







ROGER WILFAM'S UNIVERSITIES



# *Rho Iota Phi Colony Petition*

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*TO THE BOARD OF DIRECTORS OF THE  
INTERNATIONAL FRATERNITY OF DELTA SIGMA PI*

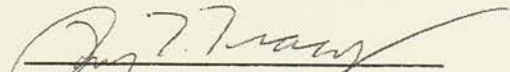
Dear Members of the Board of Directors,

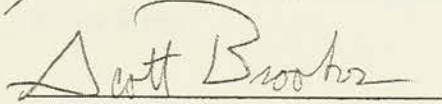
We, the members of the Rho Iota Phi Colony at Roger Williams University, do hereby petition for a collegiate Chapter Charter of the International Fraternity of Delta Sigma Pi. The Rho Iota Phi Colony was established for the sole purpose of affiliation with Delta Sigma Pi, and has patterned itself after and seeks to continue to uphold the high ideals of the International Fraternity of Delta Sigma Pi. This is evidenced by our high standards of professionalism, interaction with the college and community, display of enthusiasm and commitment, and spirit of Brotherhood.

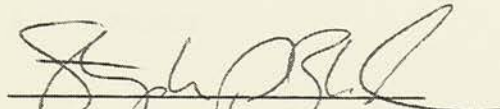
We promise to uphold the rules, regulations and standards of Delta Sigma Pi, it's Bylaws and Constitution in the pursuance of a Chapter Charter and through further affiliation with the fraternity.

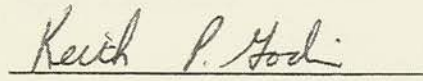
Respectfully, the following signed members of the Rho Iota Phi Colony:

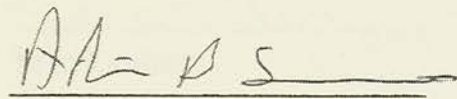



  
Jay Tracy, President

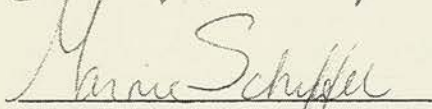
  
Scott Brooks, Senior V.P.


  
Stephen DeBlock, V.P.P.A.


  
Keith Godin, V.P.C.O.


  
Adrian Summers, Treasurer

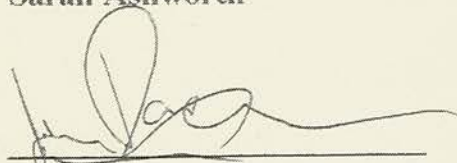
  
Jennifer Gray, Secretary


  
Marnie Schiffer, Historian


  
Christopher Schmitt, Chancellor

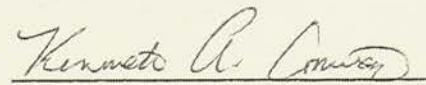
  
Maria Aseron

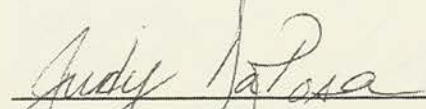
  
Sarah Ashworth

  
John Bachner

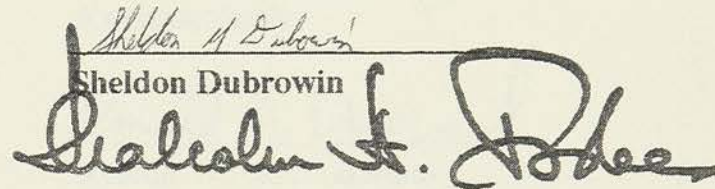
  
Matt Bornstein

  
Lana Brackett, Faculty

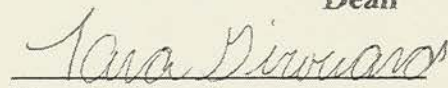
  
Kenneth Conway

  
Judy DeRosa

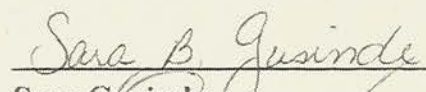
  
Richard Dean

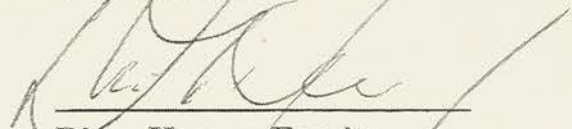
  
Sheldon Dubrowin

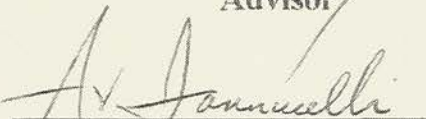
Malcolm Forbes, Academic  
Dean

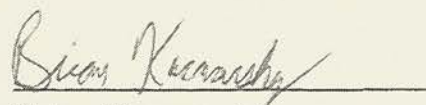
  
Tara Girovard

  
Paul Gould

  
Sara Gusinde

  
Diane Harvey, Faculty  
Advisor

  
Anthony Iannucelli, Faculty

  
Brian Kacmarsky



Evan King  
Evan King

Leo Kushner  
Leo Kushner

April Lawrence  
April Lawrence

Eric Lenhart  
Eric Lenhart

Sean McElroy  
Sean McElroy

D. F. Melchar  
David Melchar, Dean of the  
School of Business

Louise Perl  
Louise Perl, Faculty

Larry Pesce  
Larry Pesce

Anthony Santoro  
Anthony Santoro, President  
Roger Williams University

Kenneth Skelly  
Kenneth Skelly

Ronald A. Wassel  
Ronald Wassel, Assistant  
to the President, RWU



ROGER WILLIAMS UNIVERSITY

One Old Ferry Road  
Bristol, Rhode Island 02809-2921  
401-254-3550 FAX 401-254-3545

School of Business

December 27, 1994

The Board of Directors  
Delta Sigma Pi  
330 South Campus Avenue  
Oxford, OH 45056-0230

Dear Board Members:

It is my pleasure to recommend that the Rho Iota Colony at Roger Williams University be established as a chapter of Delta Sigma Pi. As the Dean of the Business School, I have observed the planning and hard work which has been expended on behalf of our students to meet the goals and objectives of the fraternity.

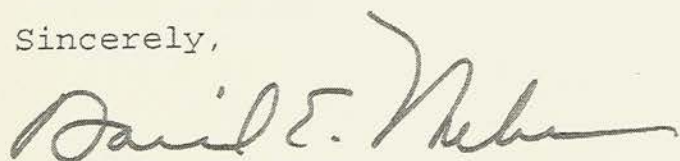
Jay Tracy, president of the colony, and his officers and colony members have taken their participation in the colony very seriously and have accomplished a great deal of activities in pursuit of chapter recognition. These activities have also contributed highly to the students' education.

The activities which the colony sponsored included a blood drive, numerous fund raisers, student information sessions, student socials, and several inspiration speakers. The speakers list encompassed members of the University's Board of Trustees and distinguished business leaders.

The professional nature of the Delta Sigma Pi program has dramatically raised the quality of participation of students in education activities outside the classroom. The advantages to students of Delta Sigma Pi membership has been seen to be clearly met with a commitment by students to rise to the level of expectation of the fraternity. I could not be more pleased with the opportunity provided our students by Delta Sigma Pi, and with their embrace of it.

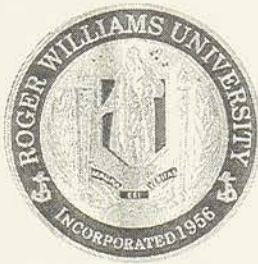
Mr. Richard S. Steinkrauss, District Director of Delta Sigma Pi, has been an invaluable asset to all of us at Roger Williams during this period. His knowledge, support and enthusiasm have been inspirational to the students and have helped us maximize the value of Delta Sigma Pi.

