewing, and the Township began to change from agricultural to a residential community.

Through the years, the State of New Jersey and Mercer County have established a number of Institutions in Ewing Township - The Trenton Psychiatric Hospital, Trenton State College, Marie Katzenbach New Jersey School for the Deaf, and the State Highway Department building. The Naval turbine Test Station is operated by the federal government.

Present

Ewing Township covers an area of 15.7 square miles. It is one of the averaged sized townships in the state.

The Township is predominantly a residential community. The open land which separated the several communities until after World War II is now almost totally filled with new homes, large apartment complexes, business and professional establishments and industries.

Excellent highways and transportation facilities make it possible for a wide interchange of workers between Ewing Township and the surrounding municipalities. Industry has the advantage of skilled and unskilled labor from the Greater Trenton area. A favorable tax rate, easy access to railroads, and highways and the Mercer County Airport are offered as inducements to locating in Ewing Township. Township officials have the benefit of the Mercer County Industrial Commission and many are associated with the Mercer County Planning Board and the Trenton Chamber of Commerce.

Local Government

The Township of Ewing was incorporated on February 22, 1834, by virtue of an Act of the General Assembly of New Jersey. Under the General Township Law Act of 1899, the name was changed to the "Township of Ewing in the County of Mercer." This same act sets out the duties of local governments in general, and Ewing Township operates under this act.

Township Committee: Ewing Township is governed by a five member Township Committee. This committee performs all legislative functions of the municipal government within the limits set by State Laws. The individual members of the Committee have no direct authority over any department heads. All decisions are made as a body of majority vote.

Streets / Transportation

Total road mileage is 125.2 miles. Interstate-95, Pennington Road (Route 31) and Route 29 are state highways running through Ewing. The Township is serviced by Mercer Metro Bus Line. It runs along River Road between Trenton and Lambertville. SEPTA and the Mercer County Airport also serve Ewing transportation needs.

Health Facilities

Although there are no hospitals in Ewing Township, the following medical facilities serve the area: the Helene Fuld Medical Center, the Mercer County Hospital, the Hamilton Hospital, the Princeton Hospital, and the Trenton Psychiatric Hospital. Extended care facilities are available at Morris Hall Health and Rehabilitation Center.

Public Schools

Direct control of the Ewing Township public schools and responsibility for educational policies are vested in a nine member Board of Education which functions within the framework of state law and which is an autonomous body completely independent of local municipal government.

The Mercer County Library is located on Scotch Road in Ewing Township. It's facilities are available free of charge to Ewing Township residents. Library premises and facilities are available for art exhibits, special displays and community meetings.

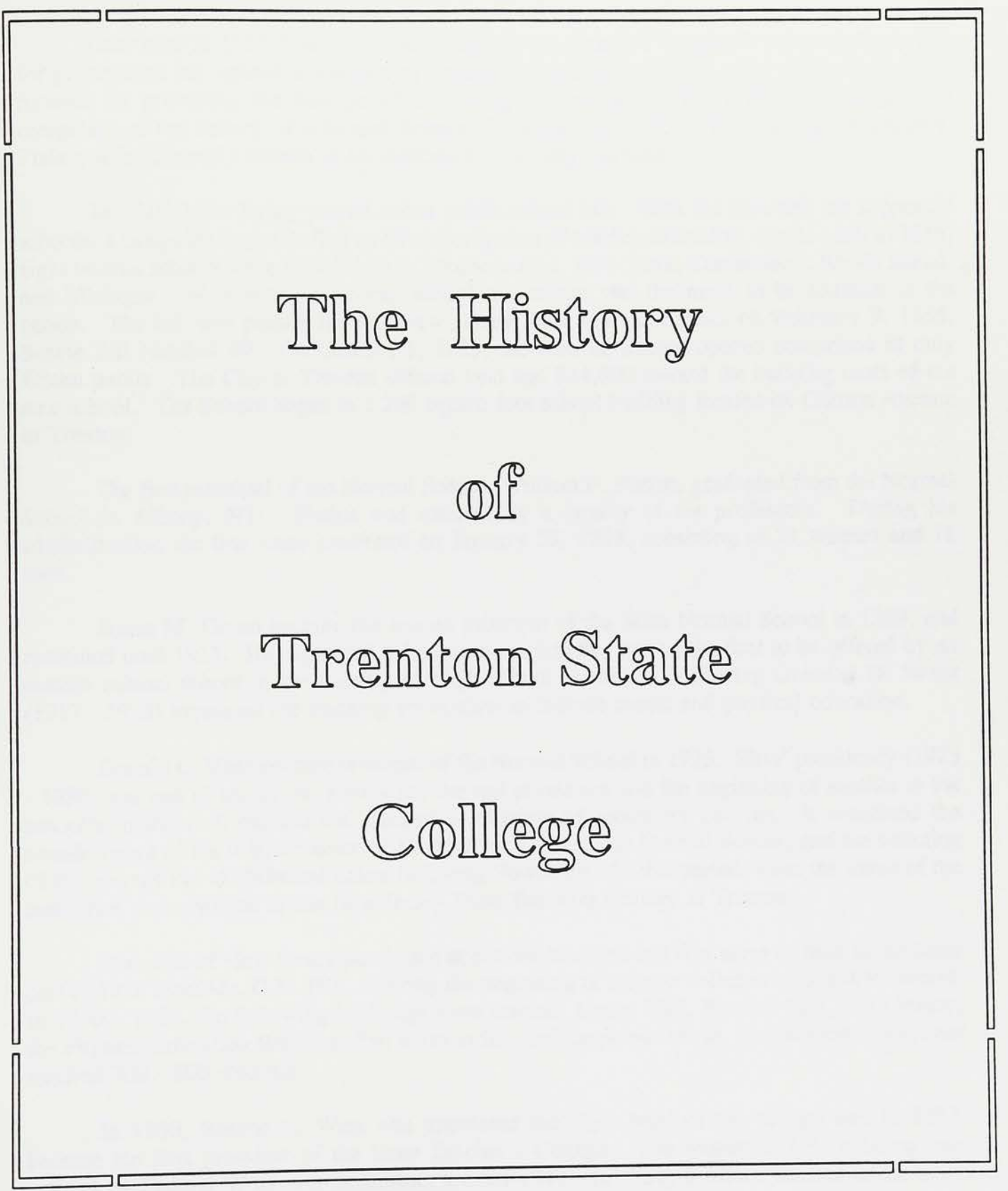
Parks and Recreation

There are four parks in Ewing. Moody Park, located at the corner of Parkside Avenue and Buttonwood Drive, is a 32 acre tract which contains the following: a softball field, a Little League field, six tennis courts, four basketball courts, a soccer field, and one handball field, all of which are lighted.

Armstrong Memorial Park, located on Green Lane and Ewingville Road, contains two softball fields, two Little League fields, and a soccer field. Behind the park is the Recreation Departments Recreation Maintenance Building. Besides housing playground equipment and maintenance equipment, the area also contains a bathroom and shower facilities and lockers.

Rambling Creek Park, located off Upper Ferry Road, contains picnic tables, fire hearths, a gazebo, a pavilion, and playground.

Other recreational facilities include: Mercer County Mountainview Golf Course and an Indoor Tennis Center.



The History
of
Trenton State
College

The History of Trenton State College

Chartered in 1855, Trenton State College is the oldest of the state's public colleges and for generations has upheld a tradition of academic excellence. In its early years, the college focused on providing the best possible training for teachers. By 1981, the college was comprised of the School of Arts and Science, Business, Education, Nursing and Technology. Today, it is nationally known as an institution of quality learning.

In 1846, New Jersey passed a free public school bill. With the resulting tax supported schools, a campaign began to find an adequate system of teacher education. From 1839 to 1855, eight normal schools were established in Massachusetts, New York, Connecticut, Rhode Island, and Michigan. New Jersey's normal school at Trenton was the ninth to be founded in the nation. The bill was passed for this New Jersey State Normal School on February 9, 1855, Senate Bill Number 49. On October 1, 1855, the Normal School opened comprised of only fifteen pupils. The City of Trenton offered land and \$14,000 toward the building costs of the new school. The School began in a 200 square foot school building located on Clinton Avenue in Trenton.

The first principal of the Normal School, William F. Phelps, graduated from the Normal School in Albany, NY. Phelps was assisted by a faculty of six professors. During his administration the first class graduated on January 28, 1858, consisting of 21 women and 11 men.

James M. Green became the second principal of the State Normal School in 1889, and remained until 1917. He organized a four year curriculum, one of the first to be offered by an eastern normal school in the training of High School teachers. Following Green, J.D. Savitz (1917 - 1923) expanded the teaching curriculum to include music and physical education.

Donald C. Bliss became principal of the Normal School in 1923. Bliss' presidency (1923 - 1930) was one of transition, embracing the end of one era and the beginning of another in the school's history. It marked the successful initiation of secondary courses. It witnessed the abandonment of the original home of New Jersey's First State Normal School, and the selection of the current site at Hillwood Lakes in Ewing Township. In this period, even the name of the institution was changed to the New Jersey State Teachers College at Trenton.

The state of New Jersey purchased about one hundred and five acres of land in the latter part of 1928 from Mr. C.V. Hill, marking the beginning of the new college campus at Hillwood. In 1930 - 1936, the following buildings were erected: Green Hall, Kendall Hall, the Library, the Physical Education Building, five dormitories, and the power house. Enrollment at this time reached 700 - 800 students.

In 1930, Roscoe L. West was appointed the eighth head of the college and in 1937, became the first president of the State Teacher's College. The Industrial Arts building was erected by Federal Work Administrators around 1947. In 1951, a fifteen million dollar bond

was issued for construction on the campus. In 1955, a dining hall and student center were built. A newly constructed Library was named after Roscoe L. West in his honor.

In the years, 1971 to 1973 a tremendous building boom got under way. Decker, Cromwell, and the Travers\Wolfe residence halls were built on what used to be Green farm. Other new additions included the Science, Nursing, and Humanities Buildings.

Because of the decision to make Trenton State College something more than a Teachers College, the college has been expanded to thirty-six buildings covering 250 wooded and landscaped acres. Eleven residence halls provide housing for 2,500 students, approximately half of the student body. There are 318 full time faculty members and a student\faculty ratio of 15:1.

Offices currently held at the college are: President Harold W. Eickhoff, Acting Vice President for Academic Affairs Clarie A. Hardgrove, Vice President for Administration and Finance Peter L. Mills, and Vice President for College Advancement, Alfred Bridges.

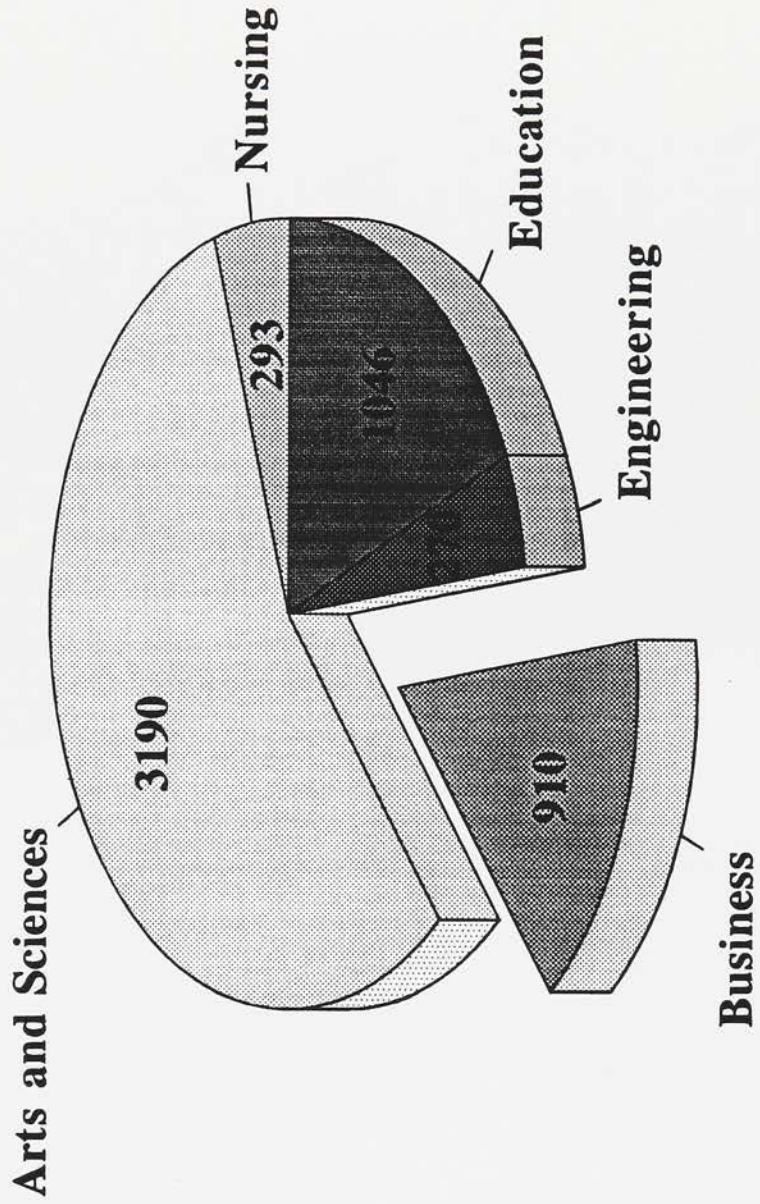
Trenton State College has more than 140 student organizations. The groups range from performing ensembles to professional and honor societies to student publications intramural sports clubs and 31 recognized Greek organizations.

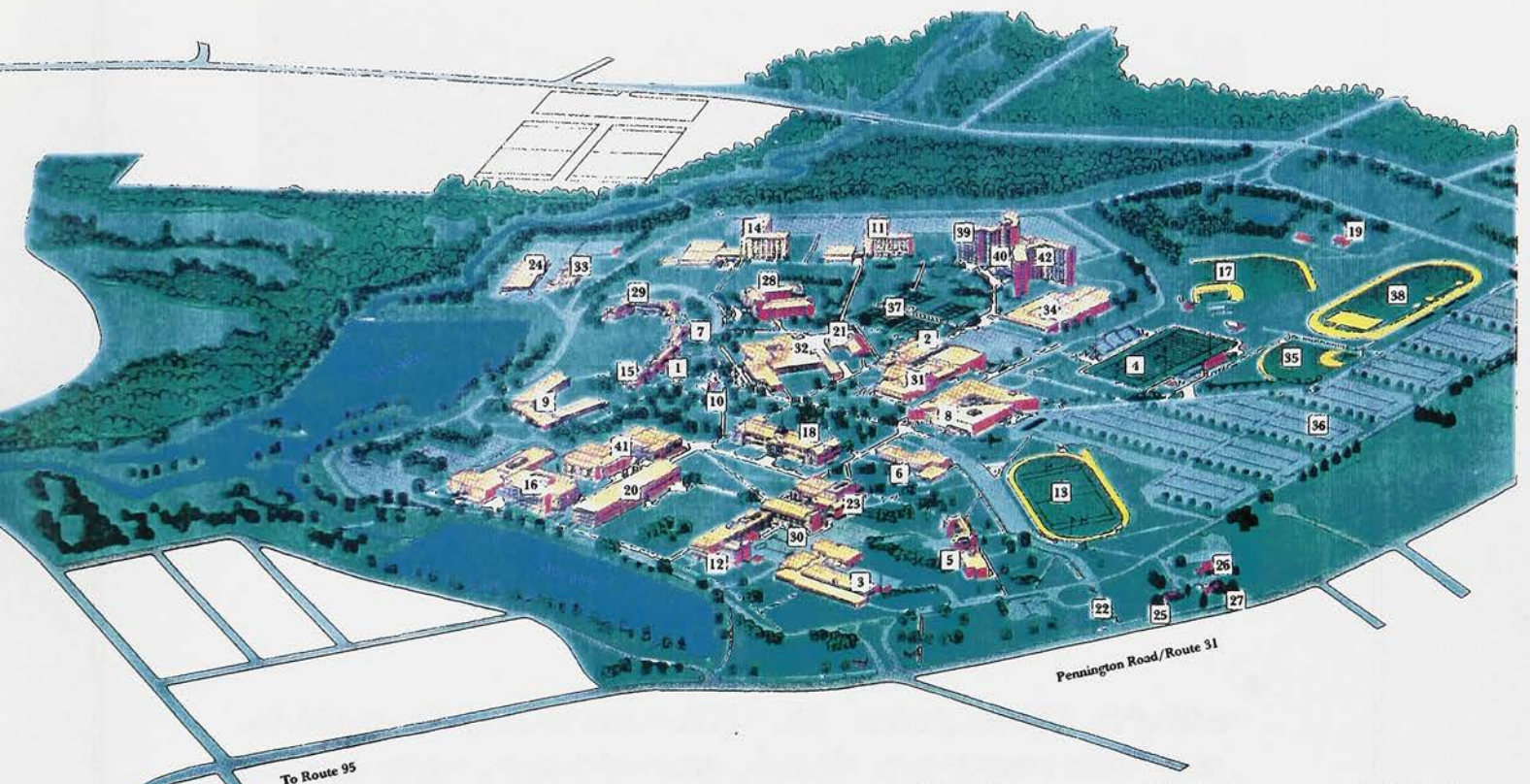
Founded back in 1855 as the first public college in New Jersey, there's been a set standard for quality education. Trenton State College has achieved national distinction for its commitment to excellence. In the last four consecutive years, the college has been ranked among the best schools of its type by "U.S. News and World Report" annual survey of colleges. It has also been called the "No. 1 Best Buy" in it's category. In 1986, the college was selected by Money Magazine as one of the ten U.S. public colleges that offers an education of exceptional quality. Trenton State College has grown to one of the most exceptional and prestigious learning institutions in the region.

Trenton State College

Undergraduate Enrollment by School

Spring 1993





FACILITIES

- 1 Allen House
- 2 Aquatic Center
- 3 Armstrong Hall
- 4 Astroturf Field
- 5 Bliss Hall
- 6 Bray Hall
- 7 Brewster House
- 8 Brower Student Center
- 9 Centennial Hall
- 10 Chapel
- 11 Crowwell Hall
- 12 Crowell Hall
- 13 Dean Field
- 14 Decker Hall
- 15 Ely House
- 16 Forcina Hall
- 17 George Ackerman Field
- 18 Green Hall
- 19 Green Farm House
- 20 Holman Hall
- 21 HUB
- 22 Information Booth
- 23 Kendall Hall
- 24 Maintenance Building
- 25 Martin House
- 26 McCauley Annex
- 27 McCauley House (Campus Police)
- 28 New Residence Hall
- 29 Norsworthy Hall
- 30 Nursing Building
- 31 Packer Hall
- 32 Phelps Hall
- 33 Power House
- 34 Recreation Center
- 35 Softball Field
- 36 Student Parking Area
- 37 Tennis Courts
- 38 Track
- 39 Travers Tower
- 40 Travers-Wolfe Service Link
- 41 West Library
- 42 Wolfe Tower

*Handicapped Access



Allen-Brewster-Ely is actually three separate residence halls connected as one. The center building, Allen, was named after a former Trenton State College professor, Elizabeth Almira Allen. The end building, Brewster, houses only those students in the honors program at Trenton State College.



The Alumni Meditation Chapel was built in 1955. Weekly services are performed here and a nondenominational minister is available to handle student problems. Each week several services are provided in different religions.



Armstrong, nestled in a corner of Trenton State College, serves two purposes for the academic community. It houses the engineering department of TSC as well as the department for Technology Education.