Sincerely,



David E. Melchar  
Dean, School of Business





ONE OLD FERRY ROAD  
BRISTOL, RHODE ISLAND 02809-2921  
401-254-3201 FAX 401-254-3158

OFFICE OF THE PRESIDENT

December 20, 1994

The Board of Directors of Delta Sigma Pi  
330 South Campus Avenue  
Oxford, Ohio 45056-0230

Dear Members of the Board:

I am very pleased to write in support of our request to establish a Chapter of Delta Sigma Pi at Roger Williams University. Though President for only a short time, I have had the opportunity to meet on several occasions with the students who aspire to start the Chapter. I can say without equivocation that their dedication and spirit are not equaled by any other student group.

The students involved are deeply committed to the philosophy of the fraternity, recognizing that professional and community service enhance their educational experience. They also are committed to the proposition that the Fraternity should be open to all students. In this regard, I view the Fraternity as a partner in the education of our students because my own beliefs parallel those of the Fraternity.

In summary, I believe that the dedication, enthusiasm and moral character of the students involved auger well for the success of the Fraternity if you should choose to establish a Chapter at Roger Williams University. Please be assured that I, too, am committed to the success of the Fraternity.

With warm regards, I am

Sincerely,

A handwritten signature in black ink, appearing to read "A. Santoro", written over a horizontal line.

Anthony J. Santoro  
President

AJS/dt





## ROGER WILLIAMS UNIVERSITY

One Old Ferry Road  
Bristol • Rhode Island • 02809-2921

Telephone: (401) 254-3201  
Fax: (401) 254-3158

OFFICE OF THE PRESIDENT

December 29, 1994

The Board of Directors of Delta Sigma Pi  
330 South Campus Avenue  
Oxford, Ohio 45056-0230

Dear Members of the Board:

It is a very great pleasure to have the opportunity to write in support of our efforts requesting to establish a Chapter of Delta Sigma Pi at Roger Williams University. Though only associated with these students for a short while, I have had the opportunity to observe them in their quest for excellence. Indeed, they are the most energetic and proactive group on our campus.

The students involved seem extremely motivated to provide its members, and the entire campus community, with a sense of fraternity. Their enthusiasm and zeal to provide a professionally enriched speaker program, for the School of Business, is impressive to say the least.

In summary, I believe that the motivation, enthusiasm and professionalism exhibited by these students speaks well for the future success of the fraternity, should you choose to establish a Chapter at Roger Williams University. Please be assured that I, too, am committed to aiding them in the future success of the fraternity.

Sincerely,

Ronald A. Wassel  
Assistant to the President



ROGER WILLIAMS UNIVERSITY

One Old Ferry Road  
Bristol, Rhode Island 02809-2921  
401-254-3550 FAX 401-254-3545

School of Business

January 3, 1995

The Board of Directors of Delta Sigma Pi  
330 South Campus Ave.  
Oxford, OH 45056-0230

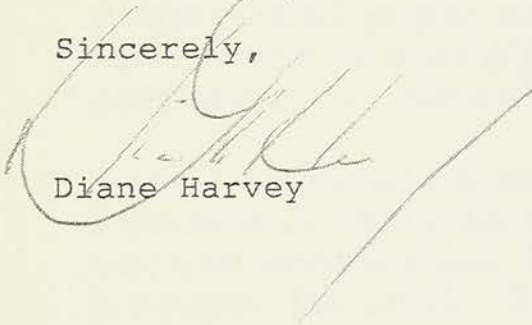
Dear Members of the Board:

I am very pleased to give my support for the Rho Iota Phi Colony at Roger Williams to be established as the newest chapter of Delta Sigma Pi. Having been the Colonies Advisor since last spring I have seen the advances that the colony has made towards its goal of initiation as a chapter of Delta Sigma Pi.

Last spring the colony consisted of only eight members which become the basis of the colonies leadership. To this date there are currently 36 collegiate members who have been participating in all areas of fraternity business. The colony has had several professional speakers this semester which have given students first hand experiences of successful business professionals.

The colony has drawn from all aspects of the University to sponsor and develop programs of educational significance to the University community. I believe that a chapter at Roger Williams will further enhance the educational goals and practical application of business principles used by business students at Roger Williams.

Sincerely,



Diane Harvey

DH/sr



International Fraternity of  
**Delta Sigma Pi**

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**David A. Hennel**  
Regional Director - New England

December 25, 1994

Board of Directors  
International Fraternity of Delta Sigma Pi  
P.O. Box 230  
330 South Campus Avenue  
Oxford, OH 45056-0230

Dear Board Members,

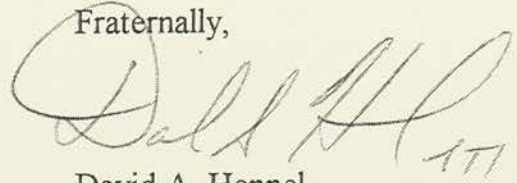
I am writing to you concerning our colony at Roger Williams University in Rhode Island. The Rho Iota Phi colony has illustrated that they are capable of operating as a chapter of Delta Sigma Pi as they planned and executed a full calendar of events for the Fall semester. Highlights of their accomplishments include numerous professional speakers as well as a slate of community service events. Their attendance at the New England Regional Conference during the weekend of November 4 - 6 illustrated to me their commitment and enthusiasm as the colony sent 25 delegates to the conference.

Rho Iota Phi has enjoyed the benefit of leadership from our national fraternity. Nick Steinkrauss was instrumental in establishing this colony during his term as New England Regional Director and has continued his involvement in his current role of District Director for Rho Iota Phi. I am very confident in Brother Steinkrauss' evaluation of this colony as he has witnessed their growth and development. Nick and I communicate on a regular basis concerning the colony and their efforts to petition our fraternity. Our most recent conversations have centered around whether Rho Iota Phi could operate as an effective chapter of Delta Sigma Pi. Based on the evidence that the colony has presented through the C.E.I. program and Nick's evaluation of the commitment of the members, I recommend that the Board of Directors approve the petition of Rho Iota Phi colony and install the group as a chapter of Delta Sigma Pi.

A primary focus of my evaluation has centered around the membership of the colony. As a founder of the Lambda Tau chapter, I recalled that a large portion of our membership were either seniors or juniors. This result of this was a significant turnover in the first year as a chapter. Rho Iota Phi will NOT be faced with this challenge as the majority of their members are either freshmen or sophomores.

As the Regional Director for New England I look forward to welcoming Rho Iota Phi as the sixth active collegiate chapter and working with them in the future. Please review this petition carefully and then vote to accept this colony as a chapter of Delta Sigma Pi.

Fraternally,

A handwritten signature in cursive script, appearing to read "David A. Hennel", with a small "177" written at the end of the signature.