Bliss Hall, home to the School of Business, was named after Don C. Bliss and was constructed in 1927. Originally, it was a dormitory. In 1979, an addition was built that now houses classrooms and a state of the art computer lab. It officially became the School of Business in 1981. Almost all business classes are held in this building.



Bray Hall, built in 1963, is currently being used as the music building. A new music building is currently under construction.



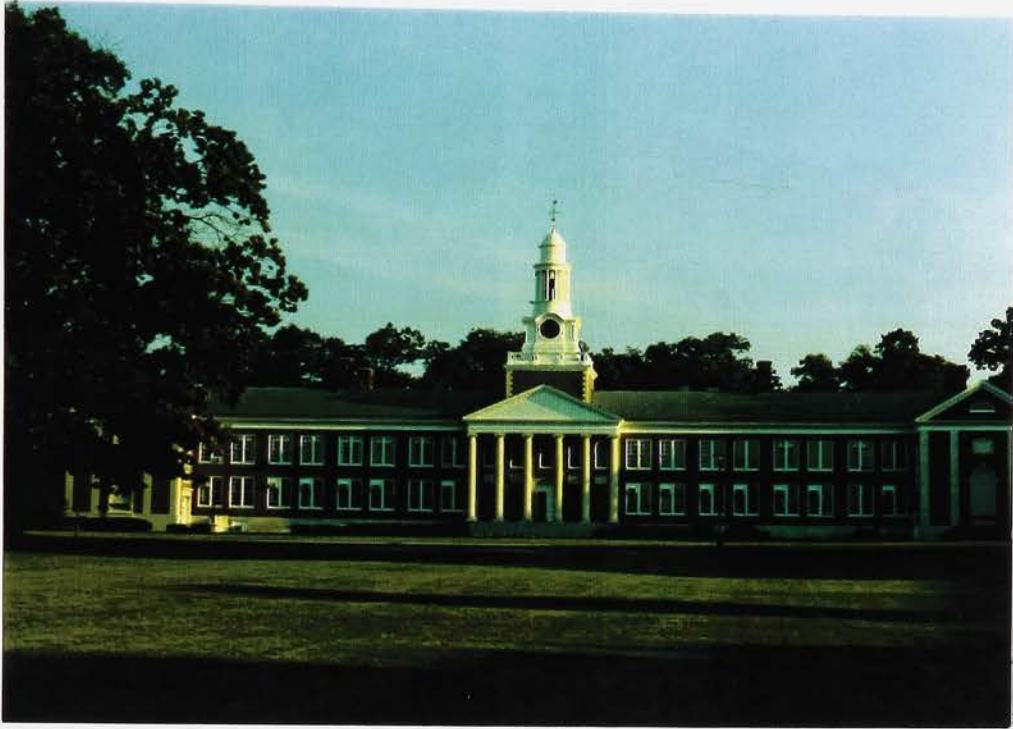
The Brower Student Center was built in 1976. It was named after Dr. Clayton R. Brower, the school's former president. The Student Center serves as the community center of Trenton State College. The facilities include nine conference rooms for meetings, banquets, and social events, The Rathskeller, SnackBar, college bookstore, Information Desk, and the games area.



Community Commons was completed in 1991. It now serves as a residence hall and cafeteria. All rooms have their own private bathroom. This building also houses the campus infirmary, the Women's Center and the office for Study Abroad..



Cromwell Residence Hall was built in 1967. It was constructed for the sole purpose of housing students. The rooms are set in a suite style with three rooms connected by one bathroom.



Green Hall, named for James M. Green, a former Trenton State College president, is one of the school's original structures. It was constructed in 1931 as the administrative building and houses such facilities as the President's Office, Records and Registration, Financial Aid, the Bursar's Office and much more.



Constructed in 1973, Holman Hall was named after a former English professor, Alfred P. Holman. Holman Hall houses the Computer Science , Mathematics, English, Modern Languages, and Art departments. Holman Hall is the location of the Trenton State College Art Gallery where exhibits by student, faculty, and area artists are displayed. Holman Hall is also home to the campus' largest computer laboratory facility.



The Calvin H. Kendall Hall was reopened in the spring of 1993, with the musical opera H.M.S. Pinafore after being closed due to construction for the last five years. Today it is completely remodeled and houses the Department of Communication and Theatre. A theater containing eleven hundred seats is located within the building for use by theatre groups.



A New Music Building is currently under construction. At the present time the building is still not named. In addition to housing all music classes, practice rooms and faculty offices, the new building will have a full concert hall for Trenton State College as well as community performances.



New Residence Hall, one of the campus' eleven dormitories, houses two hundred and thirty-five students. Each room is double occupancy with private bathrooms.



Norsworthy Hall was constructed in 1936. It was named after Naomi Norsworthy, a former professor at Trenton State College. Norsworthy is now home for one hundred and fifty-three students.



The Nursing Building was constructed in 1973. The School of Nursing is housed here. This building contains all the modern nursing technology needed to pursue a nursing degree.



Packer Hall named after Marianne G. Packer, a former Physical Education Teacher, was constructed in 1933. The Physical Education Department is found in this Hall. The building's other facilities include a twenty-five meter swimming pool and various fitness rooms utilized by the student athletes. In 1985, an addition was added to the original structure.



The Trenton State Recreation Center was constructed in 1980. The Recreation Center is open to both students and faculty. It is the center of intramural sporting activities. The facilities include racquetball courts, tennis courts, jogging lanes, and weightrooms.



The Roscoe L. West Library, named after a former president of Trenton State College, is one of the older buildings on campus. In 1990, an annex was added to the original structure. The library is staffed by nineteen professional librarians and contains over 550,000 volumes.



Travers Hall was named after Michael A. Travers, a municipal judge. It was constructed in 1972. Travers' ten floors are divided into co-ed and female only floors. This year the third and fourth floors were reserved for first year students. This summer Travers Hall will be remodeled with a new sprinkler and heating system. There is a possibility that in the fall of 1994 Travers Hall will be devoted entirely to housing first year students.

The History

of

The School

of

Business

History of the School of Business

The School of Business began in 1902 as a result of on course called Commercial Law. It was an elective in which 35 students participated. In 1903, a stenography class was added and in 1913 a Commercial course was made available to students. This new course included bookkeeping, business practices, commercial law, stenography, typing, penmanship, and economics.

By 1958, business courses, which were part of the Business Education Program, grew to number twenty-one. These included Typing, Shorthand, Accounting I - IV, Finance, Business Statistics, Merchandising, Business Law, and Secretarial Methods. A degree in Business was not offered until 1972.

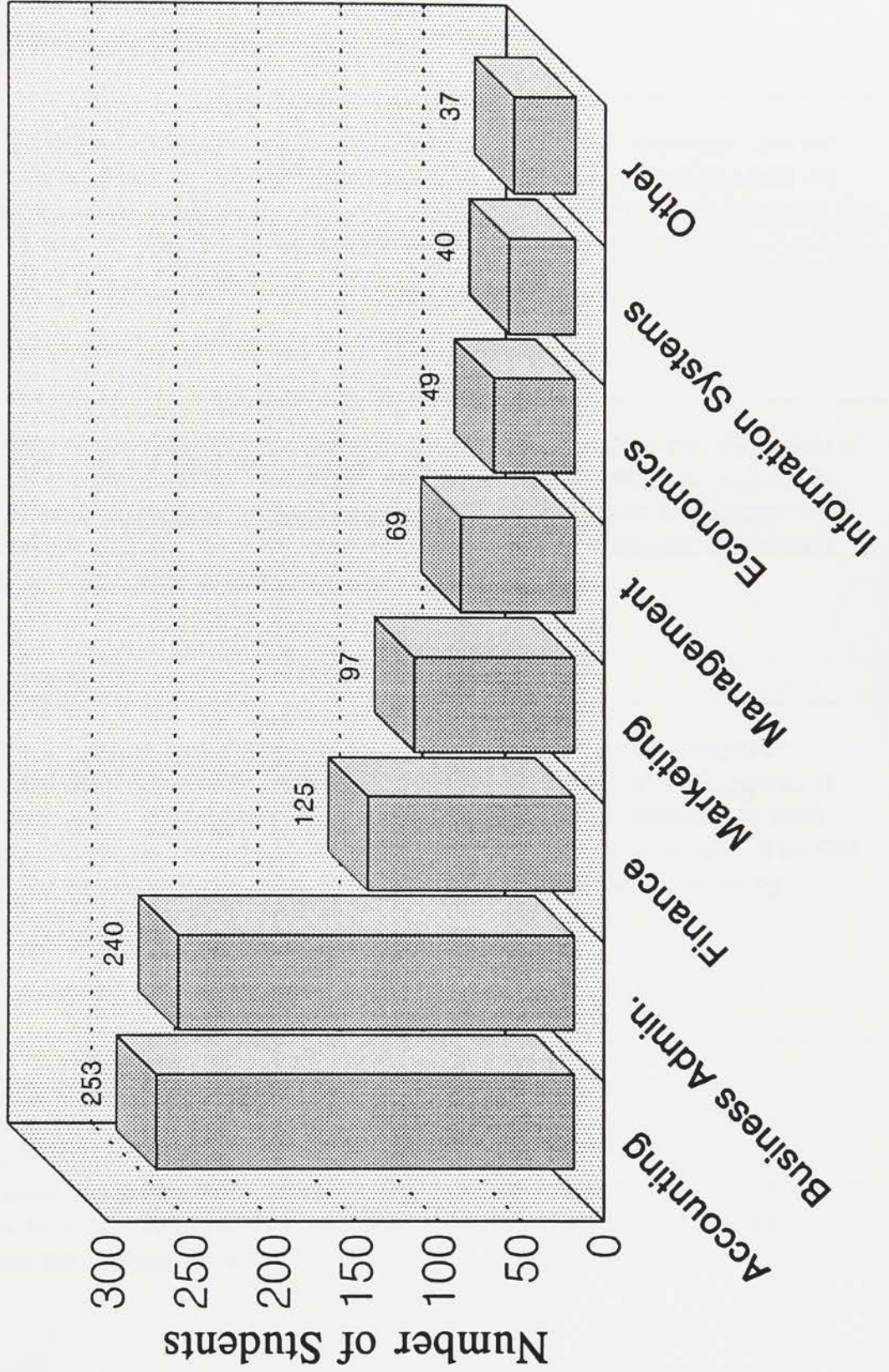
Today, all School of Business programs build on a foundation of liberal studies, general education courses, and a common body of knowledge as authorized by the American Assembly of Collegiate Schools of Business. Students typically specialize in one area of Business. The programs offered by the School of Business are accounting, business administration, computer information systems, economics, finance, management, and marketing. Also available is a minor in economics and a minor in international business.

Trenton State College's School of Business is highly competitive and very successful, as noted by the schools high job placement record. Graduates of the School of Business go on to become very successful and are highly marketable in the business world.

Trenton State College

Business Majors by Category

Spring 1993



Descriptions of Majors Offered in the College of Business at Trenton State College

Accounting

The accounting program prepares students for careers in public, corporate, not-for-profit, and governmental accounting. The program meets all educational requirements for the CPA and CMA professional certification examinations. Accounting courses integrate the study of the theory and current practice of accounting with research and computer applications.

Finance

The study of finance provides the student with the ability to analyze the allocation of financial resources within a corporation, individual, or governmental setting, to appreciate the ramifications of financial decisions, to analyze sources of funding, and to allocate the sources of funds. Students studying finance go on to work in banks, financial institutions, brokerage houses, major corporations, and the government.

Computer Information Systems

The computer information systems specialization focuses on business computer applications. It provides the student with an extensive computer technical background as well as a business background and prepares the graduate for entry-level positions in such areas as business computer programming and business computer systems analysis. The CIS specialization follows the curriculum recommended by the Data Processing Managing Association.

Marketing

Marketing relates business strategy decisions to the environment in which companies operate. Strategy decisions consider: product introduction, extensions of product line and deletions, distribution channels for products, market-oriented pricing and promotion, including personal selling and advertising. Besides major social and economic influences on strategy, the nature of market demand and competitive activity are carefully examined in terms of their influence on strategy choice.

Economics

Economics is the study of the ways society chooses to use its scarce resources to attain alternative and often conflicting goals. As a social science, economics is concerned with the major issues of today. The economics programs are designed for career preparation in business, government, and economics. The program is also ideal for students planning for graduate study in economics, business, law, and public administration.

Management

Management covers a variety of areas relating to the management of people and other resources in organizational settings. Management skills in computers, production, personnel, labor relations, finance, and small business give the serious student the opportunity to obtain a broad base of management knowledge needed to cope with dynamic changes in organizations.

The History

of

Xi Delta

Phi

HISTORY of XI DELTA PHI

On January 30, 1990 at 2:35 p.m. at 820 Bear Tavern Road, West Trenton, NJ 08607, Xi Delta Phi's application for incorporation was filed. The incorporators were Lorraine Newmark and Mike Luper. The registered agent was Lorraine Newmark. The board of directors for the fraternity was: Lorraine Newmark, Mike Luper, Desiree Tomar, and Melissa Saum. The fraternity was officially incorporated on January 31, 1990.

The original purpose of Xi Delta Phi was to:

- Enrich the business student's knowledge of the working environment,
- Encourage friendship, unity, respect, and support among members, and
- Promote individual growth and development through symbiotic relationships.

The colors of Xi Delta Phi were royal blue, kelly green, and white.

The flower of Xi Delta Phi was the yellow rose, which symbolized friendship and unity.

The mascot of Xi Delta Phi was the dolphin, who symbolized friendship and intelligence.

The open motto of Xi Delta Phi:

"May the key of knowledge open the door to success as we ascend the ladder of achievement."

The creed of Xi Delta Phi:

"I do solemnly promise to be true and loyal to the ideals of Xi Delta Phi, to strive at all times to uphold its standards, and to work always for its best interests."

In the Spring of 1992, Xi Delta Phi began its search for a national fraternity to affiliate with. In the Fall of 1992, Delta Sigma Pi was chosen. Xi Delta Phi sent a letter of intent to Delta Sigma Pi in November and in December of 1992, was officially recognized as the Xi Delta Phi colony of Delta Sigma Pi. On May 22, 1993 the colony will be installed as the Mu Omega chapter of Delta Sigma Pi.

Xi Delta Phi Colony

Calendar of Events Spring 1993

January 18	FIRST DAY OF CLASSES
January 20	Colony Meeting 8 - 10pm in Bliss 124 Inter Greek Council Meeting 3:15 in Student Center 202
January 27	Recruiting Event "All Greek Display" 7 - 9pm in Student Center 202 Colony Meeting 9pm in Bliss 124 Inter Greek Council Meeting 3:15 in Student Center 202
February 1	Recruiting Event "Meet the Colony" 8pm in New Residence Lounge
February 3	Colony Meeting 8 - 10pm in Bliss 124 Social Activity "Denny's Night" after the meeting IGC Meeting 3:15pm in Student Center 202
February 4	Community Service Event "Big Brother and Big Sister Interviews" 10 - 2pm in Student Center 209
February 8	Recruiting Activity "We're All Business" 8:00pm in New Residence Lounge Fundraising Activity "Valentine's Day Candy Sale" 11 - 2 pm, 4 - 7 pm Travers\Wolfe Lounge

<p>February 9</p>	<p>Social Activity "All-Greek Mixer" 9pm at City Gardens Fundraising Activity "Valentine's Day Candy Sale" 11 - 2pm, 4 - 7pm Community Commons, T\W Lounge</p>
<p>February 10</p>	<p>Colony Meeting 8-10pm in Bliss 124 IGC Meeting 3:15pm in Student Center 202</p>
<p>February 11</p>	<p>Recruiting Event 8pm in New Residence Lounge President's Table 6 - 8pm in Student Center 202</p>
<p>February 12</p>	<p>Fundraising Event Delivery of "Valentine's Day Candy"</p>
<p>February 15</p>	<p>Recruiting Event 9pm in New Residence Lounge Fundraising Event "Croissant Sale" - Forcina Lobby</p>
<p>February 16</p>	<p>Fundraising Event "Pretzel Sale" - Forcina Lobby</p>
<p>February 17</p>	<p>Colony Meeting 8 - 10pm in Bliss 124 Recruiting Event 7pm in Student Center 209 Door Decorating of Potential Colonists after the tonight's meeting IGC Meeting 3:15 in Student Center 202</p>
<p>February 24</p>	<p>Colony Meeting 8 - 10pm in Bliss 124 IGC Meeting 3:15 in Student Center 202</p>
<p>February 25</p>	<p>Fundraising Activity "Poster Sale" in Student Center Lobby</p>

February 26	Fundraising Activity "Poster Sale" in Student Center Lobby Community Service Event "Big Brother and Big Sister Interviews" 10 - 4pm in Student Center 209
March 3	Colony Meeting 8 - 10pm in Bliss 124 Community Service Event "Big Brother and Big Sister Training" 1 - 3pm in Bliss 128 and 6:30 - 8pm in Forcina 226 IGC Meeting 3:15 in Student Center 202
March 4	Professional Speaker 9pm in Student Center 205
March 6	Community Service Event "Bowlathon for Big Brother and Big Sister" Curtis Lanes - 4pm
March 8	Fundraising Event "Croissant Sale" - Forcina Lobby
March 10	Colony Meeting 8-10 pm in Bliss 124 Social Event "Intramural Volleyball" 8:15 in Recreation Center IGC Meeting 3:15 in Student Center 202
March 13 - 21	SPRING BREAK
March 22 - 26	Fundraising Activity "Credit Card Signup" Student Center Lobby
March 24	Colony Meeting 9 - 11pm in Bliss 124 Community Service Event "Big Brother Training Session" 10 - 2 in Holman 126/127 IGC Meeting 3:15 in Student Center 202

March 26	Community Service Event "Big Brother Interviews" 10 - 4 pm in Forcina 256/257 Social Event "Famous Couples" party 8pm at Frank's
March 31	Colony Meeting 9 - 11pm in Bliss 124 IGC Meeting 3:15 in Student Center 202
April 3	Community Service Event "IGC Carwash" Behind Community Commons
April 7	Colony Meeting 9 - 11pm in Bliss 124 IGC Meeting 3:15 in Student Center 202
April 9	Social Activity Mixer with a fraternity and a sorority leave at 8pm from the Student Center
April 14	Colony Meeting 9 - 11pm in Bliss 124 IGC Meeting 3:15 in Student Center 202
April 17	Community Service Event "IGC Car Wash" Behind Community Commons
April 19 - 23	GREEK WEEK
April 21	Colony Meeting 9 - 11pm in Bliss 124 IGC Meeting 3:15 in Student Center 202 Professional Speaker "Princeton Partners" 6:00pm in Student Center 209
April 28	Colony Meeting 9 - 11pm in Bliss 124 IGC Meeting 3:15 in Student Center 202

April 29

LAST DAY OF CLASSES

May 3 - 7

FINAL EXAMS

**Xi Delta Phi Colony
of
Delta Sigma Pi**

**Professional Calendar
Spring of 1993**

February 4	Big Brother and Sister Interviews 10 - 4 Student Center 212
March 3	Big Brother and Sister Training Session 1 - 3 in Bliss 124 6 - 8 in Forcina 226
March 4	Mr. Garrett, an alumni of New York University speaks about current career opportunities
March 6	Big Brother Bowl-a-thon 4:00pm at Curtis Lanes
March 24	Big Brother and Sister Training Session 10am - 12 in Holman 126
March 26	Movie, "Japan's Ailing Economy" - courtesy of Dr. McGill - 6:00pm in Bliss Lounge
March 31	Professional Speaker Dr. Prensky, marketing dept. will speak on "ways to market our fraternity." 2pm in Bliss 124