David A. Hennel



*Richard A. Steinkrauss  
District Director of Delta Sigma Pi  
96 Hanian Drive  
East Weymouth, Massachusetts 02189*

*December 28, 1994*

*The Board of Directors of Delta Sigma Pi  
330 South Campus Avenue  
Post Office Box 230  
Oxford, Ohio 45056-0230*

*Dear Brothers,*

*It gives me great pleasure to recommend to you the Rho Iota Phi Colony at Roger Williams University for a collegiate chapter charter of Delta Sigma Pi. I have personally worked with the colony for over two years now, and have experienced many successes and setbacks with the colony. In my opinion, which draws upon my fifteen years of experience in Delta Sigma Pi, this colony exemplifies many of the necessary characteristics of a successful collegiate chapter and is ready to be awarded a chapter charter. I feel that in addition to successful professional and service events, good committee organization and structure, participation of members in the planning and execution of activities and in regional and national events, and the development of fun social events, there are three characteristics that set this colony apart from the norm and ensure it's success as a chapter for years to come. These are enthusiasm, youth and administrative support.*

*In terms of enthusiasm, I refer to their stunning attendance at this fall's regional conference and last summer's Leadership Academy. An emerging organization able to send twenty-five colonists to a distant conference is impressive in an of itself, but all attendees felt the presence of the colony through the spirit they brought to the seminars and banquet. The Leadership Academy provided a similar experience, as they were the only colonists in attendance. In reference to activities at the colony, as I outlined the necessary activities for the semester, the officers quickly took*



*it upon themselves to plan and execute not only what was necessary, but well beyond. The colony achieved nearly 40,000 CEI points this semester alone, without being eligible for points under many categories, including "membership" and "payment of dues". The enthusiasm with which all colonists have embraced the concept of becoming members of Delta Sigma Pi has been truly impressive to me and has made the two year odyssey well worth the effort. I can only foresee the excitement growing as installation day nears, and as they will be the only professional fraternity on a campus that prohibits social fraternities, I only see overall enthusiasm at the school growing from here.*

*My reference to the youth of the colony is in terms of their academic year breakdown. Of the thirty five collegiate colonists I have worked with, we have as many freshmen as all the other classes combined. Further, we have only two seniors in the colony. Therefore, we have plenty of opportunity to cultivate qualified officers for years to come, and have the opportunity to recruit underclassmen and train them properly before they hold offices. Also, recruiting should be easy as underclassmen generally have an easier time relating to their fellow classmates. The colony has implemented a committee structure that allows all members to work on a committee related to a specific office. This allows committee members to have an inside look at the office before being elected, and can be used to pre-qualify members for office. Further, officers can gain managerial experience by delegating duties to committee members. With members experienced in general duties and this structure of training officers, the youth of the colony will ensure success for some time to come.*

*In terms of administrative support, this colony enjoys excellent support from the school. Dr. Anthony Santoro, the President of Roger Williams University, has spoken to the colony on several occasions, and hosted a reception for the colony at his home. He has pledged his support of the fraternity one hundred percent, and backed it up with conference funding, providing postage and office and secretarial needs and referring the professional committee to potential interesting speakers. Dr. Santoro believes the fraternity and the business school will create a wonderful association of classroom teaching and business experience, and has no*



problem providing the colony with whatever it requires. Dr. David Melchar, Dean of the School of Business, and Ms. Diane Harvey, colony advisor, also exhibit this same spirit of helpfulness. Dave and Diane required the freshmen and transfer business students to attend Delta Sigma Pi meetings, to determine whether the fraternity may interest them. This "requirement" gave our recruiting a tremendous push, and exposed many qualified students to the fraternity. Further, we are able to advertise the fraternity in any area of the School of Business, and Dave and Diane continue to clear hurdles for us in working with other departments of the university. Remember that social fraternities are prohibited from recruiting on campus and that we are the only professional fraternity currently invited to recruit. This creates confusion among various departments. Several other faculty members have helped the colony along, and upon installation and committee approval, we plan to initiate seven members of the faculty and administration as founders of the chapter. I anticipate this level of support to continue after installation.

I have drafted this letter of recommendation with the intent to support the installation of a chapter of the fraternity at Roger Williams University. Upon review of their credentials, you may feel the group has areas that still need improvement. I concur with this observation. However, looking at the whole picture of this colony; it's enthusiasm, youth and support, any areas of deficiency will be quickly remedied. Further, I need to point out that some colonists have been working toward the goal of installation for over a year now, and would feel "strung along" and lose enthusiasm if told to wait another semester before becoming a Brother of the fraternity. I strongly feel that if we are ever to have a chapter at Roger Williams University, now is the time and this is the group. The colony has happily completed all requirements put before them, and deserve your every consideration.

Fraternally Yours,

*Nick Steinkrauss*

Richard "Nick" Steinkrauss  
District Director



International Fraternity of  
**Delta Sigma Pi**

---

Frederick C. Lipsey  
Northern Provincial  
Vice President

January 9, 1995

Board of Directors  
Delta Sigma Pi  
C/O Central Office of Delta Sigma Pi  
330 South Campus Avenue  
P.O. Box 230  
Oxford, OH 45056-0230

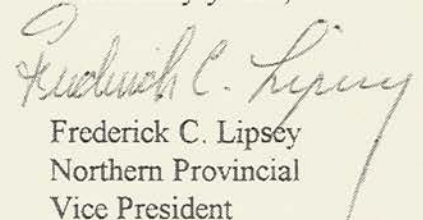
Dear Brothers,

Periodically, we as board members are asked by members of a colony to grant them the privilege of becoming a chapter of Delta Sigma Pi. In a colony's petition are letters of recommendation from numerous fraternity and university officials endorsing the colony's request. It is with great pride that I include my letter as one of those endorsing the petition of Rho Iota Phi colony at Roger Williams University.

In working with colonies, a number of problems can arise. Membership is often a concern. Quite often, colonies have a large number of juniors and seniors. Remarkably, this colony is comprised primarily of freshmen and sophomores. Motivating colony members to attend area or regional events can also be a problem due to a number of factors. However, in the case of Rho Iota Phi, the opposite is true. At the recently held New England Regional Conference in Hyannis, Massachusetts, the colony sent twenty-five representatives. This number represented the largest turnout by any chapter or colony in the Northern Province. I had the opportunity to talk to several members of the colony at the regional conference and found them dedicated and enthusiastic.

Residing in the New England Region, and knowing that Nick Steinkrauss and David Hennel are assisting in their development, I know this colony possesses sound fraternal principles and will be an asset to the New England Region, the Northern Province and the International Fraternity of Delta Sigma Pi. Brothers, I wholeheartedly endorse the petition of Rho Iota Phi colony and encourage you to approve it.

Fraternally yours,

  
Frederick C. Lipsey  
Northern Provincial  
Vice President



ROGER WILLIAMS UNIVERSITY

One Old Ferry Road  
Bristol, Rhode Island 02809-2921  
401-254-3550 FAX 401-254-3545

School of Business

February 22, 1995

The Board of Directors of Delta Sigma Pi  
330 South Campus Avenue  
Oxford, Ohio 45056-0230

Dear Members of the Board:

It is a pleasure to write in support of the Rho Iota Phi Colony at Roger Williams to be established as a chapter of Delta Sigma Pi. This group of students are the most energetic and enthusiastic group with which I have been affiliated in 25 years at the University!

They have quickly become the center of student activity in the School of Business. They have grown at a rapid rate, and currently have 36 members actively participating in their affairs. A major accomplishment has been the institution of a professional speakers program which has drawn the attention of the entire University.

These students are goal oriented. They plan to make Delta Sigma Pi the leading organization on our campus, and in a very short time, are well on the way to attaining that status. I strongly support their acceptance as a chapter in full standing.

Sincerely,



Anthony V. Iannucelli  
Faculty, School of Business

ROGER WILLIAMS UNIVERSITY

One Old Ferry Road  
Bristol, Rhode Island 02809-2921  
401-254-3550 FAX 401-254-3545

School of Business

February 22, 1995

Board of Directors  
Delta Sigma Pi

Dear Directors:

Delta Sigma Pi being a professional Co-Ed Business Fraternity has a very positive impact on the RWU School of Business students as well as on the entire campus community. Delta Sigma Pi activities at RWU have been wonderful additions to our scholastic programs. They have had excellent guest speakers and forums and community out reach programs such as the R.I. Blood Center donation campaign.