<p>April 8</p>	<p>Professional Speaker Dr. Garret returns to give tips on writing resumes. 9pm in Student Center 205</p>
<p>April 14</p>	<p>Professional Speaker MaryAnn McCormick of Princeton Partners will speak about advertising in the local market. 7pm in Student Center 209</p>
<p>April 17</p>	<p>IGC sponsored charity carwash 9 - 4 behind Commons Big Brother Picnic 11 - 4 at the Mercer County Park.</p>
<p>April 21</p>	<p>Professional Speaker Ms. Susan Storch, a consultant for Coopers and Lybrand will speak on issues regarding women in the business world. 7pm in Student Center 205</p>
<p>April 28</p>	<p>Professional Speaker Vince Tarduogno, vice-president for Merrill Lynch, will speak about investing in today's upturning markets. 7pm in Student Center 209</p>

**Xi Delta Phi Colony
of
Delta Sigma Pi**

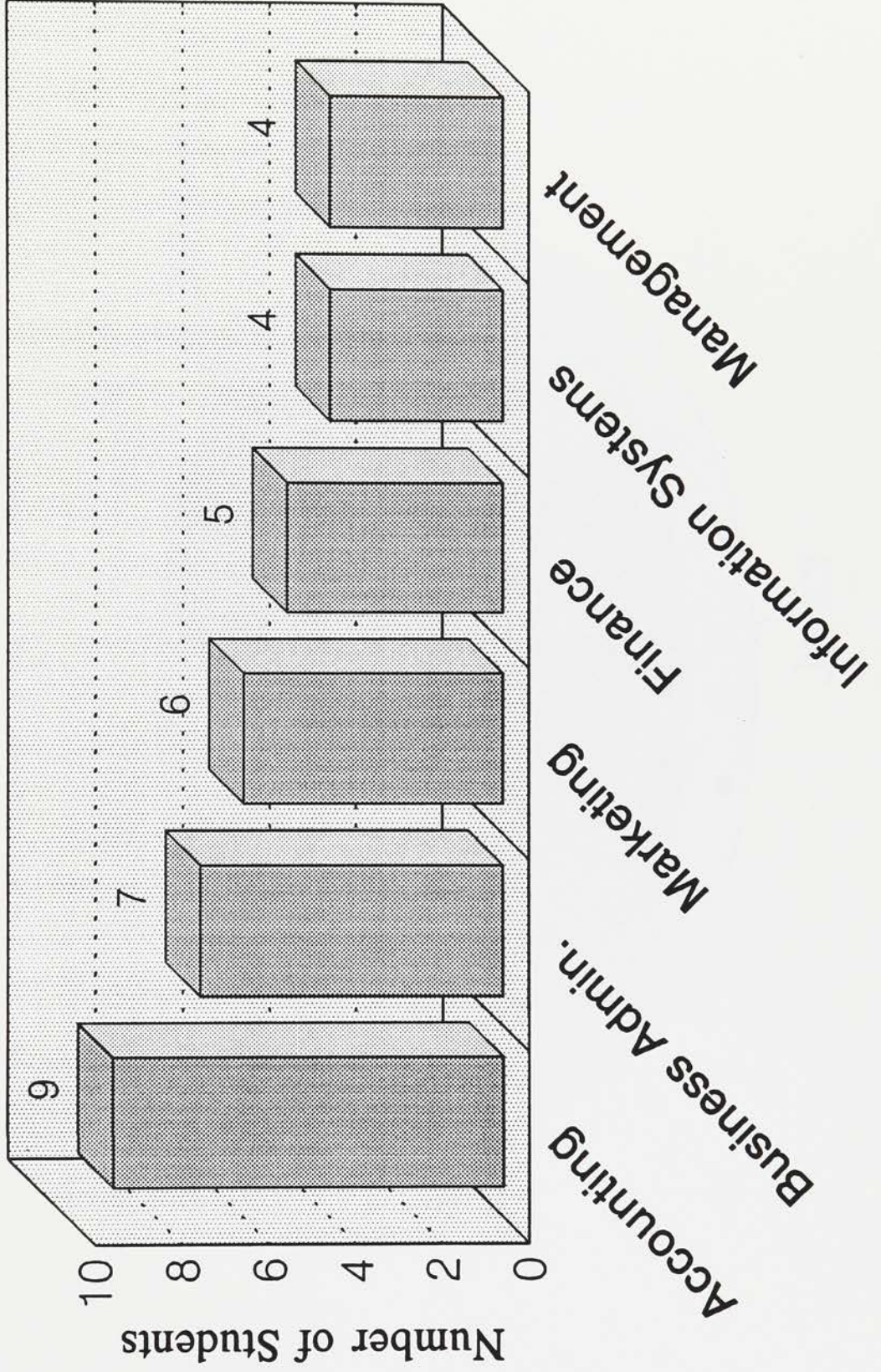
**Professional Calendar
Tentative Schedule for Fall of 1993**

September 17	Professional Speaker Mr. Wojickowsky, Controller for McCline Assoc, will speak about Finance and its place in the business world.
September 30	Professional Seminar Career Services will speak about "Stress Management"
October 9	Tour of Binney and Smith
October 16	Tour of Eagle's Stadium
October 21	Professional Seminar Career Services will speak about "Time Management"
October 28	Film "Economics USA with David Schumaker"
November 10	Dr. Vinsollette will speak on Business Etiquette