It is valuable for the business students to participate in an organization that emphasizes the importance of professional development and provides an opportunity for contact with alumni who are practicing professionals.



Lana K. Brackett  
Marketing Faculty

LKB/sp



The Business fraternity, Delta Sigma Pi, is an excellent addition to both the Roger Williams University School of Business and to the University Community as a whole. For the School of Business, Delta Sigma Pi would focus the students' energies and talents on meaningful and worthwhile projects. It would provide the Business students with a forum, allowing them to get to know each other within the framework of a pre-professional group. It would also expose them to joining, participating and leading the various business, community and professional societies to which we expect they will belong in their futures.

Delta Sigma Pi will also be a force in representing the School of Business to the rest of the University. They most likely will represent the School in various University programs. Projects that the Business fraternity will do will serve to make the School more visible to the University, and will show our students off in the best possible light. For all these advantages that Delta Sigma Pi will bring, it is needed at the Roger Williams University School of Business.

*Louise Curl*

## **The History of Roger Williams University**

The mission of Roger Williams University, like its name, changed several times as it evolved over the years into an established institution of higher education. The University's origins were in a decision of the Northeastern University School of Commerce and finance to open a branch at the Providence YMCA in 1919. The next year, Northeastern's School of Law opened the Providence division, offering the LL.B degree. In 1938 the university opened the Providence Technical Institute offering a certificate program in Mechanical Engineering.

After an amicable agreement to separate from Northeastern in 1940, the YMCA Board of Directors established the Providence Institute of Engineering and Finance. The new Institute was in only its second year when the outbreak of World War II forced its closing for the duration of the war. The school reopened in 1945 under the title of YMCA Institute of Engineering and Finance, later shortened to YMCA Institute. The Institute grew over the next five years, serving veterans through both evening division and the newer day division. The Institute offered a certificate upon successful completion of its programs. In 1948 it received authority to grant the Associate degree from the state.

As the Institute grew, the need for its separation from the YMCA became increasingly apparent, and in February 1956 it received from the state a charter to become a two-year, degree-granting institution under the name Roger Williams Junior College. The new Junior College, the state's first, began offering a liberal arts program in 1958 with the introduction of a General Studies program, replaced in 1964 by the Liberal Arts program offering an Associate in Arts degree in addition to the Associate Science degree it had been offering.

During the early 1960's, the Junior College grew rapidly. That, together with the state's decision to create a public junior college, led the school, still at the Providence YMCA, to seek approval in 1967. The college acquired 80 acres of waterfront land in Bristol from the Fulton family, and by 1969 it completed construction of its new campus.



The College was now operating on two campuses, with separate faculties and administrations. The Providence Campus, with 1,000 students continued to house the Business and Engineering Technology programs. The new campus in Bristol offered a full liberal arts program, enrolling 1,500 students. In addition, the college offered evening programs in both Providence and Bristol.

Over the past 20 years, the University has established its enrollment, expanded its services and facilities, and accumulated an endowment. In addition to these signs of success, Roger Williams University also achieved accreditation by the New England Association of Schools and Colleges, and its programs have been professionally accredited by the National Architectural Accrediting Board, and the National Association of the State Directors of Teacher Education and Certification. Continuing Education programs in Electrical and Mechanical Engineering Technology are accredited by the Technology Accrediting Commission of the Accreditation Board for Engineering and Technology, Inc.

Building on its current strength and supported by its unique history, Roger Williams University has moved on ahead in the decade of the 90's. With the opening of Rhode Island's first School of Law in 1993 and the vote by the Board of Trustees concurrent with that decision to change the "college" status to that of a "university", the University has taken another step forward.

***Roger Williams University  
Statistical Information***

Students enrolled at Roger Williams University (as of 12/94)

3,823

Roger Williams University is accredited by the  
New England Association of Schools and Colleges



## **The History of The School of Business**

The School of Business at Roger Williams University has been through many changes. It started out in 1948 in the YMCA Institute in Providence, Rhode Island as a night school. About seven years later, 1956, it became known as Roger Williams Jr. College. In the years 1965 and 1966, the focus on the Providence campus was to be Business and Engineering. In 1969 the college opened up in the town of Bristol, Rhode Island as a Liberal Arts College, and the campus in Providence was just for Business and Engineering. In 1974, Roger Williams College consolidated its campuses onto the Bristol campus. From the year 1974 to the year 1990, The School of Business was housed in the Natural Sciences building. In the latter part of the year of 1990, The School of Business moved into an entirely new building that now houses the Academic Computer Center. This academic computer center fully supports The School of Business. The School of Business has about seventeen faculty members whose backgrounds are diverse. It also includes five traditional majors, and they are as follows: Management, Marketing, Accounting, Computer Information Systems, and Business Administration. There are over 400 students who are business majors. Many of these students are active in the internship program that the school provides. The School of Business supports the local community through the Small Business Institute. As you can see, the Roger Williams University School of Business started out small and grew into something that is bigger and better than it once was.

*Roger Williams University*  
*School of Business*  
*Statistical Information*

Students enrolled in the School of Business (as of 12/94): 411

Breakdown of Majors:

Accounting:	51	12.4%
Business Administration	115	28.0%
Computer Information Systems	25	6.1%
Management	59	14.4%
Marketing	56	13.6%
Undeclared Business	105	25.5%

Breakdown by Class Standing:

Seniors	82
Juniors	91
Sophomores	107
Freshmen	131



## *The History of the Rho Iota Phi Colony*

In 1990, a group of students formed an organization called the Student Business Organization at Roger Williams College. Actually, this organization had existed from time to time before, but was inactive for about five years prior to 1990. The purpose of this organization, as defined by faculty members Diane Harvey and Anthony Iannucelli, was to help students learn more about the how the business world actually operates through business speakers and tours. Because of the volatile nature of the organization in the past and due to a strong membership base, the faculty advisors suggested that the membership consider making the organization more stable by joining a business fraternity. All the national business fraternities were contacted for interest, and two were actually invited to make presentations to the organization. The Delta Sigma Pi presentation was made by Nick Steinkrauss, Regional Director and members of the Gamma, Lambda Tau and Boston Alumni Chapters. All aspects of fraternity requirements and benefits were covered, with a reception following. Later in the week Alpha Kappa Psi also made a presentation. After these presentations, it was decided by unanimous vote to affiliate with Delta Sigma Pi. The colonization process began.

Unfortunately for the newly formed colony, many of the leaders of the Student Business Organization graduated in May of 1992. Officers were elected for the fall of 1992, but many were lost in the concept of what this new fraternity would entail. Colony President Steve Klosen was a transfer student to Roger Williams, and had joined a social fraternity at the school he attended earlier. Many of the colony members looked to Steve for guidance as to how fraternities work, and Steve drew upon his earlier experiences to guide the members. Attendance at meetings went down, as the fall produced only one professional event and one reception for the faculty. In December, Colony President Klosen filed a letter of intent with the fraternity, indicating the colony's intent to petition the fraternity for a chapter charter, and the name Rho Iota Phi was chosen by the colony. The name signifies Rhode Island's first colony. Regional Director Nick Steinkrauss and other Brothers from the greater Boston area chapters continued recruiting efforts.