Xi Delta Phi Colony

Majors by Category

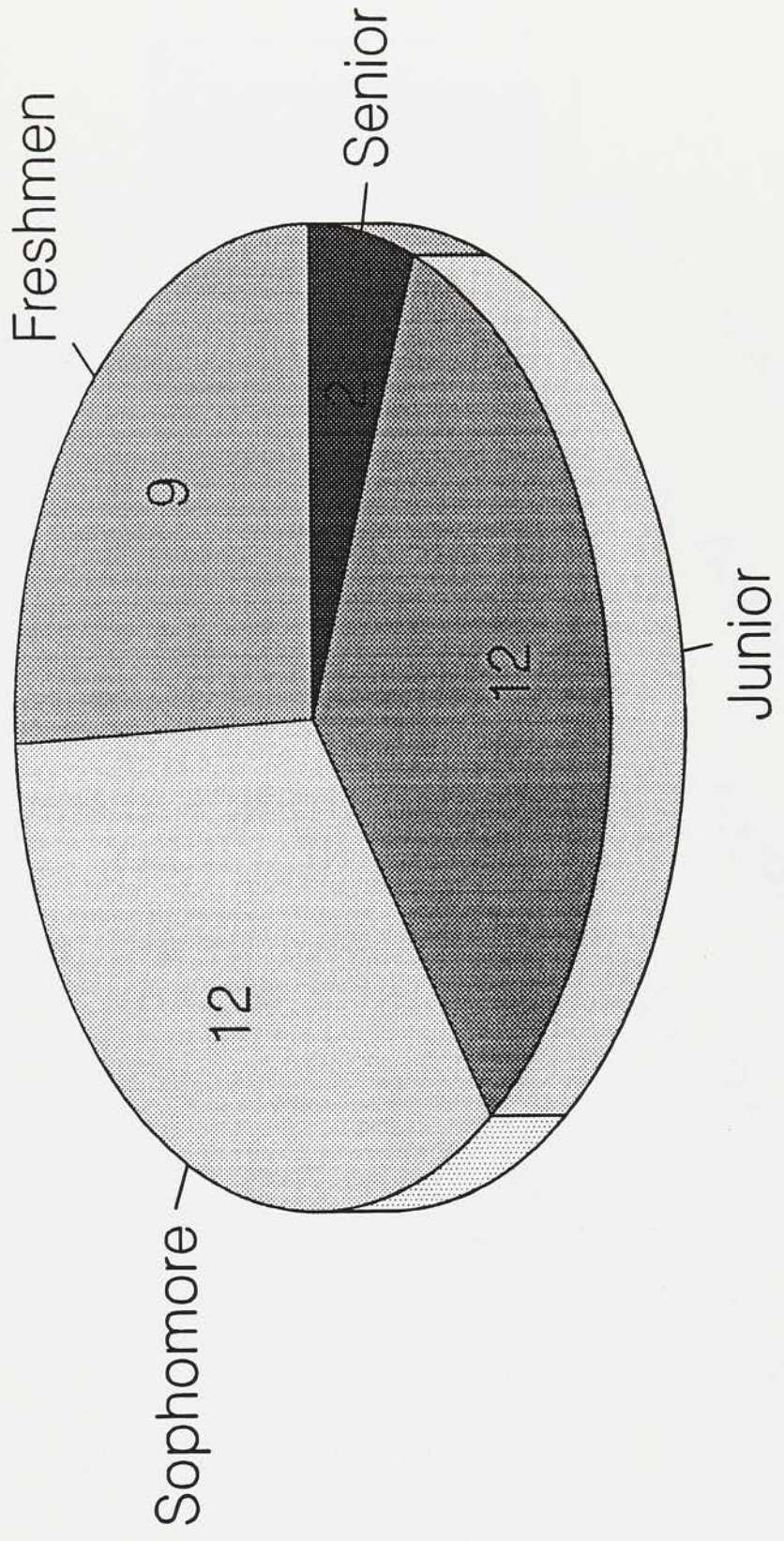
Spring 1993



Xi Delta Phi Colony

Classification by Year

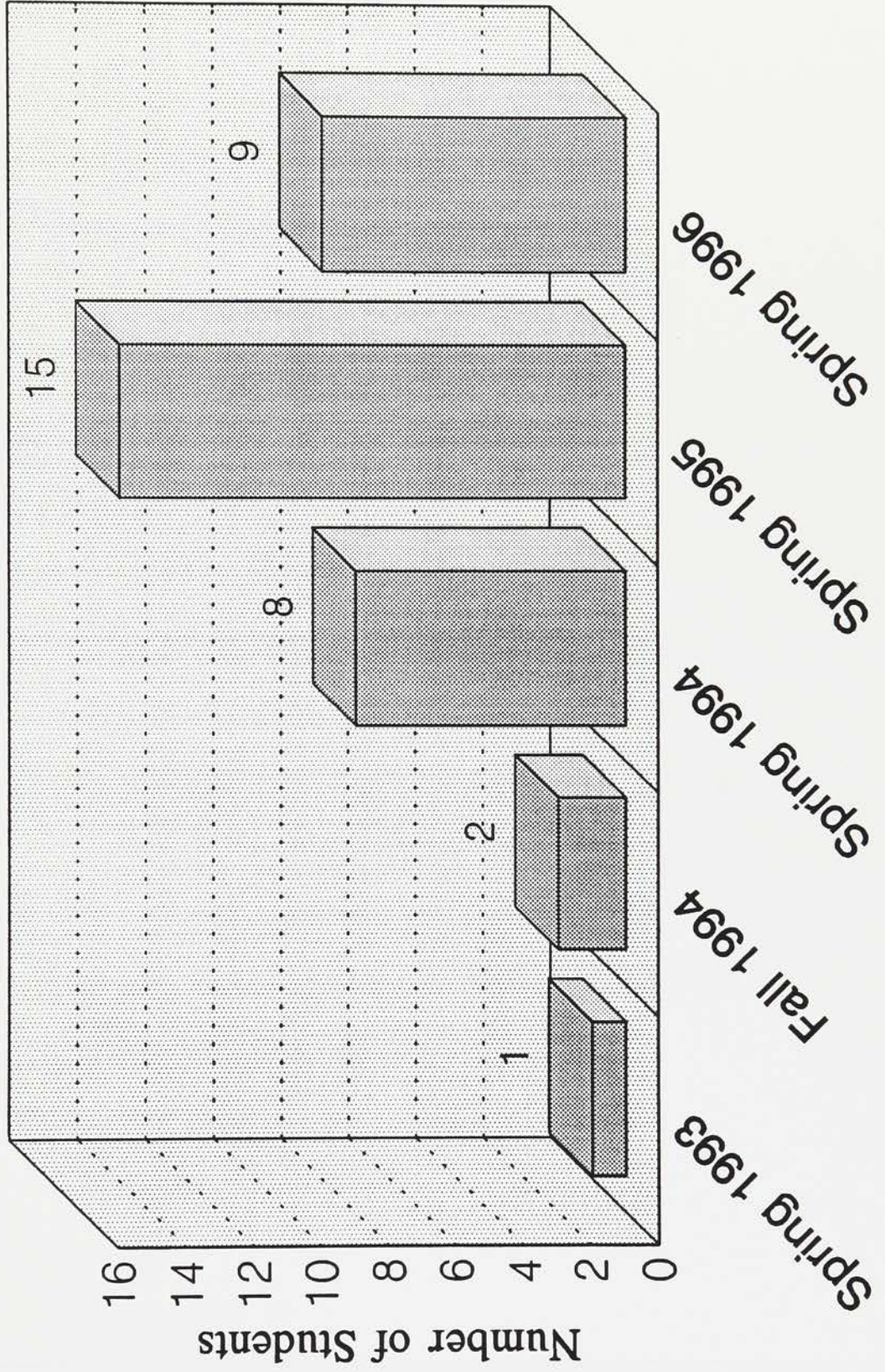
Spring 1993



Xi Delta Phi Colony

Expected Graduation Dates

Spring 1993



The Petitioning

Members

of

Xi Delta

Phi



*Name: Kathleen Marie Dougherty
President*

*Address: 1505 W. High Street
Haddon Heights, NJ 08035*

Date Of Birth: June 22, 1971

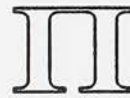
*Major/ Minor: Management/
French, Int'l Business*

Graduation Date: May 1993

Committess: By-laws, Petition

*Comments: "...it takes all the
running you can do to keep in the
same place. If you want to get
somewhere else, you must run at least
twice as fast as that!"*

-Lewis Carroll



*Name: Kirsten Madama
Senior Vice President*

*Address: 5 Bruning Lane
Spotswood, NJ 08884*

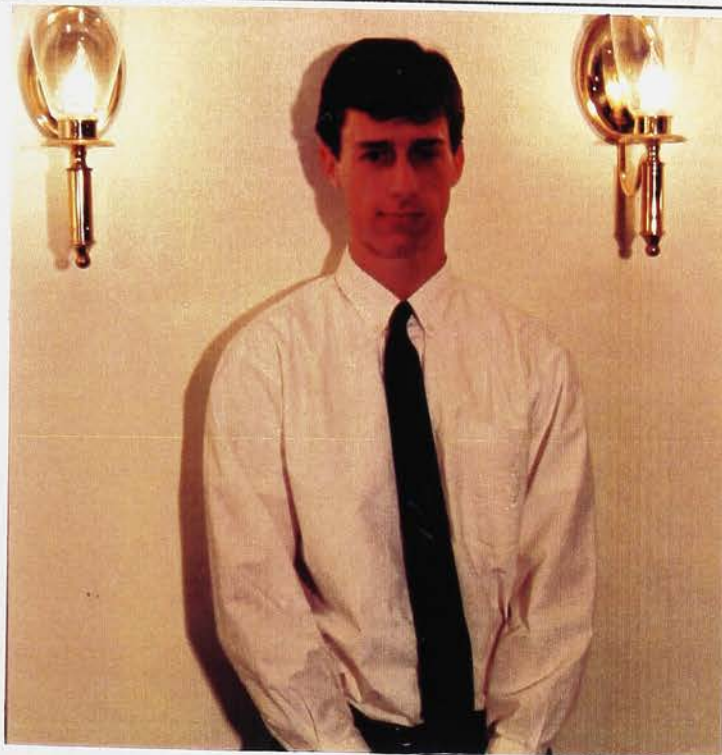
Date Of Birth: March 27, 1971

Major/ Minor: Accounting

Graduation Date: May 1994

*Committees: Social, Recruiting,
JGC Representative*

*Comments: "You know a dream is
like a river... Choose to chance the
rapids and dare to dance the tides."
- Garth Brooks*



*Name: Frank Spender
Vice President of Chapter
Operations*

*Address: 49 Rockport Road
Hackettstown, NJ 07840*

Date Of Birth: August 14, 1972

Major/ Minor: Accounting

Graduation Date: May 1994

Committees: Social, Professional

*Comments: "History will be kind to
me, for I plan to write it."*

—Winston Churchill



*Name: Maureen Teresa McCabe
Vice President for
Professional Activities*

*Address: RD 2 Box 586-1
Hampton, NJ 08827*

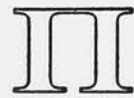
Date Of Birth: March 6, 1973

Major/ Minor: Accounting

Graduation Date: May 1995

Committees: Professional

*Comments: "It's better to walk
among the dead than die among the
living."*



*Name: Jamie Erin D'Augustine
Secretary*

*Address: 133 Goldfinch Terrace
Hackettstown, NJ 07840*

Date Of Birth: November 5, 1974

*Major/ Minor: Administration/
French*

Graduation Date: May 1996

Committees: Social, Financial

*Comments: "Patience is a virtue,
good things come to those who wait."*



*Name: Beverly Bond
Treasurer*

*Address: 1166 Wake Forest Dr.
Toms River, NJ 08753*

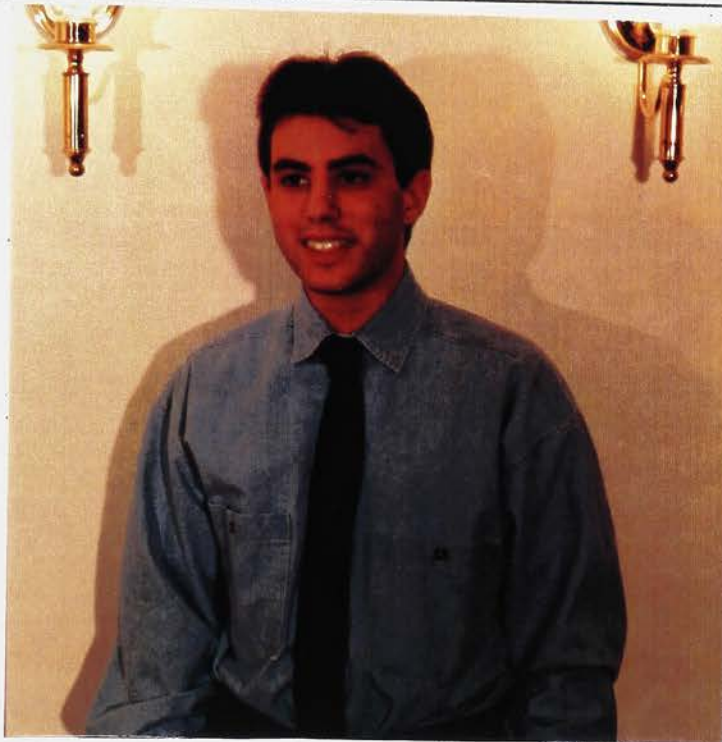
Date Of Birth: October 20, 1971

Major/ Minor: Accounting

Graduation Date: May 1994

*Committees: Financial, Fundraising,
Recruiting*

*Comments: "Ideals are like stars,
you choose them as your guides and
following them you will reach your
destiny."*



*Name: John Felice
Chancellor*

*Address: 68 Harding Avenue
Totowa, NJ 07512*

Date Of Birth: March 22, 1972

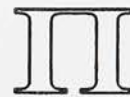
Major/ Minor: Accounting

Graduation Date: May 1994

Committees: By-laws, Recruiting

*Comments: "There's nothing worth
the wear of winning but the laughter
and the love of friends."*

-Hillaire Belloc



*Name: Jennifer Traylor
Historian*

*Address: RD 10 Box 10677
Newton, NJ 07860*

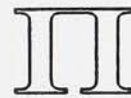
Date Of Birth: July 7, 1974

*Major/ Minor: Marketing/
International Business &
Psychology*

Graduation Date: May 1996

Committees: Social, Petition

*Comments: "The attitude is the
mind's paintbrush; it colors every
situation."*



Name: Lisa Ammon

*Address: 21 Eastern Court
Willingboro, NJ 08046*

Date Of Birth: December 28, 1971

*Major/ Minor: Marketing/ Int'l
Business/
German/ Spanish*

Graduation Date: December 1994

Committees: Social



Name: Leah Ann Bagby

*Address: 13 Mantwaee Grove Rd.
Paulsboro, NJ 08066*

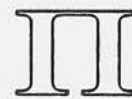
Date Of Birth: October 27, 1973

Major/ Minor: Marketing

Graduation Date: May 1996

Committees: Social

Comments: "For God so loved the world that he gave his only begotten son, That whosoever believes in him shall not perish but have everlasting life." John 3:16



Name: Colleen Behr

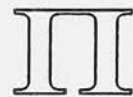
*Address: 109 Cloverdale Ave.
Paramus, NY 07652*

Date Of Birth: June 27, 1973

*Major/ Minor: Business
Administration*

Graduation Date: May 1995

Committees: Financial



Name: Jennifer Bradshaw

*Address: 11 Georgetown Road
Parlin, NJ 08859*

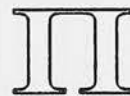
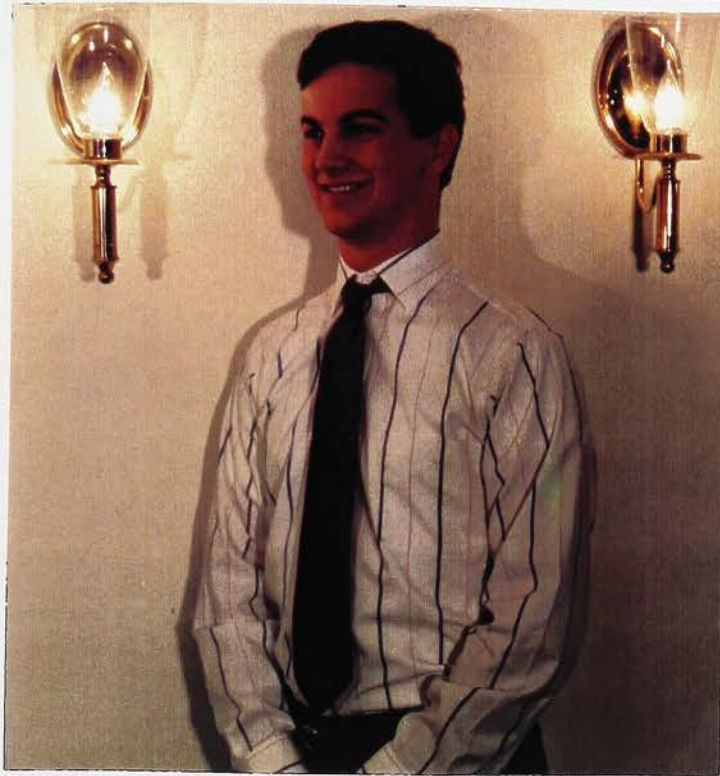
Date Of Birth: April 3, 1973

Major/ Minor: Administration

Graduation Date: May 1995

Committees: Social

Comments: "In life, you can go as far as you allow yourself to dream."



Name: Gary E. Clemins, Jr.

*Address: 2 Bayberry Drive
Bordentown, NJ 08505*

Date Of Birth: November 10, 1971

*Major/ Minor: Information Systems
Math*

Graduation Date: May 1994

Committees: Professional

*Comments: "Money is the root of all
evil, and man needs roots."*



Name: Bryne Curtiss

*Address: 907 Center Street
Union Beach, NJ 07735*

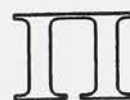
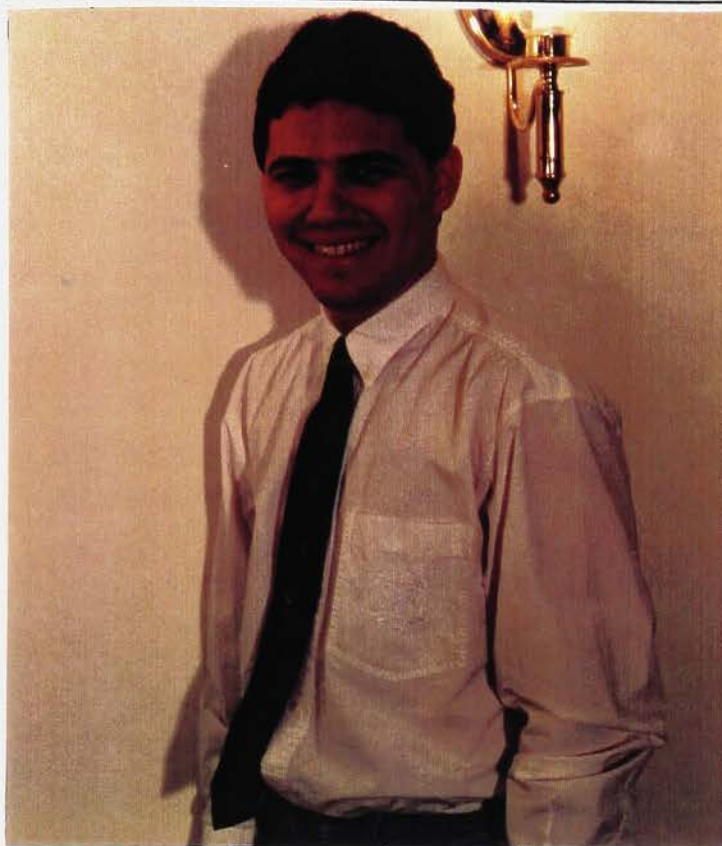
Date Of Birth: March 29, 1973

Major/ Minor: Information Systems

Graduation Date: May 1995

Committees: Professional, Social

*Comments: "Greater success is in
the days ahead."*



Name: Greg Eisenstein

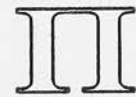
*Address: 63 Princess Anne Dr.
Freehold, NJ 07728*

Date Of Birth: October 16, 1971

Major/ Minor: Accounting

Graduation Date: May 1994

Committees: Professional



Name: Polet V. Estrada

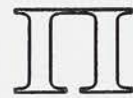
*Address: 104 Ray Street
Garfield, NJ 07026*

Date Of Birth: March 12, 1972

Major/ Minor: Finance

Graduation Date: May 1994

Committees: Social



Name: Amy Feller

*Address: 155 Echelon Rd.
Voorhees, NJ 08043*

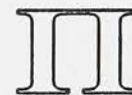
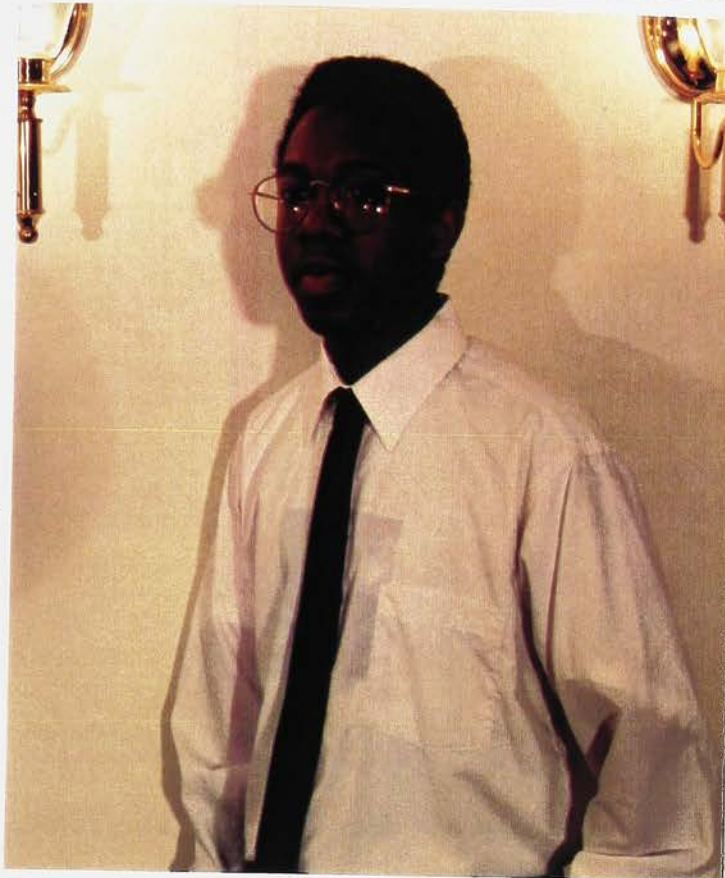
Date Of Birth: March 3, 1971

Major/ Minor: Management

Graduation Date: May 1994

Committees: Financial

Comments: "Seize the day!"