In the spring of 1993, with only small progress being made in recruiting, C. Dean Ferguson, Director of Educational Services, visited the campus to assist the struggling colony in its efforts. Dean's March 29 visit would prove helpful, in that new officers were elected shortly afterward and



## *Rho Iota Phi Colony History ~ Page Two*

the attitude among the students still willing to join Delta Sigma Pi was greatly improved. Throughout the 1992-1993 academic year, faculty support for the fraternity remained strong, but student interest was spotty. Hopefully, these new officers, led by President Michael Dziedzic, would be able to plan events and recruit with more success than their predecessors did.

To kick things off, Colony President Dziedzic attended the fraternity's Grand Chapter Congress in Anaheim, California. Mike's enthusiasm continued to build as he met more Brothers of the fraternity and picked up useful information at the various workshops, seminars and the OTiS school. Partial funding for his trip came from Dean deTarnowski, then Dean of the School of Business at the college. Mike's energy for the fraternity soared, but he had to motivate the others back in Rhode Island. This job proved to be tougher than anticipated.

When school resumed in September, the students learned that they no longer attended Roger Williams College, but the school was now known as Roger Williams University. Hopefully, this change would be good for the colony. With the new officers in place, all interested had great expectations for their potential. Four officers attended the OTiS school at the University of Connecticut, Storrs campus. From these officers, interest grew in the Founders' Day celebration at Bentley College. Fifteen colonists attended and learned about the founding of the fraternity by James Jacobs, son of founder Harold Valentine Jacobs. The celebration afterward was enjoyed by all. Although slow, recruiting progress was finally being made at the colony. The colony was also visited by Kathy Dinius, Chapter Consultant for Delta Sigma Pi, who enlarged upon the requirements of colonies aspiring to become chapters. Her personal experience in the matter was quite helpful. Visitations continued throughout the semester by Nick Steinkrauss and members of the Lambda Tau Chapter at Bentley College. Despite growing enthusiasm and continuous support, the colony couldn't get activities off the ground. Without events, membership dropped and by the spring of 1994, only a few colonists would still be interested in joining the fraternity.

In March of 1994, new officers were once again elected. All officer positions were filled, but this took all the eligible colony members at the time. Colony President Jay Tracy knew that things had to change, but Jay had one thing his predecessors in office did not have; motivated officers in



### *Rho Iota Phi History ~ Page Three*

all positions. With the semester ending soon, it was decided by the officers to put full recruiting efforts forth next fall. To top off the spring semester, the officers took District Director Nick Steinkrauss, University President Anthony Santoro and Dean of the School of Business George deTarnowski out for dinner to the Old Venice restaurant. All enjoyed the dinner, intriguing conversation and laughter throughout the evening. This important recognition would greatly help the colony next semester. In May, four officers and District Director Steinkrauss went into Boston and participated in the Walk for Hunger. The colonists raised a lot of money for this great cause, and it made them feel good about themselves. Things were looking up for the colony.

In July, Colony President Jay Tracy and Secretary Jennifer Gray attended the fraternity's Leadership Academy in Oxford, Ohio. Jay and Jenn greatly benefited from the experience, and were highly motivated for success upon return to Rhode Island.

In September of 1994, the first week of the new semester, the turnout of new members was great. There were about forty new members at the first meeting, largely due to some members of the faculty "requiring" their students to attend the colony meetings. Attendance has remained high since this fine beginning. Our first speaker was held on September 28, who was interim Dean of the School of Business David Melchar. Dean deTarnowski left the university over the summer, and Dave Melchar was named interim Dean. Professor Melchar has always been supportive of the fraternity, and his appointment proved to have no negative impact on the colony's efforts. Dean Melchar talked to the colony about the School of Business, and how he got where he is today. On October 12, University President Santoro hosted a reception for the colony members at his home. Many members of the faculty were there, and all had a wonderful time socializing outside of the classroom. On November 1, the colony met with Chapter Consultant Judith Jaspers, who proved very helpful with suggestions for future activities. The weekend of November 4 - 6 brought the New England Regional Conference in Hyannis, Massachusetts. Twenty five colonists attended, and all had a wonderful time. From Friday's social dance to Saturday's informative seminars and semi-formal banquet and dance, everyone enjoyed meeting and celebrating with Brothers from around the country. The colony was



## *Rho Iota Phi History ~ Page Four*

recognized as being the chapter/colony who sent the most members to the conference. Besides having a good time meeting Brothers from other schools, the colonists learned a lot about themselves and the other colony members. By the close of the weekend, all of the colonists felt a sense of togetherness, in other words, the colony bonded and we all felt closer to one another. The abstract concept of Brotherhood suddenly seemed clearer.

On November 30, Mr. Marshall Raucci, Jr., Executive Vice President of Fleet Investment Services spoke to the colony about his position and how he got there. On December 7, Mr. Edward Grace III, Chief Executive Officer of Bugaboo Creak Steak House, Incorporated spoke of his career and what it is like to develop a chain of restaurants. His dedication and hard work certainly impressed the colony. On December 14, Mr. Greg Summerville of Gabelli Foods spoke on how to break into the food industry, and Mr. Michael Dziejic, past colony President, spoke of his job and careers in marketing with his firm, the World Marketing Association. Attendance remained strong through all the speakers, and the colony was quite impressed with all of it's guests. All of these speakers are Trustees of the university, and were referred to the colony by University President Santoro.

Also over the semester, the colony elected a new Vice President for Professional Activities, developed a committee structure, held two blood drives, toured the Ocean Spray manufacturing plant, held many fund-raisers and planned this full calendar of events. At last, through the necessary level of activity and the bonding of the regional conference, the colony learned how to attract members and retain them.

Overall, the Rho Iota Phi colony has gone through many changes and growth. Through it's challenges, the colony has proved itself to be dedicated and determined to become a full chapter of Delta Sigma Pi. The colony, thanks to the efforts of all colonists and the extra efforts of faculty members Diane Harvey and Anthony Iannucelli, University President Anthony Santoro, Dean David Melchar, District Director Nick Steinkrauss, Senior Vice President Scott Brooks and Chancellor Chris Schmitt, now has forty five members. Our history has taught us that good things are worth working toward, and with patience all seeds will bear fruit. We look forward to continuing our work as a chapter of Delta Sigma Pi.



***Rho Iota Phi Colony***  
***Statistical Information***

Classified by Major

Marketing: 3  
Accounting: 2  
Computer Information Systems: 7  
Management: 2  
Business Administration: 11  
Faculty / Administration: 8

Classified by Class Standing

Faculty / Administration: 8  
Graduated: 2  
Senior: 1  
Junior: 9  
Sophomore: 5  
Freshman: 10

Classified by Departure Date

1994: 2  
1995: 1  
1996: 9  
1997: 5  
1998: 10  
Faculty / Administration: 8

Number of Students Returning

Fall 1995: 24



**Jay T. Tracy**  
*President, Rho Iota Phi Colony*

**Major:** Marketing

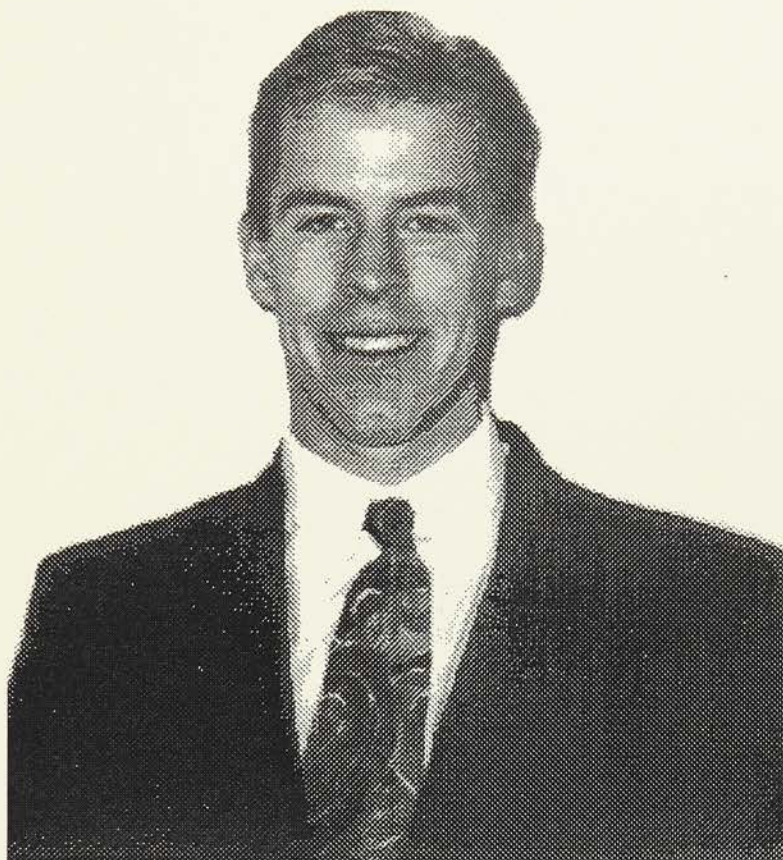
**GPA:** 2.95

**Graduation:** December, 1996

**Hometown:** Needham, Massachusetts

**Other Campus Organizations:** President Student Business Organization,  
Intramural Sports





**Scott Brooks**

*Senior Vice President, Rho Iota Phi Colony*

**Major:** Marketing

**GPA:** 3.0

**Graduation:** May, 1996

**Hometown:** Auburn, Massachusetts

**Other Campus Organizations:** Vice President Student Business Organization, Founder and President Track Club, Student Athletic Trainer, Resident Assistant, Major Events Committee, Co-Founder and Vice President Screaming Hawks Booster Club, Rock Climbing Club, Intramural Sports, Co-Founder and President Medical Services Club



**Stephen DeBlock**

*Vice President for Professional Activities, Rho Iota Phi Colony*

**Major:** Accounting

**GPA:** 3.11

**Graduation:** May, 1998

**Hometown:** Windsor, Connecticut

**Other Campus Organizations:** Intramural Sports





**Keith P. Godin**

*Vice President for Chapter Operations, Rho Iota Phi Colony*

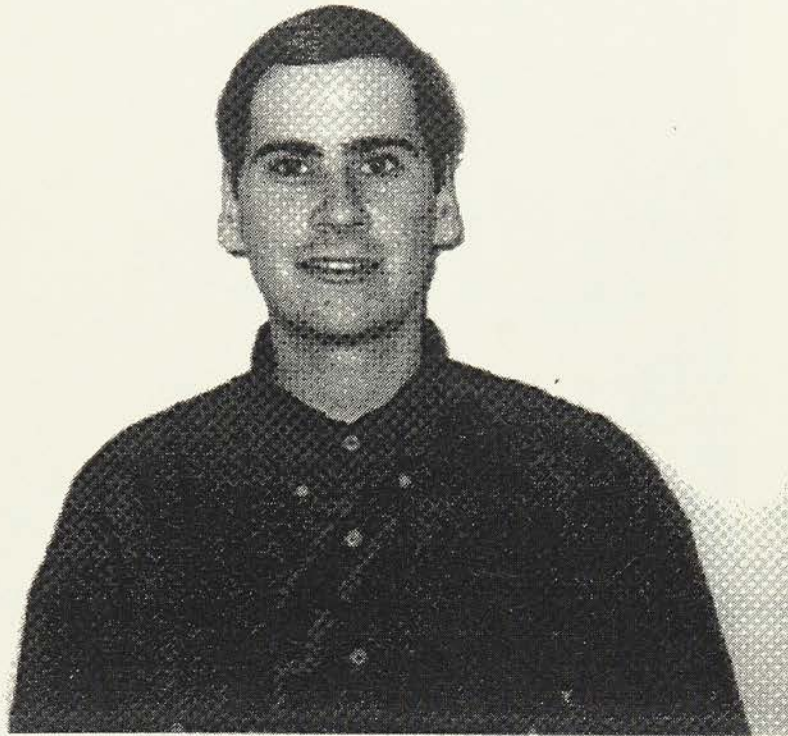
**Major:** Computer Information Systems

**GPA:** 2.65

**Graduation:** May, 1996

**Hometown:** Lisbon, Maine

**Other Campus Organizations:** Floor Hockey, Golf, Hawks Booster Club,  
Student Business Organization



**Adrian B. Summers**  
*Treasurer, Rho Iota Phi Colony*

**Major:** Management

**GPA:** 3.0

**Graduation:** May, 1996

**Hometown:** Chesire, Connecticut

**Other Campus Organizations:** Student Business Organization





**Jennifer Gray**  
*Secretary, Rho Iota Phi Colony*

**Major:** Business Administration

**GPA:** 3.48

**Graduation:** May, 1996

**Hometown:** Derry, New Hampshire

**Other Campus Organizations:** Student Business Organization,  
Student Ambassador



**Marnie Schiffer**  
*Historian, Rho Iota Phi Colony*

**Major:** Management

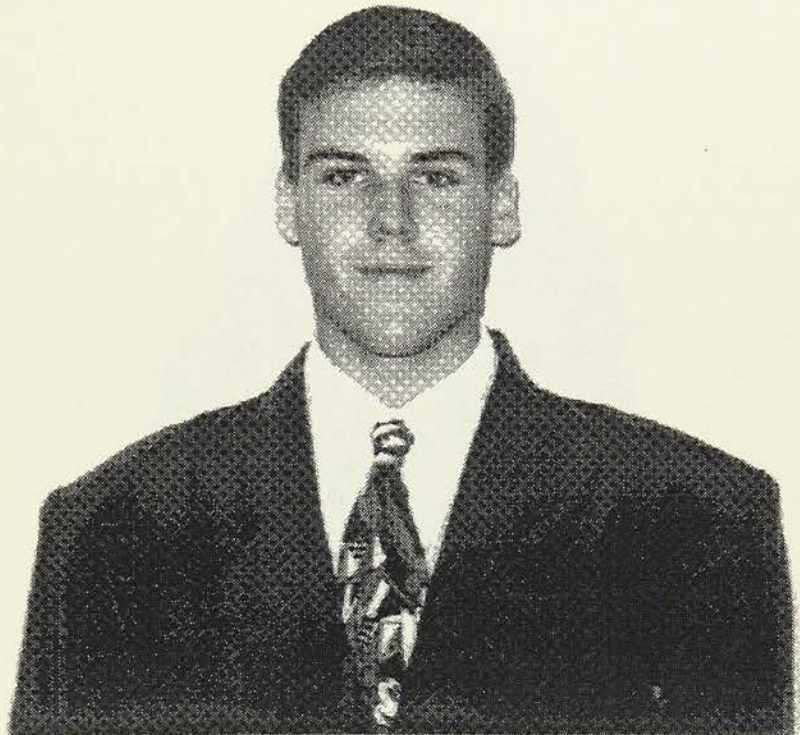
**GPA:** 2.5

**Graduation:** May, 1996

**Hometown:** Demarest, New Jersey

**Other Campus Organizations:** Student Business Organization, Hillel





**Christopher Schmitt**  
*Chancellor, Rho Iota Phi Colony*

**Major:** Computer Information Systems

**GPA:** 2.8

**Graduation:** May, 1997

**Hometown:** Summers, New York

**Other Campus Organizations:** Secretary Student Business Organization,  
Varsity Volleyball, Orientation Assitant,  
Intramural Sports, Founding President Screaming  
Hawks Booster Club, Student Tutor