Name: Joseph Ferris

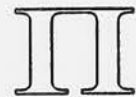
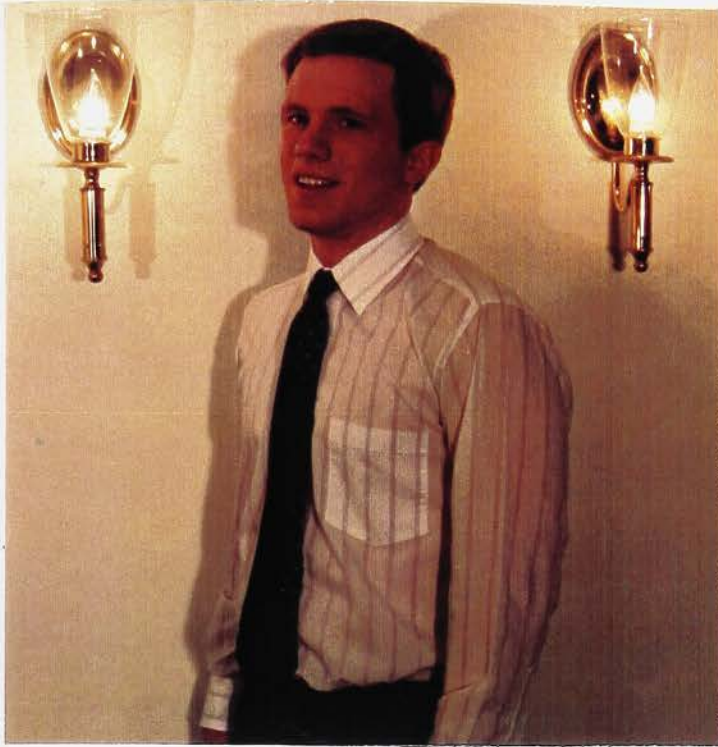
*Address: 56 Claire Avenue
Woodbridge, NJ 07095*

Date Of Birth: November 3, 1973

Major/ Minor: Information Systems

Graduation Date: May 1995

Committees: Petition



Name: Rick Franzen

*Address: 3 Deer Trail
Tabernacle, NJ 08088*

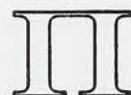
Date Of Birth: April 24, 1973

*Major/ Minor: Management
Spanish*

Graduation Date: May 1995

Committees: Professional

*Comments: "For every situation,
there is a joke to be made."*



Name: Todd Goldberg

*Address: 4 Ann Rd.
Toms River, NJ 08753*

Date Of Birth: August 22, 1972

Major/ Minor: Accounting

Graduation Date: December 1994

Committees: Social



Name: Cathleen Harris

*Address: 3 Utica Rd.
Marlton, NJ 08053*

Date Of Birth: June 12, 1974

Major/ Minor: Finance

Graduation Date: May 1996

Committees: Financial



Name: Scott Andrew Johnston

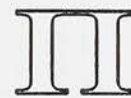
*Address: 121 Deerfield Dr.
Hackettstown, NJ 07840*

Date Of Birth: April 7, 1972

*Major/ Minor: Accounting, Honors
Program*

Graduation Date: May 1994

Committees: By Law



Name: Nicholas Luke Klentzeris

*Address: 51 Applegate Road
Fobstown, NJ 08041*

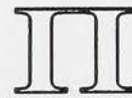
Date Of Birth: August 31, 1973

*Major/ Minor: Marketing/ Int'l
Business*

Graduation Date: May 1995

Committees: Professional

*Comments: "Whatever doesn't kill
me, makes me stronger."*



Name: Kara L. Kruszewski

*Address: 2407 Nassau Rd.
Cinnaminson, NJ 08077*

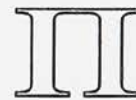
Date Of Birth: April 22, 1974

Major/ Minor: Administration

Graduation Date: May 1996

*Committees: Recruiting,
Professional*

*Comments: "To know is nothing at
all. To imagine is everything."*



Name: Dawn M. Lagano

*Address: 9 Pleasant Ave.
Fanwood, NJ 07023*

Date Of Birth: April 14, 1973

Major/ Minor: Administration

Graduation Date: May 1994

Committees: Recruiting

*Comments: "A penny saved is
ridiculous"*



Name: Sharon May

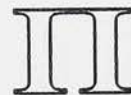
*Address: 14 Frederick Dr.
West Milford, NJ 07480*

Date Of Birth: May 10, 1974

Major/Minor: Marketing

Graduation Date: May 1996

Committees: Financial, By Law



Name: Danny Pohl

*Address: 1108 Berkely Ave
Ocean, NJ 07712*

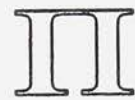
Date Of Birth: February 7, 1973

*Major/ Minor: Computer
Information Systems*

Graduation Date: May 1995

Committees: Petition

Comments: "Hey, is for Horses."



Name: Kenneth S. Romm

*Address: 16 Magnolia Ave
Hazlet, NJ 07730*

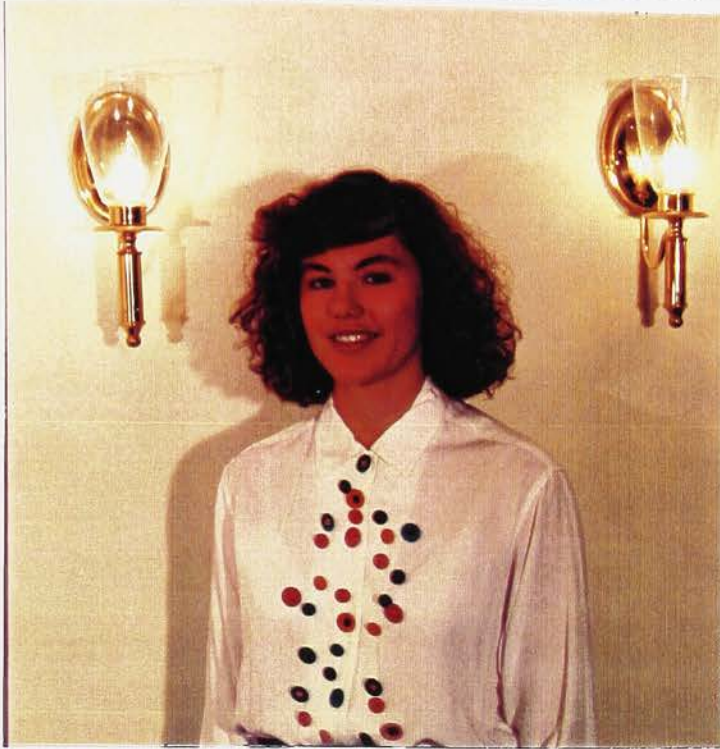
Date Of Birth: November 11, 1973

Major/ Minor: Accounting

Graduation Date: May 1996

Committees: Recruiting

*Comments: "Good Accountants never
lose their Balance!"*



Name: Melissa Rubel

*Address: 2 Donna Court
Ramsey, NJ 07446*

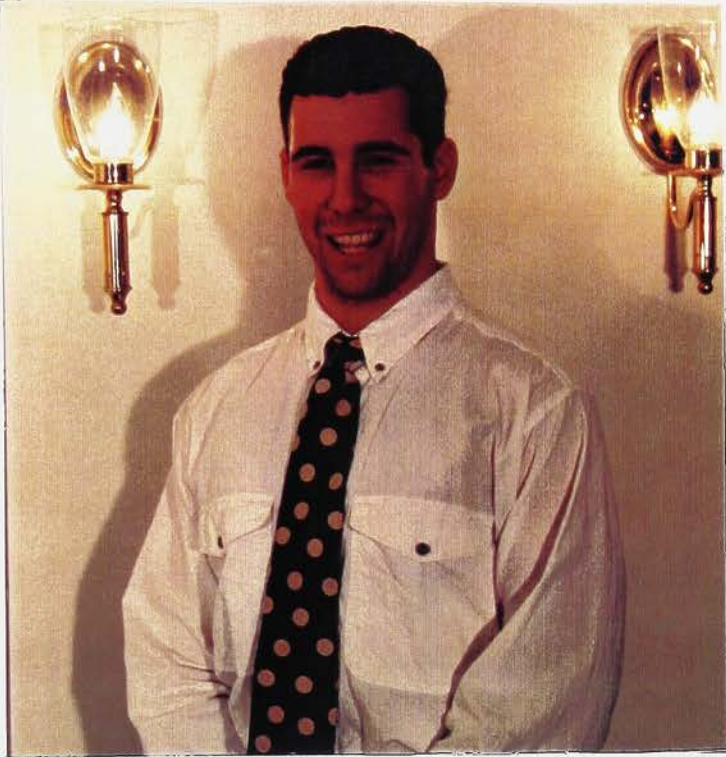
Date Of Birth: May 11, 1973

Major/ Minor: Finance/ German

Graduation Date: May 1995

Committees: Petition, By-laws

*Comments: "If you want your
dreams to come true, don't
oversleep."*



Name: Peter Schneider

*Address: 11 Barlow Rd.
Edison, NJ 08817*

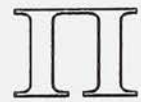
Date Of Birth: September, 2, 1970

*Major/ Minor: Finance &
Psychology*

Graduation Date: May 1995

Committees: Financial

*Comments: "Learn from the past,
live in the present, plan for the
future."*



Name: Ivankoe D. Sison

*Address: 17 Rosewood Place
Elizabeth, NJ 07208*

Date Of Birth: October 2, 1972

Major/ Minor: Management

Graduation Date: May 1994

Committees: Social, Financial

*Comments: "True beauty is only
seen and felt by few."*



Name: Daniel F. Stizza

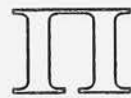
*Address: 101 Bark St.
Toms River, NJ 08753*

Date Of Birth: February 4, 1972

Major/ Minor: Business Admin.

Graduation Date: December 1994

Committees: Social



Name: Dana Lynn Szymanski

*Address: 11 Pearl Place
Middlesex, NJ 08846*

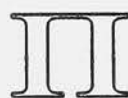
Date Of Birth: March 9, 1973

Major/ Minor: Marketing.

Graduation Date: May 1995

Committees: Financial

*Comments: Diet Coke and Potato
Chips*



Name: Brenda Jean Wojciechowski

*Address: 40 Tufts Tr.
Hopatcong, NJ 07843*

Date Of Birth: June 8, 1973

Major/ Minor: Accounting

Graduation Date: May 1995

Committees: ByLaws, Professional

We would like to acknowledge all of the members who spent time helping to complete this petition. We would also like to thank Mrs. Carleen Henry and our advisor, Dr. Joyce Vincelette. This task would have been much more difficult without their help.