**Maria Aseron**

**Major:** Marketing

**GPA:** 3.25

**Graduation:** May, 1998

**Hometown:** Marlton, New Jersey

**Other Campus Organizations:** Dance Team





**Sarah A. Ashworth**

**Major:** Business Administration

**GPA:** 3.1

**Graduation:** May, 1998

**Hometown:** West Suffield, Connecticut

**Other Campus Organizations:** Girls Varsity Tennis



**John Bachner**

**Major:** Business Administration

**GPA:** 2.92

**Graduation:** May, 1998

**Hometown:** East Islip, New York

**Other Campus Organizations:** Varsity Sailing Team, Ski Club,  
Intramural Sports





**Matt Bornstein**

**Major:** Computer Information Systems

**GPA:** 3.0

**Graduation:** May, 1996

**Hometown:** Framingham, Massachusetts

**Other Campus Organizations:** Intramural Sports

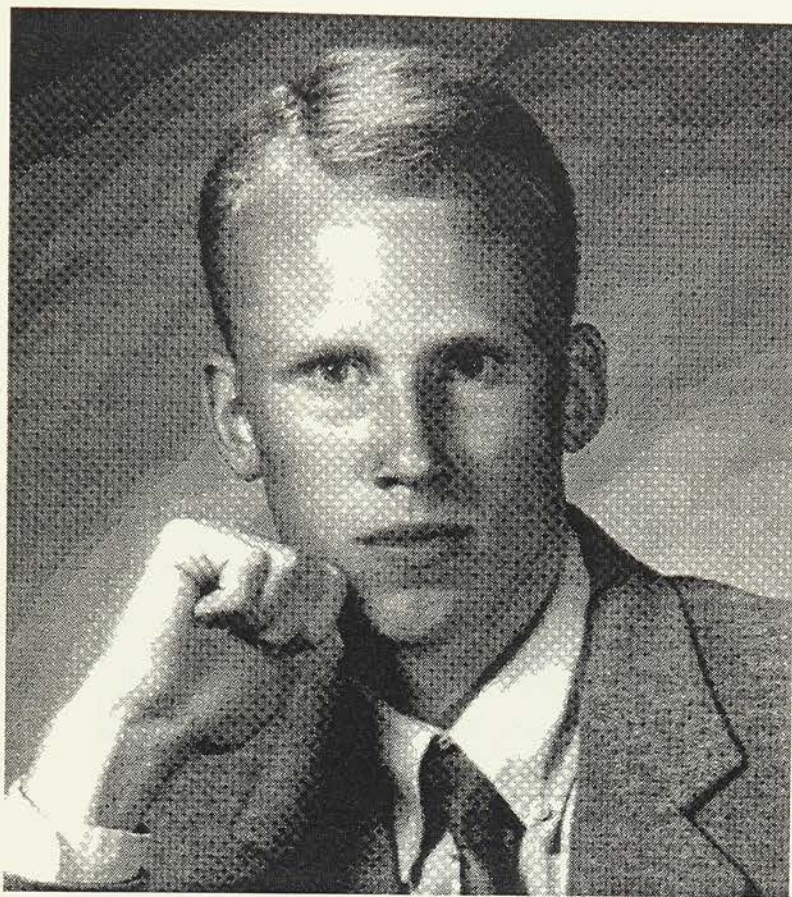


**Lana Brackett**

*School of Business Faculty, Roger Williams University*

**Education:** Master of Business Administration, Bryant College  
Master of Arts, State University of New York at Binghamton  
Bachelor of Arts, State University of New York at Oneonta





**Kenneth A. Conway**

**Major:** Computer Information Systems

**GPA:** 3.1

**Graduation:** May, 1996

**Hometown:** Sharon, Massachusetts

**Other Campus Organizations:** Volleyball, Disc Club



**Judy daRosa**

**Major:** Accounting and Computer Information Systems

**GPA:** 2.85

**Graduation:** May, 1994

**Hometown:** East Providence, Rhode Island

**Other Campus Organizations:** Womens Volleyball, Founder Rho Iota Phi  
Colony, Secretary Rho Iota Phi 1992-93,  
Senior Vice President 1993-94





**Sheldon M. Dubrowin**

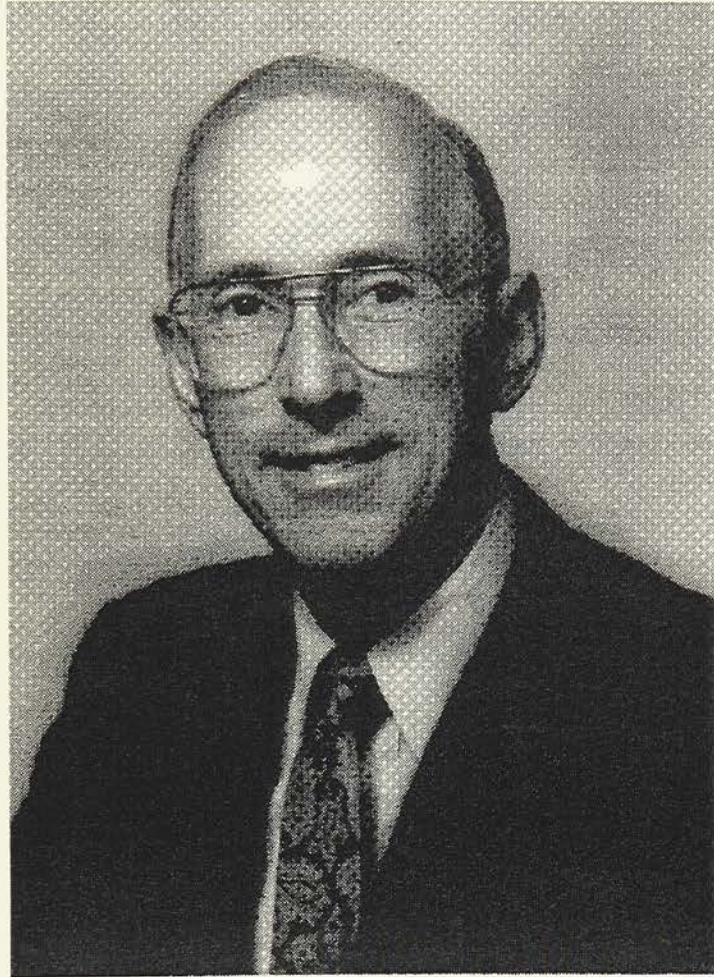
**Major:** Computer Information Systems

**GPA:** 3.33

**Graduation:** May, 1997

**Hometown:** Vernon, Connecticut

**Other Campus Organizations:** Intramural Floor Hockey,  
Accademic Computer Center



**Malcolm Forbes**

*Vice President for Academic Affairs, Roger Williams University*

**Education:** Ph.D. , University of Cambridge, England  
Master of Science, Trinity College  
Bachelor of Science, Yale University





**Tara Girovard**

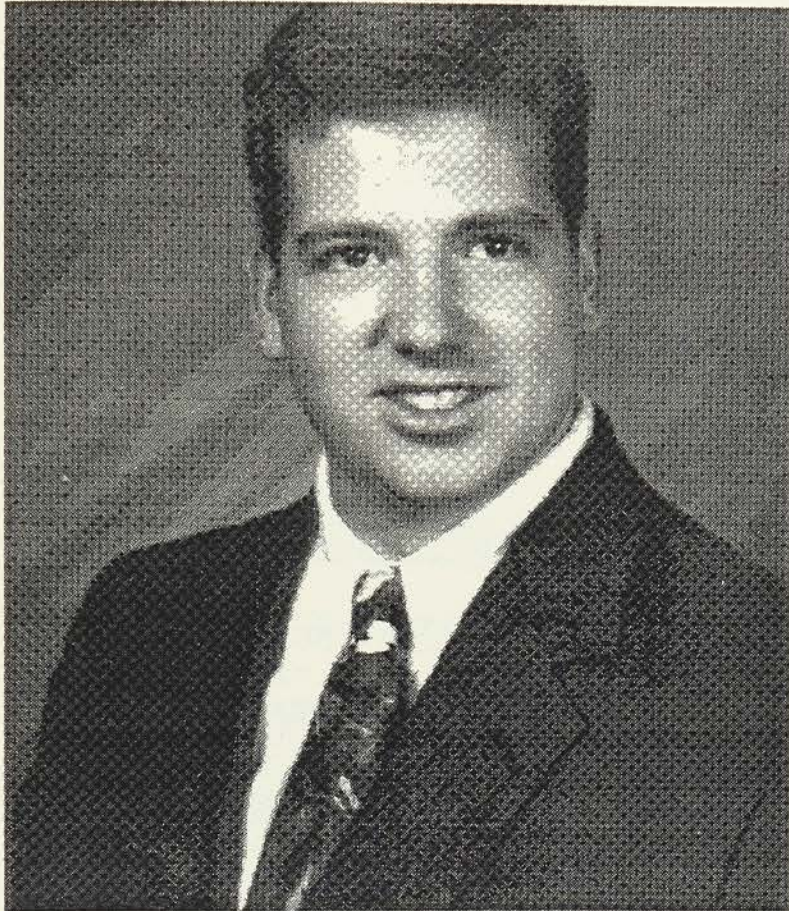
**Major:** Accounting

**GPA:** 3.62

**Graduation:** May, 1998

**Hometown:** Hudson, New Hampshire

**Other Campus Organizations:** Honors Program (Executive Committee)



**Paul Gould**

**Major:** Bachelor of Art, Management, 1994

**GPA:** 3.95

**Graduation:** May, 1994

**Hometown:** Toms River, New Jersey

**Other Campus Organizations:** Varsity Tennis, Student Business  
Organization, Alpha Chi National Honor Society





**Sara B. Gusinde**

**Major:** Business Administration

**GPA:** 2.73

**Graduation:** May, 1998

**Hometown:** Limerick, Pennsylvania

**Other Campus Organizations:** Girls Varsity Tennis



**Diane M. Harvey**

*Colony Advisor, Rho Iota Phi Colony*

*Faculty Member, School of Business, Roger Williams University*

**Education:** Salve Regina University, Master of Arts in Management  
Roger Williams University, Bachelor of Science,  
Public Administration





**Anthony Iannucelli**

*School of Business Faculty, Roger Williams University*

**Education:** Master of Science, University of Rhode Island  
Bachelor of Science, University of Rhode Island



**Brian C. Kacmarsky**

**Major:** Computer Information Systems

**GPA:** 3.12

**Graduation:** May, 1996

**Hometown:** Danbury, Connecticut

**Other Campus Organizations:** WQRI (School Radio Station)





**Evan King**

**Major:** Business Administration

**GPA:** 3.0

**Graduation:** May, 1997

**Hometown:** New York, New York

**Other Campus Organizations:** Resident Assistant



**Leo Kushner**

**Major:** Business Administration

**GPA:** 2.8

**Graduation:** May, 1998

**Hometown:** Rehoboth, Massachusetts

**Other Campus Organizations:** None





**April Lawrence**

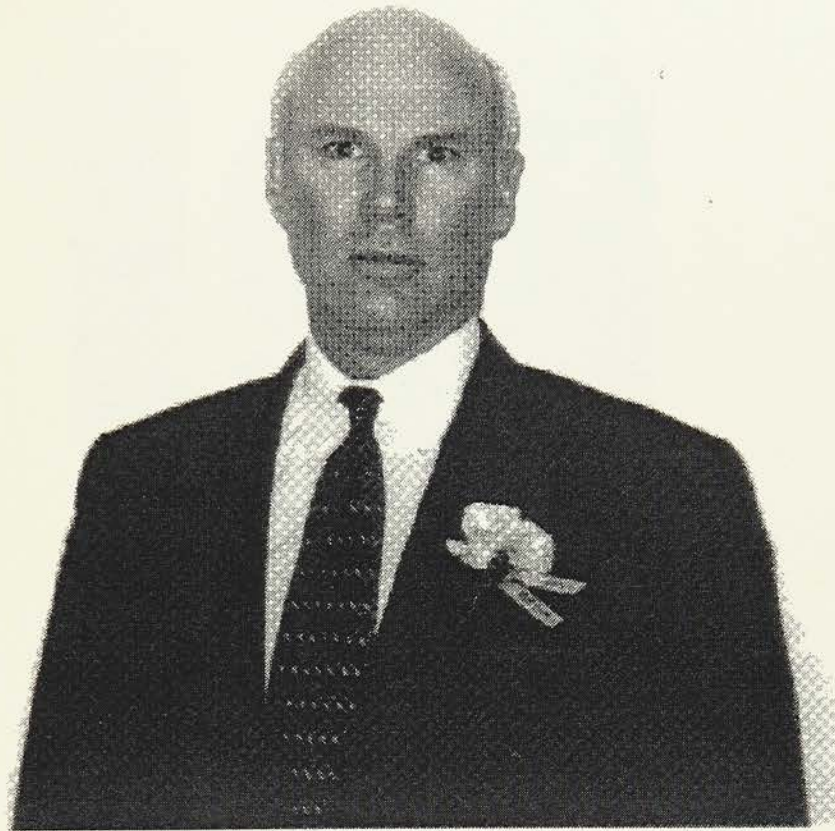
**Major:** Business Administration

**GPA:** 3.67

**Graduation:** May, 1995

**Hometown:** Barrington, Rhode Island

**Other Campus Organizations:** Equestrian Club, Small Business Institute,  
Medical Services Club, Equine Club,  
Intramural Aerobics



**David Melchar**

*Interim Dean of the School of Business, Roger Williams University*

**Education:** Master of Science, Naval Post Graduate Study  
Monterey, California  
Bachelor of Science, Roger Williams College





**Louise Perl**

*School of Business Faculty, Roger Williams University*

**Education:** Master of Arts, University of Rhode Island  
Bachelor of Arts, Barnard College, Columbia University



**Lawrence F. Pesce**

**Major:** Computer Information Systems

**GPA:** 2.32

**Graduation:** May, 1997

**Hometown:** Harwichport, Massachusetts

**Other Campus Organizations:** Rock Climbing Club,  
Accademic Computer Center





**Dr. Anthony J. Santoro**  
*President, Roger Williams University*

**Education:** Georgetown University, Juris Doctor 1967  
Georgetown University, Master of Law in Taxation, 1967  
Boston College, Bachelor of Arts, 1964



**Kenneth D. Skelly**

**Major:** Business Administration

**GPA:** 3.00

**Graduation:** May, 1998

**Hometown:** Duxbury, Massachusetts

**Other Campus Organizations:** President Martial Arts Club, Student Senate,  
Rock Climbing Club





**Ronald A. Wassel**

*Assistant to the President, Roger Williams University*

**Education:** University of Kentucky, BA Psychology & Sociology,